



# Christian Relief Services Charities

## **CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

### **Consolidated Financial Statements and Supplementary Information**

*For the Year Ended June 30, 2020*



**and  
Report Thereon**



**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

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**For the Year Ended June 30, 2020**

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
Christian Relief Services Charities, Inc.  
and Affiliates

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Christian Relief Services Charities, Inc. (CRSC) and Affiliates (collectively referred to as the Organization), which comprise the consolidated statement of financial position as of June 30, 2020, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Continued**

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## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Christian Relief Services Charities, Inc. and Affiliates as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matter**

### *Report on Supplementary Information*

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules (supplementary information) is presented for the purpose of additional analysis, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

*Marcum LLP*

Washington, DC  
December 8, 2020

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

**June 30, 2020**

|   |                              |
|---|------------------------------|
| <b>ASSETS</b>   |                              |
| Cash and cash equivalents   | \$ 8,675,080                 |
| Grants and contributions receivable, net                            | 590,359                      |
| Other receivables   | 1,761,546                    |
| Prepaid expenses and other assets                                   | 413,307                      |
| Inventory   | 1,115,714                    |
| Investments   | 95,325,342                   |
| Investments in operating entities                                   | 7,709,210                    |
| Cash surrender value of life insurance policies                     | 1,857,679                    |
| Restricted investments for tenant security deposits                 | 687,598                      |
| Restricted deposits and funded reserves                             | 2,568,096                    |
| Notes receivable  | 3,777,513                    |
| Property and equipment, net   | <u>92,303,343</u>            |
| <b>TOTAL ASSETS</b>   | <b><u>\$ 216,784,787</u></b> |
| <b>LIABILITIES AND NET ASSETS</b>                                   |                              |
| <b>Liabilities</b>  |                              |
| Accounts payable and accrued expenses                               | \$ 1,461,119                 |
| Accrued interest  | 466,053                      |
| Lines of credit payable   | 2,843,387                    |
| Notes and mortgages payable, net of unamortized debt issuance costs | 82,102,303                   |
| Advance payments for rent   | 126,002                      |
| Deposits and funds held for others                                  | <u>465,050</u>               |
| <b>TOTAL LIABILITIES</b>  | <b><u>87,463,914</u></b>     |
| <b>Net Assets</b>   |                              |
| Without donor restrictions  | 98,309,789                   |
| With donor restrictions   | <u>31,011,084</u>            |
| <b>TOTAL NET ASSETS</b>   | <b><u>129,320,873</u></b>    |
| <b>TOTAL LIABILITIES AND NET ASSETS</b>                             | <b><u>\$ 216,784,787</u></b> |

The accompanying notes are an integral part of these consolidated financial statements.

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**CONSOLIDATED STATEMENT OF ACTIVITIES**

For the Year Ended June 30, 2020

|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total                 |
|--|-------------------------------|----------------------------|-----------------------|
| <b>REVENUE AND SUPPORT</b>             |                               |                            |                       |
| Housing rental and related income      | \$ 18,599,883                 | \$ -                       | \$ 18,599,883         |
| Noncash contributions                  | 29,859,538                    | -                          | 29,859,538            |
| Cash contributions                     | 5,422,713                     | 850,261                    | 6,272,974             |
| Other income (loss)                    | 3,003,324                     | (859)                      | 3,002,465             |
| Grants from government agencies        | 308,861                       | -                          | 308,861               |
| Royalties                              | -                             | 692,061                    | 692,061               |
| Wills and bequests                     | 200,000                       | 897,049                    | 1,097,049             |
| Workplace campaign contributions       | -                             | 152,420                    | 152,420               |
| Investment income, net                 | 3,963,425                     | 562,599                    | 4,526,024             |
| Net assets released from restrictions: |                               |                            |                       |
| Satisfaction of time restrictions      | 167,428                       | (167,428)                  | -                     |
| Satisfaction of purpose restrictions   | 3,602,310                     | (3,602,310)                | -                     |
|  | <b>65,127,482</b>             | <b>(616,207)</b>           | <b>64,511,275</b>     |
| <b>EXPENSES</b>                        |                               |                            |                       |
| Program Services:                      |                               |                            |                       |
| Domestic programs                      | 1,064,184                     | -                          | 1,064,184             |
| American Indian programs               | 5,563,888                     | -                          | 5,563,888             |
| International programs                 | 27,375,006                    | -                          | 27,375,006            |
| Housing programs                       | 18,266,360                    | -                          | 18,266,360            |
|  | <b>52,269,438</b>             | <b>-</b>                   | <b>52,269,438</b>     |
| Supporting Services:                   |                               |                            |                       |
| Management and general                 | 1,758,470                     | -                          | 1,758,470             |
| Fundraising                            | 4,179,503                     | -                          | 4,179,503             |
|  | <b>5,937,973</b>              | <b>-</b>                   | <b>5,937,973</b>      |
|  | <b>58,207,411</b>             | <b>-</b>                   | <b>58,207,411</b>     |
| <b>CHANGE IN NET ASSETS</b>            | <b>6,920,071</b>              | <b>(616,207)</b>           | <b>6,303,864</b>      |
| <b>NET ASSETS, BEGINNING OF YEAR</b>   | <b>91,389,718</b>             | <b>31,627,291</b>          | <b>123,017,009</b>    |
| <b>NET ASSETS, END OF YEAR</b>         | <b>\$ 98,309,789</b>          | <b>\$ 31,011,084</b>       | <b>\$ 129,320,873</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**

For the Year Ended June 30, 2020

|  | Program Services    |                          |                        |                      | Supporting Services    |                        |                     |                           | Total                |
|--|---------------------|--------------------------|------------------------|----------------------|------------------------|------------------------|---------------------|---------------------------|----------------------|
|  | Domestic Programs   | American Indian Programs | International Programs | Housing Programs     | Total Program Services | Management and General | Fundraising         | Total Supporting Services |                      |
| In-kind expenditures of relief materials | \$ 383,943          | \$ 1,969,379             | \$26,718,138           | \$ -                 | \$ 29,071,460          | \$ -                   | \$ -                | \$ -                      | \$ 29,071,460        |
| Wages and benefits                       | 86,297              | 641,264                  | 139,682                | 2,962,804            | 3,830,047              | 1,075,062              | 373,122             | 1,448,184                 | 5,278,231            |
| Depreciation and amortization            | -                   | 28,312                   | -                      | 4,473,422            | 4,501,734              | 9,347                  | -                   | 9,347                     | 4,511,081            |
| Interest                                 | -                   | -                        | -                      | 2,929,096            | 2,929,096              | 14,536                 | -                   | 14,536                    | 2,943,632            |
| Printing and production                  | 6,867               | 50,488                   | 4,033                  | 623                  | 62,011                 | 930                    | 2,378,565           | 2,379,495                 | 2,441,506            |
| Contract services                        | -                   | 238,583                  | -                      | 1,635,866            | 1,874,449              | 42,479                 | 135,413             | 177,892                   | 2,052,341            |
| Grants                                   | 310,005             | 1,373,930                | 291,271                | 37,421               | 2,012,627              | -                      | -                   | -                         | 2,012,627            |
| Utilities                                | 2,420               | 8,461                    | 2,420                  | 1,941,210            | 1,954,511              | 16,560                 | 3,610               | 20,170                    | 1,974,681            |
| Procurement fees                         | 167,184             | 900,200                  | 74,000                 | -                    | 1,141,384              | -                      | -                   | -                         | 1,141,384            |
| Real estate taxes                        | 597                 | 1,995                    | 597                    | 1,071,697            | 1,074,886              | 15,808                 | -                   | 15,808                    | 1,090,694            |
| Postage                                  | 4,332               | 22,293                   | 2,505                  | 4,048                | 33,178                 | 5,166                  | 950,493             | 955,659                   | 988,837              |
| Repairs and maintenance                  | 163                 | 3,381                    | 163                    | 754,205              | 757,912                | 14,110                 | 3,206               | 17,316                    | 775,228              |
| Office supplies, dues and subscriptions  | 12,267              | 76,524                   | 15,538                 | 355,779              | 460,108                | 106,584                | 163,529             | 270,113                   | 730,221              |
| General insurance                        | 3,429               | 17,496                   | 3,429                  | 641,081              | 665,435                | 40,197                 | 7,056               | 47,253                    | 712,688              |
| Payroll taxes                            | 5,904               | 45,690                   | 9,051                  | 205,990              | 266,635                | 54,257                 | 27,220              | 81,477                    | 348,112              |
| Homeowner association fees               | -                   | -                        | -                      | 332,877              | 332,877                | 5,851                  | -                   | 5,851                     | 338,728              |
| Professional and consulting              | -                   | 1,985                    | -                      | 166,259              | 168,244                | 145,930                | -                   | 145,930                   | 314,174              |
| Provision for doubtful accounts          | 8,583               | -                        | 12,875                 | 175,584              | 197,042                | 50,059                 | -                   | 50,059                    | 247,101              |
| Miscellaneous                            | 34,201              | 14,674                   | 750                    | 161,532              | 211,157                | 6,491                  | -                   | 6,491                     | 217,648              |
| Meetings and travel                      | 2,729               | 81,160                   | 10,856                 | 74,652               | 169,397                | 22,822                 | 1,236               | 24,058                    | 193,455              |
| Advertising                              | -                   | 1,072                    | -                      | 166,369              | 167,441                | 81                     | 392                 | 473                       | 167,914              |
| Rent                                     | 23,291              | 23,292                   | 23,291                 | 65,448               | 135,322                | -                      | 30,820              | 30,820                    | 166,142              |
| Telephone                                | 475                 | 3,657                    | 958                    | 45,483               | 50,573                 | 98,463                 | 2,247               | 100,710                   | 151,283              |
| Shipping                                 | 11,497              | 59,449                   | 65,449                 | 914                  | 137,309                | 2,223                  | 906                 | 3,129                     | 140,438              |
| List rental                              | -                   | -                        | -                      | -                    | -                      | -                      | 101,366             | 101,366                   | 101,366              |
| Bank charges                             | -                   | 603                      | -                      | 31,074               | 31,677                 | 31,514                 | 322                 | 31,836                    | 63,513               |
| Labor, materials and supplies            | -                   | -                        | -                      | 32,926               | 32,926                 | -                      | -                   | -                         | 32,926               |
| <b>TOTAL EXPENSES</b>                    | <b>\$ 1,064,184</b> | <b>\$ 5,563,888</b>      | <b>\$ 27,375,006</b>   | <b>\$ 18,266,360</b> | <b>\$ 52,269,438</b>   | <b>\$ 1,758,470</b>    | <b>\$ 4,179,503</b> | <b>\$ 5,937,973</b>       | <b>\$ 58,207,411</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**CONSOLIDATED STATEMENT OF CASH FLOWS**

For the Year Ended June 30, 2020

|   |                      |
|---|----------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                      |
| Change in net assets  | \$ 6,303,864         |
| Adjustments to reconcile change in net assets to net cash provided by operating activities:                                 |                      |
| Depreciation and amortization   | 4,511,081            |
| Provision for doubtful accounts   | (36,036)             |
| Noncash contributions   | (29,859,538)         |
| In-kind expenditures of relief materials  | 29,071,460           |
| Unrealized gains on investments   | (1,009,050)          |
| Realized gains on investments   | (1,163,853)          |
| Unrealized gains on interest rate swap contract   | (14,145)             |
| Gain from sale of property and equipment  | (1,487,435)          |
| Loss from rental property damaged by fire   | 116,948              |
| Changes in assets and liabilities:  |                      |
| Grants and contributions receivable   | (355,841)            |
| Other receivables   | (130,873)            |
| Prepaid expenses and other assets   | (13,725)             |
| Inventory   | 28,177               |
| Cash surrender value of life insurance policies   | (101,214)            |
| Accounts payable and accrued expenses   | 120,349              |
| Accrued interest  | (40,251)             |
| Advance payments for rent   | 54,261               |
| Deposits and funds held for others  | (13,566)             |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>  | <u>5,980,613</u>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                      |
| Purchase of investments   | (68,403,719)         |
| Proceeds from sales of investments  | 68,351,488           |
| Purchase of investments in operating entities   | (355,346)            |
| Proceeds from insurance recovery  | 234,935              |
| Proceeds from the sale of properties, net of selling expenses   | 1,786,576            |
| Purchase of properties and equipment  | (5,700,124)          |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>  | <u>(4,086,190)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                      |
| Proceeds from mortgages and notes payable   | 33,426,800           |
| Principal payments on mortgages and notes payable   | (14,359,803)         |
| Proceeds from borrowings under lines of credit agreement  | 4,128,387            |
| Payments made on borrowings under lines of credit agreement   | (19,706,129)         |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>  | <u>3,489,255</u>     |
| <b>NET INCREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH</b>   | 5,383,678            |
| <b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF YEAR</b>  | <u>6,547,096</u>     |
| <b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF YEAR</b>  | <u>\$ 11,930,774</u> |
| <b>RECONCILIATION TO CASH AND CASH EQUIVALENTS AND RESTRICTED CASH AS PRESENTED ON THE STATEMENT OF FINANCIAL POSITION:</b> |                      |
| Cash and cash equivalents   | \$ 8,675,080         |
| Restricted investments for tenant security deposits   | 687,598              |
| Restricted deposits and funded reserves   | 2,568,096            |
| <b>Total Cash and Cash Equivalents</b>  | <u>\$ 11,930,774</u> |
| <b>SUPPLEMENTAL INFORMATION</b>   |                      |
| Cash paid for interest  | <u>\$ 2,833,507</u>  |

The accompanying notes are an integral part of these consolidated financial statements.



# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended June 30, 2020

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### 1. Organization and Summary of Significant Accounting Policies

#### **Organization**

Christian Relief Services Charities, Inc. (CRSC) was incorporated in April 1985 under the Virginia Nonstock Corporation Act to assist in the alleviation of human suffering, misery, pain and disability in the world by advancing and improving the welfare of all persons while preserving native heritages, customs and beliefs, which includes the acquisition of low-income housing and developing, renovating and managing housing for persons of limited means, the disabled and the elderly.

The following 501(c)(3) affiliates are included on CRSC's roster and are nonstock corporations:

- Christian Relief Services, Inc. (CRSI)
- Americans Helping Americans, Inc. (AHA)
- American Indian Youth Running Strong, Inc. (RS)
- Bread and Water for Africa, Inc. (BWA)
- Christian Relief Services Kansas Affordable Housing Corporation (CRS Kansas)
- CRSC Residential, Inc. (CRSC Residential)
- CRS Triangle Housing Corporation (CRS Triangle)
- CRS Scottsdale Housing Corporation (CRS Scottsdale)
- CRS Fountain Place Housing Corporation (CRS Fountain Place)
- Christian Relief Services of Virginia, Inc. (CRS Virginia)
- CRS Housing Preservation, Inc. (Housing Preservation)
- CRS Peoria Housing Corporation (CRS Peoria)
- CRS Somerset Place Housing Corporation (CRS Somerset)
- CRS Palms Housing Corporation (CRS Palms)
- CRS Brookmont Housing Corporation (CRS Brookmont)
- CRS Ironwood Housing Corporation (CRS Ironwood)
- CRS McClellan Housing Corporation (CRS McClellan)
- CRS Petersburg Housing Corporation (CRS Petersburg)
- CRS Skyline Housing Corporation (CRS Skyline)
- CRS Garden Pines Housing Corporation (CRS Garden Pines)
- CRS Cambridge Court Housing Corporation - inactive

Christian Relief Services/21<sup>st</sup> Century Campaign, Inc. (CRS/21) is a nonstock corporation and shares a common board, but is not included on CRSC's group roster.

# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2020

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### 1. Organization and Summary of Significant Accounting Policies (continued)

#### **Organization (continued)**

All entities, except for CRSI, AHA, RS, BWA and CRS/21, were formed to provide low-income housing for persons of limited financial means, qualified housing for disabled persons and other types of qualified housing for elderly persons.

CRSI provides funding, technical support services and in-kind goods to communities striving to break the stranglehold of poverty in order to achieve sustainable solutions. Many communities within the United States, and throughout the world, suffer from a lack of basic infrastructure services – clean water, medicine, education and housing. CRSI works closely with partner charities, including affiliates, individuals and nongovernment organizations embedded in targeted communities, to determine effective ways of sharing resources and creating long-term solutions for the alleviation of human suffering, misery, pain and disability in the world by advancing and improving the welfare of all persons while preserving native heritages, customs and beliefs.

AHA was organized to assist in the alleviation of human suffering, misery, pain and disability by helping fellow Americans with basic necessities, such as shelter, home repair, food, clothing and medical assistance, throughout the United States.

RS was organized to help American Indian people meet their immediate survival needs – food, water and shelter – while implementing and supporting programs designed to create opportunities for self-sufficiency and self-esteem, particularly for native youth.

BWA was organized to promote positive change in Africa by supporting and strengthening grassroots initiatives for self-sufficiency, health and education, as well as assisting in the development of alternative energy sources, agricultural techniques, conservation programs, educational and medical programs, and water resources.

CRS/21 was organized to operate exclusively as a charitable organization whose sole purpose is to support the welfare of CRSC and affiliates.

All activities of the Organization are funded primarily from housing rental income and related service fees and cash and noncash contributions.

#### **Basis of Accounting and Presentation**

The accompanying consolidated financial statements of CRSC and its affiliates (collectively referred to as the Organization) have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). Consequently, revenue is recognized when earned and expenses are recognized when the obligation is incurred.

# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended June 30, 2020

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### 1. Organization and Summary of Significant Accounting Policies (continued)

#### **Principles of Consolidation**

The consolidated financial statements of the Organization include the accounts of CRSC, CRSI, AHA, RS, BWA, CRS Virginia, CRS/21, CRSC Residential, Housing Preservation, CRS Kansas, CRS Triangle, CRS Scottsdale, CRS Fountain Place, CRS Peoria, CRS Somerset, CRS Palms, CRS McClellan, CRS Brookmont, CRS Ironwood, CRS Petersburg, CRS Skyline and CRS Garden Pines. The entities have been consolidated due to the presence of control and economic interest, as required under GAAP. Intercompany balances and transactions have been eliminated in consolidation. The balances and activities of CRS Virginia include those of its wholly-owned subsidiary, Huntington Gardens, LLC in the accompanying consolidating schedules.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include demand deposits, money market accounts and all highly liquid investments with initial maturities of three months or less.

#### **Contributed Relief Materials and Volunteer Services**

Contributed relief materials received by the Organization consist of food, clothing, hygiene products, shoes, school supplies, bedding, medicine, medical equipment and medical supplies and are recorded as revenue and inventory at the estimated fair value at the time of receipt. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Upon donation to a donee organization, the materials are expensed at the estimated fair value at their time of donation to the Organization and are released from inventory.

Contributed relief materials inventory is stated at net realizable value, as determined by the first-in, first-out method. As of June 30, 2020, the donated inventory was predominantly related to clothes and shoes, hygiene products and medical supplies.

The Organization's programs are also furthered by a substantial number of nonprofessional volunteers who have donated their services to the Organization. The value of these services is not reflected in the accompanying consolidated financial statements because they do not meet the criteria for recognition under GAAP.

#### **Investments**

Investments are recorded in the accompanying consolidated statement of financial position at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investment income, including net realized and unrealized gains (losses), is reflected in the consolidated statement of activities as an increase (decrease) in net assets without donor restrictions, unless the investment income use is restricted by explicit donor stipulation for a specific purpose or law. Interest and dividend income is recorded on the accrual basis.

# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2020

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### 1. Organization and Summary of Significant Accounting Policies (continued)

#### **Fair Value Measurement**

In accordance with the accounting standards for fair value measurement for those assets and liabilities that are measured at fair value on a recurring basis, the Organization has categorized its applicable financial instruments into a required fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest-level input that is significant to the fair value measurement of the instrument. Applicable financial assets and liabilities are categorized based on the inputs to the valuation techniques as follows:

*Level 1* – Financial assets and liabilities whose values are based on unadjusted quoted prices in an active market that the Organization has the ability to access.

*Level 2* – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

*Level 3* – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

The Organization's assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2020 are described in Note 10 of these consolidated financial statements.

#### **Investments in Operating Entities**

The Organization has investments in operating entities that do not have readily determinable fair values and are recorded at cost, adjusted for observable price changes and any subsequent impairment. Dividends distributed from accumulated earnings of the investee are recorded as revenue in the period received. Dividends in excess of accumulated earnings are considered a return of investment and recorded as a reduction of the cost of the investment.

#### **Investments in Limited Partnerships**

The Organization has a limited partner interest in certain limited partnerships that do not have readily determinable fair values and are recorded at cost, adjusted for observable price changes and any subsequent impairment. The investments in these limited partnerships are recorded at zero, since there was no monetary consideration given at the time they were donated to the Organization. Distributions or royalties received from these donated assets are recorded as income at the time of receipt.

# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended June 30, 2020

### 1. Organization and Summary of Significant Accounting Policies (continued)

#### **Property and Equipment and Related Depreciation and Amortization**

Property and equipment are recorded at cost, except for donated property, which is recorded at the estimated fair value upon receipt. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets, which are as follows:

|                        |               |
|------------------------|---------------|
| Buildings              | 40 years      |
| Leasehold improvements | 7 to 40 years |
| Property and equipment | 3 to 10 years |

Buildings and leasehold improvements are amortized over the lease period or useful lives of the buildings or improvements, whichever is shorter, using the straight-line method. The cost of property and equipment retired or disposed of is removed from the accounts along with the related accumulated depreciation and amortization, and any gain or loss is reflected in revenue or expense in the accompanying consolidated statement of activities. Major additions with a cost in excess of \$1,000 are capitalized, while replacements, maintenance and repairs that do not improve or extend the lives of the respective assets are expensed as incurred.

#### **Impairment of Long-Lived Assets**

The Organization reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. When the recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the year ended June 30, 2020.

#### **Debt Issuance Costs**

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the note or mortgage payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related debt.

#### **Classification of Net Assets**

The Organization's net assets are reported as follows:

- Net assets without donor restrictions represent funds that are available for support of the Organization's operations. Included in net assets without donor restrictions are funds that have been designated by the Board of Directors to serve as a quasi-endowment.
- Net assets with donor restrictions represent amounts that are subject to donor-imposed restrictions to be used for various programs or within a specific time period. These donor restrictions can be temporary in nature in that they will be met by the Organization's activities or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor stipulated that the funds must be maintained in perpetuity.

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2020**

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1. Organization and Summary of Significant Accounting Policies (continued)

**Revenue Recognition**

Unconditional gifts and grants of cash and other assets, including wills and bequests, are recognized as revenue and support at their net realizable value when an unconditional promise to give is received by the Organization. The Organization reports unconditional gifts and grants of cash and other assets as increases in net assets without donor restrictions and available for general operations, unless specifically restricted by the donor. The Organization reports unconditional gifts of cash and other assets as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets as to purpose or time. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying consolidated statement of activities as net assets released from restrictions. Workplace campaign contributions with payments due in future years are reported as increases in net assets with donor restrictions in the accompanying consolidated statement of activities. Wills and bequests are recognized as unconditional revenue and support at the time an unassailable right to the gift has been established, the proceeds are measurable and the Organization accepts the gift. Proceeds that have not been received as of year-end are included in grants and contributions receivable in the accompanying consolidated statement of financial position. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right to return, are not recognized until the conditions on which they depend have been substantially met. Royalty income from donated assets has a donor imposed restriction and is reported as revenue and support when received as an increase in net assets with donor restrictions.

Revenue recognized for unconditional contributions that have been committed to the Organization but have not been received is reflected as grants and contributions receivable in the accompanying consolidated statement of financial position. Grants and contributions receivable are reported net of an allowance for doubtful accounts. The allowance is based on historical collection experience and a review of the current status of the grants and contributions receivable. A provision for doubtful accounts is made when collection of the full amount is no longer probable.

The Organization receives grants from government agencies, which are conditional upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Revenue and support recognized on these grant for which billings have not been presented to the grantor or cash has not been received from the grantor, is reflected as part of grants and contributions receivable in the accompanying consolidated statement of financial position. Amounts earned and released within the same year under conditional awards are reported as increases in net assets without donor restrictions in the accompanying statement of activities.

Housing rental and related income is recognized as the rents become due. Rental payments received in advance are deferred until earned and shown as advance payments for rent in the accompanying consolidated statement of financial position. All contracts between the Organization and the tenants of its properties are considered operating leases.

# CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended June 30, 2020

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### 1. Organization and Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition (continued)**

Other income is comprised of other tenant charges, including laundry, vending, and fees for cleaning, applications, terminations which are recognized as revenue at the point in time the services are provided. Additionally, the amount includes the gain on the cash surrender value of the life insurance policy, changes in fair value for the charitable remainder trust, a gain for net insurance proceeds received in excess of the loss incurred on damaged property and gain from sale of property and equipment.

#### **Estimates**

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Functional Allocation of Expenses**

The costs of providing the programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities and functional expenses. Costs directly related to program and/or supporting services are charged to these functional areas. Salaries and benefits that benefit more than one function have been allocated among the programs and supporting services based on estimates determined by management to be equitable. Occupancy and depreciation expenses are allocated by the square footage used by each program or supporting function.

#### **New Accounting Pronouncements**

In May 2014, Financial Accounting Standards Board (FASB) issued Accounting Standards Updated (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which requires an entity to recognize revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. The Organization adopted ASU 2014-09 and related amendments on July 1, 2019, using the modified retrospective method and elected to apply the standard only to program service contracts that were not completed as of that date. The adoption of the standard did not impact the Organization's results of operations or change in net assets.

In January 2016, FASB issued ASU 2016-01, *Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, which requires entities to measure all equity investments, except investments accounted for under the equity method, at fair value unless the entity chooses to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus and changes in observable prices. The standard also simplified the impairment assessment for equity investments by requiring qualitative assessments to identify impairment and only requiring equity investments to be reduced to fair value if impairment is noted. The adoption of the standard did not impact the Organization's results of operations or change in net assets.

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

1. Organization and Summary of Significant Accounting Policies (continued)

**New Accounting Pronouncements (continued)**

In November 2016, FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, which requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The Organization adopted the standard and adjusted the statement of cash flow presentation accordingly.

In June 2018, FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 assists entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions, subject to other guidance, and determining whether a contribution is conditional. The Organization adopted ASU 2018-08 on July 1, 2019, using the modified prospective basis and the adoption of the standard did not result in a material change to the financial statements or the timing of revenue recognition for the Organization's grants and contributions.

2. Investments

As of June 30, 2020, the fair value of the Organization's investments was as follows:

|                         |                      |
|-------------------------|----------------------|
| Equity securities       | \$ 20,011,068        |
| Mutual funds            | 33,961,929           |
| Fixed-income securities | 26,182,429           |
| Exchange-traded funds   | 14,533,101           |
| Money market funds      | <u>636,815</u>       |
| Total Investments       | <u>\$ 95,325,342</u> |

A summary of investment income is as follows for the year ended June 30, 2020:

|                            |                     |
|----------------------------|---------------------|
| Interest and dividends     | \$ 2,760,499        |
| Unrealized gains           | 1,009,050           |
| Realized gains             | 1,163,853           |
| Investment management fees | <u>(407,378)</u>    |
| Net Investment Income      | <u>\$ 4,526,024</u> |



**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Year Ended June 30, 2020**

3. Investments in Operating Entities

|   |              |
|---|--------------|
| CRSC Residential has 23.17% member interest in Beltway HOU Manager LLC (BHM). The LLC was formed solely to act as a member and manager of Beltway HOU Investors, LLC (BHI), a Delaware limited liability company. BHI was organized to acquire 100% of the issued and outstanding common shares of LSREF3 Bravo REIT (Harris), LLC, a Delaware limited liability company which owns six multifamily family communities in Harris County, Texas and operates the properties. | \$ 4,000,000 |
| CRSC Residential has 68% Class A and 85.65% Class B member interest in MM-Briar Court LLC. The LLC was formed solely to act a member of Briar Court Apartments LLC (BCA), a Texas limited liability company. MM-Briar Court LLC owns 20.1% of BCA which was organized to own and operate the property.  | 895,000      |
| CRSC Residential has 54% Class A and 88% Class B member interest in MM – Spring Creek LLC. The LLC was formed solely to act as a member of Spring Creek PLA Manager, LLC (SCM), a Texas limited liability company. SCM was organized to serve as manager of and own a 10% ownership interest in Spring Creek PLA Investors, LLC (SCI), a Texas limited liability company. SCI owns and operates the property.   | 575,000      |
| CRSC Residential has 54% Class A and 72% Class B membership interests in MM Somerset and Stratton, LLC. The LLC was formed solely to act as a member of Assets SW Manager, LLC (ASM), a Texas LLC. ASM was organized to serve as manager of and own 10% interest in Assets SW Investors, LLC (ASI), a Texas LLC, which owns the Stratton apartments in Texas.   | 398,833      |
| CRSC Residential has 59% Class A and 75% Class B member interest in MM – Montclair LLC. The LLC was formed solely to act as a member of Montclair Estates Apartments LLC (MEA), a Texas limited liability company. MEA was organized to own and operate the property and the LLC maintains a 14% member interest in the property.   | 355,346      |
| CRSC Residential has 54% Class A and 85% Class B member interest in MM – Bellevue Heights LLC. The LLC was formed solely to act as a member of Bellevue Heights Manager, LLC (BHM), a Texas limited liability company. BHM was organized to serve as manager of and own 19.75% ownership interest in Bellevue Heights Investors, LLC (BHI) a Texas limited liability company. BHI owns and operates the property.   | 346,950      |
| CRSC Residential has 24% member interest in Sheridan TUL Manager, LLC. The LLC was formed solely to act as a member of Sheridan TUL Investors, LLC, a Delaware limited liability company. Sheridan TUL Investors, LLC was organized to own and operate the property.  | 300,000      |

Continued

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Year Ended June 30, 2020**

3. Investments in Operating Entities (continued)

CRSC Residential has 54% Class A member interest in MM – Corners LLC. The LLC was formed solely to act as a member of Corners Dal Manager, LLC (CFM), a Texas limited liability company. CFM was organized to serve as the manager of and own 10% ownership interest in Corners Dal Investors, LLC a Texas limited liability company (CFI) which owns and operates the property. \$ 224,230

CRSC Residential has 54% Class A and 75% Class B member interest in MM – Valencia LLC. The LLC was formed solely to act as a member of Valencia FW Manager, LLC (VFM), a Texas limited liability company. VFM was organized to serve as manager of and own a 10% ownership interest in Valencia FW Investors, LLC (VFI), a Texas limited liability company, which owns and operates the property. 207,759

CRSC Residential has 54% Class A and 70% Class B member interest in MM-Briarstone LLC. The LLC was formed solely to act as a member of Briarstone Rosenberg, LLC (BR), a Delaware limited liability company. MM-Briarstone LLC owns 11% of BR which was organized to own and operate the property. 186,255

CRSC Residential has 0.6% member interest in Braesridge Apartments, LLC. The LLC was formed to directly or indirectly acquire or redevelop, reposition, own, operate, manage, lease, finance and sell or otherwise dispose of an apartment complex in Houston, Texas. 156,224

CRSC Residential purchased 191 Class B units in Founders Hall LLC, which owned a building in Alexandria, Virginia. The LLC wholly-owned Founders Hall OpCo, LLC (OpCo), a Virginia limited liability company. OpCo was organized to serve as manager of and operate and sell the property. 63,613

Total Investments in Operating Entities \$ 7,709,210

4. Purchase Money Notes

CRSC owns 0.01% limited partnership interests in 11 partnerships focused on real estate. The purpose of the partnerships is to provide low-income housing, subject to regulation by U.S. Department of Housing and Urban Development (HUD). In connection with the acquisition of the limited partnership interests, CRSC acquired an interest in related deferred purchase money notes. The notes are payable from the future cash flows of the operating partnerships. Management is unable to determine the amount of any future cash flows of the purchase money notes with any degree of certainty and, therefore, the notes have been fully reserved. Any future collections under the notes will be recorded as income. No cash was received in relation to the notes during the year ended June 30, 2020.

Continued

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Year Ended June 30, 2020**

5. Cash Surrender Value of Life Insurance Policies

On July 1, 2006, CRSI entered into a contract with an individual to act as a representative and spokesperson. In accordance with the contract terms, CRSC purchased two \$500,000 key man life insurance policies on the spokesperson, whereby CRSC is the sole beneficiary for one of the policies. As of June 30, 2020, the cash surrender value of the policies totaled \$806,555, and this amount is included in cash surrender value of life insurance policies in the accompanying consolidated statement of financial position.

CRSC also carries key man life insurance policies on certain executives, with a total face amount of \$2,000,000. As of June 30, 2020, the cash surrender value of the policies totaled \$1,051,124, and this amount is included in cash surrender value of life insurance policies in the accompanying consolidated statement of financial position.

6. Notes Receivable

Housing Preservation entered into three money purchase note agreements with four partnerships totaling \$7,310,766, including accrued interest, in connection with the sale of four rental properties. Interest-only payments are due from cash flows, as defined, from the respective operating partnerships. The notes bear interest at rates ranging from 4.3% to 4.83%. Accrued interest and principal are due in full at various dates, ranging from January 2046 through March 2048. In addition, Housing Preservation was assigned two notes receivable totaling \$3,043,647, including accrued interest. The notes bear interest at a rate of 1%. Accrued interest and principal payments are due August 2031. In a prior year, management determined that these notes receivable were impaired and a valuation allowance of \$6,576,900 was recognized. The impairment was determined by comparing the recorded value with the discounted expected future cash flows of the notes receivable. No additional impairment loss was recognized during the year ended June 30, 2020.

7. Property and Equipment

The Organization held the following property and equipment as of June 30, 2020:

|   |                      |
|---|----------------------|
| Buildings and improvements                      | \$ 96,166,670        |
| Land and improvements                           | 15,658,787           |
| Office equipment, furniture and fixtures        | 8,667,515            |
| Vehicles  | 398,589              |
| Leasehold improvements                          | <u>70,309</u>        |
| Total Property and Equipment                    | 120,961,870          |
| Less: Accumulated Depreciation and Amortization | <u>(28,658,527)</u>  |
| Property and Equipment, Net                     | <u>\$ 92,303,343</u> |

Depreciation and amortization expense was \$4,511,081 for the year ended June 30, 2020.

Continued

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2020**

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7. Property and Equipment (continued)

CRSC owns one apartment community, Terry Lynn, in Phoenix, Arizona, which consists of 10 units. The use of the property is partially governed by a land use restriction under an agreement with the Resolution Trust Corporation to provide housing units to low- and very-low-income residents. The number of units restricted for Terry Lynn is two units for persons earning less than 50% of the area median income and two units for persons making less than 65% of the AMI. The term of the agreement is 30 years, and the agreement expires on January 19, 2025.

8. Lines of Credit

CRS/21 has a line of credit agreement with a financial institution in the amount of \$20,000,000, which was increased to \$25,000,000 in May 2020 through a note modification. The line of credit is secured by CRS/21's investments and matures on December 31, 2021. Interest accrued on the unpaid principal at 1% over the one-month London Interbank Offered Rate (LIBOR) until May 2020, and accrues on the unpaid principal at 0.8% over one-month LIBOR after the note modification, or 1.0% as of June 30, 2020. The outstanding amount on this line of credit was \$2,843,387 as of June 30, 2020. Interest expense incurred on this line of credit was \$437,145.

CRSI has a line of credit agreement with a financial institution in the amount of \$1,500,000. The line of credit is secured by personal property and guaranteed by CRSC. On July 26, 2019, the agreement was modified to extend the maturity date to July 31, 2021. CRSI is also required to comply with certain financial covenants. As of June 30, 2020, there was no outstanding balance on this line of credit and CRSI was in compliance with the financial covenants. Interest accrues on the unpaid principal at the variable rate of the bank's prime rate plus 0.5%. No interest expense was paid on this line of credit for the year ended June 30, 2020, and the interest rate was 3.33% as of June 30, 2020.

9. Notes and Mortgages Payable

Notes and mortgages payable consisted of the following as of June 30, 2020:

CRS Triangle

On December 17, 2015, CRS Triangle entered into a loan agreement with BB&T. The note has a principal balance of \$11,000,000 and is secured by a deed of trust and an assignment of leases and rents and profits. The note calls for interest at an adjustable rate equal to the one-month LIBOR plus 2.25% per annum. Principal is payable in monthly installments beginning at approximately \$21,300 through maturity on December 17, 2020. The monthly principal payments increase annually by approximately \$900 per month. Interest is paid monthly based on the variable rate at the time. All outstanding principal and interest are due on the maturity date, including a balloon payment of \$9,631,908. CRS Triangle must comply with certain financial covenants. The liability of CRS

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

9. Notes and Mortgages Payable (continued)

CRS Triangle (continued)

Triangle under the note is limited to the underlying value of the real estate collateral plus other amounts deposited with the lender. This loan was paid off on May 14, 2020, with the proceeds of the note described below.

In connection with the mortgage described above, CRS Triangle entered into an interest swap agreement, to reduce the impact of changes in interest rates. CRS Triangle has an amortizing interest rate swap agreement with an original notional value of \$11,000,000 and a termination date of December 17, 2020. The interest rate swap was dissolved with the repayment of the principal amount noted below.

On May 14, 2020, CRS Triangle entered into a note with New York Community Bank (NYCB). The note had a principal of \$32,700,000 and was secured by a deed of trust and an assignment of leases, rents and profits. The note calls for an interest rate equal to 3.125% through May 31, 2025. Thereafter, the interest rate shall be adjusted on June 1 every year to a rate equal to the sum of the highest prime rate published in the New York Times on June 1 plus 275 basis points and rounded up to the next one-eighth of one percentage point (0.125%) with a floor of 3.125% and a cap at 12%. Principal and interest are payable by CRS Triangle in monthly installments beginning July 1, 2020, of approximately \$140,079 through maturity on June 1, 2030.

\$ 32,700,000

CRS Virginia

Virginia Housing Development Authority (VHDA), due in monthly installments of \$6,179, including interest at 3.75% per annum, payable through April 1, 2046. The note is secured by deeds of trust on three homes located in Fairfax, Vienna, and Falls Church, Virginia. The homes provide housing and support services for mentally handicapped homeless persons. Under agreements with the lenders, the Organization is required to make monthly deposits for insurance and taxes on all VHDA mortgages.

1,111,907

Virginia Department of Housing and Community Development (VDHCD) and Fairfax County Redevelopment and Housing Authority (FCRHA) loan made under the Home Investment Partnerships program. No monthly installments of principal or interest are due, subject to the Organization's compliance with loan terms. The note is secured by deeds of trust on 19 homes located in Alexandria, Springfield, Reston, Herndon, Falls Church, Annandale, Centreville, Fairfax and Burke, Virginia. The loan terms were in effect for the affordability period of up to 15 years, expiring in 2013 through 2015, after which time, assuming there were no defaults on the loan terms, the amount converts to a grant. During 2020, the loan was extended through the end of 2020. The homes provide transitional housing and support services for homeless individuals and families. If certain specified events occur, the

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2020

9. Notes and Mortgages Payable (continued)

CRS Virginia (continued)

Organization will be obligated to pay to FCRHA an “equity share” ranging from 32.37% to 45.09% of the Organization’s equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from the Organization at that time.

\$ 748,820

FCRHA loans made under the Community Development Block Grant program (CDBG). No monthly installments of principal or interest are due, subject to the Organization’s compliance with loan terms. The notes are secured by deeds of trust on 19 homes located in Alexandria, Springfield, Reston, Herndon, Falls Church, Annandale, Centreville, Fairfax and Burke, Virginia. The loan terms were in effect for the affordability period of up to 15 years, expiring in 2013 through 2015, after which time, assuming there were no defaults on the loan terms, the amount converts to a grant. During 2020, the loan was extended through the end of 2020. The homes provide transitional housing and support services for homeless individuals and families. If certain specified events occur, the Organization will be obligated to pay to FCRHA an “equity share” ranging from 6.81% to 18.62% of the Organization’s equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from the Organization at that time.

261,691

FCRHA loans made under the CDBG. No monthly installments of principal or interest are due, subject to CRS Virginia’s compliance with loan terms. The notes are secured by deeds of trust on a home located in Annandale, Virginia. The home provides affordable rental housing for at least three low and/or moderate income individuals with serious mental illness and co-occurring substance abuse disorders with incomes at or below 30% of the area median income. If certain specified events occur, the Organization will be obligated to pay to FCRHA an “equity share” of 77% of the Organization’s equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from the Organization at that time.

244,000

FCRHA loans made under the CDBG. No monthly installments of principal or interest are due, subject to the Organization’s compliance with loan terms. The notes are secured by deeds of trust on a home located in Annandale, Virginia. The loan terms are in effect for the affordability period of up to 30 years, expiring in 2040, after which time, assuming there are no defaults on the loan terms, the amount converts to a grant. The homes provide transitional housing and support services for homeless individuals and families. If certain specified events occur, the Organization will be obligated to pay to FCRHA an “equity share” of 49.5% of the Organization’s equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from the Organization at that time.

92,493

Continued

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Year Ended June 30, 2020**

9. Notes and Mortgages Payable (continued)

FCRHA loans made under the CDBG. No monthly installments of principal or interest are due, subject to the Organization's compliance with loan terms. The notes are secured by deeds of trust on a home located in Chantilly, Virginia. The loan terms are in effect for the affordability period of up to 30 years, expiring in 2040, after which time, assuming there are no defaults on the loan terms, the amount converts to a grant. The homes provide transitional housing and support services for homeless individuals and families. If certain specified events occur, the Organization will be obligated to pay to FCRHA an "equity share" of 69.6% of the Organization's equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from the Organization at that time. \$ 89,901

FCRHA loans made under the CDBG. No monthly installments of principal or interest are due, subject to the Organization's compliance with loan terms. The notes are secured by deeds of trust on a home located in Chantilly, Virginia. The loan terms are in effect for the affordability period of up to 30 years, expiring in 2040, after which time, assuming there are no defaults on the loan terms, the amount converts to a grant. The homes provide transitional housing and support services for homeless individuals and families. If certain specified events occur, the Organization will be obligated to pay to FCRHA an "equity share" of 50.4% of the Organization's equity in the property, as defined, to the extent that the equity share exceeds amounts otherwise due from CRS Virginia at that time. 89,004

Huntington Gardens is a single member limited liability company (LLC) whose sole member is CRS Virginia. Huntington Gardens entered into an agreement to finance its mortgage with HUD under Section 223(f) of the National Housing Act on September 1, 2016. The principal amount of the loan was for \$12,850,000, is insured by the Federal Housing Administration (FHA) and is collateralized by a deed of trust on the rental property. The note bears interest at the rate of 3.08% per annum. Principal and interest are payable in monthly installments of \$50,029 beginning November 1, 2016 through maturity on October 1, 2051.

The liability of Huntington Gardens under the mortgage note is limited to the underlying value of the real estate collateral plus other amounts deposited with the lender. The mortgage is also collateralized by an assignment of rents. 12,057,010

Huntington Gardens is also obligated under a promissory note agreement dated September 27, 2016, due to FCRHA for the principal sum of \$5,650,000. The loan bears interest at 2% per annum on the outstanding principal. The loan matures on October 1, 2051, at which time principal and accrued interest are due. Although the principal and interest on the loan are deferred, the loan is a cash flow loan, which means that, should there be surplus cash, as defined, it will be applied first to accrued interest and then to the principal. The annual loan payments made from available surplus cash will be paid from only 50% of surplus cash. 5,650,000

Continued

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

9. Notes and Mortgages Payable (continued)

CRS Fountain Place

On October 1, 2012, CRS Fountain Place refinanced its mortgage with HUD under Section 223(a)(7) of the National Housing Act. The principal amount of the new loan was for \$6,239,400, is insured by FHA and is collateralized by a deed of trust on the rental property. The note bears interest at the rate of 2.80% per annum. Principal and interest are payable by the Organization in monthly installments of \$23,321 through maturity on November 1, 2047.

Under agreements with the mortgage lender and FHA, the Organization is required to make monthly escrow deposits for taxes, insurance and replacement of project assets, and is subject to restrictions as to operating policies, rental charges, operating expenditures and cash distributions.

The liability of CRS Fountain Place under this mortgage note is limited to the underlying value of the real estate collateral, plus other amounts deposited with the lender. The mortgage is also secured by an assignment of rents.

\$ 5,352,155

CRS Petersburg

On November 29, 2017, CRS Petersburg financed its mortgage with a loan from Grandbridge Real Estate Capital LLC. The note has a principal balance of \$5,550,000, and is due in monthly installments of \$27,989, including interest at 4.46% per annum, payable through December 2032. The note is secured by a deed of trust on the property located in Petersburg, Virginia. The homes financed under this mortgage provide housing for low-income families, the military and special needs population.

5,326,042

CRS McClellan

On December 23, 2016, CRS McClellan financed its mortgage with a loan from New York Community Bank in the amount of \$3,835,000. The note is due in monthly installments of \$17,490, including interest at 3.625% per annum, payable through January 2027. The note is secured by a deed of trust on the property located in Arizona. The homes financed under this mortgage provide housing for low-income families, the military and special needs population.

3,577,691

CRS Peoria

CRS Peoria entered into a note payable agreement with New York Community Bank in December 2015. The original principal balance of the note is \$3,300,000. Interest is charged at a fixed rate of 4.125% per annum. The loan is payable in monthly installments of \$15,993, with a balloon payment due in November 2027 for the remaining balance.

3,019,024

Continued



CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

9. Notes and Mortgages Payable (continued)

CRS Ironwood

On April 26, 2017, CRS Ironwood financed its mortgage with a loan from New York Community Bank in the amount of \$2,800,000. The note is due in monthly installments of \$13,980, including interest at 4.375% per annum, payable through June 2047. The note is secured by deed of trust on the property located in Arizona. The homes provide housing for low-income families, the military and special needs population.

\$ 2,655,188

CRS Palms

On February 21, 2019, CRS Palms refinanced its mortgage with a loan from New York Community Bank in the amount of \$2,550,000. The note is due in monthly installments of \$13,302, including interest at 4.75% per annum, payable through March 1, 2029. The note is secured by a deed of trust on the property located in Arizona. The homes provide housing for low-income families, the military and special needs population.

2,500,520

CRS Somerset

CRS Somerset entered into a note payable agreement with NYCB on December 30, 2013. The original principal balance of the note is \$2,600,000. Interest is charged at a fixed rate of 3.875% per annum. The loan is payable in 120 monthly installments of \$12,226, with a balloon payment due in January 2024 for the remaining balance. In conjunction with the new debt agreement, the Organization was required to establish certain reserves and escrow accounts. In July 2020, CRS Somerset entered into a note payable agreement with NYCB to refinance its existing note payable. The note had a principal of \$3,100,000 and an interest rate equal to 3.125% per annum.

2,297,654

CRS Skyline

On December 17, 2018, CRS Skyline financed its mortgage with a loan from New York Community Bank in the amount of \$1,700,000. Interest accrues on the unpaid principal balance at 2.5% over the one month London Interbank Offered Rate (LIBOR). The note is due in 59 monthly installments of \$9,942, with a balloon payment for the remaining balance due on December 17, 2023. The note is secured by a deed of trust on the property located in Arizona. The homes financed under this mortgage provide housing for low-income families, the military and special needs population.

1,637,286

CRS Garden Pines

On April 2, 2019, CRS Garden Pines financed its mortgage with a loan from New York Community Bank in the amount of \$1,430,000. Interest accrues on the unpaid principal balance at 2.5% over the one month London Interbank Offered Rate (LIBOR). The note is due in 59 monthly installments of \$8,418, with a balloon payment for the remaining balance due on April 2, 2024. The note is secured by a deed of trust on the property located in

Continued

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

9. Notes and Mortgages Payable (continued)

CRS Garden Pines (continued)

Arizona. The homes financed under this mortgage provide housing for low-income families, the military and special needs population.

\$ 1,390,594

CRS Brookmont

On February 28, 2017, CRS Brookmont financed its mortgage with a loan from BB&T in the amount of \$1,170,000. The note bears interest at the adjusted LIBOR rate per annum which was 2.43% as of June 30, 2020. Principal and interest are payable by the Organization in monthly installments of \$5,587 through maturity on February 28, 2024. The lease is secured by assignment of leases and rents. The homes under this mortgage provide housing for low-income families, the military and special needs population.

1,098,405

CRSC

To assist with operation, CRSC applied for a Small Business Administration loan through the Paycheck Protection Program (PPP). On April 27, 2020 the Organization's PPP loan application for \$726,800 was approved by the financial institution. The loan will mature in April 2022 and has a fixed interest rate of 1% per annum. Consecutive monthly payments of principal and interest will commence on one month after the earlier of the following dates: (1) the date the financial institution receives the applicable forgiveness amount from the SBA; or (2) the date that is 10 months after the end of the forgiveness covered period, through the maturity date. The loan amount may be eligible for forgiveness, pursuant to provisions of the PPP, which established minimum amounts of the loan to be used to cover payroll costs and the remainder used for mortgage interest, rent and utility costs over a specified period of time after the loan is made and the number of employees and compensations levels are maintained.

726,800

CRS Kansas

CRS Kansas entered into a note payable agreement with the prior owner of its rental property on December 14, 1995. The principal balance of \$500,000 is due and payable in annual interest and principal payments based on 75% of annual surplus cash, as allowed under the trust indenture and lease agreement. In the event there is no surplus cash to cover the annual accrued interest, the interest is forgiven. Such interest is calculated based on 8.5% of the outstanding principal balance. As of June 30, 2020, there was no surplus cash to make payments and no interest was accrued. The note matures on November 30, 2025, when any outstanding principal and unpaid accrued interest are due.

500,000

Total Notes and Mortgages Payable

83,126,185

Less: Unamortized Debt Issuance Costs

(1,023,882)

Notes and Mortgages Payable, Net

\$ 82,102,303

Continued

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**For the Year Ended June 30, 2020**

9. Notes and Mortgages Payable (continued)

Total interest expense, including the amortization of the debt issuance costs, incurred related to these mortgages was \$2,506,487 for the year ended June 30, 2020. Aggregate annual maturities of notes and mortgages payable are as follows:

| <u>For the Year Ending</u><br><u>June 30,</u> |  |                      |
|---|--|----------------------|
| 2021  |  | \$ 2,297,500         |
| 2022  |  | 1,625,602            |
| 2023  |  | 1,682,988            |
| 2024  |  | 7,438,713            |
| 2025  |  | 1,604,402            |
| Thereafter                                    |  | <u>68,476,980</u>    |
| Total   |  | <u>\$ 83,126,185</u> |

10. Fair Value Measurement

The following table summarizes the Organization's assets measured at fair value on a recurring basis as of June 30, 2020, aggregated by the fair value hierarchy level with which those measurements were made:

|  | <u>Total</u><br><u>Fair Value</u> | <u>Quoted Prices</u><br><u>in Active</u><br><u>Markets for</u><br><u>Identical</u><br><u>Assets</u><br><u>(Level 1)</u> | <u>Significant</u><br><u>Other</u><br><u>Observable</u><br><u>Inputs</u><br><u>(Level 2)</u> | <u>Significant</u><br><u>Unobservable</u><br><u>Inputs</u><br><u>(Level 3)</u> |
|--|-----------------------------------|---|--|--|
| Assets:  |                                   |   |  |  |
| Investments:   |                                   |   |  |  |
| Mutual funds:  |                                   |   |  |  |
| Equity funds   | \$ 27,113,890                     | \$ 27,113,890   | \$ -   | \$ -   |
| Fixed-income funds   | 6,848,039                         | 6,848,039   | -  | -  |
| Equity securities  | 20,011,068                        | 20,011,068  | -  | -  |
| Fixed-income securities:   |                                   |   |  |  |
| Corporate bonds  | 11,896,861                        | -   | 11,896,861   | -  |
| Government bonds   | 8,759,535                         | -   | 8,759,535  | -  |
| Municipal bonds  | 2,979,566                         | -   | 2,979,566  | -  |
| Collateralized mortgage obligations                                | 2,422,722                         | -   | 2,422,722  | -  |
| Foreign bonds  | 123,745                           | -   | 123,745  | -  |
| Exchange-traded funds  | 14,533,101                        | 14,533,101  | -  | -  |
| Money market funds   | 636,815                           | 636,815   | -  | -  |
| Contributions receivable in a charitable remainder unitrust (CRUT) | 102,107                           | -   | -  | 102,107  |
| Cash surrender value of life insurance policies                    | <u>1,857,679</u>                  | <u>-</u>  | <u>1,857,679</u>   | <u>-</u>   |
| Total Assets   | <u>\$ 97,285,128</u>              | <u>\$ 69,142,913</u>  | <u>\$ 28,040,108</u>   | <u>\$ 102,107</u>  |

Continued

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2020

10. Fair Value Measurement (continued)

The Organization uses the following methods and significant assumptions to estimate fair value for assets recorded at fair value:

*Equity securities, mutual funds and exchange-traded funds* – These are valued at quoted market price for identical assets in active markets.

*Fixed-income securities* – Fair value is determined by discounting the related cash flows based on current yields of similar instruments with comparable characteristics, as provided by a third party using a computerized valuation formula. These securities are not actively traded and are categorized as Level 2 on the fair value hierarchy.

*Money market funds* – Money market funds are valued at the net asset value of shares held, as reported in the active market in which the individual security or fund is traded.

*Contribution receivable in the CRUT* – The CRUT is revalued annually by calculating the present value based on the current appraised value of the investments, the donor's life expectancy and a discount rate of 6.5%.

*Cash surrender value of life insurance policies* – Cash surrender value of the life insurance policies is based upon the reserve value, which is the face amount of the contracts discounted at a specific rate of interest according to the insured's life expectancy.

11. Net Assets

**Net Assets Without Donor Restrictions**

The Organization's net assets without donor restrictions are composed of the following:

|   |                      |
|---|----------------------|
| Board-designated quasi-endowment            | \$ 64,855,154        |
| Undesignated                                | <u>33,454,635</u>    |
| Total Net Assets Without Donor Restrictions | <u>\$ 98,309,789</u> |

The Board of Directors designated amounts to serve as a quasi-endowment, and the funds are to be invested and serve as a source of undesignated income to fund the expenses and support the general work and mission of CRSC and its affiliates.

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

11. Net Assets (continued)

**Net Assets With Donor Restrictions**

As of June 30, 2020, net assets with donor restrictions were restricted for the following purposes or period:

|  |                      |
|--|----------------------|
| Subject to the Organization's spending policy and appropriation:                   |                      |
| Endowment funds restricted in perpetuity   | \$ 16,547,477        |
| Accumulated earnings on endowment funds expendable for the American Indian Program | 13,646,668           |
| Subject to purpose restrictions:   |                      |
| International programs   | 331,178              |
| American Indian projects   | 250,000              |
| Subject to occurrence of specified events or passage of time                       | <u>235,761</u>       |
| Total Net Assets With Donor Restrictions   | <u>\$ 31,011,084</u> |

12. Endowment Funds

The Organization's endowment consists of a donor-restricted endowment fund established to support the Organization's American Indian programs and its affiliates that operate these programs. In addition, a board-designated endowment fund or quasi-endowment (the ELK Endowment Fund) was created from the proceeds from the sales of housing properties owned by affiliates of CRSC. The purpose of the ELK Endowment Fund is to fund the expenses and support of the general work and mission of CRSC and its affiliates. As required by GAAP, net assets associated with donor-restricted funds are classified and reported based on the existence or absence of donor-imposed restrictions. As a result, the ELK Endowment Fund is included in net assets without donor restrictions as the restrictions were imposed by the Board of Directors and not an outside donor.

**Interpretation of Relevant Law and Spending Policy**

The Organization has interpreted the Uniform Prudent Management of Institution Funds Act (UPMIFA) as not limiting spending from the endowment fund to interest and dividends earned, but allowing the Organization to elect to spend a portion of the overall value of the fund after considering the factors listed below and keeping in mind the permanent duration of the fund. To date, the Organization has not made such an election. Instead, the Organization has taken a very prudent and conservative approach and pursued a spending policy not to annually release more than the interest and dividend and royalty income above the original value of the gifts donated to start the permanent endowment and the original value of subsequent gifts to the permanent endowment. The resulting realized and unrealized gains and losses are included in the net assets with purpose or time restrictions of the endowment portfolio. Section 55-268.14(A) of Virginia's UPMIFA eliminates the concept of historic dollar value and instead provides that an institution may adopt a spending policy that will preserve the purchasing power of "principal" while distributing as "income" a reasonable amount in light of investment performance and general economic conditions.

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2020**

12. Endowment Funds (continued)

**Interpretation of Relevant Law and Spending Policy (continued)**

The statute lists a number of factors to be considered in adopting a spending policy:

- General economic conditions.
- The duration and preservation of the fund.
- The purposes of the Organization and the donor-restricted endowment fund.
- The possible effect of inflation and deflation.
- The expected total return from income and the appreciation of investments.
- Other resources of the Organization.
- The investment policies of the Organization.

**Endowment Composition and Activity**

The Organization's endowment net asset composition by fund type was as follows as of June 30, 2020:

|   | <u>Without<br/>Donor<br/>Restrictions</u> | <u>With<br/>Donor<br/>Restrictions</u> | <u>Total</u>         |
|---|---|--|----------------------|
| Original value of donor-restricted endowment fund       | \$ -                                      | \$ 16,547,477                          | \$ 16,547,477        |
| Accumulated earnings on donor-restricted endowment fund | -   | 13,646,668                             | 13,646,668           |
| Board-designated endowment funds                        | <u>64,855,154</u>                         | <u>-</u>                               | <u>64,855,154</u>    |
| Total Endowment Net Assets                              | <u>\$ 64,855,154</u>                      | <u>\$ 30,194,145</u>                   | <u>\$ 95,049,299</u> |

Endowment net assets and changes in endowment net assets consisted of the following as of and for the years ended June 30, 2020:

|   | <u>Without<br/>Donor<br/>Restrictions</u> | <u>With<br/>Donor<br/>Restrictions</u> | <u>Total</u>         |
|---|---|--|----------------------|
| Endowment net assets, June 30, 2019               | \$ 59,919,959                             | \$ 31,039,485                          | \$ 90,959,444        |
| Contributions/royalties                           | -   | 692,061                                | 692,061              |
| Transfer to board-designated endowment fund       | 3,218,478                                 | -                                      | 3,218,478            |
| Net investment gains                              | 3,841,403                                 | 562,599                                | 4,404,002            |
| Appropriation of endowment assets for expenditure | <u>(2,124,686)</u>                        | <u>(2,100,000)</u>                     | <u>(4,224,686)</u>   |
| Endowment Net Assets, June 30, 2020               | <u>\$ 64,855,154</u>                      | <u>\$ 30,194,145</u>                   | <u>\$ 95,049,299</u> |

Continued

## CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended June 30, 2020

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#### 12. Endowment Funds (continued)

##### **Funds with Deficiencies**

From time to time, the fair value of assets associated with an individual donor-restricted endowment fund may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2020. The Organization has interpreted UPMIFA not to permit spending from underwater endowments in accordance with prudent measures required under law.

##### **Return Objectives and Risk Parameters**

The Organization has adopted investment and spending policies for its investments that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. The primary objective of the endowment fund is to preserve and protect the assets by providing a balance between capital appreciation, preservation of capital and current income. This is a long-term goal designed to maximize returns without undue risk.

##### **Strategies Employed for Achieving Objectives**

The endowment fund has a target range of 60% equity securities and 40% fixed-income securities. A positive return is expected over time, although there may be periods with a negative return.

#### 13. Risks and Contingencies

##### **Financial Risk**

The Organization invests in a professionally managed portfolio that contains equity securities, mutual funds, exchange-traded funds, fixed-income securities and money market funds. Such investments are exposed to various risks such as market and credit risks. Due to the level of risk associated with such investments, it is at least reasonably possible that changes in risks in the near term could significantly affect investment balances and the amounts reported in the consolidated financial statements.

##### **Concentration of Credit Risk**

The Organization maintains its cash and cash equivalents with certain commercial financial institutions, which aggregate balance may exceed, at times, the Federal Deposit Insurance Corporation (FDIC) insured limit of \$250,000 per depositor per institution. As of June 30, 2020, the Organization had cash and cash equivalents at several financial institutions, which exceeded the maximum limit insured by the FDIC in total by approximately \$3,991,000. The Organization monitors the creditworthiness of these institutions and has not experienced any credit losses on its cash and cash equivalents. The Organization also maintains its trust accounts in one financial institution. The trust investments are not insured by the FDIC or by any other federal government agency.

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2020

13. Risks and Contingencies (continued)

**Compliance Audits**

The Organization received a number of grants that are subject to review, audit and adjustment of various local, state and federal governmental agencies for qualified expenses charged to the grants. Such audits could lead to requests for reimbursement to these governmental agencies for any expenditures or claims disallowed under the terms of the agreements. The amount of expenditures which may be disallowed by the governmental agencies cannot be determined at this time although the Organization expects such amounts, if any, to be insignificant.

**Litigation**

In the ordinary course of business, the Organization is involved in lawsuits, claims and assessments. In the opinion of management, no loss contingencies are required to be recorded in the accompanying consolidated financial statements.

14. Availability of Resources and Liquidity

The Organization regularly monitors liquidity required to meet its annual operating needs and other contractual commitments, while also striving to preserve the principal and return on the investment of its funds. The Organization's financial assets available within one year of the consolidated statement of financial position date for general expenditures at June 30, 2020, were as follows:

|  |                      |
|--|----------------------|
| Cash and cash equivalents  | \$ 8,675,080         |
| Grants and contributions receivable, net   | 590,359              |
| Other receivables  | 1,761,546            |
| Investments  | <u>95,325,342</u>    |
| Total Financial Assets Available as of June 30, 2020                                   | 106,352,327          |
| Less:  |                      |
| Amounts unavailable for general expenditures within one year, due to:                  |                      |
| Board-designated for future program services and investments                           | (63,155,154)         |
| Restrictions by donors in perpetuity and accumulated earnings subject to appropriation | (30,194,145)         |
| Restrictions by donors for specific purposes   | <u>(581,178)</u>     |
| Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year | <u>\$ 12,421,850</u> |

The Organization has various sources of liquidity at its disposal, including cash and cash equivalents, receivables and investments, which are available for general expenditures, liabilities and other obligations as they come due. Management is focused on sustaining the financial liquidity of the Organization throughout the year. This is done through monitoring and reviewing the Organization's cash flow needs on a regular basis. As a result, management is aware of the cyclical nature of the Organization's cash flow related to the Organization's various

Continued



CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
For the Year Ended June 30, 2020

14. Availability of Resources and Liquidity (continued)

funding sources and is therefore able to ensure that there is cash available to meet current liquidity needs. As part of its liquidity plan, excess cash is invested in publicly traded investment vehicles, including mutual funds and equity securities, or to support organizational initiatives. As part of the annual budget process, management and the Board approve amounts to be drawn from investments and budgeted for use by the affiliates based on anticipated needs and projects approved for the year. The Organization has only considered the amounts that have been budgeted to be drawn from investments as financial assets available to meet general expenditures within one year. However, additional investment income could be allocated to operations by the Board during the year if necessary. In addition, to help manage unanticipated liquidity needs, the Organization has two committed lines of credit totaling \$26,500,000, of which approximately \$23,656,613 was unused and available to draw upon as of June 30, 2020. The Organization's used line of credit is secured by the Organization's investments.

15. Pension Plan

Employees of the Organization are eligible to participate in a 401(k) plan sponsored by CRSC after 60 days of service. Under the terms of the defined contribution plan, eligible employees may elect to contribute up to the federal tax limitation.

The plan has the following employee deferral and matching provisions:

| <u>Elective Deferral</u> | <u>Employer Matching</u>      |
|--------------------------|-------------------------------|
| 1%                       | 150% of employee contribution |
| 1% – 3%                  | 100% of employee contribution |
| 3% – 6%                  | 50% of employee contribution  |

On January 1, 2020, the plan was amended to increase the employer matching provisions as follows:

| <u>Elective Deferral</u> | <u>Employer Matching</u>      |
|--------------------------|-------------------------------|
| 1%                       | 400% of employee contribution |
| 1% – 5%                  | 100% of employee contribution |

Employees are immediately vested in employer contributions. During the year ended June 30, 2020, retirement expense related to the plan was \$178,015, which is included in wages and benefits in the accompanying consolidated statement of functional expenses.

16. Taxes

**Income Taxes**

CRSC has received a group exemption determination from the Internal Revenue Service, under Section 501(c)(3), which affords the housing affiliates on CRSC's roster the same income tax-exempt status as CRSC. CRSI, AHA, RS and BWA are exempt under Section 501(c)(3) of the

**CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2020**

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16. Taxes (continued)

**Income Taxes (continued)**

Internal Revenue Code (the IRC). CRS/21 is exempt under Section 509(a)(3) of the IRC. The Organization is exempt from federal taxes on income other than net unrelated business income. No provision for federal or state income taxes is required as of June 30, 2020, as the Organization had no net unrelated business income.

The Organization follows the authoritative guidance relating to accounting for uncertainty in income taxes included in FASB Accounting Standards Codification Topic 740, *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's consolidated financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. The Organization performed an evaluation of uncertainty in income taxes for the year ended June 30, 2020, and determined that there were no matters that would require recognition in the consolidated financial statements or that may have any effect on its tax-exempt status. As of June 30, 2020, there are no audits for any tax periods pending or in progress. It is the Organization's policy to recognize interest and/or penalties related to uncertainty in income taxes, if any, in interest or income tax expense. As of June 30, 2020, the Organization had no accruals for interest and/or penalties.

**Real Estate Tax Exemptions**

Houses owned by CRS Virginia for charitable purposes were exempt from real estate taxation in Fairfax County, Virginia.

17. Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through December 8, 2020, the date the consolidated financial statements were available to be issued. Except as discussed below and the refinancing of CRS Somerset's notes payable discussed in Note 9, there were no subsequent events identified that require recognition or disclosure in these consolidated financial statements.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic that continues to spread throughout the United States. The Organization is monitoring the outbreak of COVID-19 and the related business and travel restrictions and changes to behavior intended to reduce its spread, in addition to the impact on its employees. The Organization has been able to continue operations in a remote environment; however, at this point, the extent to which COVID-19 will impact the Organization's financial condition or result of operations is uncertain and being evaluated by management and the Board.

**SUPPLEMENTARY INFORMATION**

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

CONSOLIDATING SCHEDULE OF FINANCIAL POSITION  
June 30, 2020

|   | CRSC                | CRSI                | AHA               | RS                  | BWA               | Consolidated<br>CRS<br>Virginia | CRS/21                | CRSC<br>Residential  | Housing<br>Preservation | CRS<br>Kansas       | CRS<br>Triangle      | CRS<br>Scottsdale | CRS<br>Fountain<br>Place | CRS<br>Peoria       | CRS<br>Somerset     | CRS<br>Palms        | CRS<br>McClellan    | CRS<br>Countryside  | CRS<br>Ironwood     | CRS<br>Petersburg   | CRS<br>Skyline      | CRS<br>Garden Pines | Total                 | Eliminations           | Consolidated<br>Total |
|---|---------------------|---------------------|-------------------|---------------------|-------------------|---------------------------------|-----------------------|----------------------|-------------------------|---------------------|----------------------|-------------------|--------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|------------------------|-----------------------|
| <b>ASSETS</b>   |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                     |                      |                   |                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |                       |                        |                       |
| Cash and cash equivalents   | \$ 231,020          | \$ 1,198,549        | \$ 108,861        | \$ 382,807          | \$ 207,606        | \$ 740,045                      | \$ 2,434,558          | \$ 654,442           | \$ 11,030               | \$ 62,975           | \$ 1,249,367         | \$ 190,594        | \$ 183,488               | \$ 224,590          | \$ 147,256          | \$ 27,987           | \$ 161,288          | \$ 65,639           | \$ 65,074           | \$ 256,496          | \$ 39,504           | \$ 31,904           | \$ 8,675,080          | \$ -                   | \$ 8,675,080          |
| Grants and contributions receivable, net                            | -                   | 440,274             | 21,941            | 75,596              | 52,548            | -                               | -                     | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 590,359               | -                      | 590,359               |
| Other receivables   | 1,239,931           | -                   | 250,000           | 13,889              | 962               | 32,949                          | 105,638               | -                    | -                       | 26,304              | 22,724               | 200               | 2,014                    | 6,805               | 1,775               | 10,517              | 1,258               | 9,297               | 12,375              | 19,674              | 4,714               | 520                 | 1,761,546             | -                      | 1,761,546             |
| Prepaid expenses and other assets                                   | 39,897              | 2,402               | -                 | 15,038              | -                 | 33,038                          | -                     | 48,913               | -                       | 26,974              | 38,362               | 6,288             | 34,851                   | 10,794              | 40,156              | 13,628              | 41,127              | 20,906              | 14,021              | 1,610               | 13,040              | 12,262              | 413,307               | -                      | 413,307               |
| Due from affiliates   | 1,902,185           | 7,969               | -                 | -                   | -                 | -                               | 22,405,262            | 10,649,521           | 165,100                 | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 35,130,037            | (35,130,037)           | -                     |
| Inventory   | -                   | 988,089             | -                 | 127,625             | -                 | -                               | -                     | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                     | -                      | 1,115,714             |
| Investments   | 95,295              | -                   | -                 | 1,810,036           | 592,517           | -                               | 91,283,369            | 1,544,125            | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 95,325,342            | -                      | 95,325,342            |
| Investments in operating entities                                   | -                   | -                   | -                 | -                   | -                 | -                               | -                     | 7,709,210            | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 7,709,210             | -                      | 7,709,210             |
| Cash surrender value  | -                   | -                   | -                 | -                   | -                 | -                               | -                     | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                     | -                      | -                     |
| of life insurance policies  | 1,857,679           | -                   | -                 | -                   | -                 | -                               | -                     | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 1,857,679             | -                      | 1,857,679             |
| Restricted investments for  | -                   | -                   | -                 | -                   | -                 | 56,758                          | -                     | -                    | -                       | 35,677              | 194,931              | -                 | 90,974                   | 39,730              | 49,543              | 6,133               | 39,287              | 12,729              | 39,024              | 59,994              | 30,386              | 32,432              | 687,598               | -                      | 687,598               |
| tenant security deposits  | -                   | -                   | -                 | -                   | -                 | 420,636                         | -                     | -                    | -                       | -                   | 1,003,323            | -                 | 840,426                  | 8,522               | 92,974              | 250                 | 12,524              | -                   | 8,060               | 181,381             | -                   | -                   | 2,568,096             | -                      | 2,568,096             |
| Restricted deposits and funded reserves                             | -                   | -                   | -                 | -                   | -                 | -                               | -                     | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                     | -                      | -                     |
| Notes receivable  | -                   | -                   | -                 | -                   | -                 | -                               | -                     | -                    | 3,777,513               | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 3,777,513             | -                      | 3,777,513             |
| Property and equipment, net   | 579,250             | 20,700              | -                 | 228,457             | -                 | 33,549,349                      | -                     | 6,303,315            | -                       | 2,526,767           | 10,325,886           | 89,433            | 3,034,119                | 2,537,237           | 3,757,242           | 3,262,166           | 6,049,313           | 1,971,080           | 4,555,517           | 8,084,376           | 3,184,547           | 2,753,986           | 92,812,740            | (509,397)              | 92,303,343            |
| <b>TOTAL ASSETS</b>   | <b>\$ 5,945,257</b> | <b>\$ 2,657,983</b> | <b>\$ 380,802</b> | <b>\$ 2,653,448</b> | <b>\$ 853,633</b> | <b>\$ 34,832,775</b>            | <b>\$ 116,228,827</b> | <b>\$ 26,909,526</b> | <b>\$ 3,953,643</b>     | <b>\$ 2,678,697</b> | <b>\$ 12,834,593</b> | <b>\$ 286,515</b> | <b>\$ 4,185,872</b>      | <b>\$ 2,827,678</b> | <b>\$ 4,088,946</b> | <b>\$ 3,320,681</b> | <b>\$ 6,304,797</b> | <b>\$ 2,079,651</b> | <b>\$ 4,694,071</b> | <b>\$ 8,603,531</b> | <b>\$ 3,272,191</b> | <b>\$ 2,831,104</b> | <b>\$ 252,424,221</b> | <b>\$ (35,639,434)</b> | <b>\$ 216,784,787</b> |
| <b>LIABILITIES AND NET ASSETS</b>                                   |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                     |                      |                   |                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |                       |                        |                       |
| <b>Liabilities</b>  |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                     |                      |                   |                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |                       |                        |                       |
| Accounts payable and accrued expenses                               | \$ 142,180          | \$ 148,541          | \$ 5,889          | \$ 114,191          | \$ 11,235         | \$ 205,024                      | \$ -                  | \$ 52,119            | \$ -                    | \$ 164,837          | \$ 175,184           | \$ 1,772          | \$ 55,024                | \$ 18,792           | \$ 32,977           | \$ 6,179            | \$ 34,102           | \$ 27,220           | \$ 29,463           | \$ 145,925          | \$ 71,432           | \$ 19,033           | \$ 1,461,119          | \$ -                   | \$ 1,461,119          |
| Accrued interest  | 14,536              | -                   | -                 | -                   | -                 | 438,730                         | -                     | -                    | -                       | -                   | -                    | -                 | 12,787                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 466,053               | -                      | 466,053               |
| Lines of credit payable   | -                   | -                   | -                 | -                   | -                 | -                               | 2,843,387             | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 2,843,387             | -                      | 2,843,387             |
| Notes and mortgages payable, net of unamortized debt issuance costs | 726,800             | -                   | -                 | -                   | -                 | 20,078,984                      | -                     | -                    | -                       | 500,000             | 32,284,066           | -                 | 5,285,518                | 2,922,533           | 2,261,425           | 2,441,920           | 3,577,691           | 1,098,405           | 2,655,188           | 5,267,632           | 1,620,484           | 1,381,657           | 82,102,303            | -                      | 82,102,303            |
| Advance payments for rent   | -                   | -                   | -                 | -                   | -                 | 12,530                          | -                     | -                    | -                       | 8,803               | 14,155               | 756               | 13,375                   | 17,286              | 8,885               | 8,930               | 839                 | 4,883               | 7,088               | 9,517               | 1,426               | 17,529              | 126,002               | -                      | 126,002               |
| Deposits and funds held for others                                  | -                   | 18,054              | -                 | -                   | -                 | 24,540                          | -                     | -                    | -                       | 20,693              | 184,585              | 4,217             | 57,586                   | 22,233              | 42,210              | 10,513              | -                   | 12,729              | 28,300              | -                   | 14,908              | 24,482              | 465,050               | -                      | 465,050               |
| Due to affiliates   | 478,542             | 470,396             | 23,465            | 136,562             | 36,054            | 11,344,655                      | -                     | 4,978,811            | -                       | 3,284,128           | 105,384              | 7,874             | 40,385                   | 42,012              | 1,907,667           | 601,331             | 2,713,254           | 788,611             | 2,058,856           | 3,124,006           | 1,582,722           | 1,405,322           | 35,130,037            | (35,130,037)           | -                     |
| <b>TOTAL LIABILITIES</b>  | <b>1,362,058</b>    | <b>636,991</b>      | <b>29,354</b>     | <b>250,753</b>      | <b>47,289</b>     | <b>32,104,463</b>               | <b>2,843,387</b>      | <b>5,030,930</b>     | <b>-</b>                | <b>3,978,461</b>    | <b>32,763,374</b>    | <b>14,619</b>     | <b>5,464,675</b>         | <b>3,022,856</b>    | <b>4,253,164</b>    | <b>3,068,873</b>    | <b>6,325,886</b>    | <b>1,931,848</b>    | <b>4,778,895</b>    | <b>8,547,080</b>    | <b>3,290,972</b>    | <b>2,848,023</b>    | <b>122,593,951</b>    | <b>(35,130,037)</b>    | <b>87,463,914</b>     |
| <b>Net Assets</b>   |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                     |                      |                   |                          |                     |                     |                     |                     |                     |                     |                     |                     |                     |                       |                        |                       |
| Without donor restrictions  | 4,583,199           | 1,760,447           | 331,940           | 2,351,642           | 422,618           | 2,728,312                       | 83,089,188            | 21,878,596           | 3,953,643               | (1,299,764)         | (19,928,781)         | 271,896           | (1,278,803)              | (195,178)           | (164,218)           | 251,808             | (21,089)            | 147,803             | (84,824)            | 56,451              | (18,781)            | (16,919)            | 98,819,186            | (509,397)              | 98,309,789            |
| With donor restrictions   | -                   | 260,545             | 19,508            | 51,053              | 383,726           | -                               | 30,296,252            | -                    | -                       | -                   | -                    | -                 | -                        | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                   | 31,011,084            | -                      | 31,011,084            |
| <b>TOTAL NET ASSETS (DEFICIT)</b>                                   | <b>4,583,199</b>    | <b>2,020,992</b>    | <b>351,448</b>    | <b>2,402,695</b>    | <b>806,344</b>    | <b>2,728,312</b>                | <b>113,385,440</b>    | <b>21,878,596</b>    | <b>3,953,643</b>        | <b>(1,299,764)</b>  | <b>(19,928,781)</b>  | <b>271,896</b>    | <b>(1,278,803)</b>       | <b>(195,178)</b>    | <b>(164,218)</b>    | <b>251,808</b>      | <b>(21,089)</b>     | <b>147,803</b>      | <b>(84,824)</b>     | <b>56,451</b>       | <b>(18,781)</b>     | <b>(16,919)</b>     | <b>129,830,270</b>    | <b>(509,397)</b>       | <b>129,320,873</b>    |
| <b>TOTAL LIABILITIES AND NET ASSETS</b>                             | <b>\$ 5,945,257</b> | <b>\$ 2,657,983</b> | <b>\$ 380,802</b> | <b>\$ 2,653,448</b> | <b>\$ 853,633</b> | <b>\$ 34,832,775</b>            | <b>\$ 116,228,827</b> | <b>\$ 26,909,526</b> | <b>\$ 3,953,643</b>     | <b>\$ 2,678,697</b> | <b>\$ 12,834,593</b> | <b>\$ 286,515</b> | <b>\$ 4,185,872</b>      | <b>\$ 2,827,678</b> | <b>\$ 4,088,946</b> | <b>\$ 3,320,681</b> | <b>\$ 6,304,797</b> | <b>\$ 2,079,651</b> | <b>\$ 4,694,071</b> | <b>\$ 8,603,531</b> | <b>\$ 3,272,191</b> | <b>\$ 2,831,104</b> | <b>\$ 252,424,221</b> | <b>\$ (35,639,434)</b> | <b>\$ 216,784,787</b> |

CHRISTIAN RELIEF SERVICES CHARITIES, INC. AND AFFILIATES

CONSOLIDATING SCHEDULE OF ACTIVITIES  
For the Year Ended June 30, 2020

|  | CRSC                | CRSI                | AHA               | RS                  | BWA               | Consolidated<br>CRS<br>Virginia | CRS/21                | CRSC<br>Residential  | Housing<br>Preservation | CRS<br>Kansas         | CRS<br>Triangle        | CRS<br>Scottsdale | CRS<br>Fountain<br>Place | CRS<br>Peoria       | CRS<br>Somerset     | CRS<br>Palms      | CRS<br>McClellan   | CRS<br>Countryside | CRS<br>Ironwood    | CRS<br>Petersburg | CRS<br>Skyline     | CRS<br>Garden Pines | Total                 | Eliminations        | Consolidated<br>Total |           |
|--|---------------------|---------------------|-------------------|---------------------|-------------------|---------------------------------|-----------------------|----------------------|-------------------------|-----------------------|------------------------|-------------------|--------------------------|---------------------|---------------------|-------------------|--------------------|--------------------|--------------------|-------------------|--------------------|---------------------|-----------------------|---------------------|-----------------------|-----------|
| <b>REVENUE AND SUPPORT</b>                     |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                       |                        |                   |                          |                     |                     |                   |                    |                    |                    |                   |                    |                     |                       |                     |                       |           |
| Housing rental and related income              | \$ 82,800           | \$ 119,221          | \$ -              | \$ -                | \$ -              | \$ 3,446,697                    | \$ -                  | \$ 286,706           | \$ -                    | \$ 998,889            | \$ 4,671,372           | \$ 157,588        | \$ 1,578,546             | \$ 923,888          | \$ 932,287          | \$ 588,422        | \$ 1,060,327       | \$ 507,394         | \$ 742,018         | \$ 1,736,005      | \$ 475,986         | \$ 404,590          | \$ 18,712,736         | \$ (112,853)        | \$ 18,599,883         |           |
| Noncash contributions                          | -                   | 28,665,577          | -                 | 1,193,961           | -                 | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | 29,859,538            | -                   | 29,859,538            |           |
| Cash contributions                             | 12,646              | 4,978,407           | 53,081            | 1,131,746           | 95,950            | 1,144                           | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | 6,272,974             | -                   | 6,272,974             |           |
| Other income (loss)                            | 585,194             | 1,720               | -                 | 39,665              | -                 | 1,046,082                       | 13,842                | 1,229,324            | -                       | 21,439                | 218,971                | 4,145             | 218,071                  | 36,119              | 137,731             | 47,976            | 62,914             | -                  | 36,073             | -                 | 24,843             | 25,309              | 3,749,418             | (746,953)           | 3,002,465             |           |
| Grants from government agencies                | -                   | 261,546             | -                 | 47,315              | -                 | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 308,861             | -                     | 308,861   |
| Royalties                                      | -                   | -                   | -                 | -                   | -                 | -                               | 692,061               | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 692,061             | -                     | 692,061   |
| Wills and bequests                             | -                   | 1,085,730           | -                 | 11,319              | -                 | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 1,097,049           | -                     | 1,097,049 |
| Workplace campaign contributions               | -                   | 14,422              | 24,396            | 57,590              | 56,012            | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 152,420             | -                     | 152,420   |
| Investment income, net                         | 600                 | 706                 | 12,522            | 54,857              | 18,404            | 379                             | 4,404,002             | 184,678              | -                       | 9                     | 165                    | -                 | 375                      | 7                   | -                   | -                 | 6                  | -                  | 7                  | -                 | -                  | -                   | 4,676,717             | (150,693)           | 4,526,024             |           |
| Noncash contributions from affiliates          | -                   | 9,808               | 383,943           | 764,497             | 26,718,138        | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 27,876,386          | (27,876,386)          | -         |
| Cash contributions from affiliates             | 1,987,088           | 3,421,714           | 400,000           | 2,200,000           | 400,000           | 267,622                         | 21,437,811            | 669,356              | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 30,783,591          | (30,783,591)          | -         |
| Donated housing                                | -                   | 82,800              | -                 | -                   | -                 | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | -                     | 82,800              | (82,800)              | -         |
| <b>TOTAL REVENUE AND SUPPORT</b>               | <b>2,668,328</b>    | <b>38,641,651</b>   | <b>873,942</b>    | <b>5,500,950</b>    | <b>27,288,504</b> | <b>4,761,924</b>                | <b>26,547,716</b>     | <b>2,370,064</b>     | <b>-</b>                | <b>1,020,337</b>      | <b>4,890,508</b>       | <b>161,733</b>    | <b>1,796,992</b>         | <b>960,014</b>      | <b>1,070,018</b>    | <b>636,398</b>    | <b>1,123,247</b>   | <b>507,394</b>     | <b>778,098</b>     | <b>1,736,005</b>  | <b>500,829</b>     | <b>429,899</b>      | <b>124,264,551</b>    | <b>(59,753,276)</b> | <b>64,511,275</b>     |           |
| <b>EXPENSES</b>                                |                     |                     |                   |                     |                   |                                 |                       |                      |                         |                       |                        |                   |                          |                     |                     |                   |                    |                    |                    |                   |                    |                     |                       |                     |                       |           |
| Program services                               | 557,791             | 33,279,494          | 804,067           | 5,030,999           | 27,143,821        | 3,827,838                       | 4,200,000             | 1,254,984            | 2,923                   | 1,311,111             | 25,842,024             | 81,541            | 1,287,941                | 833,241             | 953,431             | 592,418           | 1,050,985          | 513,662            | 739,599            | 1,661,982         | 510,845            | 481,118             | 111,961,815           | (59,692,377)        | 52,269,438            |           |
| Management and general                         | 1,433,879           | 116,478             | 20,971            | 58,809              | 23,461            | 144,061                         | 24,686                | 18,751               | 420                     | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | 1,841,516             | (83,046)            | 1,758,470             |           |
| Fundraising                                    | 16,981              | 4,107,575           | 4,769             | 45,176              | 5,002             | -                               | -                     | -                    | -                       | -                     | -                      | -                 | -                        | -                   | -                   | -                 | -                  | -                  | -                  | -                 | -                  | -                   | 4,179,503             | -                   | 4,179,503             |           |
| <b>TOTAL EXPENSES</b>                          | <b>2,008,651</b>    | <b>37,503,547</b>   | <b>829,807</b>    | <b>5,134,984</b>    | <b>27,172,284</b> | <b>3,971,899</b>                | <b>4,224,686</b>      | <b>1,273,735</b>     | <b>3,343</b>            | <b>1,311,111</b>      | <b>25,842,024</b>      | <b>81,541</b>     | <b>1,287,941</b>         | <b>833,241</b>      | <b>953,431</b>      | <b>592,418</b>    | <b>1,050,985</b>   | <b>513,662</b>     | <b>739,599</b>     | <b>1,661,982</b>  | <b>510,845</b>     | <b>481,118</b>      | <b>117,982,834</b>    | <b>(59,775,423)</b> | <b>58,207,411</b>     |           |
| <b>CHANGE IN NET ASSETS</b>                    | <b>659,677</b>      | <b>1,138,104</b>    | <b>44,135</b>     | <b>365,966</b>      | <b>116,220</b>    | <b>790,025</b>                  | <b>22,323,030</b>     | <b>1,096,329</b>     | <b>(3,343)</b>          | <b>(290,774)</b>      | <b>(20,951,516)</b>    | <b>80,192</b>     | <b>509,051</b>           | <b>126,773</b>      | <b>116,587</b>      | <b>43,980</b>     | <b>72,262</b>      | <b>(6,268)</b>     | <b>38,499</b>      | <b>74,023</b>     | <b>(10,016)</b>    | <b>(51,219)</b>     | <b>6,281,717</b>      | <b>22,147</b>       | <b>6,303,864</b>      |           |
| <b>NET ASSETS (DEFICIT), BEGINNING OF YEAR</b> | <b>3,923,522</b>    | <b>882,888</b>      | <b>307,313</b>    | <b>2,036,729</b>    | <b>690,124</b>    | <b>1,938,287</b>                | <b>91,062,410</b>     | <b>20,782,267</b>    | <b>3,956,986</b>        | <b>(1,008,990)</b>    | <b>1,022,735</b>       | <b>191,704</b>    | <b>(1,787,854)</b>       | <b>(321,951)</b>    | <b>(280,805)</b>    | <b>207,828</b>    | <b>(93,351)</b>    | <b>154,071</b>     | <b>(123,323)</b>   | <b>(17,572)</b>   | <b>(8,765)</b>     | <b>34,300</b>       | <b>123,548,553</b>    | <b>(531,544)</b>    | <b>123,017,009</b>    |           |
| <b>NET ASSETS (DEFICIT), END OF YEAR</b>       | <b>\$ 4,583,199</b> | <b>\$ 2,020,992</b> | <b>\$ 351,448</b> | <b>\$ 2,402,695</b> | <b>\$ 806,344</b> | <b>\$ 2,728,312</b>             | <b>\$ 113,385,440</b> | <b>\$ 21,878,596</b> | <b>\$ 3,953,643</b>     | <b>\$ (1,299,764)</b> | <b>\$ (19,928,781)</b> | <b>\$ 271,896</b> | <b>\$ (1,278,803)</b>    | <b>\$ (195,178)</b> | <b>\$ (164,218)</b> | <b>\$ 251,808</b> | <b>\$ (21,089)</b> | <b>\$ 147,803</b>  | <b>\$ (84,824)</b> | <b>\$ 56,451</b>  | <b>\$ (18,781)</b> | <b>\$ (16,919)</b>  | <b>\$ 129,830,270</b> | <b>\$ (509,397)</b> | <b>\$ 129,320,873</b> |           |