



Mr. Jerry Sansom, Chairman  
Mr. John Craig, Vice Chairman  
Mr. Harry Carswell, Treasurer  
Mr. Al Elebash, Secretary  
Mr. Roger Molitor  
Mr. Donn Mount  
Mr. Al Voss

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**AGENDA**  
**FIRST PUBLIC BUDGET HEARING**  
**AUGUST 20, 2020 at 5:01 p.m.**

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*\* NOTE TO ALL PUBLIC ATTENDEES:*

*The public may speak on any item on the agenda. Should someone wish to address the Airport Authority Board on a specific item, there will be request cards located on the wall adjacent to the public seating area. Be advised that these cards must be completed and presented to the Executive Secretary prior to the item being heard. Your comments will be addressed prior to the Board's discussion and you will have 5 minutes to address the Board. Thank you for your attention.*

Salute to Flag - Pledge of Allegiance.

I. CONSIDERATION OF THE PROPOSED 2020-2021 FISCAL YEAR BUDGET

II. ADJOURNMENT

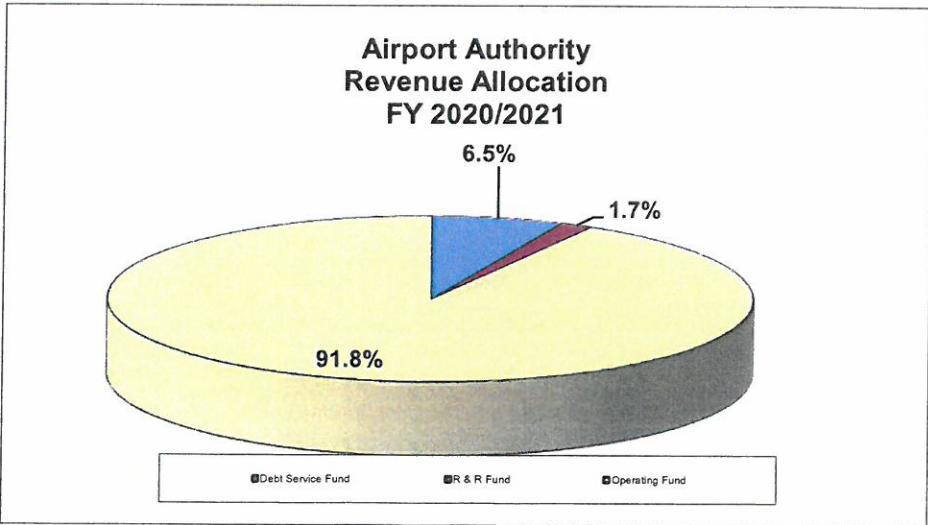
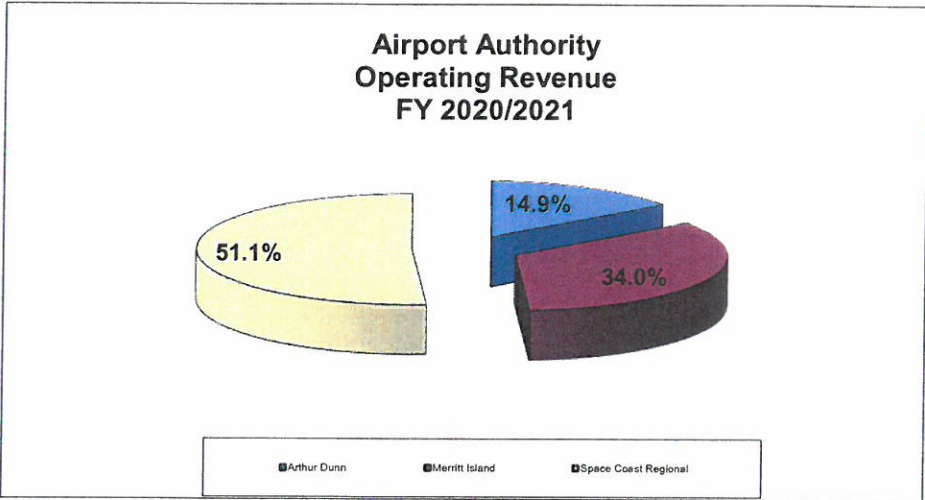
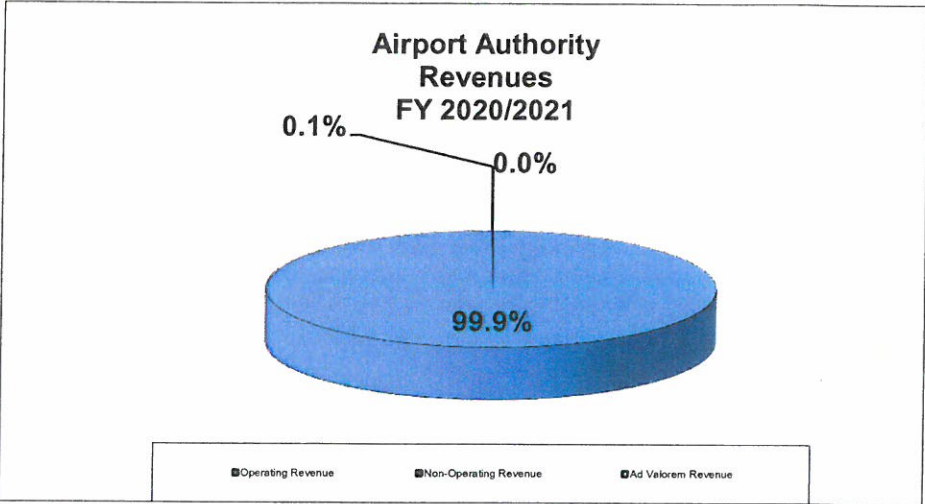
Respectfully submitted,

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Michael D. Powell, C.M., ACE  
Chief Executive Officer

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Jerry Sansom  
Chairman

**TITUSVILLE-COCOA AIRPORT AUTHORITY  
PROPOSED BUDGET SUMMARY  
FISCAL YEAR 2020/2021**

|                                                  | <u>Arthur<br/>Dunn</u> | <u>Merritt<br/>Island</u> | <u>Space<br/>Coast</u> | <u>Total</u>               |
|--------------------------------------------------|------------------------|---------------------------|------------------------|----------------------------|
| <b>Operating Revenue</b>                         |                        |                           |                        |                            |
| T'Hangars                                        | \$ 180,465             | \$ 644,586                | \$ 341,136             | \$ 1,166,187               |
| Service Centers                                  | 78,630                 | 50,714                    | 321,978                | \$ 451,322                 |
| Building Leases                                  | 77,851                 | 190,061                   | 556,817                | 824,729                    |
| Land Leases                                      | 20,180                 | 18,202                    | 144,443                | 182,825                    |
| Other Leases                                     | <u>41,340</u>          | <u>3,957</u>              | <u>335</u>             | <u>45,632</u>              |
| <b>Total Operating Revenue</b>                   | <u>\$ 398,466</u>      | <u>\$ 907,520</u>         | <u>\$ 1,364,709</u>    | <u>\$ 2,670,695</u>        |
| <br><b>Non-Operating Revenue</b>                 |                        |                           |                        | <u>\$2,500</u>             |
| <br><b>Requested Ad Valorem Taxing Authority</b> |                        |                           |                        | \$0                        |
| <br><b>Total Revenue Budget</b>                  |                        |                           |                        | <u><u>\$ 2,673,195</u></u> |
| <br><b>Transfer to Other Funds</b>               |                        |                           |                        |                            |
| Debt Service Fund                                |                        |                           |                        | \$ 174,445                 |
| Renewal and Replacement Fund                     |                        |                           |                        | 44,216                     |
| Operating Fund                                   |                        |                           |                        | <u>2,454,533</u>           |
| <br><b>Total</b>                                 |                        |                           |                        | <u><u>\$ 2,673,195</u></u> |



## TITUSVILLE-COCOA AIRPORT AUTHORITY

## REVENUE ANALYSIS FOR FISCAL YEAR 2020 / 2021

| Revenue Sources             | Budget<br>FY 2019/2020 | Proposed<br>Budget<br>FY 2020/2021 | Difference<br>In Budget<br>FY 2019/2020 to<br>FY 2020/2021 | Percentage<br>Change | NOTES                                    |
|-----------------------------|------------------------|------------------------------------|------------------------------------------------------------|----------------------|------------------------------------------|
| <b>T-Hangers</b>            |                        |                                    |                                                            |                      |                                          |
| Arthur Dunn                 |                        |                                    |                                                            |                      |                                          |
| T-7                         | 31,717                 | 31,749                             | 32                                                         | 0.1%                 |                                          |
| T-9                         | 21,145                 | 21,166                             | 21                                                         | 0.1%                 |                                          |
| T-8                         | 24,669                 | 24,694                             | 25                                                         | 0.1%                 |                                          |
| T-1                         | 31,717                 | 31,749                             | 32                                                         | 0.1%                 |                                          |
| T-2                         | 35,795                 | 35,830                             | 36                                                         | 0.1%                 |                                          |
| T-3                         | 35,241                 | 35,277                             | 35                                                         | 0.1%                 |                                          |
| Subtotal with Vacancy Rate  | 180,285                | 180,465                            | 180                                                        | 0.1%                 |                                          |
| <b>Merritt Island</b>       |                        |                                    |                                                            |                      |                                          |
| T-1                         | 62,679                 | 62,742                             | 63                                                         | 0.1%                 |                                          |
| T-2                         | 39,028                 | 39,067                             | 39                                                         | 0.1%                 |                                          |
| T-3                         | 37,081                 | 37,118                             | 37                                                         | 0.1%                 |                                          |
| T-4                         | 57,957                 | 58,015                             | 58                                                         | 0.1%                 |                                          |
| T-5                         | 50,234                 | 50,284                             | 50                                                         | 0.1%                 |                                          |
| T-6                         | 35,824                 | 35,860                             | 36                                                         | 0.1%                 |                                          |
| T-8                         | 35,823                 | 35,858                             | 36                                                         | 0.1%                 |                                          |
| T-9                         | 60,126                 | 60,186                             | 60                                                         | 0.1%                 |                                          |
| T-7                         | 49,563                 | 49,613                             | 50                                                         | 0.1%                 |                                          |
| T-11                        | 29,704                 | 29,733                             | 30                                                         | 0.1%                 |                                          |
| Port-A-Port                 | 0                      | 0                                  | -                                                          | 0%                   | Replaced with New *                      |
| NEW Box Hangers T-15        | 57,727                 | 57,727                             | -                                                          | 0%                   | * New - Available to rent as of May 2020 |
| T-12                        | 51,981                 | 52,033                             | 52                                                         | 0.1%                 |                                          |
| T-10                        | 30,962                 | 30,993                             | 31                                                         | 0.1%                 |                                          |
| T-14                        | 45,310                 | 45,356                             | 45                                                         | 0.1%                 |                                          |
| Subtotal with Vacancy Rate  | 644,000                | 644,586                            | 586                                                        | 0.1%                 |                                          |
| <b>Space Coast Regional</b> |                        |                                    |                                                            |                      |                                          |
| T-9                         | 45,093                 | 45,138                             | 45                                                         | 0.1%                 |                                          |
| T-5                         | 35,682                 | 35,717                             | 36                                                         | 0.1%                 |                                          |
| T-4                         | 39,647                 | 39,686                             | 40                                                         | 0.1%                 |                                          |
| T-3                         | 39,647                 | 39,686                             | 40                                                         | 0.1%                 |                                          |
| T-2                         | 39,647                 | 39,686                             | 40                                                         | 0.1%                 |                                          |
| T-8                         | 41,535                 | 41,576                             | 42                                                         | 0.1%                 |                                          |
| T-7                         | 45,688                 | 45,734                             | 46                                                         | 0.1%                 |                                          |
| T-10                        | 53,858                 | 53,912                             | 54                                                         | 0.1%                 |                                          |
| Port-A-Port                 | 6,715                  | 0                                  | (6,715)                                                    | -100.0%              | Ready for Demo                           |
| Subtotal with Vacancy Rate  | 347,511                | 341,136                            | (6,374)                                                    | -1.8%                |                                          |
| <b>Total T-Hangers</b>      | 1,171,795              | 1,166,187                          | (5,608)                                                    | -0.5%                |                                          |

# TITUSVILLE-COCOA AIRPORT AUTHORITY

## REVENUE ANALYSIS FOR FISCAL YEAR 2020 / 2021

| Revenue Sources                                                                                                                 | Budget<br>FY 2019/2020                                   | Proposed<br>Budget<br>FY 2020/2021                       | Difference<br>In Budget<br>FY 2019/2020 to<br>FY 2020/2021 | Percentage<br>Change                         | NOTES                                           |
|---------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|
| <b>Service Centers</b>                                                                                                          |                                                          |                                                          |                                                            |                                              |                                                 |
| <b>Arthur Dunn</b>                                                                                                              |                                                          |                                                          |                                                            |                                              |                                                 |
| Bldgs. 9, 10, & 24<br>Fuel Flowage Fee                                                                                          | 77,653<br>900                                            | 77,730<br>900                                            | 78                                                         | 0.1%                                         | Fuel Flowage                                    |
| Subtotal                                                                                                                        | 78,553                                                   | 78,630                                                   | 78                                                         | 0.1%                                         |                                                 |
| <b>Merritt Island</b>                                                                                                           |                                                          |                                                          |                                                            |                                              |                                                 |
| Bldg. 25<br>2 FLY Fuel Flowage<br>Voyager Fuel Flowage                                                                          | 40,673<br>7,000                                          | 40,714<br>7,000                                          | 41                                                         | 0.1%                                         | Fuel Flowage                                    |
| Subtotal                                                                                                                        | 47,673                                                   | 50,714                                                   | 3,041                                                      | 100%                                         | Fuel Flowage *New - No historical data          |
| <b>Space Coast Regional</b>                                                                                                     |                                                          |                                                          |                                                            |                                              |                                                 |
| Bldg. 52 (SCJC)<br>SCJC Fuel Flowage                                                                                            | 53,875<br>7,200                                          | 53,929<br>7,200                                          | 54                                                         | 0.1%                                         | Fuel Flowage                                    |
| Bldg. 29 (USATS)<br>Bldg. 1<br>USATS Fuel Flowage                                                                               | 200,372<br>49,227<br>11,000                              | 200,573<br>49,276<br>11,000                              | 200<br>49<br>-                                             | 0.1%<br>0.1%                                 | Fuel Flowage                                    |
| Subtotal                                                                                                                        | 321,675                                                  | 321,978                                                  | 303                                                        | 0.1%                                         | Fuel Flowage                                    |
| <b>Total Service Centers</b>                                                                                                    |                                                          |                                                          |                                                            |                                              |                                                 |
|                                                                                                                                 | 447,900                                                  | 451,322                                                  | 3,422                                                      | 0.8%                                         |                                                 |
| <b>Building Leases</b>                                                                                                          |                                                          |                                                          |                                                            |                                              |                                                 |
| <b>Arthur Dunn</b>                                                                                                              |                                                          |                                                          |                                                            |                                              |                                                 |
| Bldg. 20 Driving Range<br>Bldg. 11<br>Bldg. (Parks & Rec)<br>Bldg. (385 Singleton)<br>Skydive<br>T-Hanger Offices               | 25,373<br>512<br>8,602<br>27,445<br>8,921<br>6,920       | 25,398<br>513<br>8,611<br>27,473<br>8,930<br>6,926       | 25<br>1<br>9<br>27<br>9<br>7                               | 0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1% |                                                 |
| Subtotal                                                                                                                        | 77,774                                                   | 77,851                                                   | 78                                                         | 0.1%                                         |                                                 |
| <b>Merritt Island</b>                                                                                                           |                                                          |                                                          |                                                            |                                              |                                                 |
| Bldg. 2 Sebastian<br>Bldg. 4 Voyager<br>Bldg. 5 Florida Bt-Planes<br>Bldg. 21/22 Sheriff<br>T-Hanger Offices<br>Airport Storage | 13,682<br>14,076<br>6,091<br>15,790<br>12,860<br>127,500 | 13,695<br>14,090<br>6,097<br>15,806<br>12,873<br>127,500 | 14<br>14<br>6<br>16<br>13<br>-                             | 0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.0% | No CPI, Rate based on Appraisal or Market Study |
| Subtotal                                                                                                                        | 189,999                                                  | 190,061                                                  | 62                                                         | 0.0%                                         |                                                 |

# TITUSVILLE-COCOA AIRPORT AUTHORITY

## REVENUE ANALYSIS FOR FISCAL YEAR 2020 / 2021

| Revenue Sources                         | Budget<br>FY 2019/2020 | Proposed<br>Budget<br>FY 2020/2021 | Difference<br>In Budget<br>FY 2019/2020 to<br>FY 2020/2021 | Percentage<br>Change | NOTES                            |
|-----------------------------------------|------------------------|------------------------------------|------------------------------------------------------------|----------------------|----------------------------------|
| <b>Space Coast Regional</b>             |                        |                                    |                                                            |                      |                                  |
| Bldg. 40 & 41 (Shellair)                | 75,860                 | 75,860                             | -                                                          | 0.0%                 | No CPI, Appraised Rate           |
| Bldg. 51 (Global Aviation)              | 30,000                 | 30,030                             | 30                                                         | 0.1%                 |                                  |
| Bldg. 9 (Comp Air)                      | 65,262                 | 65,327                             | 65                                                         | 0.1%                 |                                  |
| Bldg. 27 (Spaceport)                    | 21,573                 | 21,594                             | 22                                                         | 0.1%                 |                                  |
| Bldg. 43 (MAG Aerospace)                | 85,125                 | 85,210                             | 85                                                         | 0.1%                 |                                  |
| Bldg. 60 (6095 Tico Road)               | 51,800                 | 51,852                             | 52                                                         | 0.1%                 |                                  |
| Bldg. 5 (MAG Aerospace hangar)          | 132,228                | 132,360                            | 132                                                        | 0.1%                 |                                  |
| Admin - Suite 3 (Partially Vacant)      | 20,967                 | 20,988                             | 21                                                         | 0.1%                 |                                  |
| Admin - Suite 2 (Vacant)                | 27,935                 | 27,963                             | 28                                                         | 0.1%                 | CAM fee \$275/month              |
| Admin - Suite 4 (FBO - USATS)           | 38,397                 | 38,436                             | 38                                                         | 0.1%                 | CAM fee \$300/month              |
| T-Hangar Offices                        | 7,189                  | 7,196                              | 7                                                          | 0.1%                 |                                  |
| <b>Subtotal</b>                         | <b>556,337</b>         | <b>556,817</b>                     | <b>480</b>                                                 | <b>0.1%</b>          |                                  |
| <b>Total Building Leases</b>            | <b>824,109</b>         | <b>824,729</b>                     | <b>621</b>                                                 | <b>0.1%</b>          |                                  |
| <b>Land Leases</b>                      |                        |                                    |                                                            |                      |                                  |
| <b>Arthur Dunn</b>                      |                        |                                    |                                                            |                      |                                  |
| City of Titusville                      | 4,057                  | 4,061                              | 4                                                          | 0.1%                 |                                  |
| Shellair (T-Hangars)                    | 16,102                 | 16,118                             | 16                                                         | 0.1%                 |                                  |
| <b>Subtotal</b>                         | <b>20,159</b>          | <b>20,180</b>                      | <b>20</b>                                                  | <b>0.1%</b>          |                                  |
| <b>Merritt Island</b>                   |                        |                                    |                                                            |                      |                                  |
| Space Coast Aviation                    | 6,972                  | 6,979                              | 7                                                          | 0.1%                 |                                  |
| Voyager                                 | 6,901                  | 6,908                              | 7                                                          | 0.1%                 |                                  |
| Servant Air Ministries                  | 4,311                  | 4,315                              | 4                                                          | 0.1%                 |                                  |
| <b>Subtotal</b>                         | <b>18,184</b>          | <b>18,202</b>                      | <b>18</b>                                                  | <b>0.1%</b>          |                                  |
| <b>Space Coast Regional</b>             |                        |                                    |                                                            |                      |                                  |
| PAA Development                         | 30,928                 | 30,928                             | -                                                          | -1.6%                | Appraised Rate, No CPI           |
| USAF Runway Wind Profiler               | 1,092                  | 1,075                              | (17)                                                       | 0.1%                 | 5-year price set October 2019    |
| VAC Air America Foundation (Non-Profit) | 2,511                  | 2,514                              | 3                                                          | 0.1%                 |                                  |
| Shellair (T-Hangars)                    | 8,075                  | 8,083                              | 8                                                          | 0.1%                 |                                  |
| USATS Land Lease                        | 101,742                | 101,844                            | 102                                                        | 0.1%                 |                                  |
| <b>Subtotal</b>                         | <b>144,348</b>         | <b>144,443</b>                     | <b>95</b>                                                  | <b>0.1%</b>          |                                  |
| <b>Total Land Leases</b>                | <b>182,691</b>         | <b>182,824</b>                     | <b>133</b>                                                 | <b>0.1%</b>          |                                  |
| <b>Other Leases</b>                     |                        |                                    |                                                            |                      |                                  |
| <b>Arthur Dunn</b>                      |                        |                                    |                                                            |                      |                                  |
| Houses                                  | 9,600                  | 11,100                             | 1,500                                                      | 15.6%                | Monthly Increase in January 2020 |
| 925 N. Singleton Ave.                   | 0                      | 0                                  | -                                                          | 0.0%                 | Ready for Demo                   |
| 115 N Williams Ave.                     | 0                      | 0                                  | -                                                          | 0.0%                 | Ready for Demo                   |
| 965 Luna Terrace                        | 0                      | 0                                  | -                                                          | 0.0%                 | Ready for Demo                   |
| 712 Old Dixie Ave.                      | 0                      | 0                                  | -                                                          | 0.0%                 | Ready for Demo                   |
| 901 N. Singleton Ave.                   | 0                      | 0                                  | -                                                          | 0.0%                 | No Change                        |
| Shellair Investment Fee                 | 30,240                 | 30,240                             | -                                                          | 0.0%                 |                                  |
| <b>Subtotal</b>                         | <b>39,840</b>          | <b>41,340</b>                      | <b>1,500</b>                                               | <b>3.8%</b>          |                                  |
| <b>Merritt Island</b>                   |                        |                                    |                                                            |                      |                                  |
| Aerial Sign North (Banner Towing)       | 3,953                  | 3,957                              | 4                                                          | 0.1%                 |                                  |
| <b>Subtotal</b>                         | <b>3,953</b>           | <b>3,957</b>                       | <b>4</b>                                                   | <b>0.1%</b>          |                                  |



**TITUSVILLE-COCOA AIRPORT AUTHORITY**  
**REVENUE ANALYSIS FOR FISCAL YEAR 2020 / 2021**

| <u>Revenue Sources</u>  | Budget<br>FY 2019/2020 | Proposed<br>Budget<br>FY 2020/2021 | Difference<br>In Budget<br>FY 2019/2020 to<br>FY 2020/2021 | Percentage<br>Change | NOTES                             |
|-------------------------|------------------------|------------------------------------|------------------------------------------------------------|----------------------|-----------------------------------|
| Space Coast Regional    |                        |                                    |                                                            |                      |                                   |
| Webb Honey (Land)       | 335                    | 335                                | 0.34                                                       | 0.1%                 |                                   |
| Subtotal                | 335                    | 335                                | 0.34                                                       | 0.1%                 |                                   |
| Total Other Leases      | 44,128                 | 45,633                             | 1,504                                                      | 3.4%                 |                                   |
| Total Operating Revenue |                        |                                    |                                                            |                      |                                   |
| Arthur Dunn             | 396,610                | 398,466                            | 1,856                                                      | 0.47%                | Single Family House Rate Increase |
| Merritt Island          | 903,808                | 907,520                            | 3,712                                                      | 0.41%                | Addition of New Box Hangars       |
| Space Coast Regional    | 1,370,205              | 1,364,709                          | (5,495)                                                    | -0.40%               | Demo of West-Side Port-A-Ports    |
| Total Operating Revenue | 2,670,623              | 2,670,695                          | 72                                                         | 0.00%                |                                   |
| Interest & Misc Income  | 2,500                  | 2,500                              | -                                                          | 0.00%                |                                   |
| Total Revenue           | 2,673,123              | 2,673,195                          | 72                                                         | 0.00%                |                                   |

**TITUSVILLE-COCOA AIRPORT AUTHORITY  
PROPOSED OPERATING BUDGET  
FY 2020 / 2021**

| Account Description                      | Budget<br>FY 2019 / 2020 |           | Proposed Budget<br>FY 2020 / 2021 | Difference | Percentage<br>Change +/- |
|------------------------------------------|--------------------------|-----------|-----------------------------------|------------|--------------------------|
| <b>PERSONNEL SERVICES</b>                |                          |           |                                   |            |                          |
| Regular Salaries                         |                          | 743,953   | 744,427                           | 474        | 0.1%                     |
| Payroll Taxes                            |                          | 58,108    | 56,949                            | (1,160)    | -2.0%                    |
| Workmans Comp Insurance                  |                          | 20,000    | 20,000                            | -          | 0.0%                     |
| Allocated Benefits                       |                          | 241,969   | 250,370                           | 8,401      | 3.5%                     |
| Retirement                               |                          | 110,575   | 111,128                           | 553        | 0.5%                     |
| Insurance                                |                          | 136,214   | 136,242                           | 27         | 0.0%                     |
| Education                                |                          | 3,000     | 3,000                             | 0          | 0.0%                     |
| <b>TOTAL PERSONNEL SERVICES</b>          |                          | 1,064,030 | 1,071,745                         | 8,296      | 0.8%                     |
| <b>OPERATING EXPENSES/CAPITAL OUTLAY</b> |                          |           |                                   |            |                          |
| <b>Professional Services</b>             |                          |           |                                   |            |                          |
| Appraisals (last performed in 2015)      |                          |           |                                   |            |                          |
| Land/Building Appraisals                 |                          | 25,000    | 25,000                            | -          | 0.0%                     |
| General Consultant                       |                          |           | 10,000                            | -          | 0.0%                     |
| Legal Fees                               |                          | 10,000    | 10,000                            | -          | 0.0%                     |
| Attorney Fees                            |                          | 55,000    | 55,000                            | -          | 0.0%                     |
| <b>Accounting and Auditing</b>           |                          |           |                                   |            |                          |
| Annual Audit (CPA)                       |                          | 28,000    | 34,000                            | -          | 0.0%                     |
| Payroll Company (Paychex)                |                          | 5,200     | 28,000                            | -          | 0.0%                     |
| Misc Accounting Fees                     |                          | 800       | 5,500                             | 300        | 5.8%                     |
| <b>Other Contractual Services</b>        |                          |           |                                   |            |                          |
| Temporary Help                           |                          | -         | 500                               | (300)      | -37.5%                   |
| Temp Service                             |                          | -         | 0                                 | -          | -                        |
| Federal Consulting Services              |                          | -         | 0                                 | -          | -                        |
| Legislative Services                     |                          | -         | 0                                 | -          | -                        |
| Computer Technical Support               |                          | 3,000     | 3,000                             | -          | 0.0%                     |
| Janitorial Services                      |                          | 7,000     | 7,000                             | -          | 0.0%                     |
| Cleaning Services                        |                          | 1,500     | 1,500                             | -          | 0.0%                     |
| Landscaping                              |                          | 1,000     | 1,000                             | -          | 0.0%                     |
| New Employee Testing & Evaluation        |                          | 500       | 500                               | -          | 0.0%                     |
| <b>Travel and Training</b>               |                          |           |                                   |            |                          |
| Travel & Per Diem                        |                          |           |                                   |            |                          |
| Aviation Related Mtgs and Conferences    |                          | 6,000     | 6,000                             | -          | 0.0%                     |
| Training & Education                     |                          |           |                                   |            |                          |
| Employee Training                        |                          | 12,000    | 7,000                             | (5,000)    | -41.7%                   |
| Employee Development                     |                          | 6,000     | 4,000                             | -          | -                        |
|                                          |                          | 6,000     | 3,000                             | -          | -                        |
| <b>Communications and Freight</b>        |                          |           |                                   |            |                          |
| Telecommunications                       |                          |           |                                   |            |                          |
| 541001 Telephone                         |                          | 31,950    | 31,950                            | -          | 0.0%                     |
| 541301 Cellular Phones                   |                          | 12,000    | 12,000                            | -          | -                        |
| 541401 Cable                             |                          | 7,000     | 7,000                             | -          | -                        |
| 541501 Internet Fees                     |                          | 950       | 950                               | -          | -                        |
|                                          |                          | 12,000    | 12,000                            | -          | -                        |



**TITUSVILLE-COCOA AIRPORT AUTHORITY  
PROPOSED OPERATING BUDGET  
FY 2020 / 2021**

| Account Description                   | Budget<br>FY 2019 / 2020           |         | Proposed Budget<br>FY 2020 / 2021 |         | Difference | Percentage<br>Change +/- |
|---------------------------------------|------------------------------------|---------|-----------------------------------|---------|------------|--------------------------|
|                                       |                                    |         |                                   |         |            |                          |
| Postage                               |                                    |         |                                   | 4,000   | -          | 0.0%                     |
|                                       | 542001 Postage                     | 3,000   | 3,000                             |         | -          |                          |
|                                       | 542101 Express Mail Delivery       | 1,000   | 1,000                             |         | -          |                          |
| Utility Services                      |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 149,000 | (13,000)   | -8.0%                    |
|                                       | 543190 Water/Sewer/Irrigation      | 18,000  | 20,000                            |         |            |                          |
|                                       | 543090 Electricity                 | 120,000 | 105,000                           |         |            |                          |
|                                       | Storm Water Fees                   | 10,000  | 10,000                            |         |            |                          |
|                                       | Solid Waste & Recycling            | 14,000  | 14,000                            |         |            |                          |
| Rentals and Leases                    |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 8,200   | -          | 0.0%                     |
|                                       | 544001 Equipment & Dumpster Rental | 2,500   | 2,500                             |         |            |                          |
|                                       | 544102 Postage Machine             | 700     | 700                               |         |            |                          |
|                                       | 544101 Copy Machine                | 2,000   | 2,000                             |         |            |                          |
|                                       | 544103 Phone System                | 3,000   | 3,000                             |         |            |                          |
| Insurance                             |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 291,171 | 25,191     | 9.5%                     |
| Property & Casualty                   |                                    |         |                                   |         |            |                          |
|                                       | Buildings & Equipment 268643       | 265,980 | 291,171                           |         |            |                          |
| Liability                             |                                    |         |                                   | 46,705  | 750        | 1.6%                     |
|                                       | Fuel Tanks 3715                    | 3,000   | 3,750                             |         |            |                          |
|                                       | General Liability 8150             | 9,000   | 9,000                             |         |            |                          |
|                                       | Auto Liability 16936               | 19,830  | 19,830                            |         |            |                          |
|                                       | Housing                            | 8,000   | 8,000                             |         |            |                          |
|                                       | Officers Liability 6752            | 6,125   | 6,125                             |         |            |                          |
| Other Insurance & Bonds               |                                    |         |                                   | 296     | -          | 0.0%                     |
|                                       | Employee Bond 888                  | 296     | 296                               |         |            |                          |
| Repairs and Maintenance               |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 13,000  | -          | 0.0%                     |
| Maintenance Contracts                 |                                    |         |                                   |         |            |                          |
|                                       | Service Contracts                  | 9,000   | 9,000                             |         |            |                          |
|                                       | Recycling                          | -       | -                                 |         |            |                          |
|                                       | Pest Control                       | 1,600   | 1,600                             |         |            |                          |
|                                       | Lift Station                       | 2,400   | 2,400                             |         |            |                          |
| Repairs & Maintenance                 |                                    |         |                                   | 282,000 | -          | 0.0%                     |
|                                       | T-Hangar Maintenance               | 90,000  | 180,000                           |         |            |                          |
|                                       | Auto Repair                        | 10,000  | 5,000                             |         |            |                          |
|                                       | Facilities Department Equipment    | 90,000  | 5,000                             |         |            |                          |
|                                       | Authority Buildings                | 90,000  | 90,000                            |         |            |                          |
|                                       | Office Equipment                   | 2,000   | 2,000                             |         |            |                          |
| Printing & Binding                    |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 700     | 400        | 133.3%                   |
| Printing & Binding                    |                                    |         |                                   |         |            |                          |
|                                       | General Printing and Binding       | 300     |                                   |         |            |                          |
| Promotional Activities                |                                    |         |                                   |         |            |                          |
|                                       |                                    |         |                                   | 15,000  | -          | 0.0%                     |
| Advertising                           |                                    |         |                                   |         |            |                          |
|                                       | Marketing                          | 7,500   | 7,500                             |         |            |                          |
|                                       | Website                            | 7,500   | 7,500                             |         |            |                          |
| Other Promotional Activities          |                                    |         |                                   | 7,000   | -          | 0.0%                     |
|                                       | NBAA Annual Conference             |         |                                   |         |            |                          |
|                                       | AOPA Annual Conference             |         |                                   |         |            |                          |
|                                       | General Promo Activities           | 7,000   |                                   |         |            |                          |
|                                       | Presentation/Promo Material        |         |                                   |         |            |                          |
| Other Current Charges and Obligations |                                    |         |                                   |         |            |                          |



**TITUSVILLE-COCOA AIRPORT AUTHORITY  
PROPOSED OPERATING BUDGET  
FY 2020 / 2021**

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| Account Description                                | Budget<br>FY 2019 / 2020 |       | Proposed Budget<br>FY 2020 / 2021 | Difference | Percentage<br>Change +/- |
|----------------------------------------------------|--------------------------|-------|-----------------------------------|------------|--------------------------|
| Legal Notices & Advertising                        |                          |       |                                   |            |                          |
| Legal Notices (RFP/RFB)                            | 5,550                    | 5,000 | 6,000                             | 1,450      | 26.1%                    |
| Board Meeting Dates                                | 550                      |       | 1,000                             | -          |                          |
| Other Current Charges                              | 23,000                   |       | 23,000                            | -          | 0.0%                     |
| Redevelopment Fees                                 |                          |       |                                   |            |                          |
| Real Estate Taxes                                  | 13,000                   |       | 13,000                            | -          |                          |
| Tax Appraiser Fees                                 | 5,000                    |       | 5,000                             | -          |                          |
| Tax Collector Fees                                 | 5,000                    |       | 5,000                             | -          |                          |
| Office Supplies                                    |                          |       |                                   |            |                          |
| Office Supplies                                    | 8,000                    |       | 6,000                             | (2,000)    | -25.0%                   |
| Operating Supplies                                 |                          |       |                                   |            |                          |
| Operating Supplies                                 | 45,000                   |       | 45,000                            | -          | 0.0%                     |
| Operating Furniture, Equipment and Software        |                          |       |                                   |            |                          |
| Fuel Products                                      | 45,000                   |       |                                   |            |                          |
| Office Furniture                                   | 10,000                   |       | 7,000                             | (3,000)    | -30.0%                   |
| Office Software                                    | 2,500                    |       | 500                               |            |                          |
| Computer Equipment                                 | 1,500                    |       | 2,000                             | -          |                          |
| Vehicle Tracking Hardware & Software               | 4,000                    |       | 4,000                             | -          |                          |
| Uniforms                                           | 500                      |       | 500                               | -          |                          |
| Facilities Uniforms                                | 6,500                    |       | 4,000                             | (2,500)    | -38.5%                   |
| ARFF Uniforms                                      | 5,000                    |       | 3,000                             |            |                          |
| Books, Publications, Subscriptions and Memberships | 1,500                    |       | 1,000                             | -          |                          |
| Books & Subscriptions                              |                          |       |                                   |            |                          |
| Airport Publications, Subscriptions                | -                        |       | 0                                 | -          | 0.0%                     |
| Dues & Memberships                                 |                          |       |                                   |            |                          |
| AAAE, FAC, SEC, etc                                | 5,000                    |       | 6,000                             | 1,000      | 20.0%                    |
| FAC Airport Mem., Chambers, EDC, etc.              | 2,500                    |       | 3,000                             | -          |                          |
| Capital Outlay                                     | 100,000                  |       | 60,000                            | (40,000)   | -40.0%                   |
| Capital Outlay (Vehicles & Equipment)              | 100,000                  |       | 60,000                            | (40,000)   | -40.0%                   |
| Development                                        | 300,000                  |       | 150,000                           | (150,000)  | -50.0%                   |
| Projects Local Match (X21)                         | 75,000                   |       | 5,000                             | -          |                          |
| Projects Local Match (TIX)                         | 100,000                  |       | 70,000                            | -          |                          |
| Projects Local Match (GOI)                         | 125,000                  |       | 75,000                            | -          |                          |
| Contingency                                        | 101,229                  |       | 77,266                            | (23,963)   | -23.7%                   |
| TOTAL OPERATING EXPENSES/CAPITAL OUTLAY            | \$1,593,460              |       | \$1,382,788                       | (210,672)  | -13.2%                   |
| GRAND TOTAL                                        | \$2,463,678              |       | \$2,454,533                       | (9,145)    | -0.4%                    |