

# Harmonized System (HS) and Schedule B Classification

**Program Overview:** This program will help you understand the Harmonized System and the Schedule B listing for exports. We will learn and review the 6 GRI (General Rules of Interpretation) used to classify every product. We will go through instructor & CBP based sample classifications using each of the GRI's. By using the CROSS system, we will show how CBP reviews binding ruling requests and what that means for your products. After the training, you will know where to go for help and what to look at when beginning to look at your own products. Many companies are exposing themselves unnecessarily by not regularly reviewing or understanding their own classifications. Exporters are required to use reasonable care and due diligence in determining accurate classifications. Why not learn how to begin that process and keep your company in compliance?

**Thursday, June 15, 2017**

SC Department of Commerce

1201 Main Street, 3<sup>rd</sup> Floor Conference Room, Columbia, SC 29201

Parking Available in the Lady Street Garage

(8:30 am – 4:30 pm)

\$195 per person if registered by May 15; \$225 after May 15. All reference material, beverages, and lunch are included. SC District Export Council will offer this class at a special rate (normal price is \$350), so seating is limited. Registration and payment are required to guarantee seating. To register and for information about upcoming export events click here: <http://www.sctrade.org/events.html>

## **Topics Covered:**

- Understand how, why and when the Harmonized System was created.
- Learn what the GRI (General Rules of Interpretation) are and how they are used on every classification.
- Review the roles of a customs broker, freight forwarder, and exporter of record.
- Learn the difference between a HS number and Schedule B.
- Understand how to use the CROSS (Customs Ruling On-line Search System).
- Review instructor & CBP based specific classification examples.

## **Who should attend:**

Traffic managers, purchasing managers, shipping/receiving personnel, compliance officers, sales managers, customer service managers, and anyone involved or concerned with international shipments.

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**Do you meet the SBA's definition of a small business? If so, you may qualify for South Carolina Export Incentives Program grant funds to cover your registration fee (limited to 2 per company).**

**For more information, contact: South Carolina Department of Commerce, Norris Thigpen at 803-737-0598 or [nthigpen@sccommerce.com](mailto:nthigpen@sccommerce.com)**

This course has been approved for 6 CGBP recertification CEU's.

*Funded in part through a grant award with the U.S. Small Business Administration. All opinions, conclusions, or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable arrangements for persons with disabilities will be made, if requested at least 2 weeks in advance. Contact Norris Thigpen, (803) 737-0598/ [nthigpen@SCcommerce.com](mailto:nthigpen@SCcommerce.com)*