



September 8th, 2017

Re: Polypropylene Price Increase

Dear Valued Partner,

As reported over the last week, the destruction caused by Hurricane Harvey in Southeast Texas has had significant impact on our industry. As a result, the major resin producers in the region have declared Force Majeure. Most of the manufacturers remain at limited production capacity which has already affected the supply of Polypropylene resin.

For your reference we have included several notifications we have received from our suppliers of polypropylene, the raw material we use to produce INTEPRO<sup>®</sup>. In addition we have included a chemical data bulletin that may provide some insight into other resins within your supply chain.

Due to the limited supply and drastic raw material increases, we have no choice but to announce a 7% price adjustment for shipments after October 1st. As with our past increases, our acceptance of orders will be based on each customer's average purchase levels over the past six months and our ability to supply. Please check with your local sales representative or call us directly to discuss any specific needs you may have.

Again, your business is greatly appreciated and we look forward to continuing to meet your needs for high quality products. We will continue to provide you with best in class products and services. Please do not hesitate to call us if you have any questions.

Thank you for your business and support.

Best Regards,

*Karen Dicang*

Karen Dicang  
Marketing Director

CC/cc: IPHQ, CPHQ