## LiensNC

## NC STATE LIEN AGENT SYSTEM

THE PROCESS AND HOW IT AFFECTS YOUR ROLE IN THE PROJECT



## **BACKGROUND INFORMATION**

And the Creation of LiensNC

## **ABOUT MECHANIC'S LIENS**

## A TOOL TO HELP CONTRACTORS & SUPPLIERS GET PAID!

- Unpaid participants can also pursue the owner
- Property becomes payment security
- Puts freeze on project funds (domino effect)
- Stops property movement (can't be sold, transferred or refinanced)
- Increased pressure results in payment



Invented by Thomas Jefferson

## **NORTH CAROLINA LIEN AGENT LAW**



## **USE CORRECT TERMINOLOGY**

## "Lien" + "Agent"



## **ABOUT THE LIEN AGENT**

©. Investors Title Insurance Company



**Steve Brown** 



Nancy Ferguson



**Karl Knight** 



Ken Stone



Valerie Jahn-Grandin



**Candice Redhead** 



Land Title Insurance Company

**Chris Hinton** 

stewart

Michael Medlock



**Robert Bauchle** 

## **ABOUT ME**

For over 27 years, NIC, Inc. has been the industry leader in developing unique solutions to interact with government.





## **ABOUT LIENSNC**



#### **COLLABORATIVE EFFORT OF NIC AND LIEN AGENTS**

LiensNC was designed to create information transparency and efficiency through an online registration filing system.

In other words...LiensNC is a state construction registration system.



#### Proven

Launched on April 1, 2013



#### Trusted

\$0 Lost in Hidden Lien Litigation



#### Secure

Industry Standard in Secure Data Transfer



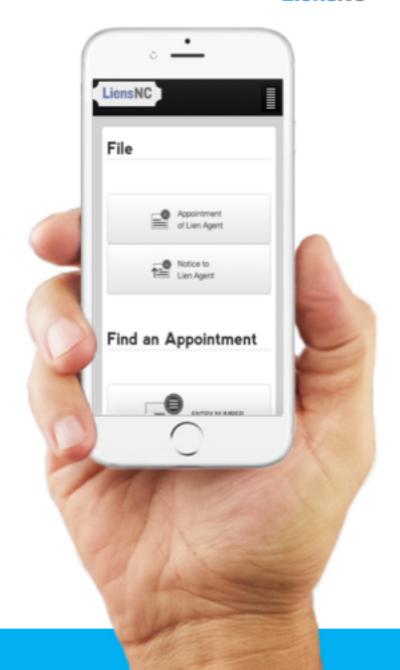
#### Innovative

One of the First SCRs in the Country



## **PURPOSE OF THE ONLINE SYSTEM**

- MODERNIZES THE FILING PROCESS
- **AUTOMATES NOTIFICATIONS**
- **CREATES TRANSPARENCY**
- IMPROVES EFFICIENCIES
- HELPS PRESERVE LIEN INTERESTS





## WHEN IS A LIEN AGENT REQUIRED?

**Buildings** 

**Alterations** 

**Excavations** 

Landscaping

A lien agent is required for ANY IMPROVEMENT made to real property.

**Structures** 

Clearing

Grading

**Filling** 

Pools | Accessory Structures | Private Roadways | Trees & Shrubs

## WHEN IS A LIEN AGENT NOT REQUIRED?

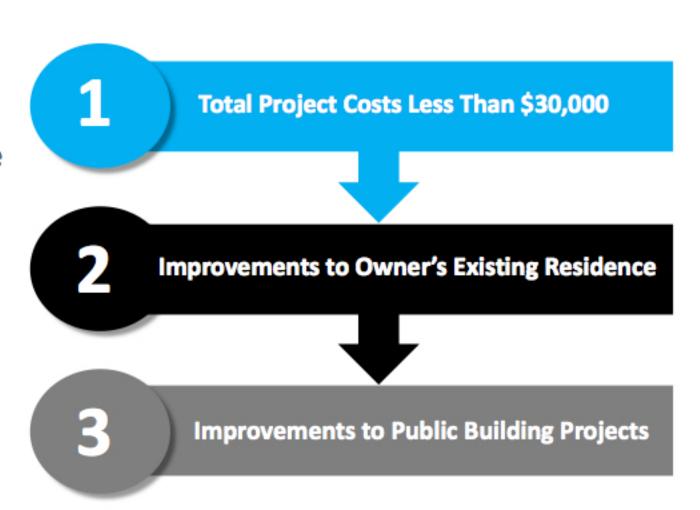
#### **EXEMPTIONS**

Although rare, a lien agent is not required under some conditions. There are **ONLY THREE** exemption situations:

#### WHEN IN DOUBT

Since the lien agent cost is minimal and serves as a precaution, there is more harm in NOT appointing a lien agent.

Best to throw caution to the wind.



## IS A LIEN AGENT REQUIRED? - YES OR NO

#### **YES** – REQUIRED

- √ New build of owner's future home
- ✓ Remodel of owner's rental house
- ✓ No GC, subs, suppliers, etc. involved
- ✓ Mobile homes (excluding purchase price)
- ✓ Building permit is inconsequential
- ✓ Not an umbrella for future projects
- √ Improvements to pool, land, etc.
- ✓ Property open to the public
- ✓ Paying for everything with cash
- ✓ Multi-phase projects



#### NO - EXEMPT

- X Remodel of owner's current residence
- X Total project cost is \$29,999 (or less)
- X Public building project (per § Chapter 44A, Article 3)





### APPOINTMENT OF LIEN AGENT

#### **OWNER**

The owner of the project property is legally responsible for appointing the lien agent.

(Not the contractor – unless they are the owner of the property or a legally authorized agent of the owner)





#### **Registers Project**

The owner goes online and designates a lien agent. This registers the project into the LiensNC database.



#### **Tells Contractor**

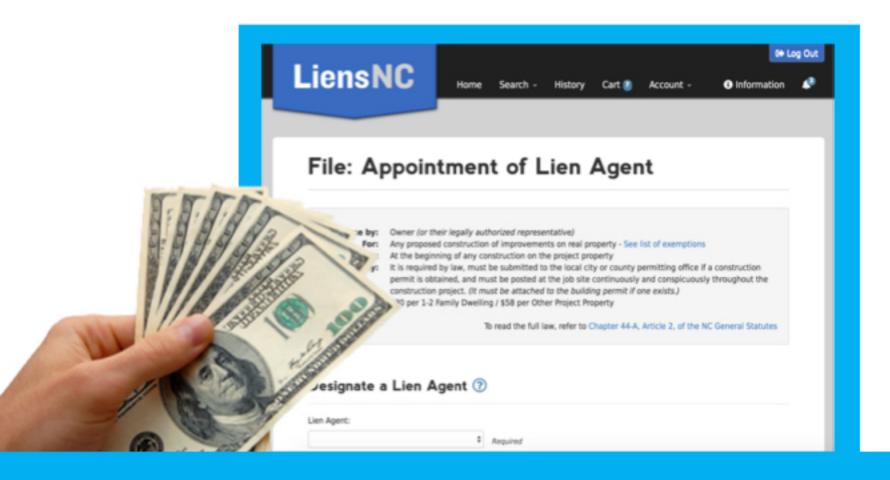
The owner shares the project Entry Number with anyone they contract with. (Typically the GC)



#### **Posts at Job Site**

The owner ensures the lien agent details are posted at the job site until the project is complete.

## APPOINTMENT OF LIEN AGENT



#### **SIMPLY:**

- > Designate a Lien Agent
- > Provide Owner Info
- > Provide Property Details
- Pay the Fee \$30 (1-2 family dwellings) \$58 (Everything else)

## AVOID THE LEGAL ISSUE DOMINO EFFECT

There are several reasons why it makes the most sense for the owner to register a project.



#### THE OWNER IS:

Legally obligated

Looking at the big picture

Most invested in the property

## PROOF OF OWNER'S LIEN AGENT APPOINTMENT



#### REQUIRED FOR BUILDING PERMIT

LiensNC has designed a printout that provides all the necessary lien agent appointment details. This printout is the best method for ensuring the project has been filed with LiensNC.

#### **POSTED AT JOB SITE**

The printout is also the easiest way to post the lien agent details at the job site, where it is required to be displayed conspicuously throughout the duration of the project. In doing so, this gives the PLC a more convenient way to file their notice of involvement.



## **NOTICE TO LIEN AGENT**



**PROTECTS PLC's LIEN RIGHTS** 

### **CONTRACTORS & SUPPLIERS**

Anyone who provides labor or materials for improvements to the project property are considered a potential lien claimant. (aka PLC) Including: contractors/subcontractors (1st, 2nd and 3rd tier), suppliers, architects, designers, surveyors, etc.



#### **Gets Permit**

PLC uses lien agent info to get building permit



#### **Files Notice**

PLC notifies lien agent of their involvement



#### Tells Other PLCs

PLC shares Entry Number with lower-tier PLCs



## **NOTICE TO LIEN AGENT**



#### **SIMPLY:**

> Provide PLC Info

Name Address Phone Number

- List Contracted Through Name
- > Attest to Giving Notice

## **NOTICE STATUS**

#### **ACTIVE**

Filing less than 5
years old and has
not been
cancelled or
renewed.

Default status assigned

## Active RENEWED

Filing that was renewed during active timeframe and has not been cancelled.

Can be performed by filer up to one time

## Inactive CANCELLED

Filing that was cancelled during the active or active renewal timeframe.

Can be performed by filer up to one time

## Inactive EXPIRED

Filing that is older than 5 years from their original filing or filing renewal date.

Automatically performed by LiensNC

EFFECTIVE 10-01-2018 per HB 602

## WHAT IF THE FILER MAKES A MISTAKE?

#### Option 1:

#### ADD A COMMENT

Comments allow filers to provide:

- ✓ Corrective information if a mistake is made
- Supplemental information if additional details need to be included

#### Comments are...

Searchable

Only Added by Filer

Not Included in Printout



## WHAT IF THE FILER MAKES A MISTAKE?

#### Option 2:

### REFILE (ESPECIALLY APPOINTMENTS)

Refiling may be the best option for ensuring:

- ✓ Appointments are accepted at the building permit office.
- √ There is no confusion with the project details

#### Don't forget to...

Cross-Reference Share New Entry #

Post at Job Site

(Appointments)





## INTERESTED PARTY LOCATE AND VIEW LIEN AGENT FILING DETAILS







#### **ENTRY # SEARCH**

Obtain the Appointment Entry Number from whomever you have a contract with.

#### **ADVANCED SEARCH**

Perform a keyword search online to find the Appointment filing. Results can be further filtered if needed.

#### **JOB SITE POSTING**

Using a mobile device, scan the QR code located on the Appointment details page posted at the job site.



## **SEARCH BY...**

Obtaining the Entry Number is the best way to positively ensure you find the correct construction project. If someone gave you a copy of the filing details printout (or if obtaining a copy from the job site), the project's Entry Number can be found at the top of the page.



#### **ENTRY NUMBER**

In the online LiensNC filing system, select the Entry Number Search option.



There can only be one project assigned to each unique Entry Number.

## OR, SEARCH BY...

If the Entry Number is not available, the Advanced Search option is an alternative search method and can be extremely helpful when used properly.

Using Advanced Search could produce too many results or none at all. This option gives users the ability to refine results using one or more filtering capabilities.

Filtering results can either work for you or against you, depending on the search criteria used.

#### **ADVANCED SEARCH**



#### USE

- Unique terms
- Quotation marks for exact phrases
- Connecting words: and, or, not

#### AVOID

- Commonly misspelled words
- Abbreviated words



## OR, SCAN THE QR CODE



### **Quick Response Codes**

The convenience of scanning the QR code at the job site is extremely beneficial.

Simply scan the bar code looking image with your mobile device, login to your LiensNC account, and enter your Notice filing information.

IT'S THAT EASY!

## VIEWING PROJECT INFORMATION

#### Transparency

Anyone can create a user account and view project details



#### Consistency

Familiar format – making it easier to find what you're looking for

#### Statistical Data

Snapshot of building trends used for market research



## IT'S ALL ABOUT THE DETAILS

#### Resource Database

Efficient source for contact information of involved parties

#### Related Filings

Reporting tool to compile a list of PLCs involved in the project

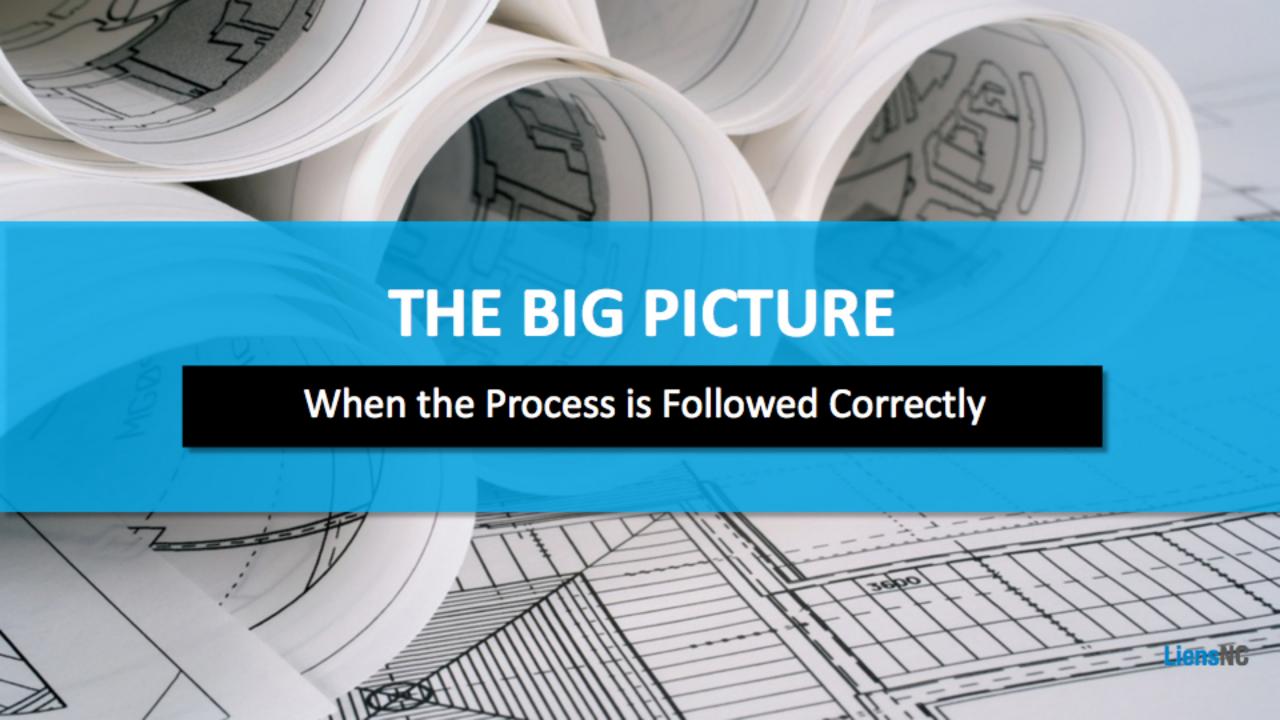


#### Consolidated Information

One-stop shop for all NC lien agent information

## **CLOSING ENTITITES**

**INTERESTED PARTIES** 



## WHEN THE PROCESS IS FOLLOWED CORRECTLY

## **EVERYONE**



GETS
PAID!



#### LiensNC

#### THE PROPERTY OWNER

Initiates the process

Designates the lien agent

Shares Entry # with contractor(s)

Posts lien agent details at job site

## BRINGING IT ALL TOGETHER

#### **CLOSING ENTITY**

Reviews list of PLCs involved in project

Helps ensure the property title is clear

#### THE LIEN AGENT



Gets notified of new projects

Gets notified of PLC involvement

POTENTIAL LIEN CLAIMANT

Gets building permit

Announces notice of involvement through LiensNC

Gives Entry # to lower-tier subs

#### **INTERESTED PARTY**

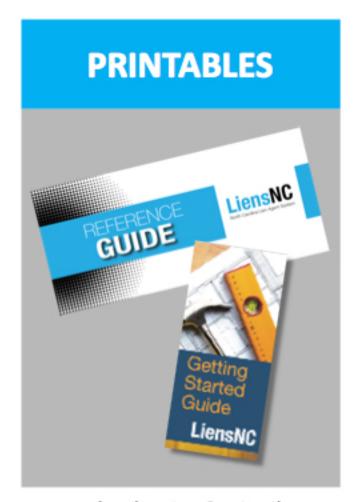


Searches LiensNC to view and/or monitor the project

# RESOURCES We're Here to Help You and Your Customers **LiensNC**



## **RESOURCES AT YOUR FINGERTIPS**



Download, Print & Distribute



Send Them to Our Website



Send Them to Our Office

## **GET SOCIAL WITH US**



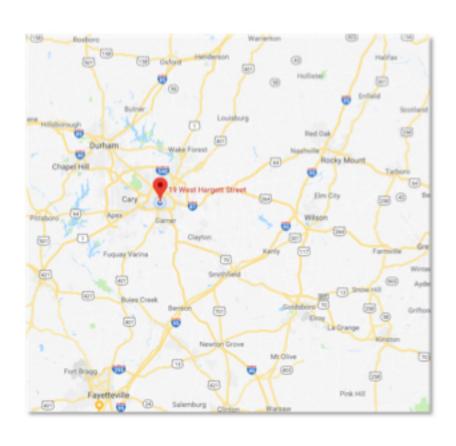








## **CUSTOMER SUPPORT**



#### **CONTACT US**

#### Address:

19 W Hargett Street, Suite 507 | Raleigh, NC 27601

#### Phone:

888-690-7384

#### Email:

support@liensnc.com

#### Website:

www.liensnc.com



