

**QUALIFICATIONS OF  
JOSEPH T. SODANO, SRA, SCRREA, CRP  
REAL ESTATE APPRAISER AND CONSULTANT**

**EDUCATIONAL BACKGROUND:**

*University of South Carolina, Columbia, South Carolina, Bachelor of Arts in  
History and Political Science Minor*

*Society of Real Estate Appraisers, Course 101, Upsala College*

*Society of Real Estate Appraisers, R-2 Examination*

*Professional School of Business – Residential Real Estate Appraising  
County College of Morris – Real Estate Sales*

*Fairleigh Dickinson University, Madison Campus – Computer Processing*

*Various Real Estate Appraisal Courses and Seminars, sponsored by the  
Society of Real Estate Appraisers*

*Employee Relocation Council – Relocation Conference, July 1987, May 1990  
May 1991, May 1997, October 1997, May 2000, March 2001, February 2002,  
April 2002, April 2004, May 2004, May 2010*

*Chairman – Society of Real Estate Appraisers Conference “Freshwater  
Wetlands” Sponsored by North Jersey Chapter No. 37, SREA and New  
Jersey Department of Environmental Protection, April 14, 1988*

*SREA New York Chapter Sponsored – Uniform Small Residential Income  
Appraisal Report, August 1989*

*Advanced Appraisers Techniques on Employee Relocation sponsored by The  
Relocation Institute, December 8, 1989*

*Chairman – Appraisal Institute Conference “Land and Restrictions On Its Use”  
Sponsored by North Jersey Chapter Of The Appraisal Institute and The  
Association of New Jersey Environmental Commissions – June 18, 1992*

*Appraisal Reporting of Complex Residential Properties, Sponsored by Metro New  
Jersey Chapter of the Appraisal Institute – April 1993*

*Applied Sales Comparison Approach, Sponsored by the Metro New Jersey  
Chapter of the Appraisal Institute – May, 1993*

*Partners for Progress, The Associates, September, 1994, 1995, 1996*

*Report Writing Techniques & ERC Form – PHH Network Services, November 1994*

*CE 101-How to Complete FHA Appraisals, Business Learning School, December, 1994*

*Princeton Conference, Sponsored by the Metro New Jersey Chapter of the  
Appraisal Institute, June 1993, 1994, 1995, 1996, 1997, 1998, 1999, 2000, 2001,  
2002, 2003, 2005, 2006, 2008, 2009 Vice Chairman 1995*

*Property Values in Urban Areas, Sponsored by the Metro New Jersey Chapter of  
The Appraisal Institute, September 28, 1995*

*Cendant Appraiser/Supplier Conference, 9/98, 9/99*

*Standards of Professional Practice, Parts A & B, Sponsored by the Metro New  
Jersey Chapter of the Appraisal Institute, 1995, 2001, 2005, 2007*

*Standards of Professional Practice, Appraisal Institute, 10/09*

*Business Practices and Ethnics, Appraisal Institute, 11/08*

*Residential Sales Comparison and Income Approach, 11/08*

*Relocation Appraiser Training, 2/07*

*Residential Design & Functional Utility, Appraisal Institute, 3/07*

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PAGE 2**

**PROFESSIONAL AFFILIATIONS:**

*SRA – Senior Residential Appraiser – Appraisal Institute, 1983  
SCRREA – N.J. State Certified Residential Real Estate Appraiser  
N.J. License #42RC00013700  
HUD Approved Appraiser  
RAC- Relocation Appraisers and Consultants (incoming president 2011/12)  
CRP – Certified Relocation Professional – Employee Relocation Council, 1990  
Licensed Real Estate Salesman, State of New Jersey  
Past President, Metro New Jersey Chapter of the Appraisal Institute  
Chairperson, Cendant Mobility Appraiser Advisory Board, 1998, 1999  
Board Member, Estate Planners Council of Northern New Jersey, 2002/2003*

**ASSOCIATION MEMBERSHIPS:**

*Employee Relocation Council (ERC)  
Relocation Appraisers and Consultants (RAC)  
Tri-State Relocation Services  
New Jersey Relocation Council  
Estate Planners Council of Northern New Jersey  
Realtor Associate, Garden State MLS Board of Realtors  
New Jersey Mortgage Bankers Association  
New Jersey Builders Association  
National Association of Home Builders*

**QUALIFIED BEFORE THE FOLLOWING COURTS:**

*Morris County, Union County, Somerset County, Hunterdon County, Essex County and  
Ocean County*

**GENERAL EXPERIENCE:**

*Office Manager and Real Estate Appraiser for L.R. Sullivan Associates, Madison,  
New Jersey, from September of 1977 to 1980. Responsibilities included client contact  
and appraisal distribution. Assignments throughout the northern New Jersey area.  
Various lectures on the appraisal process for major corporations.*

**PRESENT:**

*Real Estate Appraiser – Consultant and Officer of Professional Appraisal Associates®,  
since 1980, specializing in realty appraisals of all type properties, property tax consulting with  
respect to county and state tax boards, as well as other real estate advisory services, with offices  
located in Summit, NJ.*

FNMAE Approved #1198239 Level 1