



Medical Insurance Billing for Dentistry-the Untapped Resource

Fact: The Surgeon General of the United States, Dr. David Satcher, wrote a report in the year 2000 that placed a specific emphasis on the silent epidemic of oral disease.

The report stated that a profound effect of oral disease on the total body health and bacteria can enter the systemic circulation and cause disease.

- 1. Why Would We Want to Cross Code?**
- 2. Dental Billing is Absolutely Separate from Medical**
- 3. Medical Insurance wants to know why a procedure is being done**
- 4. Dentists can bill Medical Insurance for**
- 5. In addition, the treatment must be consistent with diagnosis**

6. Billable Medical Issues

7. The various aforementioned procedures are billable, for the most part, to both medical and dental plans and can be billed simultaneously. It is prudent, however, to bill dental plans only for tooth related procedures (procedures on or in the tooth, not involving traumatic injury) and then bill all other procedures to the medical plans.

8. When a large comprehensive treatment is planned, the diagnostics can be billed to both plans in order to satisfy the medical deductible. This, in turn, allows for maximum coverage for the surgical portion of treatment, such as periodontal and implant services.

9. Not only will this leave the limited annual dental benefits for strictly "dental" services, but will allow the patient the advantage of having more necessary services performed with a decreased out-of-pocket expense.

10. Probable medical/dental conditions that might be considered reasons for billing Medical Insurance as medically necessary:

11. Patients being treated for certain health issues such as:

12. Interactions or Oral and System Diseases

13. Typical Medications Today Include:

14. Consequences to the Mouth

15. The Role of the Doctor

16. Document Medical Necessity for Insurance Carrier

17. The first system in the dental office to evaluate before implementing medical/dental cross coding, is the Patient Health History and Registration Form.

18. Update Health History

19. Doctor's Responsibility

20. Doctor's Documentation

21. Key Documents for Medical Insurance Billing

22. Treatment Codes

23. What's Next for this Patient?

24. Staff's Role in Your Practice

25. Types of Medical Insurance Plans

26. When calling the insurance company, always make sure to ask what documents then need

27. Implementation

28. The Medical Claim Form

29. How to use the Code Book

30. Medical Codes

31. Top 10 ICD-10 Code Categories for Dental

32. HCPCS Codes

33. Medical Software

34. Understanding the CPT Codes

35. The Fifth Digit reflects the Level of Difficulty

36. Modifiers

37. Appeals Process

38. Sleep Apnea

39. You Must

40. Codes

41. Documentation

42. DME

43. TMD

44. Codes

45. Preauthorize

46. CT Scan

47. Procedures

48. Documentation

49. Narratives