

Welcome to...

Community Associations Institute (CAI)  
*BUILDING BETTER COMMUNITIES*

CAI provides education, tools and resources to people who govern and manage homeowners associations, condominiums and co-ops. Our mission is to help you make your community a better – even preferred – place to call home. CAI is dedicated to fostering vibrant, competent, harmonious community associations. Don't miss this fine opportunity to attend the 2017 Trade Show – it's a great way for your community to gain valuable knowledge on important issues!

FREE admission for Community Association Board Members

For further information, or to register for this event, please contact Christine M. Majid, Executive Director - Long Island  
info@cai-li.org #631.882.8683 www.cai-li.org

Or you may obtain your free ticket online through Eventbrite  
at [www.eventbrite.com/e/cai-long-island-11th-annual-trade-show-tickets-36277146923](http://www.eventbrite.com/e/cai-long-island-11th-annual-trade-show-tickets-36277146923)

TRADE SHOW SPONSORS



LONG ISLAND CHAPTER  
**community**  
ASSOCIATIONS INSTITUTE  
Community Associations Institute  
Long Island Chapter  
P.O. Box 221  
Commack, NY 11725  
*Building Better Communities*

LONG ISLAND CHAPTER  
**community**  
ASSOCIATIONS INSTITUTE

# 2017

## 11th ANNUAL CAI LONG ISLAND TRADE SHOW

SATURDAY - OCTOBER 14th  
Educational Classes & 60+ Exhibitors  
for Co-op, Condo, and HOA Board Members

## Are you a Board Member of a Co-op, Condo, or HOA?

Then you won't want to miss this show! Board members will find this educational event to be a valuable tool in finding service providers, meeting other board members, and learning useful information regarding all practical matters of community association living. Please join us!

## FREE BREAKFAST & LUNCH SERVED RAFFLES & GIVEAWAYS

Saturday - October 14, 2017  
9:00 am to 3:00 pm  
Hilton Long Island  
598 Broadhollow Road (Route 110)  
Melville, New York 11747

# EDUCATIONAL CLASSES

## Best Practices

Learn about the best practices for your community from contractors and what steps you should regularly be taking to protect your community's most valuable assets!

## Ask the Experts

Come with questions about your community's finances, insurance coverage, and property maintenance issues.

## Ask the Legal Experts

You've got questions? We've got community association lawyers with answers. Bring your queries concerning your governing documents and the laws that apply to your community. Our panel will provide explanation and direction - it's the closest thing you'll get to free legal advice!

## The RFP Process Deciphered

Find out the proper way to solicit and evaluate proposals from contractors for projects in your community.

## Your Fiduciary Duty

What does "fiduciary" mean, anyway? And how does it affect me and my fellow Board members?

Sponsored by -  
Long Island Coverage Corp.  
Millennium Alliance Group, LLC  
Racanelli Realty Services, Inc.

## Reducing Contractual Risk

What your Board should do to protect itself from a contract that goes bad - and how to prevent a contract from going bad in the first place.

## Being Secretary

It's not difficult - but it is an important role that must be done right! We'll teach you how.

## Being Treasurer

It's difficult. But it still has to be done, and done right! We'll teach you how, and where you can go for help.

## **FREE Admission for Community Association Board members!**

For further information, or to register for this event, please contact Christine M. Majid,  
Executive Director - Long Island  
info@cai-li.org #631.882.8683 www.cai-li.org  
Or you may obtain your free ticket online through  
Eventbrite at [www.eventbrite.com/e/cai-long-island-11th-annual-trade-show-tickets-36277146923](http://www.eventbrite.com/e/cai-long-island-11th-annual-trade-show-tickets-36277146923)  
Pre-registration is encouraged.



## KEYNOTE SPEAKER

Sponsored by -  
Taylor, Eldridge & Endres, P.C.

## RONALD L. PERL, ESQ.

Ronald L. Perl is a partner in the Princeton, New Jersey law firm of Hill Wallack LLP. He is in charge of the firm's Community Associations practice group and has represented condominiums, cooperatives, and homeowners associations in New Jersey for over 30 years.

Mr. Perl is a member of the National College of Community Association Lawyers. He has also served as the President of CAI's New Jersey Chapter, the Foundation for Community Association Research, and as National President of CAI. Since 2012, he has been the chair of the CAI Federal Legislative Action Committee and has pioneered the representation of community association interests in Congress.

Mr. Perl was recently chosen to receive the CAI Outstanding Volunteer Service Award, presented at the CAI Annual National Conference.