

## The Real Estate Professor *Joseph Neilson*

Joe Neilson is an author, educational speaker, entrepreneur and landlord based outside of Philadelphia, Pennsylvania. In 2005, Joe was 61 years old, without a job or pension. Joe needed steady monthly income! He had poured his heart, sweat and blood into the corporate world and refused to go back to climbing the 30 year corporate ladder. He didn't have time for that!

So Joe started investing in rental houses and it was the best decision Joe ever made. 10 years later Joe has 75 houses and 27 garages earning \$24,000 a month in profit and has 4 million in equity that he operates under Delco Home Rentals, Inc. located in Boothwyn, Pennsylvania. After purchasing the houses and producing remarkable cash flow Joe shares his experiences to success along with his mistakes, failures and how he did it! Joe demonstrates a proven system in his book "Buy& Rent Foreclosures" to build cash flow and wealth. Now with Joe's new book "The 7 Essential Habits of Wealthy Real Estate Investors", the companion book, Joe digs digging deeper into the general concepts by giving step-by-step instructions...gritty, no-nonsense essays from the real estate trenches.



As a graduate of William and Mary University Joe has used his education to teach for many years and proves to be a dynamic speaker. Joe understands the reality of teaching and the need to communicate precise information and provides real numbers with real talk. Joe provides real information about how to purchase, finance, renovate and rent properties in order to generate positive monthly cash flow.