

**Lumens**

**Effective Date:** April 13, 2016

<b>Model</b>	<b>Part Number</b>	<b>Item Description</b>	<b>MSRP</b>	<b>MSRP less 30%</b>
<b>CL510</b>	9610115-50	High Definition Ceiling Mounted Document Camera, HD1080P, 25x Optical Zoom, 30 fps	\$3,500	\$2,450
<b>PS751</b>	9610153-50	Multimedia Desktop Document Camera, HDMI Input/Output, Audio/Video Recording, 16x Optical Zoom, USB Flash Drive	\$1,699	\$1,189
<b>DC192</b>	9610144-50	Ladibug Document Camera, 30 fps, 16x Optical Zoom, USB expanded memory to 32GB, HDMI Pass Through, 1 Touch Audio Video Recording	\$799	\$559
<b>DC170</b>	9610140-50	Ladibug Document Camera, Portable, Full HD 1080P, HDMI, SD Card, Audio-Video Recording	\$665	\$466
<b>3D101</b>	9610131-50	3D Document Camera, capable of all standard 2D document camera uses, also display objects in a variety of 3D formats	\$999	\$699
<b>DC125</b>	9610114-50	Ladibug Document Camera, HD, Lightweight, 30fps, Built-in Microphone	\$449	\$314

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<b>VC-B20U</b>	9610167-50	5x Optical Zoom, PTZ Camera, USB 3.0	\$1,275	\$893
<b>VC-G30</b>	9610161-50	15x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera	\$2,390	\$1,673
<b>VC-A20P</b>	9610206-50	10x Optical Zoom, 1080p Hi-Definition PTZ IP Camera, 60fps	\$2,390	\$1,673
<b>VC-B20D</b>	9610207-50	5x Optical Zoom, 1080p Hi-Definition PTZ Camera, 60fps	\$1,190	\$833
<b>VC-A50SW</b>	9610167-50	20x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera; White Color	\$2,990	\$2,093
<b>VC-A50SB</b>	9610167-50	20x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera; Black Color	\$2,990	\$2,093
<b>VC-A60S</b>	9610239-50	30x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera	\$2,990	\$2,093

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<b>VS-LC102</b>	9400089-50	Capture Vision Station - equipped with HDMI/VGA/RJ-45 ports and supports Full HD1080	\$5,760	\$4,032
<b>VS-LC102Bundle</b>		Capture Vision Station - a VS-LC101 and PTZ IP Camera - 2 units of VC-A20P	\$9,136	\$6,395

**\* ALL PRICES ARE SUBJECT TO CHANGE**