



Jane Klein
Enterprise Risk Management

Jane Klein has nearly 30 years of professional experience in the Real Estate Development Industry, ranging from Contract Administration for a medium-size residential builder, to Vice President in Charge of Special Assets for a large commercial construction lender. Her skills include all aspects of the acquisition, finance, construction, management, leasing, marketing, and sale of commercial and residential property.

Ms. Klein joined The Bedford Group of Companies ("Bedford") in 1999 to assist the President in all aspects of the firm's business, including: entity legal formation, securing financing, construction contracts, marketing, sales, and overall asset management.

She is currently the Director of Enterprise Risk Management for Bedford which includes: the oversight of nearly \$97 million in property and liability insurance coverage; the maintenance of the Owner Controlled Insurance Program ("OCIP") Policies; and the mitigation of Bedford's exposures to legal and financial risk, through the creation of well-written contracts and streamlined internal policies and procedures.

Prior to Bedford, Ms. Klein served as a Vice President in the Real Estate Division of Imperial Bank (now Comerica). As such, she managed more than \$100 million worth of construction loan participations with outside lenders; directed promotional events, including statewide developer evening programs; oversaw the production of the division's quarterly portfolio analysis of \$850 million in construction loans; and assisted in the administration and disposition of an \$84 million portfolio of foreclosed property.

Previous positions held by Ms. Klein also include: Assistant Vice President and Contract Administrator for Harlon West, a California Builder/Developer, where she managed a annual budget of \$85 million for the firm's various construction projects; as well as Production Manager for the engineering firm DYPA, which specializes in military and industrial construction contracts, and where Ms. Klein launched her career in the building and construction industry.

CONTACT INFORMATION:

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