



eXperi-METAL INC. (586) 977-7800

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As the Owner of a low-volume/high mix specialty manufacturing company that services multiple industries, I would like to recommend the consulting services of Jim Sanderson to you. I hired Jim over a twelve month period to design, organize, and implement a supply chain strategy to support my growing global business.

During Jim's time at Experi-Metal, he acted as a member of the Executive Management Team and took on the functional role of Director of Supply Chain overseeing our Purchasing, Material Handling, and Logistics functions. In these roles, Jim was a very effective leader and manager, and successfully completed the following initiatives at EMI:

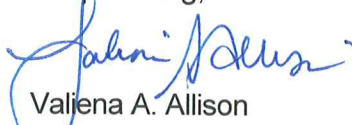
- Designed and implemented a new Supply Chain Structure.
- Improved current processes and created new processes based on best practices to improve efficiency and aid in achieving NADCAP and AS9100C Certifications.
- Significantly improved material flow and traceability allowing us to improve space utilization and reduce inventory and carrying costs.
- Implemented Vendor Managed Inventory program to significantly reduce piece price and labor costs.
- Created and implemented a Supplier Report Card to track and improve Supplier Performance.
- Crafted & Implemented Supplier Terms & Conditions.
- Negotiated Supplier Agreements on behalf of EMI.
- Acted as a coach and mentor to develop personnel across all functions of the business.

Jim also contributed significantly in the implementation and stabilization of our new ERP system, allowing us to best utilize the software and streamline the related business activities.

Jim's experience and knowledge of supply chain management, continuous improvement, and business processes has added great value to our efforts, and I encourage you to speak to Jim about how he might help you with your business endeavors.

I would be happy to speak with you if you have any questions.

Keep Smiling,



Valiena A. Allison
President / CEO