

CCBJ Business Achievement Awards 2009

The CCBJ 2009 Business Achievement Awards

Welcome to Climate Change Business Journal's first annual business achievement awards. Industry pioneers often remain unsung, and the CCBJ awards are our attempt to recognize companies, technology developers and entrepreneurs for taking risks to build a sustainable business in the climate change industry. In this first awards issue, CCBJ winners are honored either for business performance in the form of revenue growth, or for gaining traction in new service practices, new technology or unique projects. The aggregation of CCBJ winners along with the executive Q&A's in the journal offer perspective and insight into parts of the climate change industry that experienced the most activity in 2009.

So CCBJ congratulates the winners and thanks the companies that submitted nominations, inviting them and CCBJ readers to San Diego for our official awards ceremony and executive meeting at the [Environmental Industry Summit](#) in March 2010.

Business Achievement

Consulting & Engineering Firms

C&E: Climate Change Practice

Coto Consulting, Inc. (CCI; Coto De Caza, Calif.), an environmental consulting firm, for successful entry into the climate change and sustainability consulting market. CCI, a woman-owned small business (WOSB) founded in 2009, developed a suite of services to include climate change and sustainability for the private and government sectors. CCI secured over \$150,000 of new projects in these categories in less than four months, and CCI personnel obtained accreditation from the California Air Resources Board to provide greenhouse gas (GHG) lead verification services. This accreditation is expected to produce substantial revenue for CCI in 2010, as California has 600 facilities that must complete their mandatory GHG third-party verification by December 1, 2010.

In recognition of CCI's expertise in these technical areas, CCI personnel have taught or been invited speakers at the following institutions and organizations: University of California Irvine (Sustainability Leadership Program and the Merage School of Business), Los Angeles/Orange County Environmental Training Center, the Auditing Roundtable, and the Federal Environmental Symposium. Lastly, CCI has established master service agreements or teaming agreements with 10 leading providers of environmental services.

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