



Resource Result U.S.A & Nigeria

**GRC & ERM (Enterprise Risk Management) Implementation
(A Sustainable Governance, Risk & Control Approach)**

Experience a global GRC firm with a value-added local impact.

**Lagos, Abuja, Portharcourt, UK, U.S.A, U.A.E & CANADA
Call: 07038662078, 08093960668 / +8325733985 U.S.A.**

Visit us @ www.resourceresult.com

E-mail: info@resourceresult.com

A.1 INTRODUCTION ABOUT THE FIRM

Resource Result Limited is a registered consultancy firm with foot prints in 4 continents around the globe, situated in Lagos, Abuja & Port Harcourt, Nigeria. The firm was established in Aug. 2010, with its main activity being provision of Training and Business Consultancy services world-wide.

A.1.1 Resource Result Governance Board

The firm governance board consists of five partners, namely:

1. Mr. Ade Ademokunla – Mag. Partner Nig.
2. Mr. Sola Agbi – Mag. Partner CANADA
3. Mr. Ifeanyi Okunube – Mar. Partner U.S.A
4. Dr. Moranti Falade – Mag. Partner U.K
5. Mrs. Rekia Abdullahi – Mag. Partner U.A.E

A.1.2 Firm’s legal registration

- Certificate of Registration number:
RC: 907336
- Tax Identification number:
(TIN): 14380961 - 0001

A.1.3 Firm’s contacts

Physical Address: Plot 1, Ashabi Cole Str Lagos

Postal Address: P.O. Box 11150, Ikeja Lagos

Cell: +2348093960668 & +8325733985 (USA)

Email: info@resourceresult.com

Website: www.resourceresult.com

A.1.4 Project Scope Summary:

- ERM empowerment Training (Critical

success staff & All Need to know)

- GRC & ERM Assessment & Risk Portfolio update
- ERM / GRC COSO implementation
- ERM deployment & tools

A1.4 Project Delivery Strategy:

Resource Result GRC & ERM implementation would combine a hybrid delivery strategy of training and ERM COSO implementation. GRC & ERM trainings and project implementation would be conducted by industry knowledge experts with hands-on skill sets for a period of 8-12 weeks depending on project scope.

A.1.5 Leading Project Partner Profile

Adewale Abdulfatah Ademokunla is a qualified professional in the field of risk management, control and Finance. He is a Certified Risk Management Assurance Expert (CRMA), recognized by the Certified Fraud Examiners (CFE) U.S.A and Certified Internal Auditor s (CIA) U.S.A. He is also a Master of Business Administration (MBA) degree holder, awarded by the LFGSM Chicago U.S.A.

He spent over 10 years of his career as a GRC consultant in the U.S.A, U.K, Asia, and Africa before establishing a consultancy firm. During his career as a GRC professional he was able o hold the top position in the Audit / Finance department as an Assistant Director.

*Use risk management to measure
your entity’s performance*

A.3 RESOURCE RESULT CORE COMPETENCIES

Generally, the core activity of the firm is consultancy services. Specifically, the following services are provided by the firm:

1. GRC & ERM strategic consolidation Implementation.
2. Providing Risk Management Trainings
3. Whistle blower / Hot line management
4. ERP's System implementation assurance testing
5. Fraud Prevention, investigation & control gaps implementation
6. Financial, Operational and fraud risk assessments for control gaps remediation
7. Workforce right size risk management and staff transition corporate assistance
8. Organization take over and amalgamation strategic change risk management
9. Co & Outsource Internal Audit services. IPPF (Auditing the Auditors)
10. Advisory services on the overall business process optimization and improvement.

A.4 Resource Result Accreditation

Resource Result has over a decade of global practical experience in providing consultancy and trainings on risk management. The firm is accredited by CMD (Centre for management & Development) & ITF (Industrial Training Fund) in (Nigeria). Also, the IIA & ACFE (USA) preparing candidates to sit for the CFE & CIA global certifications exams.

The firm has designed and provided training on risk management & internal control systems on a local and international level for over a decade.

A.5 RESOURCE RESULT EXPERIENCE SNAP SHOT

Resource Result Limited has conducted trainings with the following organizations:

- NNPC (Nigerian National Petroleum Corporation)
- NSE (Nigerian Stock Exchange)
- FBN (First Bank of Nigeria)
- PanAfrican Capital Plc
- NDIC (Nigerian Deposit Insurance Corp.)
- Globacom Nigeria. (Glo Telecom)
- MTN Nigeria
- Sterling Bank
- Dangote Group
- Lafarge Cement
- FGN (Auditor General office of Nigeria)

- Lagos State Government

A.6 RESOURCE RESULT PROFESSIONAL TEAM MEMBERS

- Ade Ademokunla, MBA, CFE, CIA, CSOE, CRMA (USA)
- Phil Bertram, CPA, CIA, CFE, CRMA (USA)
- Olusola Agbi, CCNA, CISSP, PMP, CISA, (Canada)
- Dr. Moranti Falade, MBA, ACA, ACMA, PHD (London)
- Dipo Bello, MBA, CPA, FCA (USA)
- Babatunde Adenola, FCA, CPA, ACMA (USA)
- Dr. Yewande Aturamu, PHD, (Canada)
- Olatunde Oladele, MBA, FCA, IFRS (Nigeria)
- Oluwafemi Shekoni, MBA, CITN, FCA (Nigeria)
- Adamu Yusuf, MBF, ACA, AMNIM, ACSI (London)
- Ifeanyi Okunube, Bsc, CFE, CSOE (USA)
- Aminu Musa, Bsc, ACA, ACTI (Nigeria)
- Blackson O Bayewumi, Bsc, Msc, MNIM, MNES (Nigeria)

PART B: ERM Awareness Training Workshop

Training / Course Objective:

- Recognize ERM world-class best-practices for risk management
- Highlight the importance of ERM
- List how to manage ERM company-wide
- Discuss risk assessment best practices procedures
- State how to conduct risk assessment and response initiative
- Itemize ERM controls frameworks and strategies
- Emphasize ERM as a strategic company move for bottom-line sustainability

Learning Outcome & Key Takeaways:

- Delegates would learn how to manage risk the GRC & ERM way
- Participants would learn how to identify and quantify current / emerging risks
- Delegates would understand the essentials and fundamentals of risk management
- Participants would acquire GRC & ERM knowledge and its relevance to company sustainability
- Delegates would gain appreciation for strategic fraud risk management and controls.

PART C: GRC & ERM (Enterprise-wide Risk Management) Implementation Detail Project Scope

GRC & ERM Project Work Flow & Scope Phases:

- Design and conduct GRC & ERM trainings for personnel as appropriate
- Conduct "As is" review and organization risk management structure understanding
- Develop and document relevant ERM necessary management policies based on review
- Interview and analyze existing HR capabilities on ERM implementation, then advise management on skill-set gap as appropriate
- Assist management if necessary to recruit or train existing HR to ERM optimal functionality capability level
- Conduct and document risk identification, analysis, quantification via surveys and interviews

- Review to benchmark existing work procedure narratives & SOP (Standard Operating Procedures), flow charts, risk org. structures for adequacy
- Advise management based on SOP, flow charts and narratives review and world-class best practices
- Update management risk register and risk qualification re-alignment status
- Recommend mitigating controls for identified risks where control gap exists
- Develop ERM structure for LAPO, using New COSO II framework model
- Recommend ERM roles, responsibilities, authorities and monitoring for compliance
- Design KPI's (Key Performance Indicators) for value-added success rate measurement
- Advise on ERM audit, compliance and periodic monitoring for value-ads
- Develop and design communication template for ERM and reporting tools as appropriate
- ERM implementation initiative to maturity and stabilization as stipulated by contract

Project billable hrs rate and budgeted project duration hrs: TBD (To be Determine)

- 1) 1 project Director
- 2) 3 Project Managers
- 3) 1 Admin Staff
- 4) Incidental billable cost

PART D: GRC & ERM Deployment Stages

- GRC & ERM awareness via strategic trainings (R R to develop training scope)
- GRC & ERM risk management “As is to Should be” understanding review (Questionnaires and Q & A sessions)
- GRC & ERM risk management CSF (Critical Success Factors) implementation – As per scope
- GRC & ERM KPI's (Key Performance Indicators) communication structure – As per scope

PART E: PROJECT PACKAGE & PAYMENT TERMS

E.1: Professional Flexible Fees

Our fee is flexible depending on training package as per in-plant or off-site. Course fee covers:

- A) Training: Implant & Off-Site (Venue, Materials Cost, Certificate, Course fees, Logistics, & Lunch)
- B) GRC & ERM Project Contract HR: 1 Director (Ope. & Fin Risk), 3 managers (Ope. IT & Fin. Risk) and 1 Associate Admin. Staff
- C) Management and Resource Result would agree via an MOU Contract what other billable incidental cost would be.

NB: (Fees are flexible and discounts is available based on number of delegates and project scope)

E.2: PAYMENT METHODOLOGIES

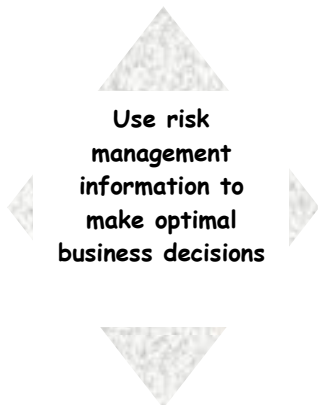
Payment can be made through the following methods:

- Cheque – Addressed to “(RESOURCE RESULT LIMITED)”
- Direct Bank Transfer Deposit – A/C number 0123150306 GT Bank.

PART F: GRC & ERM Project Management Meetings Agenda & To Do List

- 1) Proposal Presentation
- 2) Project start and ending date agreement
- 3) Training dates and modules approval discussion
- 4) ERM implementation project total hrs and personnel requirement
- 5) Reimbursable and incidental expenses
- 6) Contingencies and scope creep services discussion
- 7) ERM Project Mobilization fee (4 week billable hrs of RR team)
- 8) Training and Project Fees discussion and conclusion
- 9) Proposal acceptance letter
- 10) Letter of engagement from management
- 11) Engagement Contract approval and signatures by both Parties

PLEASE CONTACT 07038662078 & 08021089633 FOR MORE DETAILS.



**Use risk
management
information to
make optimal
business decisions**