

# 2019 Calendar

## PATHFINDER CORPORATION

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Pathfinder Insurance Education  
Updated 12/19/2018 9am

### Calendar Legend

|  |                                |   |   |
|--|--------------------------------|---|---|
|  | Indianapolis L&H Review Course |  | Indianapolis Continuing Education—Mary Ann Hack |
|  | Fort Wayne L&H Review Course   |  | Indianapolis Continuing Education—Dan Wilhite   |
|  | Merrillville L&H Review Course |  | Indianapolis Continuing Education—Larry Bassett |
|  | Indianapolis P&C Review Course |  | PIA   |
|  | Fort Wayne P&C Review Course   |   |   |
|  | Merrillville P&C Review Course |   |   |



| Sun                                | Mon | Tue                             | Wed                                   | Thu | Fri  | Sat |
|------------------------------------|-----|---------------------------------|---------------------------------------|-----|--|-----|
| 30                                 | 31  | 1<br>New Year's Day             | 2                                     | 3   | 4  | 5   |
| 6                                  | 7   | 8                               | 9                                     | 10  | 11   | 12  |
| 1-Property & Casualty—Indianapolis |     |                                 |                                       |     |  |     |
| 13                                 | 14  | 15                              | 16                                    | 17  | 18   | 19  |
| 1-Life & Health—Indianapolis       |     |                                 |                                       |     |  |     |
| 20                                 | 21  | 22                              | 23                                    | 24  | 25   | 26  |
|                                    |     |                                 |                                       |     | ConEd Indy<br>Lang. Health<br>Ins & Gov<br>9am-1pm |     |
| 1-Property & Casualty—Fort Wayne   |     |                                 |                                       |     |  |     |
| 27                                 | 28  | 29                              | 30                                    | 31  | 1  | 2   |
|                                    |     | PIA using<br>Conf. room         |                                       |     |  |     |
| ConEd Indy<br>Annuities<br>9am-1pm |     | ConEd Indy<br>Ethics<br>9am-1pm | ConEd Indy<br>General Laws<br>9am-1pm |     |  |     |
| 1-Life & Health—Merrillville       |     |                                 |                                       |     | ConEd Indy<br>Medicare 101<br>9am-3pm              |     |



| Sun | Mon                                | Tue                         | Wed                             | Thu           | Fri                             | Sat |
|-----|------------------------------------|-----------------------------|---------------------------------|---------------|---------------------------------|-----|
| 27  | 28                                 | 29                          | 30                              | 31            | 1                               | 2   |
|     |                                    | PIA Conf. room              |                                 |               |                                 |     |
|     | ConEd Indy Annuities 9am-1pm       | ConEd Indy Ethics 9am-1pm   | ConEd Indy General Laws 9am-1pm |               | ConEd Indy Medicare 101 9am-3pm |     |
|     | 1-Life & Health—Merrillville       |                             |                                 |               |                                 |     |
| 3   | 4                                  | 5                           | 6                               | 7             | 8                               | 9   |
|     | 2-Property & Casualty—Indianapolis |                             |                                 |               |                                 |     |
| 10  | 11                                 | 12                          | 13                              | 14            | 15                              | 16  |
|     |                                    |                             |                                 |               | ConEd Indy Ethics & SH 9am-12pm |     |
|     | 2-Life & Health—Indianapolis       |                             |                                 |               |                                 |     |
| 17  | 18                                 | 19                          | 20                              | 21            | 22                              | 23  |
|     | ConEd Indy Annuities 9am-1pm       | ConEd Indy Auto 101 9am-1pm |                                 |               |                                 |     |
|     | 2-Property & Casualty—Merrillville |                             |                                 |               |                                 |     |
| 24  | 25                                 | 26                          | 27                              | 28            | 1                               | 2   |
|     |                                    | PIA using IWU               | PIA using IWU                   | PIA using IWU |                                 |     |
|     | 2-Life & Health—Fort Wayne         |                             |                                 |               |                                 |     |



| Sun | Mon                                | Tue                              | Wed                           | Thu           | Fri                                       | Sat |  |
|-----|------------------------------------|----------------------------------|-------------------------------|---------------|---|-----|--|
| 24  | 25                                 | 26                               | 27                            | 28            | 1   | 2   |  |
|     |                                    | PIA using IWU                    | PIA using IWU                 | PIA using IWU |   |     |  |
|     |                                    | 2-Life & Health—Fort Wayne       |                               |               |   |     |  |
| 3   | 4                                  | 5                                | 6                             | 7             | 8   | 9   |  |
|     |                                    |                                  |                               |               | ConEd Indy Turning 65? 9am-3pm            |     |  |
|     | 3-Property & Casualty—Indianapolis |                                  |                               |               |   |     |  |
| 10  | 11                                 | 12                               | 13                            | 14            | 15  | 16  |  |
|     |                                    |                                  |                               |               | ConEd Indy Lang. Health Ins & Gov 9am-1pm |     |  |
|     | 3-Life & Health—Indianapolis       |                                  |                               |               |   |     |  |
| 17  | 18                                 | 19                               | 20                            | 21            | 22  | 23  |  |
|     |                                    |                                  | PIA using Conf. room          |               |   |     |  |
|     |                                    | 3-Property & Casualty—Fort Wayne |                               |               |   |     |  |
| 24  | 25                                 | 26                               | 27                            | 28            | 29  | 30  |  |
|     | ConEd Indy Annuities 9am-1pm       | ConEd Indy Ethics 9am-1pm        | ConEd Indy Homeowners 9am-1pm |               |   |     |  |
|     | 3-Life & Health—Merrillville       |                                  |                               |               |   |     |  |
| 31  | 1                                  | 2                                | 3                             | 4             | 5   | 6   |  |



| Sun                                | Mon                                | Tue  | Wed | Thu              | Fri                                   | Sat |
|------------------------------------|------------------------------------|--|-----|------------------|---------------------------------------|-----|
| 31                                 | 1                                  | 2  | 3   | 4                | 5                                     | 6   |
| 7                                  | 8                                  | 9  | 10  | 11               | 12                                    | 13  |
|                                    |                                    |  |     |                  | ConEd Indy<br>Ethics & SH<br>9am-12pm |     |
| 4-Property & Casualty—Indianapolis |                                    |  |     |                  |                                       |     |
| 14                                 | 15                                 | 16   | 17  | 18               | 19                                    | 20  |
| 4-Life & Health—Indianapolis       |                                    |  |     |                  |                                       |     |
| 21                                 | 22                                 | 23   | 24  | 25               | 26                                    | 27  |
|                                    | ConEd Indy<br>Annuities<br>9am-1pm | ConEd Indy<br>Commercial<br>Property Policy<br>9am-1pm |     | PIA using<br>IWU | ConEd Indy<br>LTC Renewal<br>9am-3pm  |     |
| 4-Property & Casualty—Merrillville |                                    |  |     |                  |                                       |     |
| 28                                 | 29                                 | 30   | 1   | 2                | 3                                     | 4   |
| 4-Life & Health—Fort Wayne         |                                    |  |     |                  |                                       |     |



| Sun | Mon                                | Tue                              | Wed                                     | Thu                   | Fri                             | Sat |  |
|-----|------------------------------------|----------------------------------|---|-----------------------|---------------------------------|-----|--|
| 28  | 29                                 | 30                               | 1                                       | 2                     | 3                               | 4   |  |
|     |                                    |                                  |   |                       | ConEd Indy<br>LTC I<br>8am-5pm  |     |  |
|     |                                    | 4-Life & Health—Fort Wayne       |   |                       |                                 |     |  |
| 5   | 6                                  | 7                                | 8                                       | 9                     | 10                              | 11  |  |
|     | ConEd Indy<br>Annuities<br>9am-1pm | ConEd Indy<br>Ethics<br>9am-1pm  | ConEd Indy<br>Life Insurance<br>9am-1pm | PIA Annual Convention |                                 |     |  |
|     |                                    |                                  |   |                       | ConEd Indy<br>LTC II<br>9am-5pm |     |  |
| 12  | 13                                 | 14                               | 15                                      | 16                    | 17                              | 18  |  |
|     | 5-Life & Health—Merrillville       |                                  |   |                       |                                 |     |  |
|     | 5-Property & Casualty—Indianapolis |                                  |   |                       |                                 |     |  |
| 19  | 20                                 | 21                               | 22                                      | 23                    | 24                              | 25  |  |
|     | 5-Life & Health—Indianapolis       |                                  |   |                       |                                 |     |  |
| 26  | 27                                 | 28                               | 29                                      | 30                    | 31                              | 1   |  |
|     | Memorial Day                       | 5-Property & Casualty—Fort Wayne |   |                       |                                 |     |  |



| Sun | Mon                                | Tue  | Wed                     | Thu | Fri | Sat                                   |  |
|-----|------------------------------------|--|-------------------------|-----|-----|---------------------------------------|--|
| 26  | 27                                 | 28   | 29                      | 30  | 31  | 1                                     |  |
|     |                                    | 5-Property & Casualty—Fort Wayne                         |                         |     |     |                                       |  |
| 2   | 3                                  | 4  | 5                       | 6   | 7   | 8                                     |  |
|     | 6-Life & Health—Indianapolis       |  |                         |     |     | ConEd Indy<br>Ethics & SH<br>9am-12pm |  |
| 9   | 10                                 | 11   | 12                      | 13  | 14  | 15                                    |  |
|     | 6-Property & Casualty—Indianapolis |  |                         |     |     | ConEd Indy<br>Medicare 101<br>9am-3pm |  |
| 16  | 17                                 | 18   | 19                      | 20  | 21  | 22                                    |  |
|     |                                    | 6-Life & Health—Fort Wayne                               |                         |     |     |                                       |  |
| 23  | 24                                 | 25   | 26                      | 27  | 28  | 29                                    |  |
|     | ConEd Indy<br>Annuities<br>9am-1pm | ConEd Indy<br>Commercial<br>General Liability<br>9am-1pm | PIA using<br>Conf. room |     |     |                                       |  |
|     | 6-Property & Casualty—Merrillville |  |                         |     |     |                                       |  |
| 30  | 1                                  | 2  | 3                       | 4   | 5   | 6                                     |  |



| Sun                                | Mon                                | Tue                             | Wed                                   | Thu                   | Fri   | Sat |
|------------------------------------|------------------------------------|---------------------------------|---------------------------------------|-----------------------|---|-----|
| 30                                 | 1                                  | 2                               | 3                                     | 4<br>Independence Day | 5   | 6   |
| 7                                  | 8                                  | 9                               | 10                                    | 11                    | 12<br>ConEd Indy Lang. Health Ins & Gov 9am-1pm | 13  |
| 7-Life & Health—Indianapolis       |                                    |                                 |                                       |                       |   |     |
| 14                                 | 15                                 | 16                              | 17                                    | 18                    | 19<br>ConEd Indy LTC Renewal 9am-3pm            | 20  |
| 7-Property & Casualty—Indianapolis |                                    |                                 |                                       |                       |   |     |
| 21                                 | 22<br>ConEd Indy Annuities 9am-1pm | 23<br>ConEd Indy Ethics 9am-1pm | 24<br>ConEd Indy General Laws 9am-1pm | 25                    | 26  | 27  |
| 7-Life & Health—Merrillville       |                                    |                                 |                                       |                       |   |     |
| 28                                 | 29                                 | 30                              | 31                                    | 1                     | 2   | 3   |
| 7-Property & Casualty—Fort Wayne   |                                    |                                 |                                       |                       |   |     |





| Sun | Mon                                | Tue                               | Wed              | Thu | Fri                                   | Sat |
|-----|------------------------------------|-----------------------------------|------------------|-----|---------------------------------------|-----|
| 28  | 29                                 | 30                                | 31               | 1   | 2                                     | 3   |
|     |                                    | 7-Property & Casualty—Fort Wayne  |                  |     |                                       |     |
| 4   | 5                                  | 6                                 | 7                | 8   | 9                                     | 10  |
|     |                                    |                                   |                  |     | ConEd Indy<br>Ethics & SH<br>9am-12pm |     |
|     | 8-Life & Health—Indianapolis       |                                   |                  |     |                                       |     |
| 11  | 12                                 | 13                                | 14               | 15  | 16                                    | 17  |
|     |                                    |                                   |                  |     | ConEd Indy<br>Turning 65?<br>9am-3pm  |     |
|     | 8-Property & Casualty—Indianapolis |                                   |                  |     |                                       |     |
| 18  | 19                                 | 20                                | 21               | 22  | 23                                    | 24  |
|     |                                    |                                   | PIA using<br>IWU |     |                                       |     |
|     |                                    | 8-Life & Health—Fort Wayne        |                  |     |                                       |     |
| 25  | 26                                 | 27                                | 28               | 29  | 30                                    | 31  |
|     | ConEd Indy<br>Annuities<br>9am-1pm | ConEd Indy<br>Auto 101<br>9am-1pm |                  |     |                                       |     |
|     | 8-Property & Casualty—Merrillville |                                   |                  |     |                                       |     |



| Sun                                | Mon                                   | Tue                               | Wed                                   | Thu | Fri   | Sat |
|------------------------------------|---------------------------------------|-----------------------------------|---------------------------------------|-----|---|-----|
| 1                                  | 2<br>Labor Day                        | 3                                 | 4                                     | 5   | 6<br>ConEd Indy Medicare 101<br>9am-3pm               | 7   |
| 8                                  | 9                                     | 10                                | 11                                    | 12  | 13<br>ConEd Indy Lang. Health<br>Ins & Gov<br>9am-1pm | 14  |
| 9-Life & Health—Indianapolis       |                                       |                                   |                                       |     |   |     |
| 15                                 | 16                                    | 17                                | 18                                    | 19  | 20  | 21  |
| 9-Property & Casualty—Indianapolis |                                       |                                   |                                       |     |   |     |
| 22                                 | 23                                    | 24                                | 25<br>PIA using<br>IWU                | 26  | 27  | 28  |
| 9-Property & Casualty—Fort Wayne   |                                       |                                   |                                       |     |   |     |
| 9-Life & Health—Merrillville       |                                       |                                   |                                       |     |   |     |
| 29                                 | 30<br>ConEd Indy Annuities<br>9am-1pm | 1<br>ConEd Indy Ethics<br>9am-1pm | 2<br>ConEd Indy Homeowners<br>9am-1pm | 3   | 4   | 5   |



| Sun                                 | Mon                             | Tue   | Wed                              | Thu           | Fri                                | Sat |
|-------------------------------------|---------------------------------|---|----------------------------------|---------------|------------------------------------|-----|
| 29                                  | 30                              | 1   | 2                                | 3             | 4                                  | 5   |
|                                     | ConEd Indy Annuities<br>9am-1pm | ConEd Indy Ethics<br>9am-1pm                        | ConEd Indy Homeowners<br>9am-1pm |               | ConEd Indy Ethics & SH<br>9am-12pm |     |
| 6                                   | 7                               | 8   | 9                                | 10            | 11                                 | 12  |
|                                     |                                 | PIA using IWU                                       | PIA using IWU                    | PIA using IWU |                                    |     |
| 10-Life & Health—Indianapolis       |                                 |   |                                  |               |                                    |     |
| 13                                  | 14                              | 15  | 16                               | 17            | 18                                 | 19  |
| 10-Property & Casualty—Indianapolis |                                 |   |                                  |               |                                    |     |
| 20                                  | 21                              | 22  | 23                               | 24            | 25                                 | 26  |
|                                     |                                 | PIA using IWU                                       |                                  |               | ConEd Indy LTC I<br>8am-5pm        |     |
| 10-Life & Health—Fort Wayne         |                                 |   |                                  |               |                                    |     |
| 27                                  | 28                              | 29  | 30                               | 31            | 1                                  | 2   |
|                                     | ConEd Indy Annuities<br>9am-1pm | ConEd Indy Commercial<br>Property Policy<br>9am-1pm |                                  |               | ConEd Indy LTC II<br>9am-5pm       |     |
| 10-Property & Casualty—Merrillville |                                 |   |                                  |               |                                    |     |



| Sun | Mon                                 | Tue   | Wed                                  | Thu              | Fri   | Sat |
|-----|-------------------------------------|---|--------------------------------------|------------------|---|-----|
| 27  | 28                                  | 29  | 30                                   | 31               | 1   | 2   |
|     | ConEd Indy Annuities<br>9am-1pm     | ConEd Indy Commercial<br>Property Policy<br>9am-1pm |                                      |                  | ConEd Indy LTC II<br>9am-5pm                    |     |
|     | 10-Property & Casualty—Merrillville |   |                                      |                  |   |     |
| 3   | 4                                   | 5   | 6                                    | 7                | 8   | 9   |
|     |                                     |   |                                      | PIA using<br>IWU |   |     |
|     | 11-Life & Health—Indianapolis       |   |                                      |                  |   |     |
| 10  | 11                                  | 12  | 13                                   | 14               | 15  | 16  |
|     | Big I Annual Convention             |   |                                      |                  | ConEd Indy Lang. Health<br>Ins & Gov<br>9am-1pm |     |
|     | 11-Property & Casualty—Indianapolis |   |                                      |                  |   |     |
| 17  | 18                                  | 19  | 20                                   | 21               | 22  | 23  |
|     |                                     |   |                                      |                  | ConEd Indy LTC Renewal<br>9am-3pm               |     |
|     |                                     | 11-Property & Casualty—Fort Wayne                   |                                      |                  |   |     |
|     | 11-Life & Health—Merrillville       |   |                                      |                  |   |     |
| 24  | 25                                  | 26  | 27                                   | 28               | 29  | 30  |
|     | ConEd Indy Annuities<br>9am-1pm     | ConEd Indy Ethics<br>9am-1pm                        | ConEd Indy Life Insurance<br>9am-1pm | Thanksgiving     |   |     |



| Sun                                 | Mon                                      | Tue | Wed             | Thu | Fri   | Sat |
|-------------------------------------|--|-----|-----------------|-----|---|-----|
| 1                                   | 2  | 3   | 4               | 5   | 6<br>ConEd Indy<br>Turning 65?<br>9am-5pm   | 7   |
| 12-Life & Health—Indianapolis       |  |     |                 |     |   |     |
| 8                                   | 9  | 10  | 11              | 12  | 13  | 14  |
| 12-Property & Casualty—Indianapolis |  |     |                 |     |   |     |
| 15                                  | 16<br>ConEd Indy<br>Annuities<br>9am-1pm | 17  | 18              | 19  | 20<br>ConEd Indy<br>Ethics & SH<br>9am-12pm | 21  |
| 12-Life & Health—Fort Wayne         |  |     |                 |     |   |     |
| 12-Property & Casualty—Merrillville |  |     |                 |     |   |     |
| 22                                  | 23                                       | 24  | 25<br>Christmas | 26  | 27  | 28  |
| 29                                  | 30                                       | 31  | 1               | 2   | 3   | 4   |