



Enhancing Teaching Through Technology

E-Rate Consulting & Support Services

New Hope Technology Foundation

Why Use a Consultant ?

- Reduce the management burden of cumbersome application process
- Ensure compliance with constantly changing rules and regulations
- Support in the event of an audit and/or appeal
- Ensure that all eligible products are included in application
- Ensure district is receiving the maximum discount rate
- Related services such as consortia purchasing

New Hope Reduces Application Burden

- Files all forms including 470, 471, 486, 500, BEAR, & other as necessary
- Answers all PIA questions
- Manages audits and reviews
- Files RALs and appeals
- Designates reimbursement methods with vendors
- Creates RFPs

New Hope Ensures Legal Compliance

- All consultants attend yearly USAC training
- Employ firm of Patton and Boggs to lobby on behalf of clients and assist with appeals
- Consultants regularly participate in conference calls and webinars with USAC, vendors, and state officials
- New Hope participates in many professional organizations to gain a better understanding of the issues facing applicants and how they may fit into E-Rate

New Hope Manages Audits

- New Hope will be present for any on-site audit
- As part of engagement will manage audits of all past applications
- Guaranteed support during the lifetime of any application filed
- Represents applicants with USAC, FCC, and outside auditors
- Write and file appeals with both USAC and FCC

New Hope Ensures all Eligible Services are Included

- Regularly meet with technology staff to discuss needs
- Attend trainings and conference calls to be up to date on eligible services list
- Review all contracts to make sure they are E-Rate compliant
- Assist applicant with writing RFPs to ensure E-Rate compliance
- Work with vendors and consortia to understand new technologies and how they apply to E-Rate

New Hope Maximizes Discount Rate

- Review Free and Reduced Eligibility Numbers with Child Nutrition staff
- Experts in alternative methods of discount calculation including;
 - Survey- no other consulting firm has successfully conducted more surveys
 - Sibling Matching
 - CEP
 - Financial Aid Forms
 - Combining methods

New Hope's Purchasing Expertise

- Work closely with USETPA (www.usetpa.org) to ensure lowest possible prices
- USETPA Form 470 available to all clients to potentially streamline bidding
- Experienced USETPA staff available to assist with writing RFPs, reviewing technology needs, explaining new technologies and generating competitive pricing across many vendors and manufacturers
- Work with state and other regional consortia as dictated by applicant need



New Hope Overview

- National full service consultancy established in 2004 with clients in 21 separate states
- All inclusive fee which is fully contingent upon successful funding
- Represents public school districts, charter schools, private schools, Head Start, libraries, special education cooperatives, and consortia
- Consultants backgrounds include technology, education, and finance
- Offices in Chapel Hill, NC and Northbrook, IL.



New Hope Contacts

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