WEEK 3 Saturday Oct 30, 2021 9:00AM-1:00 PM

6TH CREATING SUSTAINABLE NEIGHBORHOOD DEVELOPERS' PROGRAM: *Virtual*

9:00 am: Welcome!

Dr. Donald Andrews- Dean, College of Business,

Southern University and A&M College

9:05 am: Course Objectives

Eric L. Porter, ComNet LLC

9:10 am: **Curriculum Direction**

Dr. Sung No, Co-Director, SU EDA University Center

9:20 am: "Where are they Now (Program Graduate)?"

Siedda Hines, GMFS Mortgage & Owner @ Maverick's Ice Cream

and Italian Ice

9:35 am: "Jericho Road Episcopal Housing Initiative - Greater New

Orleans Region"

Nicole Barnes, Executive Director

10:35 am: Break

10:45 am: "HousingNOLA - Greater New Orleans Region"

Andreanecia Morris, Executive Director.

11:45 am: **QuickBooks**

Achilles Williams, C.P.A., C.G.M.A.

SU EDA Program Certified Sustainable Neighborhood Developer

12:50 pm: Post Class Comments and Q & A

Dr. Donald Andrews, Eric Porter and Dr. Sung No

1:00 pm: Closing: Have a great Weekend!













EDA University Center for Economic Development Southern University, BR





Creating Neighborhood Developers

October 30, 2021

Comprehensive Community Development

Jericho Road Episcopal Housing Initiative Who We Are

October 30, 2021
Executive Director, Nicole Barnes

BUILDING HOMES
AND ACCESSIBLE
COMMUNITIES
FOR ALL
NEW ORLEANS
RESIDENTS.





Mission Statement

"Jericho Road Episcopal Housing Initiative of New Orleans is a neighborhood-based nonprofit homebuilder that provides families with healthy and energy-efficient affordable housing opportunities. We partner with neighborhood residents, organizations and businesses to create and maintain a stable and thriving community."

What does this mean?

Jericho Road approaches homebuilding from a "holistic" perspective, recognizing the importance of providing neighborhood stability and community engagement as part of our Comprehensive Community Development Approach

JERICHO ROAD EPISCOPAL HOUSING INITIATIVE

How we got started

Jericho Road, founded in 2006 by the Episcopal Diocese of Louisiana, was designated to serve the people of the Central City community in New Orleans following the wide-spread devastation created by Hurricane Katrina. The vision was to help build successful neighborhoods, putting residents in livable spaces and promoting residential stability and cohesion.

Since then, we've

- Invested over <u>39 million dollars</u> into Central City, Gentilly, Algiers, 7th Ward & Jefferson Parish
- Placed <u>106+ families</u> into Jericho Road/Project Homecoming-built universally-designed, energy efficient homes
- Created a workforce development program to provide job training and industry certifications to underemployed residents of New Orleans
- Piloted a vacant land management program to deal with blight
- Provided education and resource support to prospective homebuyers and current homeowners



Where we work



Five Focus Areas



- Housing Development
- Community Engagement
 - Land Stewardship
- Workforce Development
 - Financial Capability

Housing Development

Housing Development





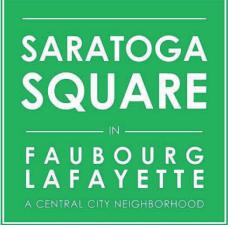
Jericho Road offers high quality, affordably priced homes to low-to-moderate income working families.

The core tenets of Jericho Road's homebuilding include

- Construction that is reflective of the historical architectural trends characteristic of New Orleans
- Using sustainable, environmentally-friendly materials and energy efficient appliances and fixtures for construction to pass along greater savings to the homeowner
- Elements of Universal Design that provide an opportunity for people with a variety of physical abilities to live comfortably and to age-in-place in the home

Saratoga Square



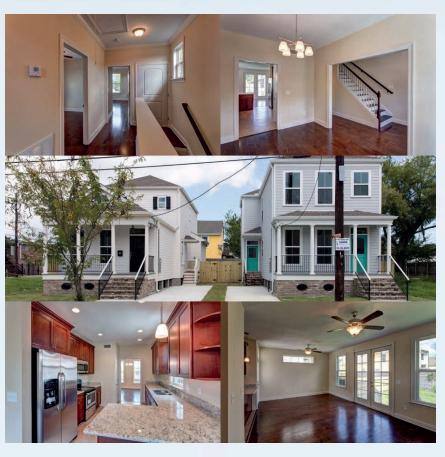




- Started in January 2012 and Completed May 2013
- 14 total single family homes
- One square block and a facing street with the homes built contiguous to one another creating a definite neighborhood feel
- Located in the Saratoga
 Square subdivision
 (originally conceptualized by Jericho Road) in the hub of the O.C. Haley renaissance
- Co-developed with EDC Hope Credit Union

Central City Infill

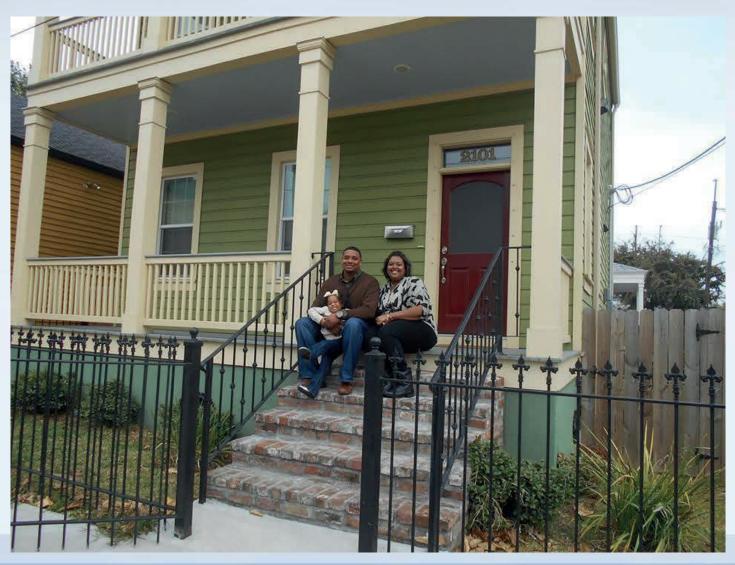




Central City Infill Homeownership



Central City Homeowners



Central City Historic Renovations





Mirabeau Gardens



Mirabeau Gardens Ribbon Cutting



Mirabeau Gardens







COVID Closing







COVID 19 Curbside Closing for 1905 Wilton!!!

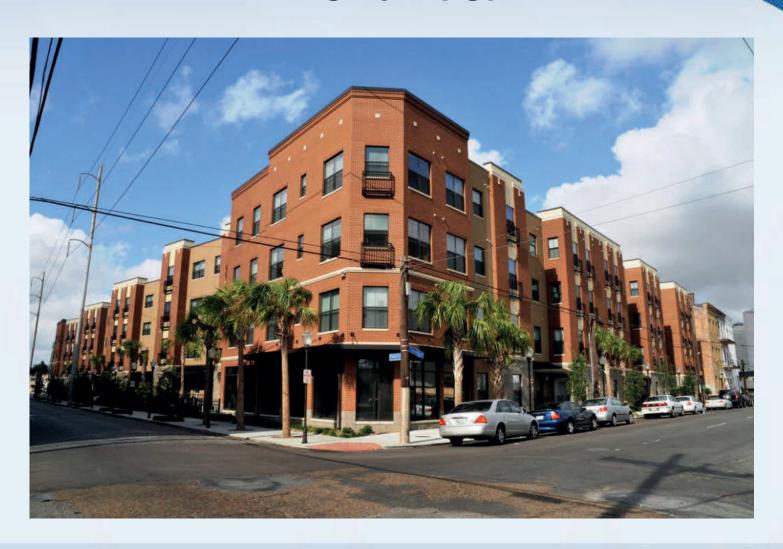
7th Ward Revitalization Project

Jericho Road served as co-developer with NewCorp Inc.

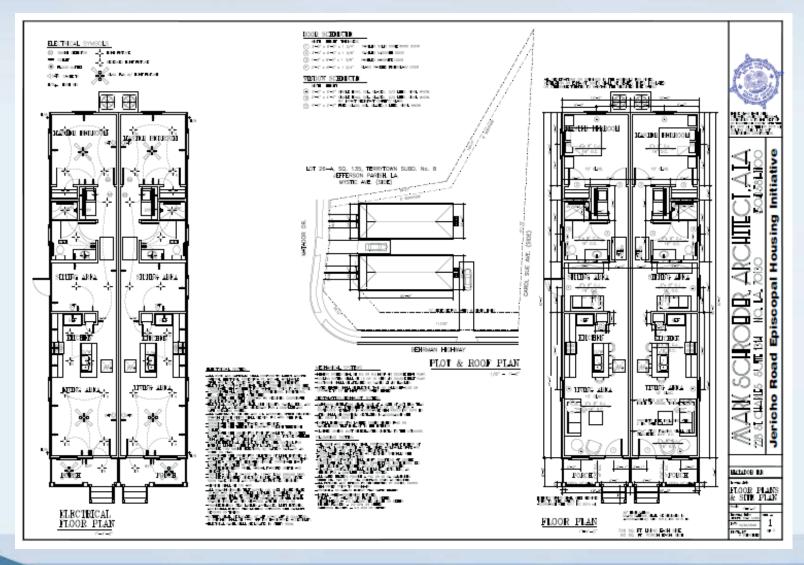




The Muses



Front Porch Project



Community Engagement

Community Engagement

Jericho Road has worked to support collaborations and establish lines of communication between neighborhood stakeholders, private businesses, and civic leaders. Informing and educating residents has transformative power.

Empowering residents cultivates ownership, giving people a vested interest in the things that happen in their community.

Engagement Includes:

- Neighborhood Associations
- "Central Circle" Monthly Stakeholder Meetings
- ☐ Jericho Road's "Bling your Block" Beautification program





Community Engagement 'Bling Your Block'



Community Engagement 'Central Circle Meeting'



Community Engagement Central Circle Anniversary



Community Engagement NOLA 300 Volunteer Event



Community Engagement Give NOLA Day



Land Stewardship









Workforce Development

Graduation Day



Graduation Day



Graduation Day Cohort 2



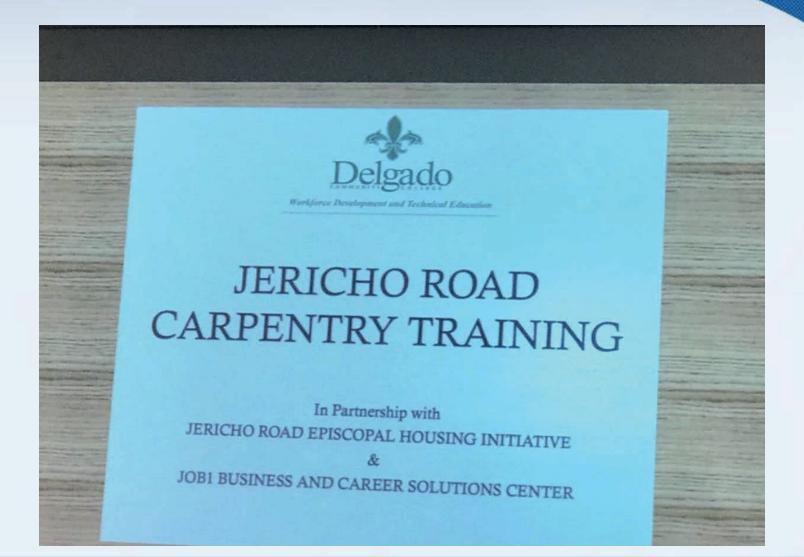
Graduation Day Cohort 3





Creating Pathways for Wealth Building





On the Job Training



WFD: Westwego Homeownership









WFD: Westwego Homeownership



Living Wages = Homeownership



Financial Coaching on the Jobsite



Homeowner Workshops



Homeowner Virtual Summits



Building communities through homeownership!

TUESDAY, JUNE 30, 2020 4:30 - 7:00PM

SUMMIT SESSIONS

4:30 PM

Welcome Address Speaker: Nicole Barnes Executive Director tho Road Episcopal Housing Initiative

4:40 PM

Host Introduction Speaker: Andreanica Morris Executive Director Housing NOLA

4:50 PM

How to Protect Your Credit and Emergency Savings Speaker: Deborah Graham Financial Access Educator Capital One Bank

5:10 PM

to Protect Your Home as an Asset and Avoid Foreclosure Speaker: Anthony Sartorio Staff Attorney

5:30 PM

Succession, Wills, Property Research Speaker: Chelsey Richard Napoleon Clerk of Civic District Court and Ex-Officio Recorder Parish of Orleans

5-50 PM

How Can You Reduce Your Housing C Energy Smart Program Speaker: Brandon Muetzel Outreach Manager Energy Wise

6:10PM

How to Protect Your Home During Hurricane Season & COVID-19 Speaker: Jonathan Stewart Insurance Agent State Farm

6:30 PM

Property Tax Assessments
Speaker: Erroll G. Williams

THURSDAY, JULY 29

5:30 - 7:00 PM



JERICHO ROAD EPISCOPAL HOUSING INITIATIVE

NEW ORLEANS

H@MEOWNERSHIP SUMMIT

PRESENTERS



MATTHEW WILLARD State Representative;



ERROLL WILLIAMS Orleans Parish Assessor



RICHARD
NAPOLEON
Clerk of Civil District 8

CHIQUITA

LATTIMORE



JONES Staff Attorne Southeast Lo Legal Service



NICOLE BARNES Executive Direct

SCHEDULE

5:30 PM NICOLE BARNES, EXECUTIVE DIRECTOR, JERICHO ROAD
MINICOLE BARNES, MI

5:45 PM ORLEANS PARISH ASSESSOR ERROLL WILLIAMS Information on Tax Assessments

6:00 PM CLERK OF CIVIL DISTRICT COURT CHELSEY RICHARD NAPOLEON Property Records Research

6:12 PM TONELL JON

6:24 PM

6:48 PM

TONELL JONES, STAFF ATTORNEY SOUTHEAST LA LEGAL SERVICES
Mortgage Assistance
CHIQUITA LATTIMORE, VICE PRESIDENT, FINANCIAL CAPABILITY.

Minor Home Repair Grants and Mortgage Assistance
FRED JOHNSON, EXECUTIVE DIRECTOR,

NEIGHBORHOOD DEVELOPMENT FOUNDATION HomebuyerTips

UNITED WAY OF SOUTHEAST LA

CAROL JOHNSON, MORTGAGE BROKER, LOAN FOX

Register for the Summit: https://bit.ly/2TuLKFg Webinar ID: 846 0165 9037 For more info, contact: housing outreach@jerichohousing.org

JerichoHousing.com

Questions/Comments?

Learn more about Jericho Road: www.jerichohousing.org

Instagram: @jerichohousing

Facebook: @jerichoroadepiscopalhousinginitiative

Twitter: @jerichohousing

LOUISIANA'S STATE OF HOUSING

#PUTHOUSINGFIRST



Creating Neighborhood Developers
Andreanecia M. Morris
HousingNOLA Executive Director



2020 REPORT CARD

EVALUATION OF PROGRESS

TOWARDS A MORE EQUITABLE NEW ORLEANS





Finance New
Orleans launches
PILOT program

City increases dedicated revenue for NHIF

Property tax cap constitutional amendment

HANO launches landlord incentive program

2021 Public Policy Victories

New Orleans implemented Smart Housing Mix ordinance and began research for incentives for small developments



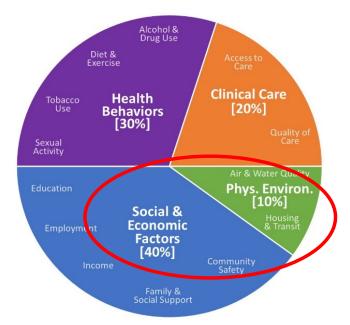
Significant federal aid packages that directly fund housing



HOUSING IS CENTRAL TO OPPORTUNITY

- Stable and affordable housing is a cornerstone of household financial security and resilience
- Where your housing is located determines many outcomes: school quality, job accessibility, safety and health, and economic mobility
- Housing is increasingly recognized as a critical social determinant of health
- Affordable housing options support collective growth and prosperity of a community

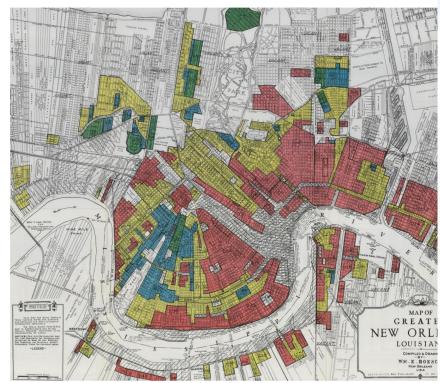
Figure 1: The Factors Impacting Health Outcomes



Source: Adapted from the University of Wisconsin's County Health Rankings model (2014)

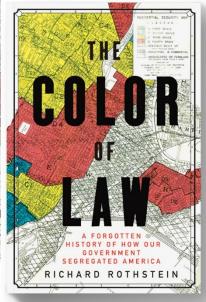
DISCRIMINATION IS ROUTINE

- Overt discrimination against households of color by the government and private sector was legal for most of the 20th century
- Impacts of these practices are still apparent in residential segregation, disinvestment, and the racial wealth divide
- COVID has the potential to widen these disparities

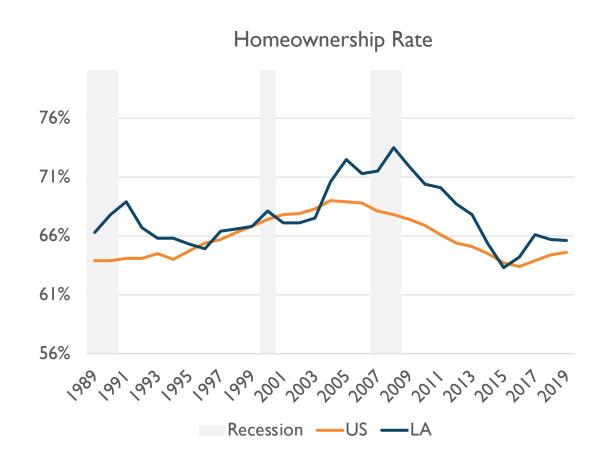


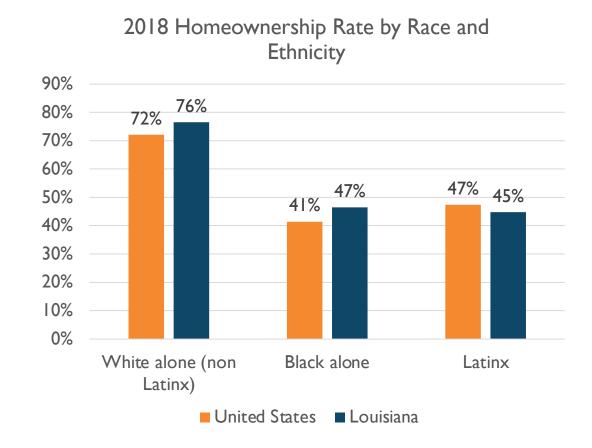


Andre M. Perry



HOMEOWNERSHIP RATES ARE LOWER FOR BLACK AND LATINX FAMILIES THAN WHITE FAMILIES

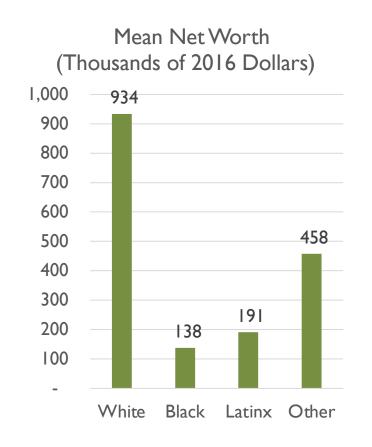


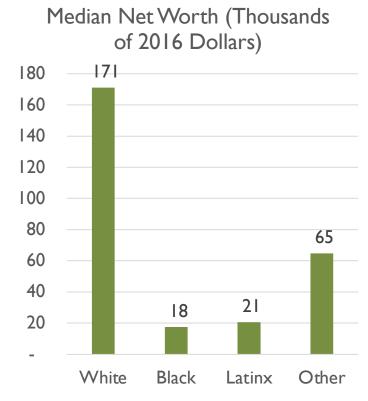


Source: Census CPS/HVS, ACS 1-Year estimates

BLACK AND LATINX WEALTH ALSO LAGS

- 32% of White, 37% of Black, and 39% of Latinx family assets are derived from housing wealth
- White families have an average of \$216K in housing wealth, while Black families have \$94K and Latinx families have \$130K



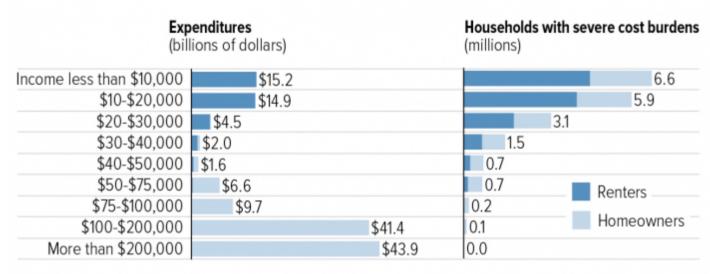


Source: Federal Reserve Board, Survey of Consumer Finances, Net Worth by Race/Ethnicity, 2016 Survey

CURRENT FEDERAL SUBSIDIES ARE INSUFFICIENT AND HAVE FAVORED WEALTHY HOMEOWNERS

- Only I in 4 renter households that qualify for assistance receive a housing subsidy
- Even after the Tax Cuts and Jobs Act, the Tax Foundation found that highincome households receive the vast majority of mortgage interest deduction benefit

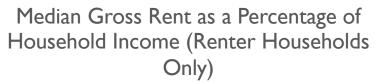
Federal Housing Expenditures Poorly Matched to Need

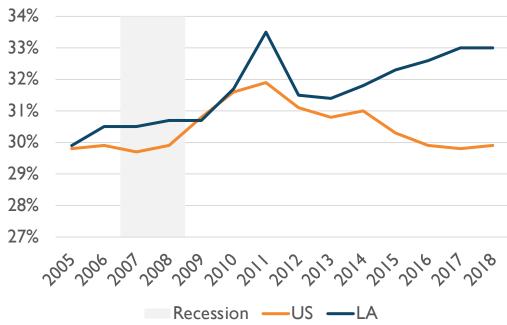


Notes: Data are for 2015. Homeowner expenditures include the mortgage interest and property tax deductions; income figures are for tax filing units. Rental expenditures include total outlays for the Housing Choice Voucher, Section 8 Project-Based, Public Housing, Housing for the Elderly (Section 202), and Housing for People with Disabilities (Section 811) programs; income figures are for households. Data on the income of beneficiaries of various housing expenditures are available only for these programs, which represent about three-fourths of homeownership and rental spending. HUD defines households with severe cost burdens as those paying more than half their income for housing.

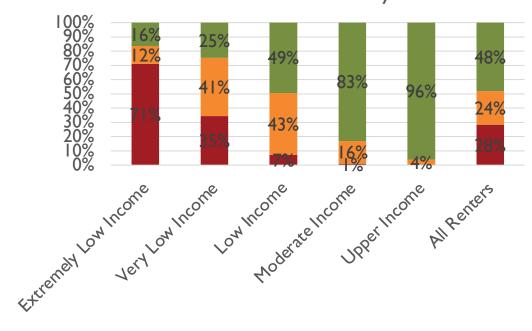
Sources: CBPP analysis of HUD program data, Census data on number of households and cost burdens in each income group, Joint Committee on Taxation tax expenditure estimates, and the Office of Management and Budget public budget database

RENTERS IN LOUISIANA ARE INCREASINGLY COST BURDENED





% Cost Burdened Renter HHs by Income



- Not Cost Burdened (Rent is <30% of Household Income
- Cost Burdened (Rent is 30-50% of Household Income)
- Severely Cost Burdened (Rent is >50% of Household Income

What is affordable housing in Louisiana?

MIT LIVING WAGE \$23.05

COVID UI RATE \$15.00

POVERTY WAGE \$10.25

RENTAL WAGE \$17.82

HOUSINGLOUISIANA

HousingLOUISIANA is a statewide network of housing practitioners and advocates whose primary goal is to ensure that all Louisiana's housing needs are met.

Through our statewide network of the nine regional housing alliances in Alexandria, Baton Rouge, Houma-Thibodaux, Lafayette, Lake Charles, Monroe, New Orleans, Northshore, and Shreveport, we work to better coordinate efforts and build collaboration across the state on housing issues.



A Tale of Two Cities: Lake Charles & New Orleans



Orleans Parish



Lake Charles



- Increase permanent and emergency housing opportunities
- Review zoning ordinances that can prevent the development of affordable housing and/or create more affordable housing opportunities
- Recruit more local developers to partner with and commit to affordable housing development
- Increase homeownership opportunities for low- and moderate income renters (Section 8 homeownership program, mobile homeownership as affordable option, Soft Second Programs)
- Set habitability requirements for landlords and the city to abide by, such as a Rental Registry
- Section 8 Reform

Lake Charles COVID-19 Housing Crisis

RENTAL HOUSING INSECURITY

4,777 renter households that pay at least 30% of their income on rent have lost their jobs due to COVID. With a median rent of \$800.

the rent gap is \$479/month.

The rent gap reflects the difference between the median rent in a parish and 30% of a household's income if they are receiving state benefits. \$247/week for state benefits x 4.33 weeks in a month x 30% = \$321. An assumption is made that each household is a single-income household.

COMPOUNDING IMPACTS

19%

of rental households are spending more than 30% on housing (rent burdened) **AND** jobless due to COVID.

The number of rent burdened households at risk of losing their homes due to COVID...

4,777

The anticipated monthly rental gap for rent burdened households impacted by COVID...

\$2,288,482

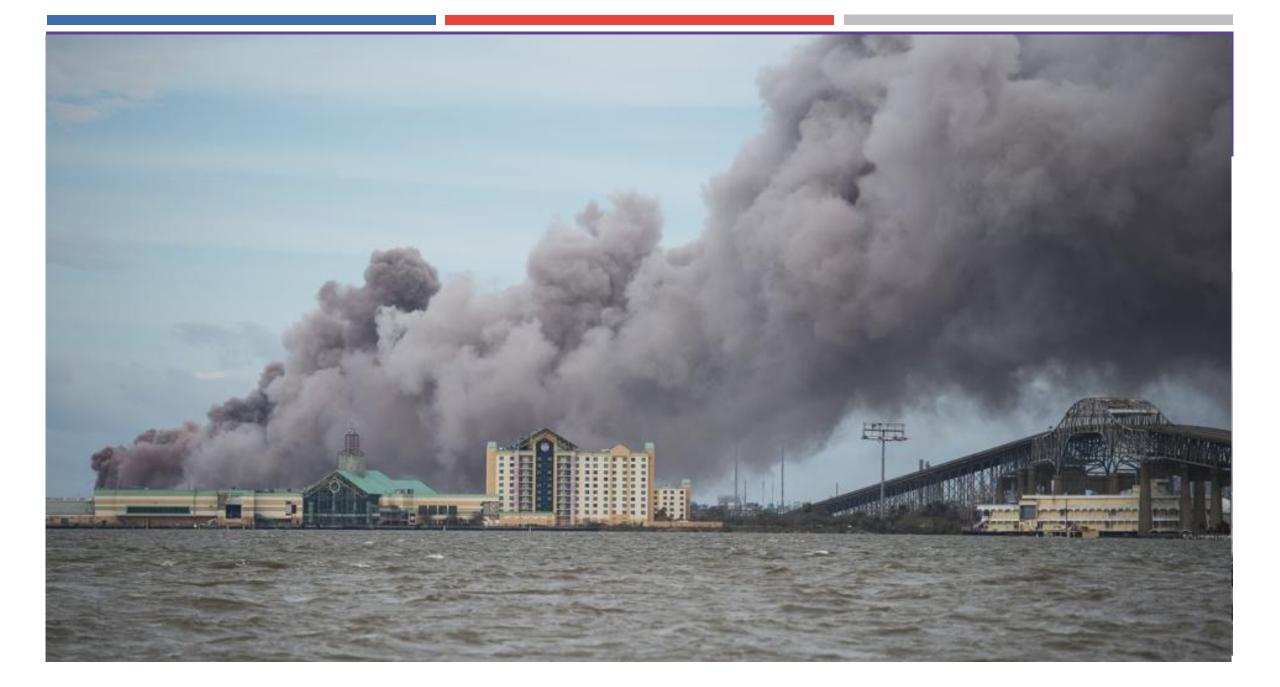
Visit **cpex.org** for more information

Lake Charles MSA Rental Assistance Estimate

		# of Renter Households			\$ of Rental Assistance			
	Projected Nonfarm		W/Reduced			W/Reduced		
	Payroll (1)(2)	Unemployed ⁽³⁾	Income	Unemployed		Income		
January 2020 (Actual)	110,800	-	-	\$	-	\$	-	
April 2020	95,800	7,560	217	\$	-	\$	92,360	
May 2020	95,800	7,560	217	\$	-	\$	92,360	
June 2020	95,800	7,560	217	\$	=	\$	92,360	
July 2020	95,000	7,963	229	\$	-	\$	97,286	
August 2020	95,000	7,963	229	\$	4,004,890	\$	97,286	
September 2020	95,000	7,963	229	\$	4,004,890	\$	97,286	
October 2020	96,000	7,459	214	\$	3,751,416	\$	91,129	
November 2020	96,000	7,459	214	\$	3,751,416	\$	91,129	
December 2020	96,000	7,459	214	\$	3,751,416	\$	91,129	
January 2021	98,000	6,451	185	\$	3,244,468	\$	78,814	
February 2021	98,000	6,451	185	\$	3,244,468	\$	78,814	
March 2021	98,000	6,451	185	\$	3,244,468	\$	78,814	
April 2021	97,000	6,955	200	\$	3,497,942	\$	84,971	
May 2021	97,000	6,955	200	\$	3,497,942	\$	84,971	
June 2021	97,000	6,955	200	\$	3,497,942	\$	84,971	
July 2021	97,700	6,602	190	\$	3,320,510	\$	80,661	

Total Rental Assistance Needed Through December 2020 \$ 20,106,352

Total Rental Assistance Needed Through July 2021 \$ 44,226,107







New Orleans



- Implement the Smart Housing Mix
- Increase transit-oriented development and density in high transit corridors to offset
- Increase African American homeownership opportunities
- Invest in sustainable development
- Increase support for aging-in-place policies
- Establish a centralized system for renter's rights and protections and landlord enforcement
- Increase funds to local Housing Trust Fund

New Orleans COVID-19 Housing Crisis

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\$2,288,482

Visit **cpex.org** for more information

New Orleans MSA Rental Assistance Estimate

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	Projected Nonfarm	" or iteriter i	W/Reduced				200000000000000000000000000000000000000		
	•	(3)	•			V	W/Reduced		
	Payroll (1)(2)	Unemployed ⁽³⁾	Income	l	Unemployed		Income		
January 2020 (Actual)	586,100	-	-	\$	-	\$	-		
April 2020	500,100	50,224	1,695	\$	-	\$	1,010,729		
May 2020	500,100	50,224	1,695	\$	-	\$	1,010,729		
June 2020	500,100	50,224	1,695	\$	-	\$	1,010,729		
July 2020	500,100	50,224	1,695	\$	-	\$	1,010,729		
August 2020	503,500	48,238	1,628	\$	31,640,758	\$	970,770		
September 2020	507,000	46,194	1,559	\$	30,300,048	\$	929,636		
October 2020	510,100	44,384	1,498	\$	29,112,562	\$	893,203		
November 2020	513,500	42,398	1,431	\$	27,810,158	\$	853,244		
December 2020	517,000	40,354	1,362	\$	26,469,448	\$	812,109		
January 2021	520,000	38,602	1,303	\$	25,320,268	\$	776,851		
February 2021	523,500	36,558	1,234	\$	23,979,558	\$	735,717		
March 2021	527,000	34,514	1,165	\$	22,638,847	\$	694,583		
April 2021	530,000	32,762	1,106	\$	21,489,667	\$	659,325		
May 2021	533,500	30,718	1,037	\$	20,148,957	\$	618,190		
June 2021	537,000	28,674	968	\$	18,808,247	\$	577,056		
July 2021	544,400	24,353	822	\$	15,973,603	\$	490,086		

Total Rental Assistance Needed Through December 2020 \$ 153,834,852

Total Rental Assistance Needed Through July 2021 \$ 306,745,807

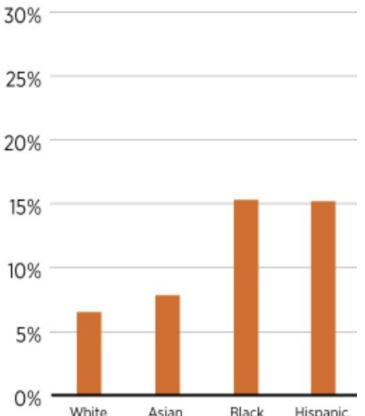
Lake Charles & New Orleans

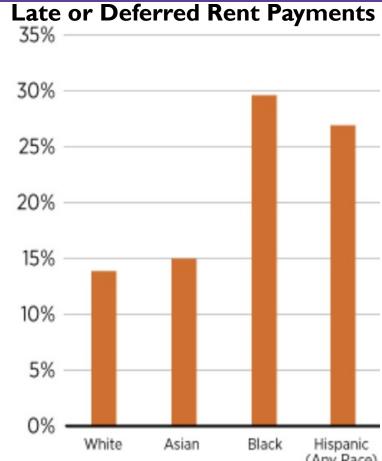




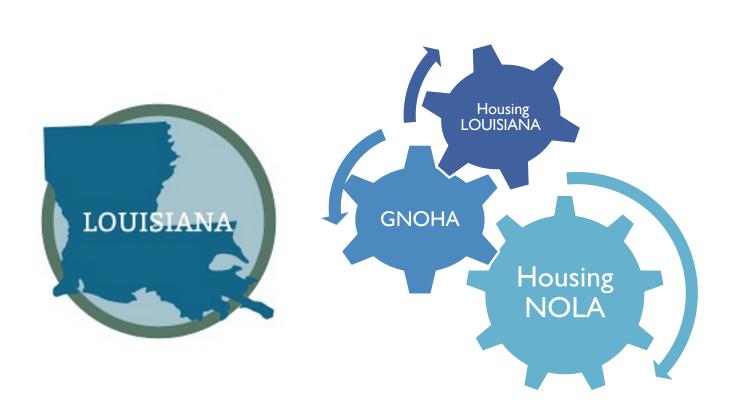
COVID MAY EXACERBATE DISPARITIES BY RACE AND ETHNICITY

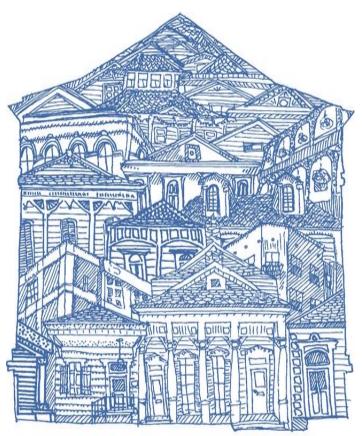
Late or Deferred Mortgage Payments





Source: Federal Reserve Bank of St. Louis analysis of U.S. Census Bureau 2020 Household Pulse Survey (Week 12, July 16-21)





PUT HOUSING FIRST

HEIRS' PROPERTY IS A BARRIER TO INTERGENERATIONAL WEALTH AND DESTABILIZES COMMUNITIES

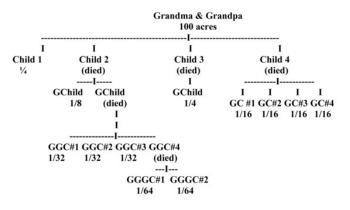
WHAT IS HEIRS' PROPERTY?

- Inherited intestate (without a will)
- Heirs are joint owners with undivided interest
- No clear, marketable title
- Vulnerable to disputes and predatory land deals

WHY IS IT IMPORTANT?

Heirs cannot access grants or loans for property improvements

- May lead to blight, health and safety concerns, loss of tax revenue, and lower property values
- Disproportionately high among Black, Indigenous, People of Color, and lowincome and low-wealth households



Source: Baab, 2011

Statewide Housing Priorities 2020

- I. Create designated revenue streams for local and statewide Housing Trust Funds to increase affordable housing production.
- 2. Increase permanent and emergency housing opportunities with wraparound services for special needs populations, including at-risk youth, people who are mentally ill, homeless individuals, people who were formerly incarcerated, and victims of domestic violence.
- 3. Create a comprehensive housing strategy that addresses title and succession issues to create more affordable housing.
- 4. Review zoning ordinances that can prevent the development of affordable housing and/or create more affordable housing opportunities.
- 5. Education and Community Engagement Around Affordable Housing

Statewide Housing Priorities 2021

- Recruit more local developers to partner with and commit to affordable housing development.
- 7. Increase homeownership opportunities for low- and moderate income renters (Section 8 homeownership program, mobile homeownership as affordable option, Soft Second Programs).
- 8. Increase Homebuyer Education & Financial Literacy opportunities.
- 9. Ensure that affordable housing does not equate to substandard housing by setting habitability requirements for landlords and the city to abide by, such as a Rental Registry.
- 10. Section 8 Reform: Procure more funding for Section 8 to open waitlists and invest in more viable housing inventory for Section 8 (HCVP) clients to protect households from losing their vouchers from unavailability of eligible units.

We believe that our communities can provide high-quality, safe and accessible housing that is affordable to individuals and families of all income levels throughout Louisiana

Andreanecia M. Morris
Executive Director, HousingNOLA

www.housingnola.org
www.gnoha.org
www.housinglouisiana.org

HOUSINGLOUISIANA