APPROVED BUDGET	2020
REVENUES	
MEMBERSHIP DUES	172,700
SINGLE FAMILY DWELLING UNIT FEE	642,140
Lots adjacent & continguous to SFDU	27,335
NON ADJACENT LOT FEES	56,730
REGISTRATION FEES	4,000
DISCLOSURE PACKET FEES	4,500
PROPERTY TRANSFER FEES	2,000
GOLF CART REGISTRATION FEE	1,500
BOAT SLIP FEES	8,600
BOAT REGISTRATION FEES	41,500
COMMUNITY CENTER RENTAL FEES	3,000
OFFICE RENTAL FEES	4,800
ANNUAL RENTAL FEE	2,700
ELECTRONIC GATE FEES	4,500
DRY STORAGE FEES	250
LATE PAYMENT FEES	4,500
COMPLIANCE FEES	3,500
BUILDING PERMIT FEES	1,500
MISCELLANEOUS INCOME	495
MARINA SALES	16,000
CONCESSION SALES	1,650
INTEREST OPERATING	100
CREDIT CARD FEES	<u>2,000</u>
TOTAL REVENUES	4 000 000
	1,006,000
EXPENSES	
EXPENSES COST OF SALES-MARINA	100
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS	100 13,500
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS	100 13,500 1,500
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN.	100 13,500 1,500 111,206
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT.	100 13,500 1,500 111,206 87,178
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA	100 13,500 1,500 111,206 87,178 5,000
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT.	100 13,500 1,500 111,206 87,178 5,000 10,000
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-ADMIN. TEM/PARTTIME WAGES-ADMIN.	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS.	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS. GENERAL INSURANCE	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000 37,500
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS. GENERAL INSURANCE STATE CORPORATION TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000 37,500 750
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS. GENERAL INSURANCE STATE CORPORATION TAXES PROPERTY TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000 37,500 750 1,200
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS. GENERAL INSURANCE STATE CORPORATION TAXES PROPERTY TAXES SALES TAX	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000 37,500 750 1,200 105
EXPENSES COST OF SALES-MARINA COST OF SALES-GAS COST OF SALES-CONCESSIONS SALARIES & WAGES-ADMIN. SALARIES & WAGES-MAINT. SALARIES & WAGES-MARINA OVERTIME WAGES-MAINT. TEM/PARTTIME WAGES-ADMIN. SEASONAL MAINTENANCE CLEANING LABOR FEDERAL PAYROLL TAXES FEDERAL UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES STATE UNEMPLOYMENT TAXES GROUP INSURANCE 401K MATCH UNIFORMS WORKERS COMPENSATION INS. GENERAL INSURANCE STATE CORPORATION TAXES PROPERTY TAXES	100 13,500 1,500 111,206 87,178 5,000 10,000 7,200 7,500 4,500 17,793 360 60 20,447 4,289 3,300 4,000 37,500 750 1,200

BLUE RIDGE PROPERTY OWNERS ASSOCIATION

REGISTRATION/MEMBERSHIP FEES	3,000
ADVERTISING/RECRUITING	250
PUBLIC RELATIONS/DONATIONS	250
LEGAL EXPENSE	10,000
AUDITING EXPENSE	7,500
OFFICE SUPPLIES	5,000
JANITORIAL SUPPLIES	1,000
MAINTENANCE SUPPLIES	1,000
PRINTING	5,500
POSTAGE	5,000
ELECTION & ANNUAL MEETING	3,500
TRAVEL/GAS-ADMIN.	1,250
TRAVEL/GAS-MAINT.	5,750
DIESEL FUEL/MAINT	1,000
ELECTRICITY	19,000
PROPANE	3,000
TELEPHONE	4,650
COMMUNICATIONS/INTERNET	2,580
TRASH COLLECTION	56,000
OFFICE EQUIPMENT RENTAL	1,832
EQUIPMENT PURCHASES-ADMIN.	2,000
EQUIPMENT PURCHASES-MAINT.	3,500
EQUIPMENT REPAIRS-ADMIN.	3,000
EQUIPMENT REPARIS-MAINT.	1,500
VEHICLE REPAIRS-MAIINT.	1,000
MAINTENANCE BUILDING-MAINT.	1,500
OFFICE BUILDING-MAINT.	1,000
COMM. CENTER-MAINT.	2,000
ROAD AND BRIDGE MAINTENANCE	100,000
RECREATION AREA MAINT.	3,500
COMMON AREA-MAINT.	27,500
DAM INSPECTION-ENGINEER	3,500
WATER QUALITY TESTING	5,500
GEESE CONTROL & OTHER LAKE EX.	1,000
SECURITY SERVICES	16,000
BOAT MAINTENANCE	1,250
SAFETY SIGNS	1,000
SECURITY EQUIPMENT	2,000
ELECTRONIC GATES MAINTENANCE	12,500
ROAD CERTIFICATION	750
FOURTH OF JULY SECURITY	750
CSC-CONTRIBUTION	5,875
FIREWORKS	15,500
LANDSCAPING	1,000
CONTINGENCY	10,665
IMPROVEMENT RESERVE	10,022
REPLACEMENT RESERVE	119,496
DAM/BRIDGE RESERVE	95,142
DEBT SERVICE ON LOAN	<u>60,000</u>
TOTAL EXPENSES	1,006,000