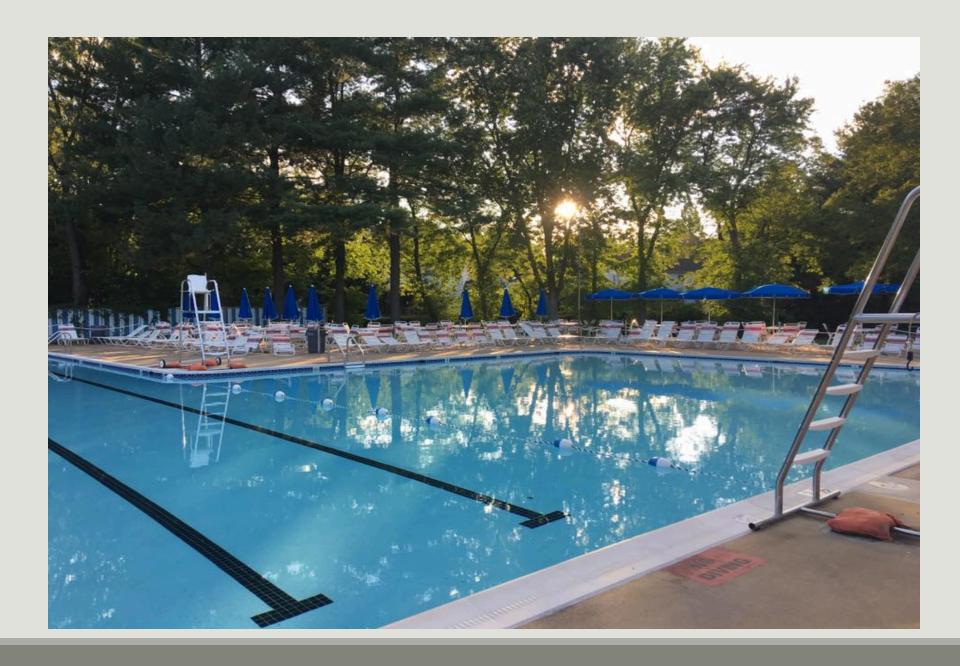
# Hayfield Farm Swim Club

ANNUAL GENERAL MEMBERSHIP MEETING OCTOBER 21, 2021



#### Financial Report – Overview

Total II	ncome	\$329,926
		•

Total Expenses \$325,390

Net Income \$4,536

#### **BB&T Checking Account**

Opening balance	\$58,762
Opening balance	\$58,76.

Closing balance \$63,298

#### **Blackrock Investment Fund**

Opening balance	\$86,342
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Closing balance \$90,760

#### Closer Look at 2021 Income

Dues	\$147,300			
Leases	\$97,640			
Swim and dive	\$31,324			
Snack bar receipts	\$15,665			
Late summer passes	\$10,883			
Guest passes	\$9,276			
Share sales	\$7,150			
Swim lessons	\$5,140			
Refunds & misc. income	\$2,062			
Social events	\$1,930			
Pavilions	\$1,555			
TOTAL	\$329,926			

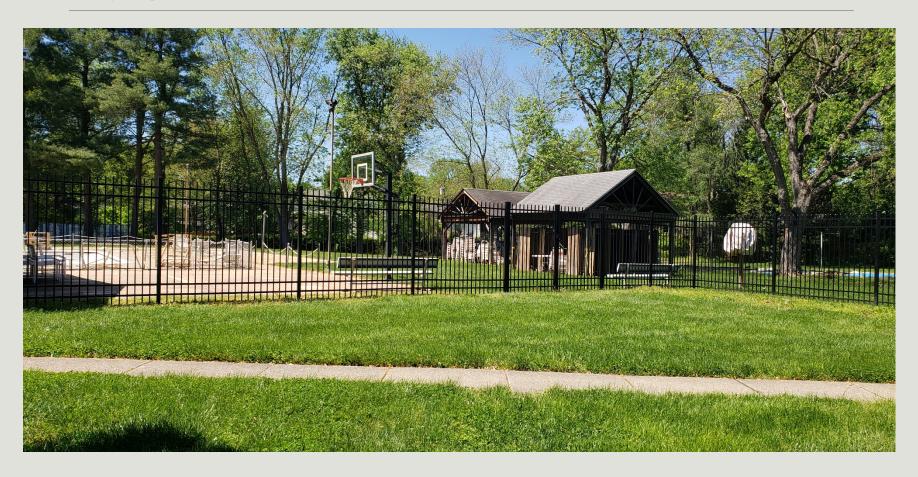
## Closer Look at 2021 Expenses

Payroll	\$149,765			
Upgrades, maintenance, opening & closing	\$83,653			
Utilities	\$15,299			
Insurance, permits and taxes	\$14,401			
Share and other refunds	\$14,137			
Swim and dive	\$10,739			
Lawn & landscaping	\$8,779			
Snack bar food & supplies	\$8,164			
Operations	\$6,932			
Pool chemicals & supplies	\$6,657			
Social events	\$3,235			
Legal, accountant, and bank fees	\$2,492			
Misc. expenses	\$1,140			
TOTAL	\$325,390			

## Maintenance & Upgrades

Season	Maintenance	Upgrades & Improvements
2012	\$21K	\$17K (baby pool; outdoor lights)
2013	\$14K	\$32K (baby pool; diving boards, re-gravel parking lot)
2014	\$15K	\$13K (computer equipment; keytags)
2015	\$14K	\$62K (bathhouse, changing rooms; main pump)
2016	\$14K	\$61K (main pool white coat, tiling, & lights)
2017	\$23K	\$29K (doors; snack bar; sound system)
2018	\$8K	\$15K (doors)
2019	\$10K	\$51K (lifeguard office; diving boards)
2020	\$3K	\$29K (main pump; water cooler; LED bathhouse lights) plus new driveway, gate, and re-graveled parking lot
2021	\$3K	\$76K (fencing; main pool tiling, coping stones)
Total	\$125K (\$13K/yr)	\$385K (\$39K/yr)

## Upgrades & Maintenance 2021



#### Upgrades & Maintenance 2021



# Membership

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Shares Leased	130	115	111	116	132	139	147	143	134	127	168
Dues Paid	295	310	314	309	293	286	278	282	291	280	257
Early Dues (Discount)	204	222	227	214	205	215	193	216	206	213	203
On Time Dues	55	38	42	54	67	57	66	38	63	47	20
Late Dues (Late Fee)	36	50	45	41	21	14	19	28	22	20	34
Late Summer Pass Sales	19	34	33	33	22	27	35	41	42	0	25
Transfer/Sale of Shares	N/A	38	12	16	9	24	25	11	15	17	28
Waiting to Buy List	99	60	59	51	54	65	63	92	100	115	166

#### Swim and Dive

- 205 total participants in summer
- Swim team finished 2 -3 in Division 12
- Dive team finished 4 − 1 in Division 4 winning the division
- •11 swimmers/divers qualified for All-Stars
- Held Pep Rallies and Swim/Dive Prom
- Offering off-season swim and dive at Lee District for 71 participants

#### Social Events

This year HFSC was excited to reenter the social scene albeit a bit more carefully. The pool hosted a few memorable movie nights for families to enjoy, showcasing the latest movies on a big screen poolside!

HFSC members also enjoyed the return of the Annual Crabfeast, marking the end of a wonderful season with delicious bearings from the sea, music & of course good company of friends.

We look forward to seeing everyone in 2022!





