

CRECIENTE CONDOMINIUMS
TV/INTERNET CONTRACT RENEWAL
STATUS OF PROPOSALS RECEIVED
MAY 2, 2019

ITEM	CENTURY LINK	DIRECT TV #1	DIRECT TV #2	DISH NETWORK	XFINITY/COMCAST	XFINITY/COMCAST
Service	Internet only	Satellite TV only	Satellite TV only	Satellite TV and Internet	Cable TV only	Cable TV and Internet
Contract length	10 years	5 years	5 years	5 years	6 years	6 years
Infrastructure	New fiber optic from street to units	New cable from electrical closet to units New cable pulled by Century Link	Uses existing cabling	New fiber optic from street to electrical closets	Rewiring unit interior wiring or new WIFI equipment included	Rewiring unit interior wiring or new WIFI equipment included
Cost (per unit)	\$25.95 / month includes taxes No increases.	\$23.24 / month plus taxes = \$26.75/mo.	\$14.49 / month plus taxes = \$16.67/mo.	\$47.59 / month plus taxes = \$54.73/mo Internet fixed. Video + 5%/yr. on \$12.60	\$47.55 / month including taxes. 4% escalator each year for fee	\$84.35 / month Including taxes. 4% escalator each year for fee
Package		Entertainment -145 channels	Family 50 channels	48 channels HD Digital and Analog	120 digital + 80 Hi-def channels	150 mbp down and 10 mbp up
Equipment	New Wi-Fi modem router in units. Tested in unit.	HD – DVR, premium channels extra		New Wi-Fi modem router in units. 1 gig/unit + 100 mbp up & down		
Advantages	All new fiber network		Upgrade all wall jacks in units	Partial new fiber network		
Disadvantages		Conduit & cable run from roof antenna to electrical room by Creciente	Conduit & cable run from roof antenna to electrical room by Creciente	<ul style="list-style-type: none"> No HBO Ground mounted antennas Contract problems with networks 	All numbers are verbal only, nothing in writing	All numbers are verbal only, nothing in writing

Century Link plus Xfinity Cable TV = \$73.50/month including taxes.