



IRWA Chapter 5 Business Meeting
Friday, April 8, 2016
Library Station – Springfield, MO

1) **Call meeting to order** - Kent Fredlund, President 1:02 p.m.

2) **Attendance**

- | | | |
|--|--|---|
| <input checked="" type="checkbox"/> Kent Fredlund, President | <input checked="" type="checkbox"/> Rich Snedegar | <input checked="" type="checkbox"/> Piper Ogan |
| <input type="checkbox"/> Mary Beth Garner, V.P. | <input type="checkbox"/> Marlene Nulph | <input type="checkbox"/> Matt Armfield |
| <input type="checkbox"/> Jen Berry, Secretary | <input checked="" type="checkbox"/> Marilyn Labuck | <input type="checkbox"/> Martha Radke |
| <input checked="" type="checkbox"/> Bill Wright, Treasurer | <input checked="" type="checkbox"/> Wilma Goodwillie | <input type="checkbox"/> Janelle Hutter |
| <input checked="" type="checkbox"/> Steve Grandon | <input type="checkbox"/> Nancy Greer | <input checked="" type="checkbox"/> Dennis Keegan |
| <input type="checkbox"/> Melissa Wurtz | <input type="checkbox"/> Scott Arnold | <input type="checkbox"/> Claudia Vines |
| <input checked="" type="checkbox"/> Paul Bles | <input checked="" type="checkbox"/> Lou Ann Dollar | <input type="checkbox"/> Dena Prentiss |
| <input type="checkbox"/> Dawnne Lakey | <input checked="" type="checkbox"/> Mark Stiles | <input checked="" type="checkbox"/> Steve Shelton |
| <input checked="" type="checkbox"/> Andrew Elsworth | | |

3) **Approve minutes from February meeting – motion: Steve 2nd Bill, approved all**

4) **Election & swearing in of new officers** Lou Ann Dollar SR/WA Region 3 Chair;

- Mary Beth Garner has stepped down from the presidency.
- Jen Berry has agreed to step up to President
- Claudia Vines has been suggested for Vice President and a special election will need to be held
- People in attendance who had not yet voted: 7 approved the currently proposed officers in person
- Swearing in of Bill Wright for Treasurer and Piper Ogan for Secretary

5) **Officer Reports**

- PRESIDENT – Kent Fredlund
 - Noted this will be the last time he will run the meeting after the last two years
 - He is happy with the progress that has been made during his tenure including the website, Facebook and LinkedIn pages
 - He is happy that there is one mailing list now and thinks Marlene has done a great job with the emails
 - Meeting s went well
 - Going forward he'd like to see more corporate sponsorships
- VICE PRESIDENT – Mary Beth Garner NO REPORT
- TREASURER Bill Wright
 - We currently have \$10,259.34 in the bank so far
 - The IRWA does check the info submitted. They have had some questions about how money was allocated.
- SECRETARY – Piper Ogan for Jen Berry No REPORT

6) **Committee Reports**

- Membership – Marlene Nulph NO REPORT
 - If there are people interested in being added to the list for upcoming meetings and notices, provide their contact to Marlene Nulph
- Pipeline –

- Steve Grandon reported that the committee has not met again since the last Chapter meeting
- The next Pipeline meeting is April 20th in San Antonio
- There may be a round table of best practices at the National event with information on social media presence and experiences
- Utility – Missy Wurtz NO REPORT
- Professional development Paul Blees reported:
 - Mark Stiles, RWA received his approval for the Right of Way Professional Certification (RWP) on March 1, 2016
 - New candidates: Mark Stiles, RWP, received approval of his candidacy for the SR/WA Designation on January 28, 2016
 - It is much easier to obtain information on the new career path model on the website with step-by-step links that help narrow the information to specific paths and what is needed for qualifying
 - IRWA national is giving more time for those who want to be grandfathered into the old path. You must submit by June 1, 2016 and have 64 hours in order to do so.
 - Further details may be provided in Nashville at the National Conference
- Education –Rich Snedegar provided a report which indicated:
 - C431 – has received good interest so we may want to offer more appraisal classes in the future
 - Ask Edward Opstein from OK City to teach 201-203 courses
 - Al has agreed to do the C100 again. Still need to work out dates
 - Curt Powelson and Jen Berry have agreed to coordinate a class or two.
 - Lisa Harrison is coming up to teach a few classes and has agreed to waive her fee in exchange for a donation to RWIEF.
 - C207 cancelled due to lack of interest
 - Upcoming Planned Classes:
 - C303 – Managing the Consultant Process Sept 22 & 23 2016 Lee’s Summit, MO Curt Powelson Lisa Harrison
 - C501 – Residential Relocation October 2016 KC (Burns & Mac) Jen Berry Lisa Harrison
 - C502 – Business Relocation November 2016 KC (Burns & Mac) Jen Berry Lisa Harrison
 - C400 – Principles of Real Estate Appraisal TBD KC Richard Snedegar Al Donoho (if possible)
 - C403 – Easement Valuation TBD KC Richard Snedegar Al Donoho (if possible)
 - C201 – Communications in Real Estate Acquisitions TBD KC Richard Snedegar (?)
 - C203 –Alternative Dispute Resolution TBD KC Richard Snedegar (?)
 - C100 – March/April 2017 KC Richard Snedegar Al Donoho (if possible)
- Budget committee – Bill/Nancy
 - Budget Committee met and created budget based off of prior year expenses.
 - The budget for classes is based on eight people taking the course.
 - C100 had a good profit last time
 - The budget committee consists of the Vice President, Treasurer, Education Chair, and two members appointed by the President
 - Kent noted that he would like the Budget Committee to think about it and suggest an additional member for the committee and he will then appoint the person
- Nominations & Elections –already discussed

7) New business

- Sponsorship packages
 - i. Suggested \$500 to \$1,000 to sponsor a lunch

- ii. Next forum in Kansas City will be Fall 2018 and suggest sponsorship to begin at \$500
 - iii. Look at examples from emails for template ideas
 - Next R/W Beat Newsletter scheduled for after the National Conference so that committees can provide reports from National
 - Meeting Locations:
 - i. Maybe a joint meeting with St. Louis Chapter 37 in Jefferson City, but need to confirm due to Presidency change
 - ii. December may be at the Hollywood Casino again
 - iii. Piper suggested that a potential venue might be Lead Bank's new Roof Top Event Space at the Crossroads which is free to the community to use
 - Membership review, went over membership and people agreed to contact members to check in
 - Discussed the Region Spring Forum in St. Louis starts on Sunday. There will be some education. Contact Lou Ann Dollar if you want to attend
- 8) **Adjournment of Chapter meeting:** Motion made by Mark Stiles, Seconded by Marilyn Labuck. 13 votes yes, 0 no. 2:07 p.m