

PROPOSED CLOSING AND DISBURSEMENT FORM 4b

Item Number	Description	COVERED PARKING					COVERED WALKWAY					COVERED PARKING AND COVERED WALKWAY							
		% of Commission	COMMISSION DETAIL	% of Sales	Amount	% of "A" Sales	% of "B" Sales	% of Commission	COMMISSION DETAIL	% of Sales	Amount	% of Sales	% of "B" Sales	% of Commission	COMMISSION DETAIL	% of Sales	Amount	% of Sales	% of "B" Sales
A01	YWI				\$ 91,765.25	50.8%	23.5%			\$ 23,532.22	44.9%	38.9%				\$ 115,293.47	49.5%	25.6%	
A02	CONTRACTOR INSTALLATION				\$ 35,606.00	19.7%	9.1%			\$ 10,344.48	19.7%	17.1%				\$ 45,950.48	19.7%	10.2%	
A03	CONTRACTOR MATERIALS				\$ 19,773.00	10.9%	5.1%			\$ 8,166.46	15.6%	13.5%				\$ 27,939.46	12.0%	6.2%	
A04	RESEARCH, DEVELOPMENT, LOADTEST, DESIGN, ENGINEERING, SHOP DRAWINGS, ERECTION DRAWINGS, OVERSITE				\$ 19,300.00	10.7%	4.9%			\$ 6,150.00	11.7%	10.2%				\$ 25,450.00	10.9%	5.6%	
A05	FABRICATION, CONTRACTOR INSTALLATION, CONTRACTOR MATERIALS, RESEARCH & DEVELOPMENT, LOADTEST, DESIGN, ENGINEERING, SHOP DRAWINGS, ERECTION DRAWINGS, OVERSITE				\$ 166,440.25	92.1%	42.6%			\$ 48,193.16	91.9%	79.8%				\$ 214,633.41	92.1%	47.6%	
A06	TOTAL SALES COMMISSION	100.0%	\$ 12,650.00		\$ 12,650.00	7.0%	3.2%	100.0%	\$ 3,630.00		\$ 3,630.00	6.92%	6.0%	100.0%	\$ 16,280.00		\$ 16,280.00	6.98%	3.6%
A07	PROPOSED BROKER MANAGER COMMISSION	30.0%	\$ 3,795.00	2.10%				30.0%	\$ 1,089.00	2.08%				30.0%	\$ 4,884.00	2.10%			
A08	PROPOSED SALES ASSOCIATE COMMISSION	45.0%	\$ 5,692.50	3.15%				45.0%	\$ 1,633.50	3.12%				45.0%	\$ 7,326.00	3.14%			
A09	INSTALLATION CONTRACTOR COMMISSION	25.0%	\$ 3,162.50	1.75%				25.0%	\$ 907.50	1.73%				25.0%	\$ 4,070.00	1.75%			
A10	PERMITS (PAY BY CONTRACTOR, INCLUDED IN LINE ITEM #2)				\$ 500.00	0.3%	0.1%			\$ -	0.0%	0.0%				\$ 500.00	0.2%	0.1%	
A11	DISBURSEMENT COST				\$ 1,100.00	0.6%	0.3%			\$ 600.00	1.1%	1.0%				\$ 1,700.00	0.7%	0.4%	
A12	TOTAL "A"				\$ 180,690.25	100.0%	46.2%			\$ 52,423.16	100.0%	86.8%				\$ 233,113.41	100.0%	51.7%	
B01	CONTRACTOR SUPPLIER OF SOLAR PANELS, BATTERY BANK & INVERTER (PASS THROUGH)				\$ 30,000.00		7.7%			\$ 8,000.00		13.2%				\$ 38,000.00		8.4%	
B02	CONTRACTOR SUPPLIER & INSTALLATION OF ELECTRONIC DIGITAL MEDIA RIBBON, SOFTWARE & TRAINING (PASS THROUGH)				\$ 180,000.00		46.1%			\$ -		0.0%				\$ 180,000.00		39.9%	
B03	TOTAL "B" (FCI & PASS THROUGH)				\$ 390,690.25		100.0%			\$ 60,423.16		100.0%				\$ 451,113.41		100.0%	
C01	VENDOR		DBR APPROVAL DATE	% OF PAYMENT	CHECK AMOUNT									DBR APPROVAL DATE	% OF PAYMENT	CHECK AMOUNT	# OF CHECKS		
A13	BROKER MANAGER COMMISSION																		
A14	DEPOSIT			20.00%	\$ 759.00										20.00%	\$ 976.80	1		
A15	DELIVERY OF MATERIALS			35.00%	\$ 1,328.25										35.00%	\$ 1,709.40	2		
A16	COMPLETION OF INSTALLATION			35.00%	\$ 1,328.25										35.00%	\$ 1,709.40	3		
A17	FINAL WALK THROUGH WITH OWNER (QC & RELATIONSHIP CULTURE)			10.00%	\$ 379.50										10.00%	\$ 488.40	4		
A18																			
A19	SALES ASSOCIATE COMMISSION																		
A20	DEPOSIT			20.00%	\$ 1,138.50										20.00%	\$ 1,465.20	5		
A21	DELIVERY OF MATERIALS			35.00%	\$ 1,992.38										35.00%	\$ 2,564.10	6		
A22	COMPLETION OF INSTALLATION			35.00%	\$ 1,992.38										35.00%	\$ 2,564.10	7		
A23	FINAL WALK THROUGH WITH OWNER (QC & RELATIONSHIP CULTURE)			10.00%	\$ 569.25										10.00%	\$ 732.60	8		
A24																			
A25	OVERSITE																		
A26	DEPOSIT			40.00%	\$ 7,720.00										40.00%	\$ 10,180.00	9		
A27	DELIVERY OF MATERIALS			25.00%	\$ 4,825.00										25.00%	\$ 6,362.50	10		
A28	COMPLETION OF INSTALLATION			25.00%	\$ 4,825.00										25.00%	\$ 6,362.50	11		
A29	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 1,930.00										10.00%	\$ 2,545.00	12		
A30																			
A31	MANUFACTURER																		
A32	DEPOSIT			40.00%	\$ 36,704.50										40.00%	\$ 46,117.39	13		
A33	DELIVERY OF MATERIALS			30.00%	\$ 27,528.38										30.00%	\$ 34,588.04	14		
A34	COMPLETION OF INSTALLATION			20.00%	\$ 18,352.25										20.00%	\$ 23,058.69	15		
A35	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 9,176.13										10.00%	\$ 11,529.35	16		
A36																			
A37	CONTRACTOR (DEALER - INSTALLATION OF FOUNDATION & ERECTIONS OF STRUCTURAL STEEL, METAL ROOF DECK, LIGHTING, GUTTERING)																		
A38	DEPOSIT			40.00%	\$ 22,351.60										40.00%	\$ 29,755.98	17		
A39	DELIVERY OF MATERIALS			10.00%	\$ 5,587.90										10.00%	\$ 7,438.99	18		
A40	COMPLETION OF INSTALLATION			40.00%	\$ 22,351.60										40.00%	\$ 29,755.98	19		
A41	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 5,587.90										10.00%	\$ 7,438.99	20		
A42																			
B04	CONTRACTOR SUPPLIER OF SOLAR PANELS, BATTERY BANK & INVERTER																		
B05	DEPOSIT			40.00%	\$ 12,000.00										40.00%	\$ 15,200.00	21		
B06	DELIVERY OF MATERIALS			10.00%	\$ 3,000.00										10.00%	\$ 3,800.00	22		
B07	COMPLETION OF INSTALLATION			40.00%	\$ 12,000.00										40.00%	\$ 15,200.00	23		
B08	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 3,000.00										10.00%	\$ 3,800.00	24		
B09																			
B10	CONTRACTOR SUPPLIER & INSTALLATION OF ELECTRONIC DIGITAL MEDIA RIBBON, SOFTWARE & TRAINING																		
B11	DEPOSIT			40.00%	\$ 72,000.00										40.00%	\$ 72,000.00	25		
B12	DELIVERY OF MATERIALS			10.00%	\$ 18,000.00										10.00%	\$ 18,000.00	26		
B13	COMPLETION OF INSTALLATION			40.00%	\$ 72,000.00										40.00%	\$ 72,000.00	27		
B14	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 18,000.00										10.00%	\$ 18,000.00	28		
A43																			
A44	CONTRACTOR COMMISSION																		
A45	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			100.00%	\$ 3,162.50										100.00%	\$ 4,070.00	29		
A46																			
A47	DISBURSEMENT COST																		
A48	DEPOSIT			20.00%	\$ 220.00										20.00%	\$ 340.00	30		
A49	DELIVERY OF MATERIALS			35.00%	\$ 385.00										35.00%	\$ 595.00	31		
A50	COMPLETION OF INSTALLATION			35.00%	\$ 385.00										35.00%	\$ 595.00	32		
A51	FINAL WALK THROUGH WITH OWNER, SALES, CONTRACTOR			10.00%	\$ 110.00										10.00%	\$ 170.00	33		
A52																			
A53	CROSS CHECK				\$ 390,690.25											\$ 451,113.41			