## **Q & A for Teachers**

Q: Do you have a Teacher's Edition/s?

A: Yes - there are actually 3: (1) The Alphabet & Pre-Phonics; (2) Short-Vowel Book Skills & (3) Long-Vowels, Blends & Segmenting of Big Words. They contain detailed lesson plans that are age appropriate in content/length as well as both fun & easy to use! They also include individual assessments, and review pages. Note: Volume 1 (Alphabet & Pre-Phonics) retails for \$14.75; the other two retail for \$15.75. A perfect/glue bound spinal version is complimentary / included with a classroom purchase (q=20) of the Student Editions (discounts also apply there - see next Question below)

Q: Are there Educator/Volume Discounts?

A: Yes - we offer both types of discounts: the retail prices of the Student Editions (TAB, FRB & TPRB) are \$11.75, reduced to \$7.75 for educators purchasing two or more. And, there are further volume discounts\*.

\*Further volume discounts: if you order 20 (=1 classroom) there is an additional 7% off of the already discounted \$7.75 rate. And, for each additional classroom (20) ordered the discount rate increases by 1%. For example: 2 classrooms (40-quantity) will = 8% discount off of the 8.75 rate; 3 classrooms (60-quantity) will = 9% discount; this continues to a maximum 15% discount (which is 9 classrooms). Email: <a href="Nick@DenPublishing.com">Nick@DenPublishing.com</a> for an Order Form.