# THE © <br> MomWEEKLY 

## 3-Month Price Performance



## LTM Trading Multiples (EV / LTM EBITDA)

| SUPPLIER |  |  |
| :--- | :---: | :---: |
| TRADING MULTIPLES |  |  |
|  | $7-6-18$ | 1 Year |
| NA Autos | 7.2 x | 0.9 x |
| EUR Autos | 5.8 x | $(0.6 \mathrm{x})$ |
| ASIA Autos | 6.3 x | $(0.0 \mathrm{x})$ |
| Heavy Duty | 9.3 x | $(1.4 \mathrm{x})$ |



## U.S. S.A.A.R. (in millions)



Historical Gas Prices (\$ per gallon)


## The Motor Weekly ${ }^{\circledR}$ Index

The Motor Weekly ${ }^{\circ}$ Index Summary
The Motor Weekly ${ }^{\circ}$ Index is the average of two sub-indices:

- The Manufacturers' Index (M-Index) is a market weighted average of global vehicle manufacturers
- The Suppliers' Index (S-Index) is a market weighted average of global OEM component suppliers

The Motor Weekly ${ }^{\circ}$ Index
Indexed as of January 2006


## Manufacturers' Index (M-Index)

Last Six Months

——S\&P 500 - Vehicle Manufacturers (Global)

Suppliers' Index (S-Index)
Last Six Months


- July 7 (Automotive News) - New light-vehicle sales rose 1.9 percent to $8,617,655$ in the first half - a pleasant surprise given those not-so-great expectations we began the year with. Still, most analysts project U.S. sales will end 2018 below 17 million for the first time since 2014, given rising interest rates. It seems the 5.2 percent jump in June didn't change those analytical minds. Whatever, a few records are still likely to fall in 2018 - see Jeep, Ford F series, Audi, Subaru and overall crossover sales. Here are a few highlights from a darn respectable first half. Crossovers catapult past cars - They call it a truck boom, but it's really about the crossovers, of course. SUVs, pickups and vans combined rose 5.8 percent in the first half, while crossovers soared 14 percent to $3,249,455-38$ percent of the market and almost 500,000 units more than car sales. In the first half of 2017, cars outsold crossovers $3,123,262$ to $2,862,335$. Can Jeep Climb to a million - That's a big mountain, but sales topped 495,000 in the first half, or 25,000 more than the brand has sold in the first or second half of any year. So, a million Jeep sales in a single year seems doable sooner (as in 2018) rather than later. Not all cars are clunkers - There's one car segment that eked out a year-on-year gain in the first half - large luxury vehicles, up 1.5 percent. Big drivers in this contrarian category? Cadillac XTS (+16\%), Mercedes-Benz S class (+11\%), Volvo 90 (+37\%) and Lexus LS (+136\%). We have the luxury of a luxury car race again - In the premium wars, Mercedes-Benz has been in command for the past couple of years. But that fine old duel with BMW is heating up again. Bimmer outsold its German rival in June, 29,407 to 26,191 , pulling within 6,000 units for the year. This time in 2017, Mercedes had nearly a 13,000 -unit lead. Crowded supertankers - Imports from Japan rose 9.1 percent from January to June, surpassing 1 million first-half sales of made-in-Japan vehicles for the first time since 2008. Big prices for big trucks - Kelley Blue Book says average transaction prices for full-size models in June rose 5 percent to just over $\$ 49,000$, behind new models and a richer trim mix. The F series' record-setting pace - For the country's best-selling vehicle, these are the new good old days. With first-half sales of 451,138 , the Ford F series is outpacing the first half of 2004, when it sold a record 939,511 pickups. Who needs cars? Not FCA - Retail sales for FCA US rose to 155,208 in June, the highest level it's been at since 2004. Imagine if the company still had a viable car business. Audi's never-ending story - The brand's industrybest streak of year-over-year monthly sales increases has extended to 104 months. June deliveries rose 0.3 percent (hey, that's not much) to 19,471 on the strength of its A4 sedan and the Q5 and Q7 crossovers. The Jetta brand is now the Tiguan brand - The long-wheelbase Tiguan, introduced last year, has accounted for more than 25 percent of Volkswagen's total sales through the first half of the year. Hyundai holds on - Through June, Subaru came within 5,000 units of outselling the Hyundai brand in the U.S. If Subaru comes out on top this year, it will be the 11th brand it has passed in the last 11 years. Still, Hyundai was up 20 percent in June and outsold Subaru for the month - so this is not a done deal.
- July 6 (Automotive News) - Companies seeking product exclusions from tariffs on Chinese goods imported into the United States will get 90 days to file such requests, until Oct. 9, the U.S. Trade Representative's office said Friday. Just hours after it activated 25 percent tariffs on some $\$ 34$ billion worth of Chinese imports, including auto parts, the U.S. Trade Representative said any exclusions granted would last a year and be retroactive to Friday. "In making its determination on each request, USTR may consider whether a product is available from a source outside of China, whether the additional duties would cause severe economic harm to the requestor or other U.S. interests and whether the particular product is strategically important or related to Chinese industrial programs, including 'Made in China 2025,"' the U.S. Trade Representative said. Once a request is filed and posted on www.regulations.gov, public responses will be collected for 14 days, with an additional seven days for rebuttals. "Because exclusions will be made on a product basis, a particular exclusion will apply to all imports of the product, regardless of whether the importer filed a request," the U.S. Trade Representative said. The tariffs were activated on a list of 818 product categories, including cars and light trucks, computer disk drives, pump and valve parts and light-emitting diodes under the Trump administration's "Section 301" investigation into China's intellectual property and technology transfer practices and high-technology industrial subsidy programs.
- July 3 (Automotive News) - U.S. light-vehicle deliveries, boosted by healthy deals, America's surging appetite for light trucks and an extra weekend of sales, rose 5.2 percent in June as the auto industry closed out the first half of 2018 on a high. The SAAR for June came in at 17.47 million, up sharply from June 2017 and May.


## North American Equity Performance

Last 12 Months Change


## North American OEM Market

(\$ in millions, except price per share)

(\$ in millions, except price per share)

| Company | Ticker | Priceas of$7 / 6 / 2018$ | $\begin{gathered} \text { \% of } \\ 52-W k \end{gathered}$High | Market Cap | Total Enterprise Value | $\begin{aligned} & \text { LTM } \\ & \text { EBITDA } \\ & \text { Margin } \end{aligned}$ |  | $\begin{gathered} \text { LTM } \\ \text { P/E } \end{gathered}$ | TEV / EBITDA |  | Weekly Stock Price Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | LTM | 2018 |  |
| Retailers \& Distributors |  |  |  |  |  |  |  |  |  |  |  |
| O'Reilly Automotive, Inc. | ORLY | \$ 282.95 | 97.5\% | \$ 23,177 | \$ 26,331 | 21.9\% | 1.6x | 21.0x | 13.2x | 12.8x | 3.4\% |
| AutoZone, Inc. | AZO | 681.86 | 85.5\% | 18,026 | 22,735 | 20.3\% | 2.2 x | 13.9x | 10.0x | 9.3x | 1.6\% |
| Genuine Parts Company | GPC | 90.74 | 84.2\% | 13,315 | 16,356 | 7.5\% | 2.6x | 21.1x | 12.8x | 11.2x | (1.1\%) |
| Advance Auto Parts, Inc. | AAP | 137.17 | 95.6\% | 10,155 | 10,560 | 9.9\% | 1.1x | 20.2x | 11.4x | 11.0x | 1.1\% |
| Snap-on Incorporated | SNA | 163.36 | 88.1\% | 9,245 | 10,258 | 25.1\% | 1.1x | 16.4x | 10.1x | 9.6 x | 1.6\% |
| Uni-Select Inc. | UNS | 16.27 | 70.0\% | 686 | 1,148 | 7.5\% | 4.1x | 15.6x | 9.7 x | $8.7 x$ | 2.3\% |
| U.S. Auto Parts Network, Inc. | PRTS | 1.54 | 48.9\% | 54 | 54 | 3.8\% | 0.8x | 2.5 x | 4.7 x | 4.0x | 2.7\% |
|  |  |  |  |  | Mean | 13.7\% | 1.9x | 15.8x | 10.3x | 9.5x |  |
| Aftermarket Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Goodyear Tire \& Rubber Co. | GT | \$ 23.80 | 65.2\% | \$ 5,708 | \$ 11,355 | 13.2\% | 3.1x | 23.3x | 5.5x | 4.8x | - $2.2 \%$ |
| Axalta Coating Systems Ltd. | AXTA | 30.68 | 80.3\% | 7,525 | 10,987 | 19.0\% | 4.6 x | NM | 12.7x | 11.3x | 1.2\% |
| Dorman Products, Inc. | DORM | 71.61 | 85.8\% | 2,385 | 2,310 | 21.7\% | 0.0x | 22.3 x | 11.7x | 11.2x | 4.8\% |
| Cooper Tire \& Rubber Company | СТВ | 27.75 | 68.1\% | 1,403 | 1,591 | 13.9\% | 0.9x | 19.8x | 4.1x | 4.9x | 5.5\% |
| Standard Motor Products, Inc. | SMP | 50.38 | 92.1\% | 1,133 | 1,202 | 12.6\% | 0.7x | 38.6x | 8.7 x | 10.7x | 4.2\% |
| Horizon Global Corporation | HZN | 7.07 | 36.7\% | 177 | 468 | 6.1\% | 5.8x | NM | $8.5 x$ | $6.0 x$ | 18.6\% |
| Motorcar Parts of America, Inc. | MPAA | 19.80 | 65.6\% | 374 | 434 | 14.7\% | 1.2 x | 23.6x | $6.9 x$ | 5.7x | 5.8\% |
|  |  |  |  |  | Mean | 14.5\% | 2.3x | 25.5x | 8.3x | 7.8x |  |
| Collision |  |  |  |  |  |  |  |  |  |  |  |
| Copart, Inc. | CPRT | \$ 58.01 | 96.0\% | \$ 13,474 | \$ 13,671 | NM | 0.8x | 40.8x | 20.8x | 19.2x | 2.6\% |
| LKQ Corporation | LKQ | 32.53 | 74.2\% | 10,075 | 13,232 | 10.9\% | 3.0x | 18.3x | 12.0x | 11.1x | 2.0\% |
| KAR Auction Services, Inc. | KAR | 56.11 | 98.9\% | 7,573 | 11,277 | 24.0\% | 4.9x | 21.4x | 13.6x | 12.4x | 2.4\% |
| Boyd Group Income Fund | BYD | 91.51 | 97.5\% | 1,818 | 1,982 | 8.6\% | 2.0x | 40.9x | 18.4x | 14.4x | 2.7\% |
|  |  |  |  |  | Mean | 14.5\% | 2.7x | 30.4x | 16.2x | 14.3x |  |
| Dealerships |  |  |  |  |  |  |  |  |  |  |  |
| CarMax Inc. | KMX | \$ 76.41 | 93.6\% | \$ 13,491 | \$ 26,669 | 7.5\% | $9.7 x$ | 20.4x | 19.9x | 19.1x | 4.9\% |
| AutoNation, Inc. | AN | 49.73 | 80.2\% | 4,518 | 10,843 | 4.4\% | 6.9x | 11.2x | 11.4x | 11.3x | 2.4\% |
| Penske Automotive Group, Inc. | PAG | 49.60 | 90.5\% | 4,215 | 10,182 | 3.3\% | 8.4 x | 6.9x | 14.4x | 13.3x | 5.9\% |
| Lithia Motors, Inc. | LAD | 97.33 | 76.0\% | 2,428 | 5,687 | 4.7\% | 6.3 x | 10.0x | 12.0x | 11.5x | 2.9\% |
| Group 1 Automotive, Inc. | GPI | 70.14 | 83.0\% | 1,418 | 4,346 | 3.8\% | $6.9 x$ | 7.0x | 10.2x | 11.7x | 11.3\% |
| Sonic Automotive, Inc. | SAH | 21.20 | 89.8\% | 905 | 3,434 | 3.2\% | 8.0x | 10.1x | 10.8x | 11.5x | 2.9\% |
| Asbury Automotive Group, Inc. | ABG | 70.45 | 92.1\% | 1,453 | 3,202 | 5.1\% | 5.1x | 10.6x | 9.7x | 10.3x | 2.8\% |
| AutoCanada Inc. | ACQ | 12.60 | 63.2\% | 345 | 1,059 | 3.9\% | 8.0x | 7.5 x | 10.9x | 11.4x | (2.5\%) |
|  |  |  |  |  | Mean | 4.5\% | 7.4x | 10.5x | 12.4x | 12.5x |  |
|  |  |  |  |  | Mean | 11.1\% | 3.8x | 18.5x | 11.3x | 10.7x | Avg. $\Delta$ |
|  |  |  |  |  | Median | 8.6\% | 3.0x | 19.1x | 11.2x | 11.2x | 3.47\% |

(\$ in millions, except price per share)

| Company | Ticker | Priceas of$7 / 6 / 2018$ | $\begin{gathered} \text { \% of } \\ 52-W k \end{gathered}$ | Market Cap | Total Enterprise Value | $\begin{gathered} \text { LTM } \\ \text { EBITDA } \end{gathered}$Margin | Total Debt / EBITDA | $\begin{aligned} & \text { LTM } \\ & \text { P/E } \end{aligned}$ | TEV / EBITDA |  | Weekly Stock Price Performance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | High |  |  |  |  |  | LTM | 2018 |  |  |
| Vehicle Manufacturers |  |  |  |  |  |  |  |  |  |  |  |  |
| Volkswagen Aktiengesellschaft | VOW | \$ 173.69 | 76.8\% | \$ 85,807 | \$ 246,095 | 10.8\% | $6.5 x$ | 6.3 x | 7.9x | 6.3 x |  | 4.7\% |
| Daimler AG | DAI | 68.23 | 75.9\% | 72,999 | 197,345 | 10.6\% | 7.4x | 5.8x | 9.1 x | 8.6 x |  | 6.1\% |
| BMW AG | BMW | 94.43 | 82.8\% | 61,356 | 155,234 | 13.6\% | 7.1x | 5.8x | 9.5 x | 9.2 x |  | 4.0\% |
| Renault SA | RNO | 87.53 | 73.9\% | 23,506 | 65,100 | 10.2\% | $8.4 x$ | 3.9x | 9.0x | 8.2x |  | 3.0\% |
| Fiat Chrysler Automobiles N.V. | FCA | 19.93 | 83.9\% | 30,903 | 36,187 | 10.4\% | 1.4 x | 6.5 x | 2.6 x | 2.2x |  | 4.6\% |
| Peugeot S.A. | UG | 24.28 | 94.9\% | 21,692 | 19,129 | 8.9\% | 1.3 x | 9.9x | 2.7 x | 2.4x |  | 6.4\% |
|  |  |  |  |  | Mean | 10.8\% | 5.4x | 6.4x | 6.8x | 6.1 x |  |  |
| Suppliers |  |  |  |  |  |  |  |  |  |  |  |  |
| Continental AG | CON | \$ 232.84 | 77.2\% | \$ 46,569 | \$ 49,274 | 13.0\% | 0.8x | 12.7x | 7.0x | 5.9x |  | 1.5\% |
| Michelin SCA | ML | 122.44 | 79.6\% | 21,960 | 23,066 | 18.1\% | 0.7x | 10.9x | 4.8x | 4.6 x |  | 0.6\% |
| Valeo SA | FR | 56.03 | 71.7\% | 13,365 | 16,397 | 11.1\% | 2.1x | 12.7x | 6.6 x | 5.4 x |  | 2.6\% |
| Faurecia S.A. | EO | 70.82 | 78.3\% | 9,718 | 10,580 | 7.9\% | 1.3 x | 13.3x | 5.5x | 4.4x |  | (0.7\%) |
| Autoliv, Inc. | ALV | 104.12 | 65.0\% | 9,070 | 9,821 | 12.2\% | 1.1x | 22.2x | 7.6x | 7.2x | (27.3\%) |  |
| Plastic Omnium SA | POM | 43.29 | 87.2\% | 6,360 | 7,221 | 11.4\% | 2.2x | 12.6x | 7.8 x | $6.2 x$ |  | 2.5\% |
| Brembo S.p.A. | BRE | 13.53 | 78.0\% | 4,400 | 4,758 | 18.0\% | 1.1x | 13.6x | 8.5 x | 8.0x |  | 0.1\% |
| LEONIAG | LEO | 49.41 | 63.5\% | 1,614 | 2,187 | 6.8\% | 1.8x | 8.6 x | 5.2x | 4.8x |  | (3.5\%) |
| ElringKlinger AG | ZIL2 | 13.13 | 57.3\% | 832 | 1,609 | 11.8\% | 3.4 x | 9.6 x | $6.7 x$ | $6.1 x$ |  | 1.9\% |
| Grammer AG | GMM | 70.89 | 88.5\% | 870 | 1,019 | 6.5\% | 2.0x | 23.2x | 7.1x | 6.1 x |  | \| $1.9 \%$ |
| Kongsberg Automotive ASA | KOA | 1.18 | 79.3\% | 524 | 809 | 6.9\% | 3.7 x | NM | 9.0x | 5.6x |  | 2.4\% |
| Sogefi S.p.A. | SO | 3.13 | 50.2\% | 367 | 688 | 9.5\% | 2.2 x | NM | 3.5 x | 2.9x |  | 3.6\% |
| Polytec Holding AG | PYT | 15.05 | 56.6\% | 331 | 441 | 12.7\% | 1.6x | 7.2x | 4.2 x | 4.4 x |  | 5.5\% |
|  |  |  |  |  | Mean | 11.2\% | 1.9x | 13.9x | 6.4x | 5.5x |  |  |
|  |  |  |  |  | Mean | 11.1\% | 3.0x | 10.9x | 6.5 x | 5.7x |  | Avg. $\Delta$ |
|  |  |  |  |  | Median | 10.8\% | 2.0x | 9.9x | 7.0x | 5.9x |  | 0.90\% |

## (\$ in millions, except price per share)



## Commercial Vehicle Market

(\$ in millions, except price per share)

| Company | Ticker | $\begin{gathered} \text { Price } \\ \text { as of } \\ 7 / 6 / 2018 \end{gathered}$ | $\begin{gathered} \text { \% of } \\ \text { 52-Wk } \\ \text { High } \end{gathered}$ | Market Cap | Total Enterprise Value | $\begin{aligned} & \text { LTM } \\ & \text { EBITDA } \\ & \text { Margin } \end{aligned}$ |  | $\begin{gathered} \text { LTM } \\ \text { P/E } \end{gathered}$ | TEV / EBITDA |  | Weekly Stock Price Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | LTM | 2018 |  |
| Commercial Vehicle Manufacturers |  |  |  |  |  |  |  |  |  |  |  |
| Daimler AG | DAI | \$ 68.23 | 75.9\% | \$ 72,999 | \$ 197,345 | 10.5\% | 7.3x | 5.8x | 9.5 x | 7.8x | 6.1\% |
| AB Volvo (publ) | VOLV-B | 16.30 | 83.0\% | 33,089 | 44,195 | 10.4\% | 3.7 x | 12.9x | 10.4x | 7.5x | 2.0\% |
| PACCAR Inc | PCAR | 60.91 | 76.4\% | 21,429 | 27,195 | 13.7\% | 3.4 x | 12.8x | 10.2x | 10.7x | (1.7\%) |
| MAN SE | MAN | 112.39 | 98.1\% | 16,524 | 19,213 | 5.5\% | 4.0x | 44.2x | 20.4 x | 10.6x | (0.4\%) |
| Isuzu Motors Limited | 7202 | 12.51 | 69.0\% | 9,853 | 10,756 | 11.0\% | 1.2 x | 10.2x | 5.3x | 4.7x | (5.8\%) |
| Navistar International Corporation | NAV | 43.69 | 91.5\% | 4,315 | 8,570 | 6.4\% | 9.0x | NM | 15.1x | 10.8x | 7.3\% |
|  |  |  |  |  | Mean | 9.6\% | 4.8x | 17.2x | 11.8x | 8.7 x |  |
| Off-Highway, Specialty Vehicles and Trailers |  |  |  |  |  |  |  |  |  |  |  |
| Caterpillar Inc. | CAT | \$ 135.41 | 78.2\% | \$ 80,962 | \$ 109,312 | 19.6\% | 3.7x | 36.6x | 11.5x | 9.6 x | (0.2\%) |
| Deere \& Company | DE | 139.98 | 79.9\% | 45,393 | 84,236 | 16.3\% | 7.8x | 25.1x | 15.7x | 16.0x | 0.1\% |
| Oshkosh Corporation | OSK | 70.94 | 70.8\% | 5,244 | 5,783 | 9.8\% | 1.1x | 13.8x | 7.9x | 7.8x | 0.9\% |
| Thor Industries, Inc. | THO | 99.09 | 61.4\% | 5,222 | 5,155 | 9.3\% | 0.1x | 11.4x | 6.6x | 7.2x | 1.7\% |
| Winnebago Industries, Inc. | WGO | 42.00 | 71.6\% | 1,324 | 1,537 | 9.1\% | 1.4x | 13.7x | 8.7 x | $8.4 x$ | 3.4\% |
| Wabash National Corporation | WNC | 19.46 | 73.3\% | 1,129 | 1,519 | 9.0\% | 3.2x | 10.7x | 8.9x | 6.6 x | 4.3\% |
| Blue Bird Corporation | BLBD | 22.80 | 91.2\% | 616 | 793 | 5.4\% | 2.7x | 31.2x | 14.4x | 9.7 x | 2.0\% |
| Spartan Motors, Inc. | SPAR | 15.35 | 78.9\% | 542 | 530 | 4.4\% | 0.6x | 25.5 x | 16.7x | 13.2x | 1.7\% |
|  |  |  |  |  | Mean | 10.4\% | 2.6x | 18.8x | 11.3x | 9.8x |  |
| Commercial Vehicle and Off-Highway Suppliers |  |  |  |  |  |  |  |  |  |  |  |
| Eaton Corporation plc | ETN | \$ 76.02 | 84.6\% | \$ 33,244 | \$ 40,371 | 17.0\% | 2.2x | 11.1x | 11.4x | 10.4x | 1.7\% |
| Ingersoll-Rand Plc | IR | 89.87 | 92.0\% | 22,285 | 25,520 | 14.4\% | 2.1x | 17.6x | 12.2x | 11.0x | 0.2\% |
| Cummins Inc. | CMI | 131.40 | 67.7\% | 21,585 | 23,377 | 12.0\% | 0.9x | 23.6x | 9.1x | 6.5 x | (1.2\%) |
| Westinghouse Air Brake Technologie | WAB | 100.10 | 96.1\% | 9,639 | 11,329 | 13.8\% | 3.5 x | 34.9x | 20.4 x | 16.9x | 1.5\% |
| Allison Transmission Holdings, Inc. | ALSN | 40.41 | 88.4\% | 5,553 | 7,902 | 38.3\% | 2.7 x | 10.3x | 8.5 x | 7.9x | (0.2\%) |
| WABCO Holdings Inc. | WBC | 116.16 | 71.6\% | 6,226 | 6,529 | 16.0\% | 2.5 x | 14.7x | 11.4x | 9.7 x | (0.7\%) |
| Dana Incorporated | DAN | 20.38 | 57.8\% | 2,965 | 4,626 | 10.8\% | 2.4x | 21.8x | 5.6x | 4.7x | 0.9\% |
| Meritor, Inc. | MTOR | 21.85 | 74.0\% | 1,920 | 2,657 | 10.3\% | 2.1x | 6.4 x | 6.8 x | 5.7x | 6.2\% |
| LCI Industries | LCII | 94.55 | 71.2\% | 2,384 | 2,605 | 11.9\% | 0.8x | 17.5x | 9.5 x | 8.5 x | 4.9\% |
| Douglas Dynamics, Inc. | PLOW | 48.40 | 98.1\% | 1,099 | 1,369 | 18.3\% | 3.2 x | 19.7x | 15.4x | 13.8x | 0.8\% |
| Modine Manufacturing Company | MOD | 17.95 | 69.7\% | 907 | 1,349 | 9.1\% | 2.5 x | 41.3x | 7.0x | $6.4 x$ | (1.6\%) |
| Stoneridge, Inc. | SRI | 35.71 | 94.7\% | 1,017 | 1,082 | 11.5\% | 1.3 x | 20.9x | 11.1x | 9.6 x | 1.6\% |
| SAF-Holland S.A. | DB:SFQ | 15.78 | 67.0\% | 716 | 886 | 8.9\% | 4.4 x | 16.2x | 7.1x | $6.4 x$ | 5.0\% |
| Haldex AB (publ) | HLDX | 10.09 | 77.5\% | 446 | 483 | 9.3\% | 1.1x | 35.9x | 9.5x | 8.4 x | 1.6\% |
| Commercial Vehicle Group, Inc. | CVGI | 7.55 | 54.3\% | 234 | 370 | 7.3\% | 3.0x | 30.7x | $6.3 x$ | 4.5x | 2.9\% |
|  |  |  |  |  | Mean | 13.9\% | 2.3x | 21.5x | 10.1x | 8.7x |  |
|  |  |  |  |  | Mean | 12.0\% | 2.9x | 20.6x | 10.8x | 9.0x | Avg. $\Delta$ |
|  |  |  |  |  | Median | 10.5\% | 2.5x | 17.6x | 9.5x | 8.4x | 1.17\% |



The Motor Weekly ${ }^{\circledR}$ is interested to share the views and perspectives from its readership

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