

Idea

Steel Foundations and Structures - *FAST TRACK CONSTRUCTION !*

Features and Benefits

Design Build or Design Build Assist

1. Less disruption for the owner and patrons
2. Eliminates the need of some trades
3. Systemized construction site process
4. Start to completed project: *VERY FAST !*
5. Revenue per productive man hour is very good !
6. Fewer personnel on construction site
7. I have unique designs in mind
8. No *VIBRATION* while installing the steel foundation.
9. Example: Once on site for a smaller project; steel foundations and structure can be completed in less than 1 day!
10. Yields PROFITS !

Experience in the Deep Foundation Industry

11. 1986 to 2007 I was active in the deep steel foundation industry.
12. Atlas Systems, Inc. was an original manufacturer of engineered deep foundation products and equipment.
13. Experience as an Atlas contractor (#3) in selling, managing personnel and installing Atlas products.
14. 1988 became Vice President of Atlas Systems and 5 years later President/CEO.
15. When I started with Atlas Systems there were 6-installing contractors and I was one of them.
16. When Atlas was sold there were over 110-installing contractors.
17. We went from a 4-page brochure to over a 150-page technical manual.
18. Revenues were nearly 10 million dollars when Atlas was sold.
19. When your engineered product is responsible for supporting various loads of various structures in various soils, you learn a lot. This experience helps in training sales people and field personnel. Mistakes are a HUGE expense. With my experience, I can help prevent mistakes and give a reason why.

Marketing, Sales and Training

Willing to discuss these ideas to show my desire for everyone involved is successful!

Please call 816 674 5556 or email daveraaf@gmail.com.