

# **Virginia Hereford Association**

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## **Board of Directors Meeting Minutes**

Date:Saturday, May 7, 2016Time:10:00 amLocation:Rowes, Staunton, VA

### **Board Members Present:**

John Fleishman, President Rodney Phillips, Vice President Sarah Kenley, Secretary Paul Arey Roy Dean Rebecca Monger Paul Novak Charlie Williams

### **Board Members Absent:**

Kent Firestone Bob Schaffer Todd Scott

### **Others Present:**

Jack Sheehan, Treasurer Olivia Williams

**Proceedings:** Meeting called to order at 10:00 am by John Fleishman

Invocation - John Fleishman

### Approve Minutes from March Board Meeting

A motion was made to accept the March 2016 Board of Directors meeting minutes as written. The motion was properly seconded.

Treasurer's Report – Jack Sheehan

# Treasurer's report was distributed and a motion was made and properly seconded to accept the report.

### Show Committee – Jack Sheehan and other committee members

Kent Firestone will have ShoWorks available soon. Paul Arey booked fairgrounds. Showtimes will advertise. Herk Williams is working on getting judges finalized and food vendor confirmed. Roy Dean will be in charge of being sure that mulch will be available. Rebecca Monger contacted Jim Estep with the VCCP and he is willing to help. Roy Dean is in charge of coordinating the printed Show Program which will list sponsors, donors, advertisements, show events and schedules. This program will be compiled and printed ahead of show weekend and on the day of each show a list will be printed of all entrants in each class. The committee will begin working on sponsors. There will be a show committee meeting at Pioneer Farms on May 22 at 2:00 pm.

### Sale Committee – Rodney Phillips

There were 31 female lots in the spring sale and the sale was settled with 11.3% sale expense. The board reviewed the settlement statement. The Beef Expo has been paid for all monies owed for the 2016 Beef Expo settlement for the Females as well as the bulls. The Board discussed the need for the sale committee to review sale processes and to discuss any changes needed for future sales as well as ways to continue holding down sale costs. Bob Shaffer handled the bull sale settlement and was unable to attend the meeting to give a full report on the sale.

### Bull Committee - Bob Schaffer absent

There was a lengthy discussion concerning monies still owed the VA Beef Expo to settle commissions due from the 2015 Beef Expo. Currently \$830.50 are still owed to complete the final one half of the original amount. This charge centers around the commission rate applied to the baldies and the bulls at the 2015 event. The first payment was made from the general fund earlier in the year. The motion was made by Paul Arey and properly seconded by Paul Novak that payment be made from the Virginia Hereford Association general fund immediately to the Virginia Beef Expo of \$830.50 to finalize the commissions owed for the Bulls & Baldies from the 2015 Virginia Beef Expo. This \$830.50 shall be replaced in the General Fund from the Bull Development Fund by May 31, 2016. This motion was unanimously approved by all Directors present.

### Membership Committee -

Paul Novak is working on the mailing list and has reduced the list by 200 names by searching for duplicates and people who have not attended in a number of sales. This is necessary in order to reduce the number of catalogs printed and this process will continue.

The next board meeting will be on June 18, at 1:00PM at Mrs. Rowes in Staunton.

Meeting adjourned at 2:30 p.m.