

THE BAD NEWS

The Chair of Economics & Accountancy at George Washington University surveyed more than 5,000 individuals ages 20 to 35 and found the vast majority are “**very concerned**” about their **finances**. She added that that kind of financial stress can lead to bad business decisions. “You don’t want a stressed-out workforce...” she said. Stress over one’s financial life can translate into **significant health issues**, as well as impact how people work and the results they deliver.

THE GOOD NEWS

A report by Bank of America found most employers are intent on expanding the financial benefits they offer employees...increasingly offering education on a range of financial topics. The report found that 55% of employers surveyed believe **financial wellness leads to greater productivity**, and 77% are open to providing time during work hours for education on financial matters.

THE SOLUTION

Core Financial Concepts is 100% focused on financial education, and 100% independent of any bank, broker, investment manager or insurance company. We deliver **completely unbiased financial education** with no financial products for sale.

Our workshops give your employees the fundamental financial knowledge they need to be **in control of their financial lives** – from a single workshop to an ongoing financial education program.

THE WORKSHOPS

BE YOUR OWN CFO

- Know your numbers: income, withholdings, taxes, benefits, net pay
- 3 S’s: Spending, Servicing Debt, Saving & Investing
- Spending tactics and Debt strategies
- Creating and using a Financial Dashboard

INVESTING BOOT CAMP

- Everyone’s 2 saving & investing priorities
- Stocks, bonds, cash, mutual funds, ETFs
- 2 keys: Asset Allocation and Diversification
- Asset Location: 401ks, IRAs, and taxable accounts
- Managing your own Investment Plan

EMPLOYEE STOCK OPTIONS

- Attributes of stock options: ISOs and NSOs
- 3 keys when thinking about exercising
- Attributes of stock awards: RSSs and RSUs
- Income tax considerations & consequences

UNDERSTANDING INCOME TAXES

- 3 types of federal income taxes: ordinary income, AMT, capital gains
- Form 1040 and common schedules
- Missed and misunderstood deductions and credits

ESTATE PLANNING FOR EVERYONE

- Why you need an “estate plan”
- 4 core documents
- Taxes: estate, gift, generation-skipping
- 3 mistakes you need to avoid making

READY FOR RETIREMENT

- 2 major changes: new healthcare expenses and no paycheck
- Health insurance, Medicare, Medicaid
- Social Security: the key to deciding when to start benefits
- Pension, 401k, IRA, and taxable account income strategies

Pricing starts at \$795 per workshop.

Contact **Jeff Nordin** at 415-515-8765 or jeff@corefinancialconcepts.com to learn more.