

2018 -2019 BID SCN Malco Budgets Monthly Breakdown

| <b>INCOME:</b>              | <b>OCT</b>         | <b>NOV</b>         | <b>DEC</b>         | <b>JAN</b>         | <b>FEB</b>         | <b>MAR</b>         | <b>APR</b>         | <b>MAY</b>         | <b>JUN</b>         | <b>JUL</b>         | <b>AUG</b>         | <b>SEP</b>         | <b>YEARLY TOTALS</b> |              |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|--------------|
| City of HB Maintenance      | \$15,500.00        | \$11,500.00        | \$11,500.00        | \$10,000.00        | \$8,500.00         | \$13,500.00        | \$15,500.00        | \$14,000.00        | \$15,500.00        | \$15,500.00        | \$15,500.00        | \$13,500.00        | \$160,000.00         |              |
| BID Assessments             | \$6,090.00         | \$9,070.00         | \$8,210.00         | \$10,230.00        | \$9,850.00         | \$11,330.00        | \$9,410.00         | \$12,180.00        | \$11,850.00        | \$7,350.00         | \$4,660.00         | \$4,280.00         | \$104,510.00         |              |
| Surf City Nights            | \$20,500.00        | \$20,500.00        | \$20,500.00        | \$20,500.00        | \$28,500.00        | \$28,500.00        | \$28,500.00        | \$28,500.00        | \$32,000.00        | \$32,000.00        | \$32,000.00        | \$20,500.00        | \$314,000.00         |              |
| Chili at the Beach          |                    |                    |                    |                    |                    |                    |                    |                    | \$30,000.00        |                    |                    |                    | \$30,000.00          |              |
| Halloween                   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$0.00               |              |
| Miracle on Main             |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$0.00               |              |
| Transfer From Reserves      |                    | \$17,000.00        |                    | \$8,648.00         | \$7,520.00         | \$7,896.00         | \$8,272.00         | \$8,648.00         | \$7,520.00         |                    |                    |                    | \$65,504.00          |              |
| <b>Monthly Totals</b>       | <b>\$42,090.00</b> | <b>\$58,070.00</b> | <b>\$40,210.00</b> | <b>\$49,378.00</b> | <b>\$54,370.00</b> | <b>\$61,226.00</b> | <b>\$61,682.00</b> | <b>\$63,328.00</b> | <b>\$96,870.00</b> | <b>\$54,850.00</b> | <b>\$52,160.00</b> | <b>\$43,280.00</b> | <b>679,014.00</b>    |              |
| <b>EXPENSE:</b>             | <b>OCT</b>         | <b>NOV</b>         | <b>DEC</b>         | <b>JAN</b>         | <b>FEB</b>         | <b>MAR</b>         | <b>APR</b>         | <b>MAY</b>         | <b>JUN</b>         | <b>JUL</b>         | <b>AUG</b>         | <b>SEP</b>         | <b>YEARLY TOTALS</b> |              |
| Malco Maintenance           | \$14,500.00        | \$10,500.00        | \$10,500.00        | \$9,000.00         | \$7,500.00         | \$12,500.00        | \$14,500.00        | \$13,000.00        | \$14,500.00        | \$14,500.00        | \$14,500.00        | \$12,500.00        | \$148,000.00         |              |
| SCN Rental & Set up         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$2,835.00         | \$34,020.00          |              |
| SCN Street Cleaning         | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$200.00           | \$2,400.00           |              |
| SCN Street Closure          | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$600.00           | \$7,200.00           |              |
| SCN Parking                 | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$700.00           | \$8,400.00           |              |
| Bid Manager                 | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$5,416.66         | \$64,999.92          |              |
| Market/Advertising          | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$1,750.00         | \$21,000.00          | see attached |
| Sponsorships/Donations      | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$3,600.00           | see attached |
| Ambassador                  | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$4,000.00         | \$48,000.00          |              |
| Office Expense              | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$250.00           | \$3,000.00           |              |
| Bank Charges                | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$50.00            | \$600.00             |              |
| Dues & Subscriptions        | \$83.33            | \$83.33            | \$83.33            | \$83.33            | \$83.33            | \$83.33            | \$83.33            | \$83.33            | \$83.34            | \$83.34            | \$83.34            | \$83.34            | \$1,000.00           |              |
| Insurance                   |                    |                    | \$5,400.00         |                    |                    |                    |                    |                    |                    | \$2,000.00         |                    |                    | \$7,400.00           |              |
| Accounting                  | \$516.67           | \$516.67           | \$516.67           | \$516.67           | \$516.67           | \$516.67           | \$516.67           | \$516.67           | \$516.63           | \$516.67           | \$516.67           | \$516.67           | \$6,200.00           |              |
| License & Fees              | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$150.00           | \$1,800.00           |              |
| Meeting/Training            | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$300.00           | \$3,600.00           |              |
| Events Cordinator           | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$4,333.00         | \$51,996.00          |              |
| Admin Asst                  | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$1,580.00         | \$18,960.00          |              |
| Payroll Taxes               | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$560.00           | \$6,720.00           |              |
| Workers Comp                |                    |                    |                    |                    | \$1,000.00         |                    |                    |                    |                    |                    |                    |                    | \$1,000.00           |              |
| Payroll Expenses            | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$125.00           | \$1,500.00           |              |
| Security                    | \$8,648.00         | \$7,896.00         | \$7,520.00         | \$8,648.00         | \$7,520.00         | \$7,896.00         | \$8,272.00         | \$8,648.00         | \$7,520.00         | \$15,792.00        | \$16,544.00        | \$7,896.00         | \$112,800.00         | see attached |
| Repairs/Maintenance         | \$41.66            | \$41.66            | \$41.66            | \$41.66            | \$41.67            | \$41.67            | \$41.67            | \$41.67            | \$41.67            | \$41.67            | \$41.67            | \$41.67            | \$500.00             |              |
| Rent & Storage              | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$1,150.00         | \$13,800.00          |              |
| Telephone                   | \$165.00           | \$165.00           | \$165.00           | \$165.00           | \$165.00           | \$165.00           | \$165.00           | \$165.00           | 165                | \$165.00           | \$165.00           | \$165.00           | \$1,980.00           |              |
| Contingency                 | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$1,500.00         | \$18,000.00          |              |
| Holiday Beautification      |                    | \$21,000.00        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$21,000.00          |              |
| <b>SCN Events</b>           | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$10,000.00</b> | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$500.00</b>    | <b>\$15,500.00</b>   |              |
| <b>BID EVENTS</b>           |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$0.00               |              |
| Chili at the Beach          |                    |                    |                    |                    |                    |                    |                    |                    | \$22,000.00        |                    |                    |                    | \$22,000.00          |              |
| Surf City Days              |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$5,000.00         | \$5,000.00           |              |
| Air Show                    | \$5,000.00         |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$5,000.00           |              |
| Halloween                   | \$11,000.00        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$11,000.00          |              |
| Miracle on Main             |                    | \$10,000.00        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$10,000.00          |              |
|                             |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | \$0.00               |              |
| <b>MONTHLY TOTALS</b>       | <b>\$66,254.32</b> | <b>\$76,502.32</b> | <b>\$50,526.32</b> | <b>\$44,754.32</b> | <b>\$43,126.33</b> | <b>\$57,002.33</b> | <b>\$49,878.33</b> | <b>\$48,754.33</b> | <b>\$71,126.30</b> | <b>\$59,398.34</b> | <b>\$58,150.34</b> | <b>\$52,502.34</b> | <b>677,975.92</b>    |              |
| VARIANCE: INCOME VS EXPENSE |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    | 1,038.08             |              |