# EFFECT OF KAIZEN & 5S IN TOTAL QUALITY MANAGEMENT PRACTICES OF MANUFACTURING INDUSTRY: A CASE STUDY

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Abstract: - This paper provides a detailed analysis of total quality management done by different models including KAIZEN,5s, etc. where the main focus was given on production planning, inventory control and transportation. TQM or total quality management is a system of management based on the principle that every member of staff must be committed to maintaining high standards of work in every aspect of a company's operations. Translate total quality management to the objective of 5S initiative is to create effective workmen environment through people participation and build foundation for quality for sustenance of continually improved performance. The objective of KAIZEN initiative is to continually improve the processes to achieve customer delight (Internal & External) by exceeding their PQCDSME performance expectations, through human creativity and participation across organization.

**Keywords:** Battery manufacturer, quality control, KAIZEN, 5s, TOM, MIS

## I. INTRODUCTION

The term total quality management may have been first coined in the United States by the Naval Air Systems Command to describe its quality-improvement efforts in 1985.In total quality management; expertise is based on how well flow of products and services are supervised. Quality management ensures that an organization, product or service is consistent. It has four main components: quality planning, quality assurance, quality control and quality improvement. [1] Quality management is focused not only on product and service quality, but also on the means to achieve it. Quality management, therefore, uses quality assurance and control of processes as well as products to achieve more consistent in every section is required in every important area. The primary focus of quality management is to meet customer requirements and to strive to exceed customer expectations. Sustained success is achieved when an organization attracts and retains the confidence of customers and other interested parties on whom it depends. Every aspect of customer interaction provides an opportunity to create more value for the customer. Understanding current and future needs of

customers and other interested parties contributes to sustained success of an organization Leaders at all levels establish unity of purpose and direction and create conditions in which people are engaged in achieving the organization's quality objectives. Creation of unity of purpose and direction and engagement of people enable an organization to align its strategies, policies, processes and resources to achieve its objectives Competent, empowered and engaged people at all levels throughout the organization are essential to enhance its capability to create and deliver value. To manage an organization effectively and efficiently, it is important to involve all people at all levels and to respect them as individuals. Recognition, empowerment and enhancement of competence facilitate the engagement of people in achieving the organization's quality objectives. Consistent and predictable results are achieved more effectively and efficiently when activities are understood and managed as interrelated processes that function as a coherent system. The quality management system consists of interrelated processes. Understanding how results are produced by this system enables an organization to optimize the system and its performance. Successful organizations have an ongoing focus on improvement. Improvement is essential for an organization to maintain current levels of performance, to react to changes in its internal and external conditions and to create new opportunities. Decisions based on the analysis and evaluation of data and information are more likely to produce desired results. Decision making can be a complex process, and it always involves some uncertainty. It often involves multiple types and sources of inputs, as well as their interpretation, which can be subjective. Facts, evidence and data analysis lead to greater objectivity and confidence in decision making. For sustained success, an organization manages its relationships with interested parties, such as suppliers. Interested parties influence the performance of an organization. Sustained success is more likely to be achieved when the organization manages relationships with all of its interested parties to optimize their impact on its performance.

## II. LITERATURE REVIEW

Numerous literatures have been reviewed to assess the role of Total Quality Management in an organization. The

Details of literature review has been provided in the table below.

AUTHORS	FOCUS
1.Sushanta Tripathy, Asutosh samal, Satyabrata Aich(2014)	Critical success factors of TQM in Indian small and medium sector industries
2.S.D Kalpande, R.C Gupta(2010)	Small and medium sector industries implementing TQM
3.Thomas C. Powell, (1995)	Total Quality Management as competitive advantage
4. Gao Shang,Low Sui Pheng (2013)	Discusses the different types of activities associated with kaizen have been adopted by Chinese construction firms at the project level
5.Anshul Gangele, Mohammad Israr(2014)	Comparative Analysis between manufacturing companies through TQM
6. Amit Kumar Arya, Sanjiv Kumar Jain (2014) 7. H. James Harrington, Frank Voehl, Hal	It discusses the impacts and significance of the Kaizen in small-scale industries of India  Applying TQM to construction industries
Wiggin  8. Asiya Gul, Syed Aamir Saeed Jafery	Improving employee performance through Total Quality Management
9. Maria Leticia Santos, Luis I. Alvarez	Total Quality Management and firms' performance
10. Faisal Talib, Zillur Rahman, M.N. Qureshi	Analysis of Total Quality Management in service industries
11. Wayne G. Macpherson, James C Lockhart, Heather Kavan, Anthony L. Iaquinto(2015)	This paper contributes to the development of practitioner understanding of the utility of kaizen in Japan through unhindered cross-cultural research methodology.

## III. KAIZEN

The objective of KAIZEN initiative is to continually improve the processes to achieve customer delight (Internal & External) by exceeding their PQCDSME performance expectations, through human creativity and participation across organization. The procedure to be followed in KAIZEN are 1. Declare the Champion at unit / function level to deliver responsibilities mentioned below a) Ensure training & awareness on KAIZEN initiative including workmen b) Coordinate for monthly review of KAIZEN, short listing of good and best KAIZEN c) Organize monthly KAIZEN award

ceremony for recognition of best KAIZEN d) Prepare monthly MIS/ Horizontal & vertical communication in all aspect related to KAIZEN initiative e) Coordinate with accounts for savings validation f) Coordinate for participation in external KAIZEN competition g) Coordinate with unit leadership and corporate TQM for effective deployment of KAIZEN initiative h) Conduct the KAIZEN sustenance audit i) Ensure standardization of improvement through KAIZEN j) Horizontal deployment of KAIZEN Ideas at unit level.

2. The KAIZEN Champion should coordinate with unit leadership for setting the KAIZEN target for KAIZEN KPIs

as per guideline below a) No of KAIZEN: 01 / Employee / Month b) Cost Savings: Minimum Rs. 8,000/ KAIZEN(Annualized)

- 3. Communicate monthly KAIZEN MIS to unit with following mandatory details a) Target vs. actual KAIZEN nos. unit level cum. And for the month b) Target vs. actual cost savings at unit level cum and for the month c) List of employee not met KAIZEN target cum. Till date d) List of employee not met savings target cum. Till date
- 4. Monthly Recognition for Good & Best KAIZEN shall be done as per steps below a) The dept. head should short list the

Year/Month	Department - Production					
	Target	Actual	Savings ( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	61	10	0.25	0.025		
16-Feb	61	10	0.1	0.01		
16-Mar	61	13	1	0.076923077		
16-Apr	61	17	1.54	0.090588235		
16-May	61	14	0	0		
16-Jun	61	0	0	0		
16-Jul	61	0	0	0		
16-Aug	61	0	0	0		
16-Sep	61	0	0	0		
16-Oct	61	0	0	0		
16-Nov	61	0	0	0		
16-Dec	61	0	0	0		
Total	732	64	2.89	0.202511312		

2-good KAIZEN every month b) Unit KAIZEN review committee should review the all good KAIZEN of month and identify the 3 best KAIZENs for the month at unit level c) Prior to review committee meeting, all the good KAIZEN site verification should be done. d) Monthly recognition ceremony shall be organized at unit level to share and recognize the best KAIZEN.

- 5. The unit level best KAIZEN shall be shared across organization for horizontal deployment.
- 6. Each KAIZEN shall be registered and identified through unique KAIZEN numbering system. 7. Individual shall submit the KAIZEN in completely filled KAIZEN Format as per the details below. 8. The Evaluation of KAIZEN shall be done as per format below; the good KAIZEN shall be uploaded in portal for horizontal deployment. 9. Participate in external KAIZEN Conferences to promote the learning. The KAIZEN numbering system can be in the form of A 01 PA KK JAN15-001 where, A describes the target customer sector, 01 describes the manufacturing plant code, PA is the function/process, KK is the initiative code, JAN is the month, 15 is the year, 001 is the serial number.

		Kaizen Numbering System		
	Exa	ample: C 02 QA KK JUN15-002		
CODE	EXAMPLE	DESCRIPTION		
SBU	С	A-AUTOMOBILE B-INDUSTIAL C-COMMON		
Plant (or Unit)	2	1-KOLKATA, 2-DURGAPUR, 3-KOLAGHAT 4-HALDIA		
Function/Process	QA	AL-Alloy Blending; LO-Lead Oxide Mill; GC-Grid casting; PA-Pasting, Curing & Drying; EP-Expander Plate Processing; FR-Formation & Parter; AY-Assembly; JF-Jar Formation & Charging; DS-Packing & Despatch; MT-Material & Stores; QA-Tech & QA; ES-Engs, Services- Maintenance & Utility Services;		
Initiative	кк	KK – KK Pillar, JH – JH Pillar, QM-QM Pillar, PM-PM Pillar, SH-SHE Pillar, OT-OTPM Pillar DM-DM Pillar, ET-ET Pillar, QC – Quality Circle, KS – Kaizen & SS Initiatives, VE-Value Engg, IMS-ISO/TS/9001/14001/OHSAS, OH-Others		
Month	JUN	Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec		
Year	15	15 (2015-Calendar year)		
Serial Number	002	Three Digit Serial Number		

#### IV. MATHEMATICAL EXAMPLE

Following data were accumulated from industries and are shown below:

Table I: KAIZEN in Production Department

Year/Month	Department - Production					
	Target	Actual	Savings ( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	61	10	0.25	0.025		
16-Feb	61	10	0.1	0.01		
16-Mar	61	13	1	0.076923077		
16-Apr	61	17	1.54	0.090588235		
16-May	61	14	0	0		
16-Jun	61	0	0	0		
16-Jul	61	0	0	0		
16-Aug	61	0	0	0		
16-Sep	61	0	0	0		
16-Oct	61	0	0	0		
16-Nov	61	0	0	0		
16-Dec	61	0	0	0		
Total	732	64	2.89	0.202511312		

Table II: KAIZEN in Technical Department

Year/Month	Department -Technical				
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)	
16-Jan	22	2	0.1	0.05	
16-Feb	22	0	0	0	
16-Mar	22	2	0	0	
16-Apr	22	1	0	0	
16-May	22	0	0	0	
16-Jun	22	0			
16-Jul	22	0			
16-Aug	22	0			
16-Sep	22	0			
16-Oct	22	0			
16-Nov	22	0			
16-Dec	22	0			
Total	264	5	0.1	0.05	

Table III: KAIZEN in Maintenance Department

rear/Month	Department - Maintanance					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	15	10	1	0.1		
16-Feb	15	25	0	0		
16-Mar	15	76	20.91	0.275131579		
16-Apr	15	39	11.85	0.303846154		
16-May	15	0	0	0		
16-Jun	15	0	0	0		
16-Jul	15	0	0	0		
16-Aug	15	0	0	0		
16-Sep	15	0	0	0		
16-Oct	15	0	0	0		
16-Nov	15	0	0	0		
16-Dec	15	0	0	0		
Total	180	150	33.76	0.678977733		

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Table IV: KAIZEN in Utility Department

Year/Month	Department - Utility					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	4	4	0.2	0.05		
16-Feb	4	0	0	0		
16-Mar	3	0	0	0		
16-Apr	3	0	0	0		
16-May	3	6	4.66	0.776666667		
16-Jun	3	0	0	0		
16-Jul	3	0	0	0		
16-Aug	3	0	0	0		
16-Sep	3	0	0	0		
16-Oct	3	0	0	0		
16-Nov	3	0	0	0		
16-Dec	3	0	0	0		
Total	38	10	4.86	0.826666667		

Table V: KAIZEN in Personnel & Admin Department

Year/Month	Department - Personnel & Admn					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	10	0	0	0		
16-Feb	10	2	0	0		
16-Mar	10	3	0	0		
16-Apr	10	4	0	0		
16-May	10	2	0	0		
16-Jun	10	0	0	0		
16-Jul	10	0	0	0		
16-Aug	10	0	0	0		
16-Sep	10	0	0	0		
16-Oct	10	0	0	0		
16-Nov	10	0	0	0		
16-Dec	10	0	0	0		
Total	120	11	0	0		

Table VI: KAIZEN in Purchase Department

Year/Month	Department - Purchase					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs		
16-Jan	5	2	0.2	0.1		
16-Feb	5	0	0	0		
16-Mar	5	0	0	0		
16-Apr	5	0	0	0		
16-May	5	3	3.35862	1.11954		
16-Jun	5	0	0	0		
16-Jul	5	0	0	0		
16-Aug	5	0	0	0		
16-Sep	5	0	0	0		
16-Oct	5	0	0	0		
16-Nov	5	0	0	0		
16-Dec	5	0	0	0		
Total	60	5	3.55862	1.21954		

Table VII: KAIZEN in Stores Department

Year/Month	Department - Stores					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	7	2	0.2	0.1		
16-Feb	7	0	0	0		
16-Mar	7	1	0	0		
16-Apr	7	1	0	0		
16-May	7	0	0	0		
16-Jun	7	0	0	0		
16-Jul	7	0	0	0		
16-Aug	7	0	0	0		
16-Sep	7	0	0	0		
16-Oct	7	0	0	0		
16-Nov	7	0	0	0		
16-Dec	7	0	0	0		
Total	84	4	0.2	0.1		

Table VIII: KAIZEN in Plastic cell Department

Year/Month	Department - Stores					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	2	0	0	0		
16-Feb	2	0	0	0		
16-Mar	2	2	0	0		
16-Apr	2	5	0.03	0.006		
16-May	2	0	0	0		
16-Jun	2	0	0	0		
16-Jul	2	0	0	0		
16-Aug	2	0	0	0		
16-Sep	2	0	0	0		
16-Oct	2	0	0	0		
16-Nov	2	0	0	0		
16-Dec	2	0	0	0		
Total	24	7	0.03	0.006		

Table IX: KAIZEN in Accounts Department

Year/Month	Department - Accounts					
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)		
16-Jan	8	0	0	0		
16-Feb	8	0	0	0		
16-Mar	8	0	0	0		
16-Apr	8	0	0	0		
16-May	8	0	0	0		
16-Jun	8	0	0	0		
16-Jul	8	0	0	0		
16-Aug	8	0	0	0		
16-Sep	8	0	0	0		
16-Oct	8	0	0	0		
16-Nov	8	0	0	0		
16-Dec	8	0	0	0		
Total	96	0	0	0		

Table X: KAIZEN in IT Department

Year/Month			Department -	IT
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)
16-Jan	1	0	0	0
16-Feb	1	0	0	0
16-Mar	1	0	0	0
16-Apr	1	0	0	0
16-May	1	0	0	0
16-Jun	1	0	0	0
16-Jul	1	0	0	0
16-Aug	1	0	0	0
16-Sep	1	0	0	0
16-Oct	1	0	0	0
16-Nov	1	0	0	0
16-Dec	1	0	0	0
Total	12	0	0	0

Table XI: KAIZEN in Dispatch Department

Year/Month 16-Jan			Department - Dis	patch
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)
16-Jan	5	2	0.1	0.05
16-Feb	5	0	0	0
16-Mar	5	0	0	0
16-Apr	5	6	8.655	1.4425
16-May	5	0	0	0
16-Jun	5	0	0	0
16-Jul	5	0	0	0
16-Aug	5	0	0	0
16-Sep	5	0	0	0
16-Oct	5	0	0	0
16-Nov	5	0	0	0
16-Dec	5	0	0	0
Total	60	8	8.755	1.4925

Table XII: KAIZEN in Projects Department

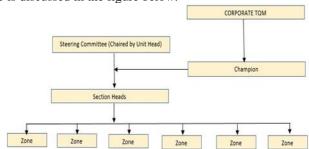
Year/Month	Department - Projects							
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)				
16-Jan	2	0	0	0				
16-Feb	2	0	0	0				
16-Mar	2	0	0	0				
16-Apr	2	0	0	0				
16-May	2	0	0	0				
16-Jun	2	0	0	0				
16-Jul	2	0	0	0				
16-Aug	2	0	0	0				
16-Sep	2	0	0	0				
16-Oct	2	0	0	0				
16-Nov	2	0	0	0				
16-Dec	2	0	0	0				
Total	24	0	0	0				

Table XIII: KAIZEN in Total - Automotive

Year/Month			Total-Auton	notive
	Target	Actual	Savings( lakhs)	Savings/ Kaizen ( Lakhs)
16-Jan	142	32	2.05	0.0640625
16-Feb	142	37	0.1	0.002702703
16-Mar	141	84	20.91	0.248928571
16-Apr	141	73	22.075	0.30239726
16-May	141	25	8.01862	0.3207448
16-Jun	141	0	0	0
16-Jul	141	0	0	0
16-Aug	141	0	0	0
16-Sep	141	0	0	0
16-Oct	141	0	0	0
16-Nov	141	0	0	0
16-Dec	141	0	0	0
Total	1694	251	53.15362	0.21176741

IV. 5S

The objective of 5S initiative is to create effective workmen environment through people participation and build foundation for quality for sustenance of continually improved performance. The scope includes All Functions / Units / Partners (Vendors, Dealers & Distributors). The structure of 5S is discussed in the figure below.



ROLES & RESPONSIBILITIES:-

Steering Committee 1 Conduct 5S review along with monthly meeting. 2 Facilitate and support in closing pending gaps (if any). 3 Identify top & bottom performing Zones, Areas & communicate.

Champion 1 Co-ordinate 5S review along with monthly meeting. 2 Facilitate and support in closing pending gaps. 3 Identify top & bottom performing Zones, Areas & communicate. Section Heads 1 Conduct 5S review along

with monthly performance meeting. 2 Facilitate and support in closing pending gaps, filter agenda for Section level. 3 Identify top & bottom performing zones.

Zone Owners 1 Monthly Mutual 5S Audit. 2 Closing audit observation gaps in zone. 3 Act as a change agent, train and pursue with people working in zone for 5S standards.

Procedures followed are 1.Form the steering committee for the Function/ Unit as per the 5S framework. Meeting record of steering committee meeting to be kept. 2. Declare the Champion at unit / function level to deliver responsibilities mentioned below:

- a) Ensure formation of 5S zones & zone owners in consultation with management and all employees concerned as per the 5S framework b) Coordinate for 5S promotion & review activities. c) Ensure 5S training & awareness to every individual zone owners, sectional/ steering committee, management and operators (including contract/third party personnel. d) Make the list of 5S auditors for zone audits, establish the mutual monthly zone audit system. e) Make the audit plan and do the audits as per the decided frequency. f) Conduct the audit with photographs for 1S, 2S & 3S as per the audit sheets given in the 5S framework. 1S Audit Sheet: Audit to be done as per the below sheet. g) Monitor and track the actions on gap identified through 5S audit, coordinate for review at sectional/unit level. i) Coordinate the monthly steering committee meeting to review of 5S Score, pending actions, support areas. Steering Committee review shall be done on monthly basis. Inputs for the review will be: i) 5S score Overall. ii) Pending gaps more than 21 days. iii) Others points can also be included based on the needs. Section Heads review will be done on fortnightly basis. Inputs for the review will be: iv) 5S score Sections. v) Pending gaps more than 7 days. vi) Others points can also be included based on the needs.
- j) Ensure standardization of improvement & horizontal deployment.
- 3. Monthly Recognition for Best Zones & Most Improved Zones shall be done as per steps below: a) Unit Level review of 5S score and based on score the zone to be decided as best zone or most improved zones(comparing previous month score). Maximum 3 in each category is reasonable, however in case of units with small number of zones like Regional office etc. it shall be limited to 1 in each category. b) Monthly recognition ceremony shall be organized to recognize the best and most improved zones, and result shall be communicated to all at unit levels.
- 4. Prepare, maintain and Communicate monthly 5S MIS with following to TQM: a) Target vs. actual of 1S, 2S & 3S score of zones. b) Target vs. actual of 1S, 2S & 3S score of all functions & unit level. c) Photographs of best & most improved zone owners to sent to TQM on monthly basis. 5. The function/unit level best zone practices shall be shared

across unit for horizontal deployment. If the results of 1S,2S,3S are found to be satisfactory then 4S and 5S is standardized and sustained.

Table XIV: Zone formation in 5S

Zone Formation									
Zone No.	Z001	2002	Z003	Z004	Z005				
Zone	Area Name								
Owner	Mr. ABC	Mr. DEF	Mr. GHI	Mr. JKL	Mr. MNO				

Table XV: Zone Owners Table

	Zone Owners Training										
SLNo	Zone Number	Zone	Zone Owner	Training Date	Status						
1	2001	Area Name	Mr. ABC								
2	Z002	Area Name	Nr. DEF								
3	2003	Area Name	Mr. GIG								
4	2004	Area Name	Mr. JN2.								
5	2005	Area Name	Mr. MNO								

Table XVI: Audit Plan

	Audit Plan									
Zone No.:-	2001	Z002	2003	Z004	Z005					
Zone Name:-	Area Name	Area Name	Area Name	Area Name	Area Name					
Auditors	Mr. ABC	Mr. DEF	Mr. GHI	Mr. JKL	Mr. MNO					
Mr. PQ	<b>√</b>									
Mr. RS		<b>√</b>								
Mr. TU			<b>√</b>							
Mr. VW				<b>√</b>						
Mr. XY					√					
Audit of all Zones	Week 2			J						
Confirmation of actions on NG points	Week 4									

Table XVII: 1S Audit Sheet

	1S Aud	it Sheet	
Auditor:	Zone:		Owner:
Check Point	Max. Marko	Marks Obtained	Remarks
List of exsential items along with quantity needed to carryout the operations is available *			
5 - Everything is as per list. 3- Material / documents sorted out but List not available. 0 - Neither Material / Documents is sorted out, nor List is prepared.			
There is system for periodic disposal / control of serwanted / surplus Material / Documents			
<ol> <li>System is in place &amp; followed. 3 - System made but not followed. 0 - System non existent.</li> </ol>			
Unneeded items on walls / boards / Tables / Work Surface / Drawers / Cupboards/ tools etc. exist.			
5 - Everything is as per list. 2 - Material / documents sorted out but List not available. 0 - Neither Material / Documents is zorted out, not List is prepared.			
Adoles, stairways, corners etc. are free of items.			
<ol> <li>System is in place &amp; followed: 3 - System made but not followed: 0 - System non existent.</li> </ol>			
TOTAL MAXIMUM MARKS	.0	- 0	0
MARKS OBTAINED	0.		0
%AGE MARKS	#DIV/01	#DIV/01	#DIV/0!
Auditor Sign:		Auditee Sign:	

Table XVIII: 2S Audit Sheet

		Audit Sheet		
Zone O		Zone:		Auditor:
Descripti on	Check Point	Max. Marks	Marks Obtained	Remarks
	All Machines / work tables & inspection tables, atorage cablorets / cacks are arranged as per approved Layout Plan. 5 - Plan available & everything as per plan. 3 - Plan made but not followed. 0 - Everything disorganised.			
	Personal drawers, cablinets, desktops, and storage areas are clearly marked and/or well organized 5 - Zeco non compliance, 3 - One case of non compliance, 0 - More than One case of non compliance.			
=	All items have a specific location and All items are placed in the defined location.  5 - Zero non compliance. 3 - One case of non compliance. 0 - More than One case of non			
•	compliance.  Areas / departments / equipments / products / tools are identified  5 - Zero non compliance. 3 - One case of non compliance. 0 - More than One case of non compliance.			
	Waste disposal bins ( Cotton waste, turnings, Studge etc.) are labeled & at designated place. 5 - Zero non compliance. 3 - One case of non compliance. O - More than One case of non compliance.			
	Proper arrangement to be done keeping in view aspects such as - Easy retrievability (Search Free). visual control & Safety (Human & Material) 5 - Zero non compliance. 3 - One case of non compliance. 0 - More than One case of non compliance.			
Bulletin boards / Production boards	All notices/ work instructions are displayed in nestly arranged manner. All data is updated All Notices / work instructions hang / paste within the board. All notices / work instructions displayed are clearly readable. No torn or solled notices are displayed.  5. Zero non compliance. 3. Two cases of non compliance. 0. More than Two cases of non			
Documents	compliance.  Documents and binders are stored in a orderly fashion with proper identification & Master list is to place with a view to have ease of retervial.  3. Everything is identified & placed as per master list. 3. One non-compliance observed. 0. More than one non-compliance observed.			
quipment	There are no open / loose / broken wiring, panels, awitches etc. Bus bar transking, air and water lines & all obbie connections are at right angle.  5 - Zero non compliance, 3 - Two cases of non compliance, 0 - More than Two cases of non compliance.			
Equip	There is adequate space for the operator and maintenance staff to service/ clean the equipments.  5-Zero non compliance. 3-Two cases of non compliance. 0-More than Two cases of non-			
Hoors/Gangways	Company are clearly marked and there is no services of clearly marked and there is no services of the clear of the company of			
Inspection Area	compilance.  Inspection tables are having proper lighting arrangement, identified place for keeping instruments, gauges 6 display of work instructions.  5 - Zero non compilance 3 - One case of non compilance, 0 - More than One case of non compilance.			
Storage / Shelves	Right quantity of right from must be placed at right place & nothing to be stored on top of equipments or racks.  5 - Zero non compliance. 3 - One case of non compliance. 0 - More than One case of non compliance.			
	TOTAL MAXIMUM MARKS	0	0	0
	MARKS OBTAINED %AGE MARKS	0 #DIV/0!	#DIV/0!	#DIV/01

Table XIX: 3S Audit Sheet

	3	S Audit Shee	t	
Zone O	wner:	Zone:		Auditor:
Descripti on	Check Point	Max. Marks	Marks Obtained	Remarks
	Responsibility & periodicity of cleaning are clearly defined & Understandable & known to all.			
	5 - System in place . 3 - System partly in place 0 No system			
	Garbage and recyclables are collected and disposed correctly			
Ę	5 - System in place . 3 - System partly in place 0 No system			
	All equipment, tools, fixtures, gauges partitions, table tops, furniture, Trolleys. Bins, windows and cabinets are kept clean. Work surfaces and glass are kept clean. russ free, polished & in Shinning condition.			
	5 - Everything is Shining, Dust & Rust free. 3 - Dust & Rust free but not Shining. 0 - Dust or rust is observed.			
Floors/ Gangwa ys	broken glasses. Opening in walls & Shed.			
Leakages 6	5 - Excellent . 3 - Good . 0 - Poor These should be no oil / air / water leakages & no coolant splashes. Environment to be free from odour & fumes.			
Leak	5 - Everything is Leakage free. 3 - Leakage free but some splashes are there. 0 - Leakage or Odour is observed.		, , , ,	
	TOTAL MAXIMUM MARKS	0	0	0
	MARKS OBTAINED	0	0	. 0
7.17	%AGE MARKS	#DIV/0!	#DIV/0!	#DIV/0!
Auditor	Sign:	Auditee Sign:		

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## V. MATHEMATICAL EXAMPLE

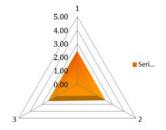
Following data were accumulated from industries and are shown below:

Table XX: Filled up Audit Sheet

	поддижна			ı	•	enumbal/moht	2 mboges	TO		
	GRICK POINTS		Responsibility & periodict of cleaning are clearly oblined & Understandable becomes to all 5. System in place, 3. Systems and the silved.	No system Garbags and regridables are collected and disposed correctly 5 - System to place 3 - System to place 3 - System to place 9	Memphamat tohi. Memphamat tohi. Labie op parteau. Labie op Arman. Labie op Arm	Floors are dean and free of scrap, chips / dirth Oils. There are no cobre else derry sport. No broken derry sport. No broken glasses. Opening in walls of 3 - recellent 3 - cool. 6 - reserve		TOTAL MAXIMUM MARKS	MARKS OBTAINED	MACE MURKS
	Mar. Narks		S 45		1/4 T	55 ST 10		750	374	9009
2001	Time office & purround ingarea	NAME OF PERSON RESPONS IRLE	**	**	"		+	22		\$240
2002	Occupati onal Heakh Gentre	NAME OF NAME OF PERSON PERSON RESPONS RESPONS IRLE			"			25	13	8258
2003	Roads (not under sheds), Gardens, Goess House				09			25	13 13 10 13	485 435 435 435 435 435 435 435 435 435 43
9002	In dustria I Test Rosse	NAME OF PERSON RESPONS IRLE	•				**	25	13	\$2.60
5002	Auto Test Bouse and Chemical	PERSON RESPONS I RESPONS	**		**				13	\$210
9002		NAME OF NAME OF NAME OF NAME OF NAME OF PERSON PERSON PERSON RESPONS R	**				**	25	13 12 13	1010
2002 9002	Industria Industria I pasting, I negative oxide grid mill oxiting	NAME OF PERSON RESPONS IRLS						25	13	5246
8002	Indi Alloy Bending, And dilution Flant, caphing	NAME OF PERSON RESPONS 18LE		**	**		**	25	ш	3240
	lad spine carting	NAME OF PERSON RESPONS IRLE			09	"	"	22	13	\$249
0102	Oxide	NAME OF PERSON RESPONS IRLE	**		**	"	"	25	6	3610
1102		XAME OF PERSON RESPONS IBLE			09		**	25	26	2640
2012	Plante' pneratio Plante' n and assembly forming	NAME OF PERSON RESPONS IRLE	**	**	**	"	**	25	11	4110
2013	Indi dispatch A charging	NAME OF PERSON RESPONS 18LE	**	100	**		**	2.5	13	828
9102	lindl a szy	NAME OF PERSON RESPONS IRLE	+	-	-	**	**	25	17	968.9
3009 2010 2011 2012 2013 2014 2015 2016 3017 2018 3019 2020 2021	Forming Indiazzy Schate cutting	THE WEY WITH WEY WEY WEY WEY WEY WEND ALTON PERFORM THE WEY WEND WEND WEND WEND WEND WEND WEND WEND		00	09		**	32	8 13 9 14 11 13 17 14 11 11 15	2610
9102	Technical Engineeri Capiamp Accessori, Engineeri Building ng block assembly ons office ng stores	NAME OF PERSON RESPONS 18LE	**	100			**	52	=======================================	4410
2017	Engineeri ng block	NAME OF PERSON RESPONS IRLE			01	"		25	=	4410
8102	Captamp assembly	NAME OF PERSON RESPONS IRLE	+	100	09		**	25	15	9009
2019	Accounts, cost effice A I T	NAME OF PERSON RESPONS IBLE	+	***	*			25	17	4559
2020	Engineeri ng stores	NAME OF PERSON RESPONS IRLE	**		09		*	25	17 15	40.09
1202	Bard Kubber Hores, zerap yeard	PERSON RESPONS IRLE		**	**		**	2.5	10	404
	Nain Stores, band yeard	NAME OF TERSON RESPONS R	**					52	10 11 15 12 11 11	444
2022 2023 2024	lut om oti ve auting	NAME OF PERSON RESPONS I						25	15	9109
	Strip Auto oxiting & axsembly parting & xtack	NAME OF N PERSON RESPONS RESPONS					**	25	12	91019
2028 2026 2027		FERSON P LESPONS RI	**		03		**	25	11	4410
9202	Auto Dispatch	AME OF X PERSON P ESPONS R.					**	22	_	9,55
	Auto Flate Cutting	AME OF N. PERSON P. ESPONS R.I.	**					22	11 15	944
2028	Auto Oxide Nan	VAME OF NAME O		-	03		**	52	-	94.09
0002 6202	Bud Gring	PERSON PI RESPONS RE TREE						25	11 12	9110
2030	Auto Gering ones / PDO	VAME OF PERSON RESPONS IBLE					**	25	12	910 7

Table XXI: Summary of 1S,2S,3S

HEADS	MAX. MARKS	Marks Obtained	Percentage	Target	Score
SEIRI (1S)	600	295	49%	5	2.46
SEITON(2S)	1950	939	48%	5	2.41
SEISO(3S)	750	374	50%	5	2.49
% SCORE	3300	1608	49%	5	2.44



Graphical Representation of the 1S,2S,3S Evaluation

#### VI. Conclusion

During liberization and globalization decade all the manufacturing industries are struggling to survive in the market. The product can be sustained if quality is inherent. Therefore, Total Quality Management is an important tool for any manufacturing firm. Though there are number of factors affecting Total Quality Management approaches, the paper has focused the influence of KAIZEN & 5S to enhance the efficiency of quality. In KAIZEN area this paper has highlighted on the betterment of the organization and employee empowerment .Similarly in the 5S the research work has provided a systematic overall arrangement in an organized manner where the item to re required can be found out easily ad to bring everything required to run an organization in standardized manner. There are also benefits for employees like pleasant workplace, job satisfaction, workplace safety, easy communication with co-workers. Benefits for organization include zero defect results to higher quality, zero waste results to lower cost, zero injuries improve health safety, zero breakdown leads to good production, zero complaints means better brand image of the organization. As a whole, this paper may be a guideline to the decision makers of manufacturing industries those who are associated with the quality.

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