

Andrzej Baranski-Madrigal

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Current Position

August 2018 – present: Assistant Professor of Economics, Division of Social Science, New York University Abu Dhabi

Previous Positions

August 2015 – August 2018: Assistant Professor of Economics, School of Business and Economics, Maastricht University

Education

Ph.D., Economics, The Ohio State University, August 2015
M.A., Economics, The Ohio State University, August 2010
B.S., Economics, Universidad de Costa Rica, February 2009

Areas of Specialization

Research: Experimental & Behavioral Economics, Microeconomics, Political Economy
Graduate teaching: Experimental Economics, Behavioral Economics, Microeconomics

Publications

1. Baranski, Andrzej, and John H. Kagel. "Communication in Legislative Bargaining." *Journal of the Economic Science Association* 1.1 (2015): 59-71.
2. Baranski, Andrzej. "Voluntary Contributions and Collective Redistribution." *American Economic Journal: Microeconomics*, 8(4) (2016): 149-73.
3. Baranski, Andrzej. "Endogenous claims and collective production: an experimental study on the timing of profit-sharing negotiations and production." *Experimental Economics* 22.4 (2019): 857-884.
4. Baranski, Andrzej, and Rebecca Morton. "The determinants of multilateral bargaining: A comprehensive analysis of Baron and Ferejohn majoritarian bargaining experiments." *Experimental Economics* 25.4 (2022): 1079-1108.
5. Baranski, Andrzej, Nicholas Haas, and Rebecca Morton. "Pork versus policy: Experimental evidence on majoritarian bargaining with real-world consequences." *The Journal of Politics* 85.2 (2023): 537-552.
6. Baranski, Andrzej, and Caleb A. Cox. "Communication in multilateral bargaining with joint production." *Experimental Economics* 26.1 (2023): 55-77.
7. Baranski, Andrzej, Diogo Gerales, Ada Kovaliukaite, and James Tremewan. "An experiment on gender representation in majoritarian bargaining". *Management Science* (in press).
8. Baranski, Andrzej, and Nicholas Haas. "The timing of communication and retaliation in bargaining: An experimental study." *Journal of Economic Psychology* 96 (2023): 102621.

Working Papers

- “Competition for Proposal Rights: Theory and Experimental Evidence” (with Ernesto Reuben).
- “Closing the gender gap in multilateral bargaining through institutional changes” (with Diogo Geraldes, Ada Kovaliukaite, and James Tremewan)
- “Sharing the Burden of Negative Externalities: A Tale of Gridlock and Accountability Elusion.” (With Duk Gyoo Kim, conditionally accepted at Ecological Economics)
- “Prevalence and Predictors of Exclusionary Behavior across the Six Inhabited Continents” (with Nick Haas, under review).
- “The recency bias credit attribution for joint work”, (with Manu Muñoz, under review).
- “Fairness and Coordination: The Role of Fairness Ideals in Coordination Failure and Success” (with Ernesto Reuben and Arno Riedl).

Work in Progress

- “Fair Sharing Selects Efficiency in a Generalized Weakest-Link Game” (with Lina Lozano and Nikos Nikiforakis)
- “A model of Bargaining over an Endogenous Fund” (with Hulya Eraslan).
- “Finite type-space in Contests: Theory and Experimental Evidence” (with Sumit Goel).
- “Communication behind the veil of ignorance” (with Nick Haas and Hyoeun Park).
- “Contingent Reasoning in Conflict Resolution” (with Caleb Cox).

Fellowships, Awards, and Honors

- Abu Dhabi Young Investigator Award (ADEK), 2020. Role: Principal Investigator. Project: Gender differences in bargaining with Emiratis. Amount: 98,000 AED
- REF Grant, (New York University Abu Dhabi), 2019. Role: co-PI (with Becky Morton). Project: Ideology in Multilateral Bargaining. Amount: 39,000 USD.
- Louis-André Gerard-Varet Prize (Association of Southern Economic Theorists), 2016
- Professor’s Fund Limburg Research Grant, 2016-2017
- Corey Rosen Fellowship (Rutgers University), 2016-2017
- Maastricht Graduate School of Business and Economics Small Grant, 2016
- Journal of Money, Credit, and Banking Research Grant, 2014
- Graduate Associate Teaching Award in Economics 2014
- Behavioral Decision Making Initiative Research Grant, 2013
- The Ohio State University Fellowship, 2009-2010

Referee

AEJ Microeconomics, Journal of Public Economics, Games and Economic Behavior, Management Science, Experimental Economics, International Economic Review, Journal of the Economic Science Association, Journal of Economic Behavior and Organizations, Journal of Economic Psychology, Journal of Economic Development, European Economic Review, Social Choice and Welfare, Public Choice, Scandinavian Journal of Economics, European Journal of Political Economy, Review of Industrial Organization, Journal of Public Economic Theory, Annals of Operations Research.

Conference Organization

Bargaining, Markets, and Strategic Decision Making: Theory and Experiments. (Keynotes by Marco Battaglini and Nagore Iriberri)
Role: co-organizer, joint with Olivier Bochet

Date: May 17-18, 2024

Frontiers in Bargaining: Theory and Experiments, NYU Abu Dhabi. (Keynotes by Gary Bolton and Hulya Eraslan)

Role: co-organizer, joint with Olivier Bochet

Date: May 15-16, 2022

International Symposium in Experimental Economics, NYU Abu Dhabi

Role: co-organizer, joint with Ernesto Reuben

Date: March 25-26, 2022

Symposium in Honor of John H. Kagel at ESA Meetings, Tucson, Arizona.

Role: co-organizer, joint with Guillaume Frechette (NYU), David Cooper (U of Iowa)

Date: October 28, 2021

Latin America Econometric Society Meetings, virtual.

Role: Program committee member.

Dates: October 20-22, 2021.

ESA Asia Pacific Meetings, Abu Dhabi.

Role: co-organizer, joint with Nikos Nikiforakis, Becky Morton, Olivier Bochet, John Wooders, and Ernesto Reuben.

Conferences, Workshops, and Invited Seminars (Excluding Job talks)

Experiments in Political Economy, Caltech, Pasadena, CA. March 2013.

Amsterdam University, Netherlands. September 2013

Mannheim University, Germany. September 2013

Maastricht University, Netherlands. September 2013

ESA North America Conference, Santa Cruz, CA. October 2013

Behavioral Decision Making Inaugural Forum, Ohio State, OH. April 2014.

Political Economy Workshop, Sacro Cuore, Milan, Italy. May 2014.

Economic Theory Seminar, Ohio State University, Columbus OH. September 2014.

ESA Conference, Ft. Lauderdale, FL. October 2014.

Workshop on Co-determination and Employee Participation, Trier, Germany. November 2014.

Economics Seminar, Universidad Pontificia Javeriana, Bogotá, Colombia. April 2016.

Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA. June 2016.

Game Theory Society Conference, Maastricht, Netherlands. July 2016.

15th TIBER Symposium on Psychology and Economics, Tilburg, Netherlands. August 2016.

Economics Seminar, Nottingham University, United Kingdom. (October 2016)

Annual Meeting of the Association of Southern European Economic Theorists, Greece.

(November 2016) **Received Louis-André Gerard-Varet Prize for outstanding paper**

Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA. June 2017

ESA World Meetings, San Diego, CA. June 2017.

Summer Institute for Field Experiments. University of Chicago. July 2017.

AEA Meetings, ESA Session "Bargaining Theory and Experiments". Philadelphia, PA. January 2018.

Winter Experimental Social Sciences Institute Workshop (WESSI). NYU Abu Dhabi, UAE. January 2018.

23rd Coalition Theory Network Workshop (CTN). Maastricht, Netherlands. April 2018.

Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA. June 2018.

4th annual Workshop on Behavioural Game Theory organized by the University of East Anglia. Norwich, UK. July 2018.

Bogota Experimental Economics Conference, Universidad del Rosario, January 2019.

ESA Asia Pacific (coorganizer). New York University Abu Dhabi. January 2019.
Winter Experimental Social Sciences Institute Workshop (WESSI). NYU Abu Dhabi, UAE.
January 2019.
Washington Political Economy Conference (PECO). Georgetown. May 2019.
7th Columbia University Conference in Political Economy. Columbia University, NY. December
2019.
CESS NYU, New York. Economics Seminar. December 2019.
Bogota Experimental Economics Conference, Universidad del Rosario, January 2020.
NYU-CESS Experimental Political Science Conference. March 2020.
4th Bargaining Experiments and Empirics Theory (BEET). June 2020.
Joint NYUAD and Haifa University Economics Seminar. December 2020.
BESC e-Seminar, University of Queensland. December 2020.
Utrecht Universiteit. Department of Sociology. September 2021.
Mannheim University, Germany. Economics Seminar. September 2021.
Vrije Universiteit Amsterdam, Netherlands. Department of Management & Organization
Seminar. September 2021.
Latin American Meeting of the Econometric Society. Bogota, Colombia. October 2021.
ESA North America Meetings, Tucson Arizona. October 2021.
Rice University. Economics seminar. November 2021.
Bogota Experimental Economics Conference, Universidad del Rosario, August 2022.
Kansai University, RISS Seminar, Osaka, Japan. November 2022.
University of Tokyo, Department of Economics Seminar, Tokyo, Japan. November 2022.
Waseda University, Department of Economics Seminar, Tokyo, Japan. November 2022.
International Symposium in Experimental Economics (iSEE). NYUAD, Abu Dhabi. March 2023.
Virtual East Asia Experimental and Behavioral Economics Seminar Series (VEAEBES). Institute
of Social and Economic Research, Osaka University, Japan. April 2023.
7th Bargaining: Experiments, Empirics, and Theory Workshop (BEET), Rice University,
Houston. May 2023.
University of Michigan, School of Information Seminar. Michigan. May 2023.
Tilburg Institute for Behavioral Economics Research (TIBER) Symposium, Tilburg University,
Netherlands. August 2023.
3rd Annual International Meeting in Behavioural and Experimental Economics at The British
University in Egypt,
ESA North America Meetings, Charlotte, North Carolina. October 2023.
3rd International Meeting in Experimental Social Science (IMESS), New York University, New
York. January 2024.

Teaching Experience

At New York University Abu Dhabi

Markets: Spring 2019, Spring 2020 (x2), Spring 2021, Summer 2022, Summer 2023,
Spring 2024

Fairness: Spring 2019, Fall 2020, Spring 2021, Summer 2021, Fall 2023

Behavioral Economics: Fall 2021

At Maastricht University

Behavioral Economics (3 terms)

Internet Economics (3 terms)

Reflections on Academic Discourse
(3 terms)

At Ohio State

Principles of Microeconomics (3 terms)	Teaching Assistant
Principles of Macroeconomics (1 term)	Teaching Assistant
Business and Government (4 terms)	Full Responsibility
Public Finance: The American Revenue System (1 term)	Full Responsibility

Nationalities

Costa Rican, Polish