

| Statistics - Mill Valley | | | | |
|--------------------------------------|----------------|----------------|----------------|----------------|
| SINGLE FAMILY HOMES | 7/10/18 | 7/17/18 | 7/24/18 | 7/31/18 |
| Active Single Family Homes | 57 | 55 | 57 | 57 |
| LY-Active Sgl Family Homes | 74 | 65 | 58 | 59 |
| % Change | -23.0% | -15.4% | -1.7% | -3.4% |
| Average List Price | \$2,165,000 | \$2,243,909 | \$2,279,965 | \$2,114,947 |
| Price per Sq. Ft. | \$849 | \$843 | \$868 | \$847 |
| Days on Market | 46 | 48 | 44 | 47 |
| Contingent & Pending | 20 | 19 | 22 | 22 |
| Actives Only | 37 | 36 | 35 | 35 |
| TOTAL Cont/Pend/Actives | 57 | 55 | 57 | 57 |
| Contingent & Pending/TOTAL | 35.09% | 34.55% | 38.60% | 38.60% |
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| Year to Date Sales | 180 | 186 | 191 | 196 |
| Last Year's Sales (same time period) | 172 | 182 | 188 | 192 |
| % Change | 4.7% | 2.2% | 1.6% | 2.1% |
| List Price | \$1,905,063 | \$1,898,099 | \$1,897,725 | \$1,930,410 |
| Sales Price | \$1,961,266 | \$1,956,128 | \$1,956,502 | \$1,987,663 |
| Sales % vs List Price | 103% | 103% | 103% | 103% |
| \$ per Sq. Ft., Sales Price | \$899 | \$900 | \$899 | \$900 |
| Days on Market | 33 | 33 | 33 | 33 |
| Last Year's Sales Price | \$1,793,450 | \$1,805,996 | \$1,805,007 | \$1,809,909 |
| Appreciation | 9.4% | 8.3% | 8.4% | 9.8% |
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| CONDOS | | | | |
| Active Condominiums | 9 | 9 | 10 | 9 |
| LY-Active Condominiums | 16 | 16 | 19 | 17 |
| % Change | -43.8% | -43.8% | -47.4% | -47.1% |
| Average List Price | \$854,722 | \$847,167 | \$815,200 | \$844,778 |
| Price per Sq. Ft. | \$814 | \$807 | \$801 | \$803 |
| Days on Market | 46 | 53 | 53 | 62 |
| Contingent & Pending | 2 | 2 | 3 | 3 |
| Actives Only | 7 | 7 | 7 | 6 |
| TOTAL Cont/Pend/Actives | 9 | 9 | 10 | 9 |
| Contingent & Pending/TOTAL | 22.22% | 22.22% | 30.00% | 33.33% |
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| Year to Date Sales | 23 | 23 | 23 | 24 |
| Last Year's Sales (same time period) | 33 | 33 | 33 | 36 |
| % Change | -30.30% | -30.30% | -30.30% | -33.33% |
| List Price | \$882,804 | \$882,804 | \$882,804 | \$868,896 |
| Sales Price | \$877,594 | \$877,594 | \$877,594 | \$863,944 |
| Sales % vs List Price | 99.41% | 99.41% | 99.41% | 99.43% |
| \$ per Sq. Ft., Sales Price | \$717 | \$717 | \$717 | \$720 |
| Days on Market | 52 | 525 | 52 | 51 |
| Last Year's Sales Price | \$866,394 | \$866,394 | \$866,394 | \$859,889 |
| Appreciation | 1.3% | 1.3% | 1.3% | 0.5% |