



# APC by Schneider Electric Fighting Unit Directory – West

Life Is On



Click on each state abbreviation to display contact information for the state's full fighting unit, including TCAMs, TMs, CM ISRs, CMs, and PDSs.

Key:

**TCAM:** Territory Corporate Account Manager

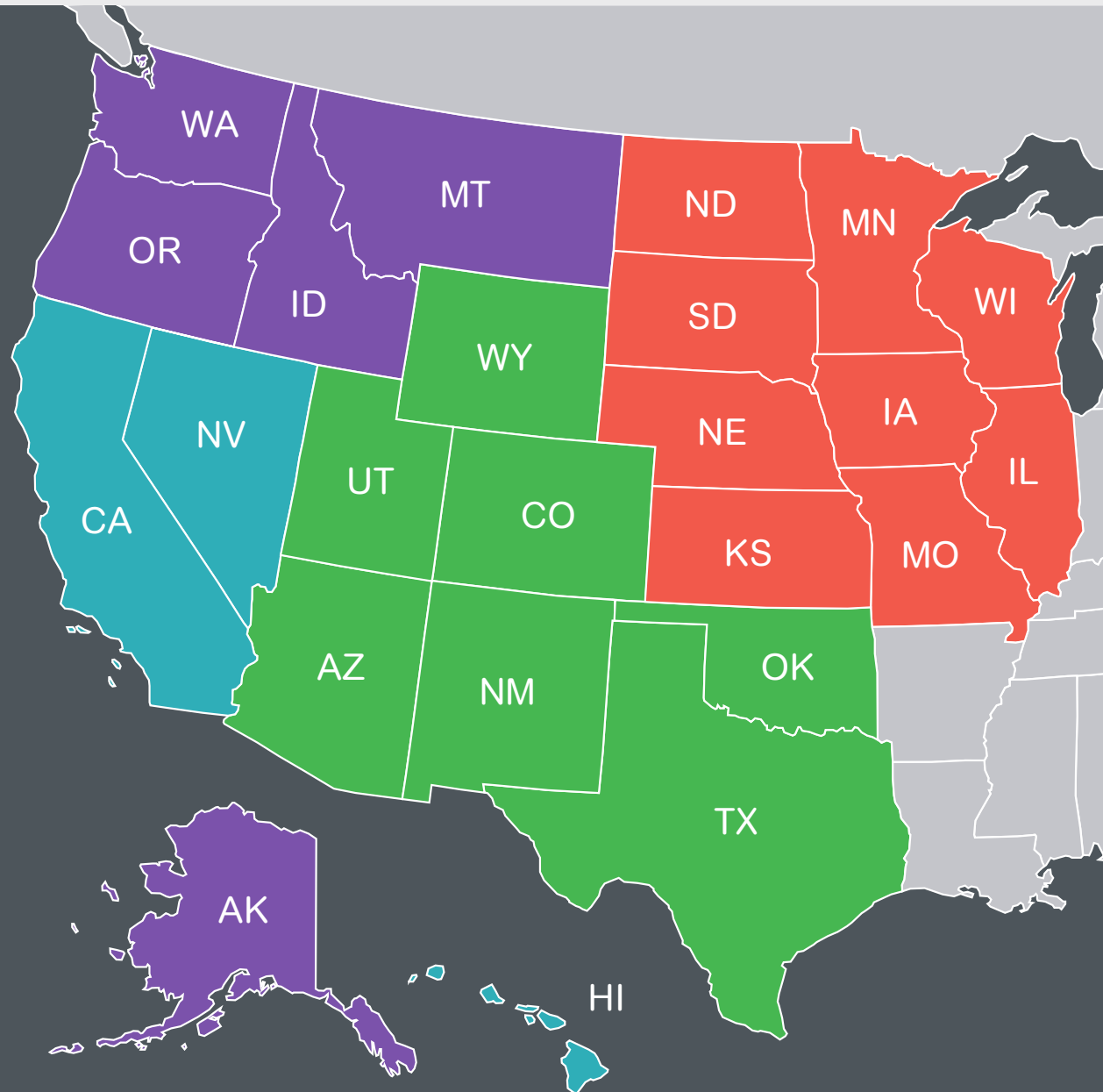
**TM:** Territory Manager

**CM ISR:** Channel Manager Inside Sales Representative

**CM:** Channel Manager

**PDS:** Partner Development Specialist

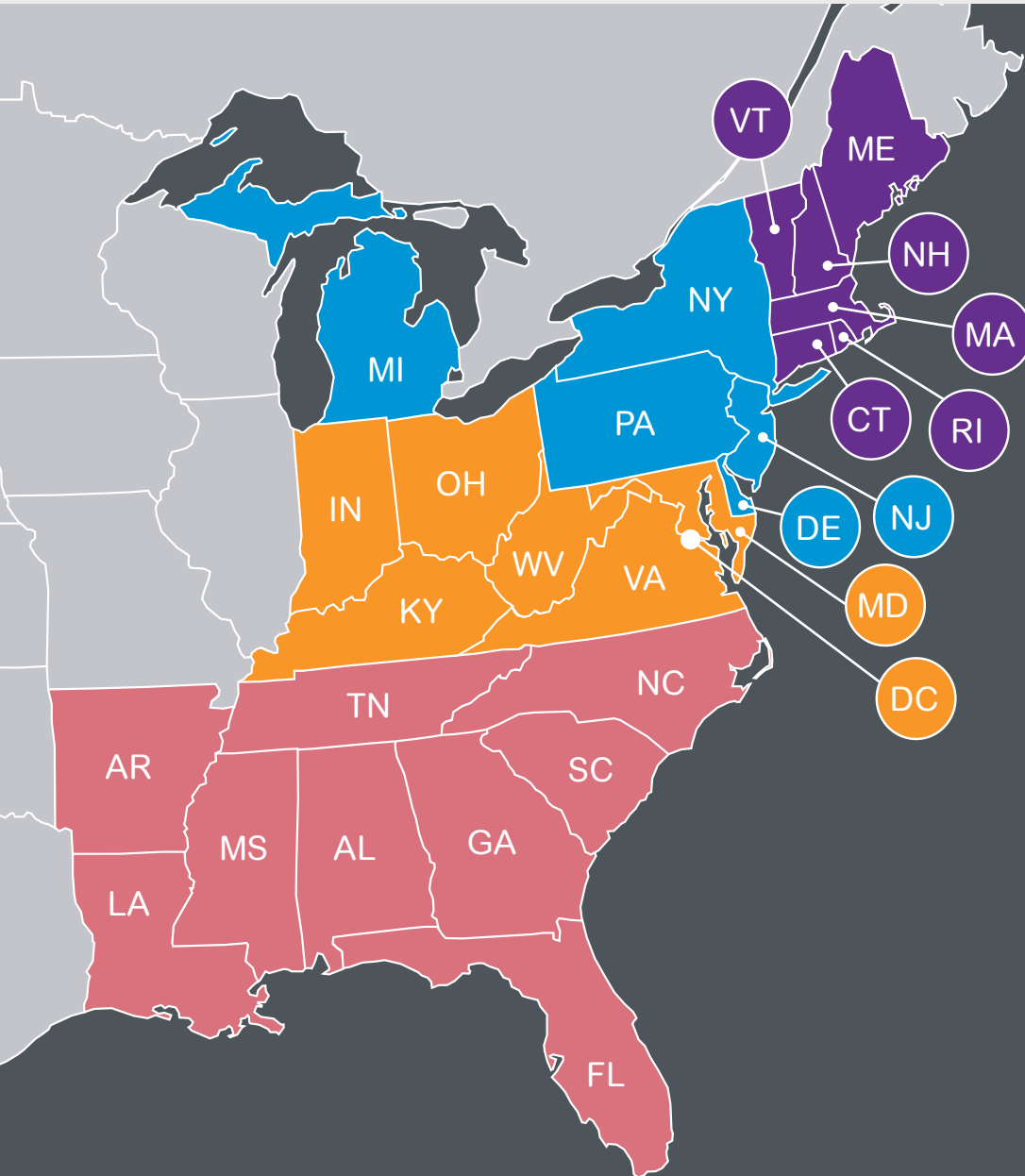
[Click here for an explanation of the fighting unit roles](#)





# APC by Schneider Electric Fighting Unit Directory – East

Life Is On



Click on each state abbreviation to display contact information for the state's full fighting unit, including TCAMs, TMs, CM ISRs, CMs, and PDSs.

Key:

**TCAM:** Territory Corporate Account Manager

**TM:** Territory Manager

**CM ISR:** Channel Manager Inside Sales Representative

**CM:** Channel Manager

**PDS:** Partner Development Specialist

[Click here for an explanation of the fighting unit roles](#)

TCAM

**Brandon Simeone**

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TM

**Jordan Heath**

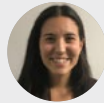
Jordan.Heath@schneider-electric.com  
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CM ISR

**Maika Kumamoto**

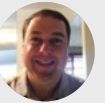
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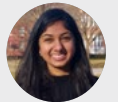
Emily.Yap@schneider-electric.com  
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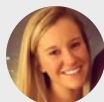
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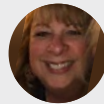
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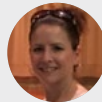
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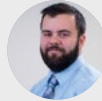
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TCAM

**Tom Battista**

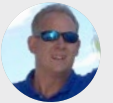
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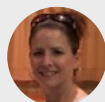
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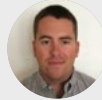


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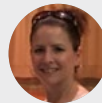
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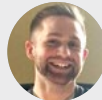
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CM ISR

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CM

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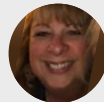
Eric.Due@schneider-electric.com  
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## CM

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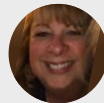
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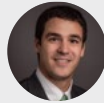


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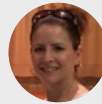
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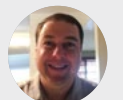
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## CM

### Eric Due

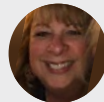
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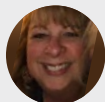
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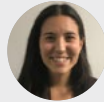
Jordan.Heath@schneider-electric.com  
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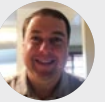
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\*Includes El Paso, TX



Return to Map

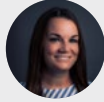
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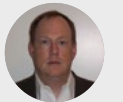


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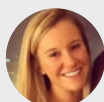


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Return to Map

TCAM

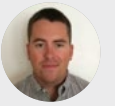
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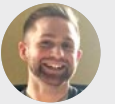
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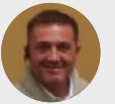
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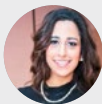
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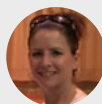


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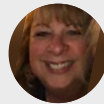
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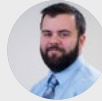


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Return to Map



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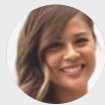
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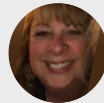
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Return to Map



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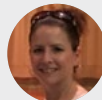
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# Fighting Unit Roles

Territory Corporate Account Manager (TCAM)

Inside Territory Manager (TM) support

Territory Manager (TM)

Field resource for larger, more complex project engagement (including 3-phase, cooling, DCIM, etc.)

Channel Manager Inside Sales Representative (CM ISR)

Inside CM support (contact for any partner programs, registrations, or quoting inquiries)

Channel Manager (CM)

Field resource for partner relationship management

Partner Development Specialist (PDS)

Onboarding channel partner resource



Return to Map