

# THIRTY WAYS TO ***BLOW*** AN INTERVIEW

Jobs are WON and LOST in the interview! You can turn each negative into a positive and make them work for you.

## REMEMBER THESE...

1. Poor personal appearance.
2. Lack of interest and enthusiasm. (Passive and indifferent).
3. Over emphasis on money. (Interested only in best dollar offer).
4. Condemnation of past employers.
5. Failure to look at interviewer when conversing.
6. Limp, fishy handshake.
7. Late for interview.
8. Failure to express appreciation for interviewer's time.
9. Failure to answer the question "Yes" or "No" before responding with detail.
10. Ask no questions about position.
11. Vague responses to questions.
12. Over aggressive, conceited "know it all" complex.
13. Inability to express self clearly. (Poor voice, diction, grammar).
14. Lack of career planning or forethought. (No purpose or goals).
15. Unwilling to start at the bottom; expecting too much ... too soon.
16. Making excuses; evasive; hedging on unfavorable factors in record.
17. Lack of tact.
18. Lack of courtesy, ill-mannered.
19. Lack of maturity.
20. Lack of vitality.
21. Indecision.
22. Sloppy application blank.
23. Merely shopping around "attitude".
24. Desire for a short-term position.
25. Lack of interest in company or industry.
26. Cynical.
27. Low moral standards.
28. Intolerant. (Strong prejudices).
29. Narrow interests.
30. Inability to take criticism.