



# Financialbridge

Financialbridge Incorporated is an Export Financial Consulting Firm.

We work with U.S. and International Financial Institutions to Package, Qualify, Process and Procure U.S. Commercial Trade Loans and Industrial Project Finance for Transactions promoted by Private Companies and Government Agencies, including:

- Export Trade Loan
- Project Finance
- Public Sector Financing
- Export Working Capital
- Equity Financing





# **Products and Services**

- Export Trade Finance Trade Loans with short term tenure of up to one year to support Export Transactions of U.S. Companies.
- Project Finance Medium Term Financing, structured for start-up or expansion of existing Industrial & Commercial Projects worldwide, with repayment terms of 5 to 7 Years.
- Public Sector Financing Long Term Loans of 7 through 12 years for Infrastructure and Project Development. Utilizes Country Sovereign Guarantee within existing Bilateral /Multilateral Agreements or Structured Commercial Credit Guarantees to cover related U.S. Loans.





# **Products and Services**

- Export Working Capital Facilities for U.S. Exporters that require Pre-export Financing for their goods or services through the use of Institutional Guaranteed Export Facility for up to one year.
- Equity Financing Funds raised from Private or Institutional Investors through use of different Financial Instruments including Private Placement of Shares of Common Stock of Issuing Companies.





# Procurement of Trade and Project Loans

- Market Research Indentifying Trade Products, Industrial Plants and Machinery that are suitable for our Clients' Transactions.
- Feasibility Studies Developing Bankable Marketing and Business Plans for related Projects and Trade Transactions.
- Statutory Documentation—Packaging supporting documentation, combined with Marketing and Business Plans to satisfy the requirements of Financial Institutions and Lenders that are interested in financing related Transactions.







### All Transactions are structured on Turnkey Basis

Financialbridge works with associated Company, Techmodular Incorporated for Turnkey Project Financing and Implementation Management, covering:

- Packaging, Qualifying, Processing and Procuring Trade Loans and Project Finance for Transactions promoted by our Clients.
- Working with leading Plants, Machinery and Equipment (P,M&E) Suppliers, Manufacturers and Vendors, as well as Technical Management and Independent Engineering Companies to facilitate successful Turnkey Execution, Start-up and Operation of related Projects.
- Sourcing and procuring U.S. and International Trade Products, Industrial Plants and Machinery for Export, complete with Training and Expatriate Management Support for Implementation, Operation and Maintenance requirements of related Projects.
- Liaising with appointed local Engineering, Procurement and Construction (EPC)
   Contractors to perform Project Site Survey, Soil Test, Clearing & Leveling, Fencing
   and set-up of Project Site Offices to support Foundation Construction and
   Installation of related Plants, Machinery and Equipment.
- Designing and Developing Training and Expatriate Management Support for the Operations and Maintenance requirements of the Projects.



# Target Markets For U.S. Export Finance

#### **Africa**

**Central & South America** 

**The Middle East** 

**Eastern Europe** 

**Southeast Asia** 





## **Commercial & Industrial Sectors Served**

- Oil and Gas: (Modular Oil Refineries, Gas Gathering & Processing Plants, Pipelines, & Downstream Petrochemical Projects, etc.)
- Energy: (Gas Turbines and Diesel Power Plants, Wind and Solar Power Projects)
- Communications: (Wireless VSAT Network VoIP Telephone , Fax, High Speed Broadband Internet Systems & Cable TV)
- Solid Minerals: (Mining & Processing)
- Manufacturing and Assembly: (Micro, Small and Medium Scale Plants)







## **Commercial & Industrial Sectors Served**

- Pre-Engineered Buildings & Structures:
   (Homes, Warehouses & Office Buildings,
   Stadiums & Arenas, Industrial Parks/Business
   Incubators, etc.)
- Agri-Business: (Commercial Farming & Food Processing Projects)
- <u>Healthcare:</u> (Pre-Engineered Medical Centers, Pharmaceutical Projects, Medical Trailers & Boat Clinics)
- Hospitality and Tourism: (Amusement Parks, Hotels & Resorts, etc.)
- Aviation: (Used & New Passenger & Cargo Aircrafts, Helicopters, Airport Development & Expansion, Avionics & Spare Parts, etc.)









## **Financial Product Resources**

#### **Export-Import Bank of the United States (U.S. Ex-Im):**

- > Assist in financing the export of U.S. Goods and Services to International Markets.
- > Provides Working Capital Guarantees, Export Credit Insurance, Loan Guarantees and Direct Loans.

#### **Overseas Private Investment Corporation (OPIC):**

> Assist U.S. Businesses invest Overseas in New and Emerging Markets through Direct Loans, Loan Guarantees and Insurance Coverage.

#### **Export Development Canada (EDC):**

- > Assist in financing the export of Canadian goods and services to International Markets.
- Provides Export Credit Insurance, Loan Guarantees, Direct Loans and Lines of Credit.

#### **Export Finance Banks and Credit Insurance Companies:**

Exports Finance Banks, Credit Insurance Companies and Investments Funds worldwide provide a variety of Financial Products and Funding Support for Trade Transactions and Industrial Project Development.





## **U.S. Ex-Im Bank Guaranteed Loans**

The following Statutory Requirements must be satisfied by the borrower:

- Promoter is required to provide Statutory Equity Contribution of 15% of U.S. Cost Content, while the U.S. Lender funds 85% of the U.S. Costs, utilizing the Comprehensive Credit Guarantee of U.S. Ex-Im Bank.
- ➤ The Project Promoter is further required to provide Corporate or Local Bank Guarantee to support the 85% portion of the U.S. Loan as well as finance local In-Country Costs requirements within the overall Project Cost.
- The U.S. Ex-Im Bank Guaranteed Loans have Medium Term Tenure of 5 to 7 years at a variable Interest Rate of 2.83% PA (2.50% +- 0.33% LIBOR).
- Related Plants, Machinery, Equipment and Trade Products must be up to 65% U.S. Manufactured.

The Project Promoter is required to engage the services of Financialbridge to Package, Qualify, Process and Procure related U.S. Loan.





# **Export Development Canada Guaranteed and Direct Loans**

The following Statutory Requirements must be satisfied by the borrower:

- Under the EDC Guarantee or Direct Loan Program, the Promoter is required to provide Statutory Equity Contribution of 15% of Canadian Cost Content, while the EDC or Canadian Lender funds 85% of the Canadian Cost Content utilizing the Comprehensive Credit Guarantee of Export Development Canada.
- The Project Promoter is required to finance local In-Country Costs requirements within the overall Project Cost.
- > The Project Promoter is required to submit 3 years of Financial Statements to support the Corporate Guarantee and in special cases provide Local Bank Guarantee to support the 85% portion of the Canadian Loan.
- ➤ EDC Loans have Medium Term Tenure of 5 years at Interest Rates of at a variable Interest Rate of 2.83% PA (2.50% + 0.33% LIBOR) or prevailing Canadian Prime Rates.
- Related Plants, Machinery, Equipment and Trade Products must satisfy Canadian Benefit Requirement under EDC.

Providing Innovative Funding Solutions





# Overseas Private Investment Corporation (OPIC) Loans

- ➤ The Applicant must be a U.S. Company that is required to hold at least 25% Equity/Shareholding in a Foreign Joint Venture of the Project Promoting Company, while OPIC will fund up to 75% of the total Project Cost.
- > The U.S. Company in the Joint Venture is required to have Industry Experience in related Project under Development.
- OPIC Loans have Medium to Long Term Tenure of up to 10 years at Interest Rates of up to 10%.
- Related Plants, Machinery, and Equipment in the transaction can be purchased from U.S. or Foreign Manufacturers.



## U.S. & Global Financial Resources

Financialbridge cooperates with various Multilateral Financial Institutions, Exports Credit Agencies, Investment Funds, Development Banks and Credit Insurance Companies worldwide, including:



















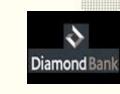


























# Thank you.



Providing Innovative Funding Solutions