



BAYSHORE PRODUCE

Weekly Market
Guide
September 14th
2018

Overview / Alerts

OVERVIEW

Most commodities are steady. Valencias and lemons are still in an ACT OF GOD with higher prices and shortages in supply. Most West Coast veg items are steady.

PRODUCT ALERTS



Green Onion



Cucumber



Citrus



Strawberries

TRANSPORTATION / WEATHER

TRANSPORTATION



EXTREME With full implementation of the ELD now in place as well as a nationwide shortage of available trucks on the market, rates are expected to continue to be above normal through the remainder of the summer. We are seeing an average increase of 15 to 20 percent over last year's comps.



WEATHER

Southeast: Hurricane Florence is going to produce a lot of rain

Jalisco: Rain and thunderstorm all week. Mild temps continue.

Selma: Summer temps, clear and sunny

Salinas: Sun, cool temps.

Hudsonville: Milder temps sunny days and cool nights, cloudy

Fruits

CROP REPORT



Apples – We are in the transition between old and new crop apples. Both are of good quality.



Avocado - Quality is good from Mexico with CA finishing shortly



Banana - Excellent quality and no major concerns



Blackberries – Supplies are good, the heat in north California is causing the berries to mature faster causing issues with quality.



Blueberries – Quality is good and supplies are plentiful.

Fruits

CROP REPORT



Grapes - Quality is good on red and green grapes.



Lemons - Demand exceeds supply on all sizes as volume dropped from poor quality. Act of God from heat which has caused fruit to start to drop from the trees.



Limes – Quality is fair to good.



Mangoes - Good supply and good availability



Melons Cantaloupe – Supplies remain good on larger-sized fruit as the continued warm weather pushes the crop forward. Sizing is still leaning heavy to 9's with limited supply on 12's and 15's. Quality on the new crops is outstanding

Fruits

CROP REPORT



Melon Honeydew - Supplies are plentiful as the continued warm weather pushes the crop forward. Quality is excellent with sugar levels ranging from 12 to 14.



Oranges – ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions



Pears - Both Anjous and Bartletts are shipping. Quality remains very good.



Pineapple - Quality is good and the market is holding from last week. Expect to be tight on supplies, more so on larger sizes for another 2-3 weeks

Fruits

CROP REPORT



Raspberries - Supplies are steady; however, the heat in the northern growing area of California is causing the berries to show some quality issues.



Strawberries – The heat in the Northern growing area of California is causing the berries to mature faster than normal. This also causes a drop in size and soft/bruising berries; however supply is good



Watermelon - The seedless watermelon market is mixed due to lighter supply, mostly a result of heavy rain. Demand remains firm due to warm weather and heavy school business.

Vegetable

CROP REPORT



Asparagus - Still a slight shortage on larger sizes. All other sizes remain steady.



Broccoli - Supplies are still on the lighter side this week, but will improve later this week. The demand remains good and the market is strong.



Cauliflower - Quality is good, supplies have slightly improved, and demand is steady



Carrots – We are seeing both good quality and volume.



Corn – Good quality is mixed out of Michigan and New York. South Georgia will be ramping up this weekend.



Celery - Supply is normal and the markets are slightly better, but still just average with moderate demand. Quality is good out.

Vegetable

CROP REPORT



Cucumber – Very active market in the East. Michigan is mostly done with very limited supply coming from the region. Local fall crops are on the horizon



Eggplant - Supply is snug with Michigan done and Georgia just beginning. Mostly good quality.



Garlic - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high..



Ginger - Chinese markets are mixed, but quality is good. Product is available at high costs from Brazil, Costa Rica and Honduras.



Green Cabbage – The cabbage market is easing in the Midwest (Wisconsin) as well as the West Coast. Markets are still firm.



Vegetable

CROP REPORT



Green Onion - The market is active due to lighter supplies.



Kale – Quality, supplies are good.



Lettuce Iceberg - Supplies and demand are steady, and quality is good.



Leaf Green and Red- Red leaf quality is good, supplies are normal, and demand is average. Green leaf supplies are normal with good quality and demand has been average.

Leaf Romaine - Supplies are slightly above normal. Demand and quality are both good.

Leaf Romaine Hearts - Supplies are slightly above normal. Demand and quality are both good.

Vegetable

CROP REPORT



Onions - Onion harvest is progressing on schedule with exceptional weather. All colors are available with no notable quality or availability concerns



Pepper, Bell – Supplies are waning from NJ, NY, PA, and MI, and rains continue in NC, keeping crews out of the fields; mostly off grades with fair to good quality.



Potato – Norkotahs have been looking really good, other than a few minor issues. Sheds are experiencing high pack outs with good size, the lack of trucks is causing slow runs.



Spinach - Quality and supply have improved and product is available.



Squash – Squash supplies remain limited. More volume and improved quality from GA, more Fancy available than Medium, and quality remains fair at best.

Vegetable

CROP REPORT



Tomato - Rounds: Bama and Tenn. are still harvesting lightly S. Carolina has begun, FL is 4 weeks out, demand is weak. With the Hurricane hitting, we could see a rapid shake up in the East.

Romas: Light supplies are still coming from mostly the Tenn. region. Same Hurricane situation as the rounds.

Grapes: There has been a little bump in supply to go alongside the weak demand.

Cherries: These are experiencing lackluster demand as well, and will move into next week unchanged. Quality is mostly good, but they occasionally will show signs of rain and heat stress concerns.

BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact kenn@bayshoreproduce.net and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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