2017-2018 year has begun!!
October 1st was the beginning of a new NAWIC year. This past year brought some big changes for our chapter. Two members transferred, we lost a member due to changes in her life but we also have four new members that are eager to take up where the others have left off.

On Sunday, October 8th we held the largest Block Kids competition we have held in “many” years. We partnered with the Girl Scouts Dakota Horizon Service Unit and had 41 girls participate from grades 1st through 5th. Although I have been involved in every competition our chapter has held I have learned something new each time about changes that are needed to make the next one better. Thank you to the Girl Scout office for all their assistance in making this event a success!! We look forward to partnering with them again next year for the Block Kids competition and other opportunities to teach the young women about careers in construction.

Thank you to Kara and Emily H. for joining me at the Midwest Region Joint Chapter meeting in Sioux Falls on September 23rd. Being new members there were a bit overwhelmed with the everything that was discussed but had a lot of great ideas for the future of FM246. Was a lively discussion on the drive back to Fargo.

Upcoming events are being planned to promote NAWIC and grow the chapter!!

Amy Berg

NAWIC Needs You
&
You Need NAWIC!!
<table>
<thead>
<tr>
<th>Sun</th>
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<th>Fri</th>
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</thead>
<tbody>
<tr>
<td>1 <strong>Have you Renewed?</strong></td>
<td>2</td>
<td>3</td>
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<td>5</td>
<td>6</td>
<td>7</td>
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<tr>
<td>8</td>
<td>9 Cleveland Day</td>
<td>10</td>
<td>11 LEADERSHIP TRAINING CONF CALL</td>
<td>12</td>
<td>13</td>
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<tr>
<td>15</td>
<td>16 National Boss Day</td>
<td>17</td>
<td>18 PDE CC</td>
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<tr>
<td>22</td>
<td>23 Breast Cancer Awareness</td>
<td>24 LEADERSHIP TRAINING CONF CALL</td>
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<td>26</td>
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<tr>
<td>29</td>
<td>30</td>
<td>31 Happy Halloween</td>
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</tr>
</tbody>
</table>

- **October 1st** - $25 late fee applied to renewals

### Chamber Networking Events

**Business After Hours** - Held on Thursday night (bi-monthly) - Location varies

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 19</td>
<td>Hilton Garden Inn</td>
</tr>
<tr>
<td>December 7</td>
<td>Delta by Marriot</td>
</tr>
<tr>
<td>February 8</td>
<td>Hilton Garden Inn</td>
</tr>
<tr>
<td>April 19</td>
<td>Delta by Marriot</td>
</tr>
<tr>
<td>June 21</td>
<td>Courtyard by Marriot</td>
</tr>
<tr>
<td>August 16</td>
<td>Hilton Garden Inn</td>
</tr>
</tbody>
</table>

**Women Connect** - Locations vary - 3:30 - 5:00 pm (Social hour 5:00 - 6:00 pm)

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 18</td>
<td>“Living Your Most Authentic Life: It Means Taking Risks” Kelly Krenzel &amp; Bethany Berkely will facilitate a panel discussion.</td>
</tr>
<tr>
<td>November 28</td>
<td>“Persona: The Role of Our Social Mask” Presented by Jennifer M. N. Schillinger</td>
</tr>
<tr>
<td>December 19</td>
<td>“Shoes of Life” Presented by Heather Ostrowski</td>
</tr>
</tbody>
</table>

For more information (location & cost) or to register for these events go to [www.fmchamber.com](http://www.fmchamber.com)
<table>
<thead>
<tr>
<th>Sun</th>
<th>Mon</th>
<th>Tue</th>
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<tr>
<td>~ November 1 - IRS compliance form due</td>
<td>IRS Compliance Form Due</td>
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<tr>
<td>~ February 15 IRS 990, 990EZ, 990N (e-postcard) must be done by</td>
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<td>copy to NAWIC Office &amp; Director</td>
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<td></td>
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<td></td>
<td></td>
<td>Northeast - Fall Conference</td>
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<td></td>
<td>Membership PR &amp; M CONF CALL</td>
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<td></td>
<td>North Central - Fall Conference</td>
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<td>15</td>
<td>16</td>
<td>17</td>
</tr>
<tr>
<td>Daylight Savings Ends</td>
<td></td>
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<td></td>
<td>FM 246 39th Annual AUCTION</td>
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<td></td>
<td></td>
<td></td>
<td>South Atlantic - Fall Conference</td>
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<td>19</td>
<td>20</td>
<td>Monthly reports due to Director</td>
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</tbody>
</table>

**Upcoming Regional/National Events**

<table>
<thead>
<tr>
<th>MIDWEST REGION ANNUAL FORUM - 2018</th>
<th>ANNUAL MEETING &amp; EDUCATION CONFERENCE (AMEC)</th>
<th>MIDWEST REGION 2017 FALL CONFERENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SAVE THE DATE</strong></td>
<td><strong>63rd Annual Meeting</strong></td>
<td>General Registration - $145 (after 10/1)</td>
</tr>
<tr>
<td><strong>63rd Annual Meeting</strong></td>
<td></td>
<td>DoubleTree by Hilton</td>
</tr>
<tr>
<td>Watch for information about all the things to do &amp; see in Orlando when you aren’t attending the many seminars &amp; workshops that will be available to enhance your career in the construction industry!!</td>
<td>Hilton Orlando Lake Buena Vista</td>
<td>Deluxe King/Deluxe Queen dbl) - $124</td>
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<td>350 First Ave NE</td>
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<tr>
<td></td>
<td></td>
<td>Cedar Rapids, IA 52401</td>
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<tr>
<td></td>
<td></td>
<td>Shark Tank: Make An Investment in NAWIC</td>
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<td></td>
<td></td>
<td>Co-hosted by: Quad Cities/Moline #50</td>
</tr>
</tbody>
</table>

May 17-19, 2018 Rapid City, SD | August 15-18, 2018 Orlando, FL | October 20-21, 2017 Cedar Rapids, IA |
Fargo-Moorhead, ND Chapter #246

WOMEN IN CONSTRUCTION

FALL MIXER

Women in all facets of the construction industry getting together!!

Wednesday, October 18th, 2017
5:30 pm - 7:30 pm

300 Lime Apartments - Clubroom
303 11th St N.; Fargo, ND

Who Should Attend:

- Contractors
- Subcontractors
- Tradeswomen
- Engineers
- Business Owners
- Safety Professionals
- Project Managers
- Architects
- Designers
- Project Assistants
- Accountants
- Insurance/Surety Reps
- Material Suppliers/Vendors
- Construction Attorneys
- Office Managers

RSVP by Noon, Tuesday, October 17 to: Amy Berg
by phone: 218-234-6633
or email: aberg.nawic@yahoo.com
## 2017 / 2018 Officers

<table>
<thead>
<tr>
<th>NATIONAL</th>
<th>LOCAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>President</td>
</tr>
<tr>
<td>- Catherine Shoenenberger</td>
<td>- Amy Berg, CBT, CIT</td>
</tr>
<tr>
<td>President Elect</td>
<td>Vice President</td>
</tr>
<tr>
<td>- Dove Sifers-Putman, CBT</td>
<td>- Melanie Nordhougen</td>
</tr>
<tr>
<td>Vice President</td>
<td>Secretary</td>
</tr>
<tr>
<td>- Diane Mike, CBT</td>
<td>- Amy Berg, CBT, CIT</td>
</tr>
<tr>
<td>Secretary</td>
<td>Treasurer</td>
</tr>
<tr>
<td>- Jill Hanson, CIT</td>
<td>- Suzi Retzlaff</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Directors</td>
</tr>
<tr>
<td>- Anne Pfleger, CIT</td>
<td>- Emily Herbranson</td>
</tr>
<tr>
<td>IPP</td>
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</tr>
<tr>
<td>- Connie Leipard, CIT</td>
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</tr>
</tbody>
</table>

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**Midwest Region Information**

Director

*Vicki Nickel, CIT*
Cornerstone Companies
4400 College Blvd.; Suite 350
Overland Park, KS 66211
Direct# 913-754-0191
Fax #: 913-378-0399
Email: vnickel@ckcins.com

**NAWIC Office Contact Info**

NAWIC
327 S. Adams St.
Fort Worth, Texas 76104
Phone - 800-552-3506
Fax - 817-877-0324

**WEBSITE**
Visit our national website at [www.nawic.org](http://www.nawic.org)

**FACEBOOK**
Connect with us on Facebook at [facebook.com/nawicnational](http://facebook.com/nawicnational)

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**If you have anything you would like added to the Newsletter:**

Please contact: Amy Berg:
Phone: 218-234-6633
(leave message)
Email: aberg.nawic@yahoo.com

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**WEBSITE**
Visit the regional website at [MIDWEST REGION - www.nawicmidwestregion.org](http://www.nawicmidwestregion.org)

**FACEBOOK**
Connect with us on Facebook at [facebook.com/groups/nawicmidwest](http://facebook.com/groups/nawicmidwest)
Chapter Member Information

**Amy Berg, CBT, CIT**
Joined - March 28, 1989
Innovative Window & Door Service, LLC
31576 SW Pickerel Lake Rd
Detroit Lakes, MN 56501
218-234-6633
aberg.nawic@yahoo.com

**Emily Herbranson**
Joined - July 1, 2017
Fabricators Unlimited
828 NP Ave
Fargo, ND 58102
701-235-1185
emilyh@fabricatorsunlimited.com

**Emily Kautzman**
Joined - August 1, 2017
(NDSU Student) / MEI Technologies
1951 Dakota Dr. N
Fargo, ND 58102
701-214-3516
emilykautzman@gmail.com

**Melanie Nordhougen, LEED AP**
Joined - October 1, 2009
Mortenson Construction
3009 37-1/2 Ave S
Fargo, ND 58104
701-799-5105
melanie.nordhougen@mortenson.com

**Suzi Retzlaff**
Joined - October 1, 2006
Empire Engineering
1553 1st St
West Fargo, ND 58078
701-212-8484
retzlaff@hotmail.com

**Kara Skarphol**
Joined - July 1, 2017
Casselton Lumber
5878 Autumn Dr.
Fargo, ND 58104
701-793-3287
kara@casseltonlumber.com

**Lisa Thoreson**
Joined - July 1, 2017
Moorhead Electric Inc. (MEI)
3451 University Dr. S
Fargo, ND 58104
701-212-9540
lthoreson@moorheadelectric.com

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All Aboard!
For Your NAWIC Journey
♦ SUPPORT
♦ ENCOURAGE
♦ GROW

September Member Dinner
Amy Berg / Kathi Dobson / Kara Skarphol
246 / 183 / 246

#TakeAim4NAWIC
Committee Reports

MEMBERSHIP

Do you know anyone who is employed in one of the many facets of the construction industry from entry level to CEO’s of the companies? Invite them to join us for our next Membership Meeting/Program to learn more about NAWIC and the opportunities that are available to help them learn about themselves and the construction industry. **17-18 National Goals** - 80% retention with 20% growth per chapter.

Do any of these describe your job? Then NAWIC is for you!!

- Accounting / Contract Administrator
- Engineers / Architects
- Project Managers
- Tradeswomen
- Business Owners
- Office Manager
- Operations Managers
- College Student In Construction Fields

RENEWALS due!! - It’s **never too late to renew** ($25.00 Late Fee).

RETENTION - National goal - 85% - we are at 77.8% retention.

We are currently at 7 members!! We need 1 more renewal to achieve the national retention goal and 9 new members to break the 15 member minimum.

PR & MARKETING (COMMUNICATIONS / PUBLICITY)

Press Releases continue to be sent out for the monthly membership meetings and we continue to receive requests for information from prospective members through our website.

Press Releases will be going out for the Block Kids, Design Drafting and upcoming meetings!! Watch the local newspapers for any NAWIC related articles or meeting notices.

SCHOLARSHIP - DUE TO NFSF BY FEBRUARY 28TH!!

**NFSF:** Scholarship applications for the Onie Loeks Memorial Scholarship are due to NFSF by February 28th, each year. Information for the scholarship is available online at: http://www.nawic.org/nawic/NFSFScholarships.asp

➢ Congratulations to the winners of the 2017-2018 “Onie Loeks Memorial Scholarship’s”:

$ 500   - Kalley Bardson   MSUM - Construction Management
$1000  - Amanda Mears   NDSU - Electrical Engineering

We look forward to meeting and recognizing them at our Auction in November!!

BYLAWS / STANDING RULES - NATIONAL CHAIR: ROBIN FULTON MEYER

Each member needs to go to the NAWIC website and download the most current copies of the NAWIC operational manual which contains the current NAWIC bylaws.

➢ Due to changes at the National level The Chapter Standing Rules have been reviewed by Chapter board and sent to the National Chair for approval. *(Have been approved by National Chair)*

DUTIES: Responsible for preparation and presentation of all Bylaw and Chapter Standing Rule amendments.
Committee Reports

WAYS & MEANS (FUNDRAISING)

**Sponsorship Opportunities**
Information packet is available on the chapter website: [www.nawicfm246.org](http://www.nawicfm246.org)

**Auction - November 16, 2017** Planning is underway!! Starting creating your list of invitees and start contacting donors!!

**DUTIES:** Responsible for all Chapter fundraising activities. Subcommittees will oversee annual activities such as the Annual Auction, Golf Tournament and/or other activities.

**IMPORTANT** - do you have any ideas for Chapter Fundraisers?

FINANCE - AUDIT / BUDGET

**AUDIT:** The 16-17 audit will be done after the end of the fiscal year on September 30th.

**BUDGET:** The 17-18 budget will be presented & discussed at the first board meeting of the 17-18 year.

PARLIAMENTARIAN

**DUTIES:** Will help the President keep the meeting running smoothly using Roberts Rules Newly Revised guidelines.

NAWIC EDUCATION FOUNDATION (NEF) - SEE PAGE 10 FOR MORE DETAILS

**DUTIES:** Will promote the NAWIC Education Foundation (NEF) programs within the Chapter and Community and also gain financial support for these programs which include Block Kids, Design/Drafting contests for students and the adult educational programs (see info on page 10)

WIC WEEK - MARCH 4 - 10, 2018

**Women In Construction (WIC) Week**

**Dates to Remember:**
- Commitment Form Due: 1/5/2018
- Poster / Pin Orders Due: **2/1/2018**
- Recap Form Due: 4/2/2018

**2017-18 AWARDS:**
1. Chapter with the most events
2. Chapter with the largest single WIC week event
3. Region with the largest single WIC week event.

**“No matter what people tell you, words and ideas can change the world.”** Robin Williams

PROFESSION DEVELOPMENT & EDUCATION

See page 9 for monthly Membership Meetings & Program Schedule

- Chapter’s must hold 10 Membership meetings per year and conduct Association business at 4 of them.
- If you haven’t had the opportunity, make sure to go to the NAWIC national website www.nawic.org and click on the banner to check out the Professional Development and Education Program page and all it has to offer the members. There are 6 Tracks of professional and personal growth programs (some of the tracks are still under construction) as well as Education options. There are also links to an Online Bookstore, Podcasts/Webinars, Career Center, Continuing Education, NEF and Conversations with NAWIC.
### Committee Reports

**PROFESSION DEVELOPMENT & EDUCATION -**

**DUTIES:** Responsible for all arranging monthly meeting programs and provide program information to the Secretary (for thank you notes), Media Relations and Newsletter. The Chair may also submit seminar recommendations to Ways and Means.

**IMPORTANT** - do you have ideas for Programs, Seminars and other items to promote NAWIC?

## 2017 - 2018 Monthly Meeting/Program Schedule

<table>
<thead>
<tr>
<th>OCTOBER 18, 2017 (Wed)</th>
<th>NOVEMBER 16, 2017 (Thurs)</th>
<th>DECEMBER 19, 2017</th>
</tr>
</thead>
</table>
| Program: **WIC Fall Mixer**  
*Women in all facets of the industry getting together!*  
Location: 300 Lime Apartments  
Clubroom - Fargo, ND  
**Meeting type:** Networking  
**Planned by:** Members | Program: **39th Annual Construction Industry Auction**  
*Fundraiser to support our industry programs and scholarships*  
Location: Holiday Inn, Royale Room  
Fargo, ND  
**Meeting type:** Community  
**Planned by:** All Members | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** |

<table>
<thead>
<tr>
<th>JANUARY 16, 2018</th>
<th>FEBRUARY 20, 2018</th>
<th>MARCH 4-10, 2018 WIC Week</th>
</tr>
</thead>
</table>
| Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** |

<table>
<thead>
<tr>
<th>APRIL 17, 2018</th>
<th>MAY 15, 2018</th>
<th>JUNE 19, 2018</th>
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</thead>
</table>
| Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** |

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<thead>
<tr>
<th>JULY 17, 2018</th>
<th>AUGUST 21, 2018</th>
<th>SEPTEMBER 18, 2018</th>
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</thead>
</table>
| Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** | Program:  
**Presenter:**  
**Location:**  
**Meeting type:**  
**Planned by:** |
ADULT EDUCATION PROGRAMS
Certified Construction Associate (CCA) 6-parts
- Construction Document Technician (CDT)
- Estimating & Scheduling Practitioner (ESP)
Construction Industry Technician (CIT)
Construction Industry Specialist (CIS)
Construction Bookkeeping Technician (CBT)

Design Drafting
The 2017-2018 problem for the High School & College Divisions have been released!!
The program has been completely revised with CAD & Hand drafting combined into one (1) competition, is now available to High School (9-12) and College (Freshman - 1st year Senior) and can now be sponsored by Individual Sponsors (not just NAWIC Chapters).

Find the problem(s) and the new guidelines at:
https://nef-edu.org/cad-design-drafting-competition

Block Kids
Block Kids 2018 was held Sunday, October 8th.
At the Girl Scout Dakota Horizon Service Center
1002 43rd St. S; Fargo, ND
41 Girl Scouts in grades 1st through 5th participated in the competition with cash prizes going to the 1st 3 places. We haven't held this large of a competition in years and with new members this was a learning experience for all of us with a lot of notes made for next year. (see pictures on page 13)

Become an NEF Ambassador... Would you like to help promote NEF to all of the Construction Industry?
Ambassadors will receive:
A bronze pin for completing one item,
A silver pin for completing two items, and
A gold pin for completing three items or more.

The criteria to become a NEF Ambassador and the nomination form are available on the NEF website at www.nef-edu.org.
NEF's Construction Dictionary

New/Updated Edition with a fresh look... over 600 terms added!!!

<table>
<thead>
<tr>
<th>Part #</th>
<th>List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>7-01-01</td>
<td>$ 65.00</td>
</tr>
</tbody>
</table>

Get yours today!!!!

CORE PURPOSE
To enhance the success of women in the construction industry.

CORE VALUES:
- Believe
- Persevere
- Dare
Chapter #246 Sponsors

Sponsorships Available:

**Annual Sponsorships:**
- $250 - General Contractor
- $200 - Contractor *
- $150 - Sub-Contractor *
  * Select one of the following events
    - Auction Fundraiser
    - Block Kids Program

**Event Sponsorships:**
- $100 - Project Manager
- $ 50 - Trades Person
- $ 25 - Construction Supporter
  Single Events
    - Design Drafting Competition
    - WIC Week Events
    - Networking Event (s)

For complete sponsorship details and the commitment form go to the chapter website at [www.nawicfm246.org](http://www.nawicfm246.org).
Block Kids
October 8th, 2017