

Curriculum Vitae of:

J. C. Melvin, REALTOR®

Keller Williams Realty Southwest, Las Vegas

Additional Designations:

SRS – Seller Representation Specialist, SRS Council, 2007

G.R.I. -Graduate REALTORS Institute, 1986

CRS - Certified Residential Specialist, Residential Sales Council, National Association of REALTORS, 1988

ABR - Accredited Buyer Representative, Buyer's Council, NAR 1997

ITI - Instructor Training Institute, ITI Council, (1 of 11 nationally) 1995

LTG- Leadership training Graduate, 2003 and PMN-Performance Management Network, 2004- Woman's council of REALTORS,

Organizations:

National Association of REALTORS®, Nevada Association of REALTORS® since 1981

Greater Las Vegas Association of REALTORS® since 1981

Local, State and National member, Woman's Council of REALTORS®

Past Member of the Residential Sales Council (CRS)

Member Real Estate Buyer Agency Council (ABR)

Member Real Estate Educators Association (REEA), 2003-04 President, NV Chapter

Member National Speakers Association, 2004 to present

Commercial Marketing Group – Las Vegas

Accreditations & Professional experience

Honored as the "2014 Realtor of the Year" by GLVAR

Honored as the "Nevada Distinguished Realtor of the year", 2009

Entered into the GLVAR REALTOR Hall of Fame, 2005

Recipient of the Annual Ronn Reiss Educational Award, GLVAR, 1995

Recipient, honorable mention, Instructor of the year, National Assoc. 1997

Instructor of the year, Greater Las Vegas Association of REALTORS®, 1996, 2011

Trainer for the United States Agency for International Development, Eastern Europe, 1996, 1997

International teaching assignments: Poland, Russia, Ukraine & Romania
National REALTOR Conventions, San Francisco, New Orleans, Orlando and Washington D.C.

Education Chairman, 1991, 1994, Nevada Association of REALTORS®

PR Chairman, state and local association of Realtors, 2008
Dean of Faculty, Greater Las Vegas Association of REALTORS®, 1991, 1992, 1997
Chairman, Risk Reduction Committee, NVAR 1992
Chairman Education Committee for the State and Local Chapter, Woman's Council of REALTORS®, 1995, 1996, 2001
Chairman, Agency Task Force, State of Nevada Real Estate Division, 1989, 1990 & 1991, "Duties Owed" task force, 2004-2005
Chairman, Board of Trustees, NV Association Leadership, 2000, 01, 02
Chairman, Strategic planning, state association of Realtors, 2008
Chairman, Public Relations, state association of Realtors, 2010
Chairman, Education Committee, Commercial Marketing Group-2008-09

Work Experience:

Licensed REALTOR in Nevada since 1981
Top 10% production 1999, 2004 out of 110,000 C-21 agents Nationally
With Keller Williams Realty, 10 years, Team Leader & Corporate Broker
Regulatory Compliance Manager 1998 - present

Served as State Director for the Nevada Association of REALTORS®, 1990, 1991, 1992, 1993, 1994.

Served as Regional Vice President/Executive Committee for the Nevada Association of REALTORS® to Southern Nevada, 1995

Currently on Advisory Committee to the R. E. Commission, 2002-current

As the chairman of the States Agency task force and continuing consultant to the Real Estate division, JC has assisted with the writing of various forms now considered within the industry as standard such as the "Duties Owed" form, the HOA (Homeowner Association) forms.

The author of a variety of Education classes for the industry including:

Agency, fact or fiction, Answers to Agency questions , Dual Agency Issues, Your day in court – an Agency Class, You, the Law and Homeowner Associations, Nevada CIC (Common interest community) Law, MOLD, Real Estate's new Challenge, and Professional Standards updates across the country.

Conducted programs for: The Nevada Real Estate Division, The Nevada Association of REALTORS, National Conventions, The Howard Hughes Corporation, Del Webb and Pulte Homes, Fidelity National Title, United Title, The Polish, Russian and Romanian Associations. The Wyoming, New York, California, Tennessee Associations et al.