THE GREENS

The Northwind Team represented another exchange Buyer whose identification period was slowly ticking away. The team quickly went to work in order to assist their client in finding an opportunity that fit their requirements. Utilizing their vast network of owners, the team was able to identify and consummate this "off market" transaction with plenty of time to spare on the exchange identification clock. The buyer saved his exchange, and the seller got a market rate value – win-win for both parties.

The community sold for an impressive \$85,435 a door or a 5.1% Cap Rate.

of Offers = 1 Escrow Period = 86 days