



# THE HARDWARE HERALD

published monthly by

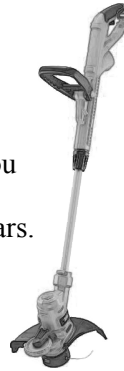
**Island Hardware & Supply, Inc.**

21 West Beach Road • Eastsound, WA 98245 • 376-4200 • Mon-Fri 7:30-5:30, Sat 8:30-5:30, Sun 9-3

Volume XVIII, Issue VIII: Aug, 2018

## 6.5 AMP B&D STRING TRIMMER: \$57.15!

At last! The almost perfect trimmer for the occasional user! This 14" electric trimmer will start and run year after year. If you remove the wimpy round string and use the .065" square stuff made by Arnold, this combination should serve you well for years. If you don't like it, bring it back for a full refund as usual.



## NEW LINE OF BELTS!

Check it out! We now have a new line of belts in stock in sizes and color selections upstairs. They serve some of us as two belts in one and are made of elastic webbing that expands and contracts as you do. Have you ever got ready for a big meal and nervously looked around to see if anyone was watching as you "loosened" your belt? This belt is so comfortable, it should be called a **Buffet Belt** and it's only **\$12.99!**



## COSTCO & IHS: THE FRIENDSHIP CONTINUES

A while ago, we started bringing in a few of Costco Wholesale's most popular household products for islanders who were having a tough time getting them. We did not envision how popular this service would be. The success of this portion of our business has grown fast for two reasons. First, we listen to you and try to stock the most needed everyday household predominantly "Kirkland" products. Second, by stocking only super fast moving items, we can still turn a small profit with a much smaller mark up than usual.

This business formula works for Costco so why can't it work for us? Some of the time our prices on Costco products fluctuate more than our other normal suppliers. These savings occur when Costco passes on additional discounts to us, so we pass them on to you. These lower prices usually are short lived so grab the savings when you can.

Happy shopping!



## JOE ORGILL'S LEGACY

For those of you who might not know who Joe Orgill was or for that matter who Orgill is, Joe headed a family-owned worldwide wholesale hardware distribution company with some 2500 hard-working and very appreciated employees. Unlike their competitors such as Ace and Do-It, Orgill chose to keep a low profile and spend their efforts and resources on providing their customers with a full line of quality products at very competitive prices. This frugal philosophy has netted us a greatly expanded business. Our customers are paying less and we are making enough to be able to provide living wages for our employees; we're even able to help some of Joe's Memphis neighbors with a substantial gift in his name. He was a man who, at the end of a busy day heading up the world's 4th largest hardware distribution company, stopped to check on elderly folks who needed a visit from someone who cared and maybe had a warm meal for them. We are so fortunate to have our principle supplier be Orgill. Please take the time to read the letter we received from the Metropolitan Inter-Faith Association on "Warren's" page.

## WE'RE NEXT TO #1

I've been watching a family of 5's video records of their 3 years of full-time exploring the US, Canada, and Mexico in a 28' trailer. Their #1 favorite area so far is about 75 miles north of here. That's right—BRITISH COLUMBIA! Their YouTube site with over 110,000 subscribers is "Keep Your Daydreams."

May 24, 2018

Mr. Paul Garwood  
Island Hardware & Supply  
21 West Beach Road  
Eastsound, WA 98245



Dear Mr. Garwood,

Thank you for your exceptional gift of \$10,000.00 to MIFA's Meals on Wheels program in memory of our wonderful volunteer and supporter Joe Orgill. Because you have given so generously, MIFA is able to provide stabilizing services to more than 50,000 of our at-risk neighbors each year. Neighbors like Verline, whose story I'd like to share:

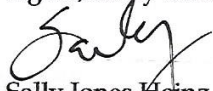
*When Verline became ill, her daughters found themselves using all their vacation time from work for her doctor's appointments. They feared that she didn't have the strength to get to the prepared meals they left for her breakfast and lunch, so they contacted MIFA. Soon, Verline was not only receiving weekday Meals on Wheels, she also was paired with Annie Oliver, an 80 year old Senior Companion volunteer. The two seniors became fast friends during the short time that Annie provided her with care and companionship before Verline entered hospice and died.*

*Verline's daughters wrote, "The support received from MIFA gave us a peace of mind that allowed us to keep our jobs. We made new relationships and, most of all, our mother was made to feel special, as though her life mattered. At the end, when she needed help, it was given in such a way that did not sacrifice her pride. We are forever grateful!"*

From caring volunteers like Joe who provide a daily check-in for our senior clients to the nutritious meals that allow them to remain independent, generous gifts like yours provide a lifeline for clients like Verline who face the challenges of aging, food insecurity, and isolation. We thank you for offering them stability and a chance retain their dignity.

We have shared our appreciation for your kind tribute with the Orgill family, who shared your lovely remembrances of him. We couldn't agree more with the sentiments you expressed.

Again, many thanks,

  
Sally Jones Heinz  
President & CEO

*Thank you  
so much for  
this special  
tribute.*

P.S. Joe's family shared your lovely written remembrances of him, and we couldn't agree more with the sentiments you expressed.

**This letter serves as your receipt.** In accordance with IRS regulations, this letter confirms that MIFA received a contribution of \$10,000.00 from Island Hardware & Supply on May 23, 2018. No tangible gifts or services were provided in return for this contribution.



**Metropolitan Inter-Faith Association**

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MIFA's services are made possible through many private donations and funding from the Aging Commission of the Mid-South, the Corporation for National & Community Service, the City of Memphis, the Department of Housing and Urban Development, Shelby County, and the Tennessee Department of Transportation.