

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>3/9/21</b>	<b>3/16/21</b>	<b>3/23/21</b>	<b>3/30/21</b>
Active Single Family Homes	39	35	38	44
LY-Active Sgl Family Homes	55	61	48	45
% Change	-29.1%	-42.6%	-20.8%	-2.2%
Average List Price	\$2,616,103	\$2,981,286	\$2,887,658	\$2,795,727
Price per Sq. Ft.	\$1,018	\$1,048	\$1,036	\$1,036
Days on Market	43	46	45	36
Contingent & Pending	24	21	21	18
Actives Only	15	14	17	26
TOTAL Cont/Pend/Actives	39	35	38	44
Contingent & Pending/TOTAL	61.54%	60.00%	55.26%	40.91%
Year to Date Sales	56	67	71	78
Last Year's Sales (same time period)	31	35	41	43
% Change	80.6%	91.4%	73.2%	81.4%
List Price	\$2,276,187	\$2,327,246	\$2,312,106	\$2,346,071
Sales Price	\$2,318,957	\$2,379,412	\$2,375,292	\$2,416,740
Sales % vs List Price	102%	102%	103%	103%
\$ per Sq. Ft., Sales Price	\$954	\$982	\$982	\$975
Days on Market	35	38	37	35
Last Year's Sales Price	\$1,935,371	\$1,902,629	\$1,920,220	\$1,977,907
Appreciation	19.8%	25.1%	23.7%	22.2%
<b>CONDOS</b>				
Active Condominiums	7	9	9	8
LY-Active Condominiums	7	7	7	6
% Change	0.0%	28.6%	28.6%	33.3%
Average List Price	\$1,170,571	\$1,113,778	\$1,080,333	\$109,100
Price per Sq. Ft.	\$886	\$848	\$797	\$805
Days on Market	32	30	34	40
Contingent & Pending	3	4	5	5
Actives Only	4	5	4	3
TOTAL Cont/Pend/Actives	7	9	9	8
Contingent & Pending/TOTAL	42.86%	44.44%	55.56%	62.50%
Year to Date Sales	12	11	12	12
Last Year's Sales (same time period)	6	7	7	8
% Change	100.00%	57.14%	71.43%	50.00%
List Price	\$991,000	\$1,027,545	\$1,021,083	\$1,054,917
Sales Price	\$978,708	\$1,012,682	\$1,005,792	\$1,034,708
Sales % vs List Price	98.76%	98.55%	98.50%	98.08%
\$ per Sq. Ft., Sales Price	\$777	\$769	\$806	\$792
Days on Market	48	50	46	46
Last Year's Sales Price	\$917,000	\$924,857	\$924,857	\$930,500
Appreciation	6.7%	9.5%	8.8%	11.2%