



<b>Job Title</b>	<b>Route Sales Representative</b>		<b>Job # 2001014</b>
<b>NOC / NAICS</b>	6221 / 417930	<b>Date</b>	January 27, 2020
<b>Location</b>	Newmarket: travel to York / Durham / Peel / GTA	<b>Wages</b>	\$15.00 per hour + annual bonus
<b>Experience (Yrs.)</b>	<input checked="" type="checkbox"/> 0-1 <input type="checkbox"/> 1-3 <input type="checkbox"/> 3-5 <input type="checkbox"/> 5+	<b>Hours/Week</b>	35+ hours/week
<b>Employment Type</b>	<input checked="" type="checkbox"/> Perm <input type="checkbox"/> Temp <input type="checkbox"/> Seasonal <input checked="" type="checkbox"/> FT <input type="checkbox"/> PT	<b>Schedule Availability</b>	Monday to Friday 8am-5pm flexible
<b>Benefits Available After Probation Period</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes:		
<b>Workplace / Physical Requirements</b>	<ul style="list-style-type: none"> <li>• Able to lift and move a minimum of 50 lbs.</li> <li>• Have a valid driver's license and clean driving record</li> </ul>		
<b>Company</b>			
<p>This mobile industrial supplier provides maintenance, repair, operations (MRO) and safety products to small businesses. Their directive is to be the "Industrial Store at Your Door." They bring big brand service at a fair price and to the customer's place of business be it their shop, warehouse or worksite, saving customers time, money and reducing downtime.</p>			
<b>Job Duties</b>			
<ul style="list-style-type: none"> <li>• Deliver and sell products to an account portfolio of small businesses within a designated route and territory</li> <li>• Develop sales plans that market value of Mr. O Supply, their services and product offering to a specific market vertical (either welding, manufacturing and fabrication OR Construction)</li> <li>• Increase revenue by growing sales within existing account base</li> <li>• Prospecting new accounts.</li> <li>• Learns and understands all aspects of a customer's business to support and anticipate their needs and provide the right product solutions.</li> <li>• Act as a resource for their customers and know where to access additional resources to support the safe and efficient operations of their customers.</li> <li>• Utilize vendor relationships to improve customer service and bring expertise to our customers</li> </ul>			
<b>Requirements / Candidate Profile</b>			
<ul style="list-style-type: none"> <li>• <b>Have a valid driver's license and clean driving record</b></li> <li>• <b>Must be comfortable with driving a larger delivery van and medium duty trucks</b></li> <li>• Embodies the Entrepreneurial spirit</li> <li>• Sales and customer service experience</li> <li>• Experience in the industrial sales, construction, welding/fabrication industries a positive</li> <li>• Computer literacy for Microsoft Office, Windows 10 and Point of Sale Systems (QuickBooks or other accounting software Knowledge not required but a positive)</li> </ul>			
<b>How to apply</b>			
<p><b>To apply please submit resume to <a href="mailto:HRQR@rnccs.ca">HRQR@rnccs.ca</a> for pre-screening and consideration.</b>  <b>Include a note indicating why you are a good fit for this position.</b></p>			
<b>Disclaimer</b>			
<p><i>RNC Employment Services reserves the right to submit applicant resumes in their sole judgement directly to employers only following registration. Registration in itself does not determine applicant job posting eligibility. Further RNC is not responsible for employer hiring decisions which may pre-empt registration.</i></p>			