

# **CORPORATE PROFILE**

STRATEGIC HIRE

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## **ABOUT** STRATEGIC HIRE

Strategic Hire™ is a Jeddah based firm specialized in providing professional Recruitment services to organizations in Saudi Arabia with a proven track record of success with many businesses in KSA.

Through our expertise, we help organizations in Identifying, Attracting and Assessing the required Human Capital required to achieve corporate business objectives. With our Advisory, Consulting & Training services, your business will have peace of mind when it comes to hiring projects.

Our team has worked with many multinational and local companies in Saudi Arabia such as TetraPak, TOTAL, Hyundai, AXA Insurance, Beiersdorf, AlNaghi Group and many others. We have helped in the recruitment of personnel ranging from professionals to top management executives across various industry verticals such as Manufacturing, FMCG, Services, Automotive, Construction, IT, Education, Healthcare.

# MISSION STATEMENT

To help businesses achieve their objectives by hiring the right people



### **OUR** Objectives

- To help organizations achieve corporate business objectives through SUITABLE people.
- To be a TRUE business partner in hiring projects by applying the real essence of partnership every day.
- To help client take sound business decisions based on HIGH QUALITY information relevant to our services.

### **OUR VISION**

To be the foremost Executive Search & Recruitment consulting firm in Saudi Arabia.

# **CORE** VALUES

At Strategic Hire<sup>™</sup>, we commit to:

**Outstanding Concierge-Level Service**: It is our commitment to offer excellent service comparable with the best obtainable anywhere in the world. We have taken up this challenge and will continue to deliver on our promise.

**Integrity and Transparency**: Due to the fact that the service we offer plays a critical role in any organization; we approach every single project with utmost professionalism and without prejudice. We make critical decisions based on unbiased analysis of required information. Our focus is to deliver an end result that justify the trust of our clients.

**Client Value First**: Before starting a client engagement, we seek possibilities to take the business to the next level. We strategize solutions that gives unprecedented value to our client. The value that we deliver ultimately lead to our reward.





### **BUSINESS** STRATEGY

We are a Jeddah-Based firm with Swiss standard of work and proven-track of success in the challenging Saudi market. This blend helps us to deliver exceptional service to our clients across KSA.

Our terms of service are flexible; we accommodate one-off service engagement as well as retained contractual schedules. Strategic Hire™ combines Management Consulting and Executive Search; our clients see us as strategic advisors first, and Executive Search & Talent Acquisition consultants second. We understand each client's DNA and craft a customized strategy for each search; by conducting extensive research, we deliver the best candidates for each client partner. We listen, and design an approach towards finding the best solution to meet our clients' objectives; thereby enabling our clients (both large and small) to move their business forward through talent that positively impact their competitive position in their respective markets.

Strategic Hire<sup>M</sup> conducts searches nationwide; we routinely consult on filling a job vacancy, improving hiring process and building in-house recruitment capabilities. Continuous improvement is at the core of Strategic Hire<sup>M</sup>. We continually innovate our tested and adaptable methodology that provides our clients with a short list of top performers who meticulously align with client needs, objectives as well as culture.





# **OUR** SERVICES

The task of finding the right personnel for a critical role in the required time frame and budget is extremely challenging and time consuming. These are the reasons for our existence, our mission is to deliver the right candidates and expertise within your constraints.

We help corporate organizations with services relating to executive search and talent acquisition. We are willing to transfer our expertise to organizations in order to build in-house recruitment capabilities.

Our services include:

- Strategic-Fit Assessment
- Executive Search
- Talent Acquisition
- Training
- Coaching
- Capacity Building



#### Strategic Fit Assessment

This service is suitable for organizations that have a pool of candidates but require expert support to shortlist and make a sound decision when selecting a candidate.

The more impactful-role that an organization intend to fill, the more it gets difficult to make a selection decision for the right candidates. We help clients' by making professional assessment that leads to selecting the most suitable candidate.

#### **Talent Acquisition**

We apply our expertise in searching for the perfect fit for open positions within an organization; from non-managerial calibers to professionals. We analyze the applicants and make a recommendation of the best candidate based on our analysis.

#### Executive Search

We help businesses gain a sustainable competitive advantage in their respective markets by acquiring the required top management experts for CXO & VP/Director level roles. Through this procedure, we search and focus more on assessments such as challenges-fit assessment, objectives-fit assessment, technical-fit assessment and other pertinent dimensions for candidate's assessment in order to discover alignment between the candidates and the targeted role.

#### Training

This service is perfect for an organization that already has a team and would like to sharpen their knowledge through training in talent acquisition. From the very beginning, we work to understand the vision of the organization. Thereafter, we propose customized program that fits the organization needs and finally, deliver the customized training program.

#### Coaching

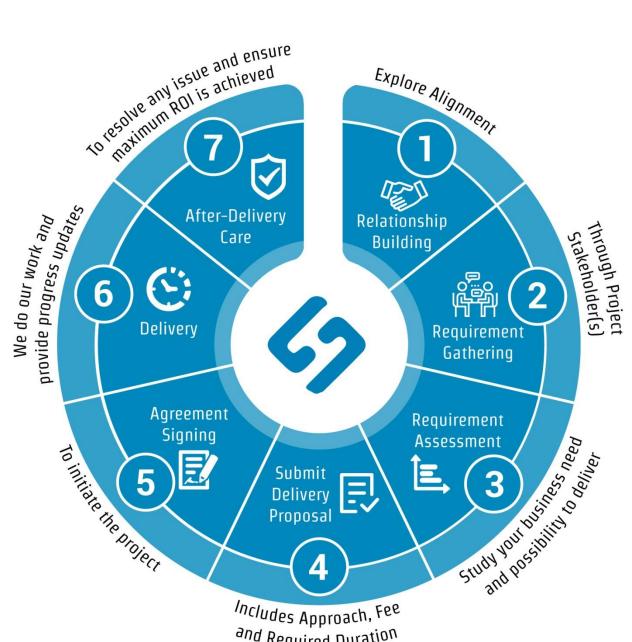
Our coaching program facilitates ongoing mentoring of the talent acquisition team with a focus on increased efficiency and performance. We work with the talent acquisition team to troubleshoot and resolve issues pertaining to their core activities i.e. candidates searching, attracting, assessment and finally filling the role.



#### Capacity Building

This service is for organizations that would need to build an in-house capacity for talent acquisition. This involves hiring the team, training them and coaching them

# OUR Engagement Methodology



and Required Duration



# CONTACT US

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