

<i>Nameplate/Level</i>	<i>Begin</i>	<i>End</i>	Q1.16	Q2.16	Q3.16	Q4.16	Q1.17	Q2.17	Q3.17	Q4.17
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Platform: Ford D3

MKS	May/08	May/16								
Premiere			1,300	900	0	0	0	0	0	0
Elite			500	400	0	0	0	0	0	0
Total MKS			1,800	1,300	0	0	0	0	0	0
Taurus	Jul/04	Jun/18								
SE			2,200	2,400	2,100	2,000	1,800	2,200	2,000	2,200
SEL			5,400	6,100	5,300	4,900	4,600	5,400	5,000	5,400
Limited			3,300	3,600	3,200	2,900	2,800	3,300	3,000	3,300
SHO			3,600	4,100	3,600	3,300	3,100	3,600	3,400	3,600
Total Taurus			14,500	16,200	14,200	13,100	12,300	14,500	13,400	14,500
Total Ford D3 Platform			16,300	17,500	14,200	13,100	12,300	14,500	13,400	14,500

Platform: Ford D4

Continental	Oct/16								
Premiere				0	1,400	1,100	1,400	1,400	1,600
Select					2,100	1,600	2,000	2,100	2,400
Reserve					2,100	1,600	2,000	2,100	2,400
Black Label					1,400	1,100	1,400	1,400	1,600
Total Continental				0	7,000	5,400	6,800	7,000	8,000
Total Ford D4 Platform				0	7,000	5,400	6,800	7,000	8,000

Platform: Ford DEW98

Mustang	Sep/04									
Base			12,800	14,300	13,100	12,300	12,500	13,300	13,100	13,300
Premium			5,200	5,800	5,300	5,000	5,100	5,400	5,300	5,400
GT			12,800	14,300	13,100	12,300	12,500	13,300	13,100	13,300
GT Premium			8,400	9,400	8,600	8,000	8,200	8,700	8,600	8,700
Shelby GT500			800	900	800	800	800	800	800	800
Total Mustang			40,000	44,700	40,900	38,400	39,100	41,500	40,900	41,500
Total Ford DEW98 Platform			40,000	44,700	40,900	38,400	39,100	41,500	40,900	41,500

Platform: Ford GT

GT	Oct/16	Jun/19								
Base					50	80	80	80	80	
Total GT					50	80	80	80	80	
Total Ford GT Platform					50	80	80	80	80	
Total Car			233,800	208,500	207,200	206,150	206,980	219,980	210,480	220,680

<i>Nameplate/Level</i>	<i>Begin</i>	<i>End</i>	Q1.16	Q2.16	Q3.16	Q4.16	Q1.17	Q2.17	Q3.17	Q4.17
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Car-Like Truck

Platform: Ford C1

C-Max	Apr/12	Dec/18								
SE			1,900	1,900	1,700	1,500	1,600	1,600	1,500	1,600
SEL			2,200	2,100	1,900	1,700	1,800	1,900	1,800	1,900
Energi			1,400	1,300	1,200	1,100	1,200	1,200	1,100	1,200
Total C-Max			5,500	5,300	4,800	4,300	4,600	4,700	4,400	4,700
Escape	Apr/12									
S			9,100	9,100	8,800	9,000	9,100	9,500	9,100	9,500
SE			36,400	36,300	35,300	36,100	36,500	38,000	36,500	38,000
Titanium			45,500	45,400	44,200	45,100	45,600	47,500	45,600	47,500
Total Escape			91,000	90,800	88,300	90,200	91,200	95,000	91,200	95,000
MKC	Mar/14									
Premiere			4,000	5,400	4,200	3,800	4,100	4,300	4,000	4,400
Select			3,000	4,100	3,200	2,900	3,100	3,200	3,000	3,300
Reserve			3,000	4,100	3,200	2,900	3,100	3,200	3,000	3,300
Total MKC			10,000	13,600	10,600	9,600	10,300	10,700	10,000	11,000
Total Ford C1 Platform			106,500	109,700	103,700	104,100	106,100	110,400	105,600	110,700

Platform: Ford CD3

Edge	Oct/06									
SE			12,200	13,700	12,200	8,900	11,200	11,600	10,700	11,200
SEL			12,200	13,700	12,200	8,900	11,200	11,600	10,700	11,200
Sport			9,800	10,900	9,800	7,100	8,900	9,300	8,600	8,900
Titanium			14,600	16,400	14,600	10,600	13,400	13,900	12,800	13,400
Total Edge			48,800	54,700	48,800	35,500	44,700	46,400	42,800	44,700
MKX	Oct/06									
Base			12,700	13,200	11,600	7,300	9,700	10,100	9,300	9,700
Total MKX			12,700	13,200	11,600	7,300	9,700	10,100	9,300	9,700
Total Ford CD3 Platform			61,500	67,900	60,400	42,800	54,400	56,500	52,100	54,400