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6	IN THE SUPERIOR COURT OF THE STATE OF ARIZONA		
7	IN AND FOR MARICOPA COUNTY		
8	ARIZONA CORPORATION ) Cause No. CV2016-014142 COMMISSION, )		
9	Plaintiff, ) PETITION NO. 48		
10	v. () PETITION FOR RECONSIDERATION DENSCO INVESTMENT () OF THE ORDER APPOINTING		
11	CORPORATION, an Arizona corporation,)RECEIVER WITH RESPECT TO ALLEGED JOINT ATTORNEY CLIENT PRIVILEGE		
12	Defendant.		
13	) (Assigned to the Honorable Teresa ) Sanders)		
14	,		
15	Peter S. Davis, as the court appointed Receiver of DenSco Investment Corporation		
16	("Receiver"), respectfully petitions the Court for an Order modifying the Court's Order		
17	Appointing Receiver, issued August 18, 2016, to strike provisions relating to an alleged joint		
18	attorney-client privilege held by the Receiver and the Estate of Denny Chittick (the "Privilege		
19	Provision") as follows:		
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#### **The Privilege Provision**

1. On August 17, 2016, the Arizona Corporation Commission (the "ACC") initiated this action seeking, among other relief, the appointment of a receiver.

2. On August 18, 2016, this Court (Judge Bustamante) held a hearing on the ACC's application. Counsel for the ACC and the Estate of Denny Chittick (the "Estate") appeared. *See* Exhibit "A," relevant portions of Reporter's Transcript of Digital Recording ("R.T."), at 3:5-9.

3. At the outset of the hearing, the Estate's counsel provided the Court and the ACC's counsel with a document captioned "Recommendations Re Receiver and Attorney/Client Privilege" (the "Recommendations"). R.T., Ex. A, at 3:22–4:9.

4. The Recommendations, relevant portions of which are attached as Exhibit "B,"
were filed with the Clerk later that day.

13 5. Most of the August 18<sup>th</sup> hearing was devoted to the selection of a receiver of
14 DenSco Investment Corporation.

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6. With respect to the attorney-client privilege, the following occurred:

a. At the outset of the hearing, the Estate's counsel: (*i*) stated that David Beauchamp of the law firm Clark Hill PLC "was counsel for both the company and Mr. Chittick"; (*ii*) asserted that there was a "presumption . . . that any [privilege] would apply to both the Estate and the corporation"; and (*iii*) asked that any order appointing a receiver include an instruction that the receiver "cannot waive the

**Guttilla Murphy Anderson, P.C.** 5415 E. High Street, Suite 200 Phoenix, AZ 85054 (480) 304-8300 attorney[-]client privilege with respect to the company, unless the Estate also agrees.' R.T., Ex. A, at 5:9-19.

b. Counsel for the ACC, without addressing the merits of the Estate's argument that a joint privilege existed, proposed that the Court not "make the decision as to whether or not [the] attorney[-]client privilege should be waived," and declined to address the issue in the order appointing a receiver. R.T., Ex. A, at 12:11-17. The ACC proposed instead that "a motion should be filed ... whenever that issue arises." *Id.* at 12:25–26:1.

c. There was no further discussion about the merits of the Estate's position.
7. After the hearing concluded, the Court entered its *Order Appointing Receiver*, at the end of which the following was written by hand: ["It is further ordered the Receiver may not waive the attorney-client privilege as to Chittick's communications with Beauchamp without the Estate's consent. The Receiver must obtain court approval before waiving the privilege as to DenSco if the Estate does not consent to the waiver." Relevant portions of the Order are attached as Exhibit "C."]

#### **Circumstances Giving Rise to this Petition**

8. On March 31, 2017, the Receiver filed *Petition No. 22*, seeking approval of the
engagement of the law firm of Osborn Maledon, P.A. ("Special Counsel") to serve as Special
Counsel to the Receiver to investigate DenSco's potential claims against its former legal
advisors. On April 27, 2017, the Court, pursuant to *Order: Re Petition No. 22*, approved the
engagement of Special Counsel.

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9. Special Counsel completed its investigation into DenSco's potential claims against its former legal advisors and submitted a memorandum to the Receiver setting forth its findings and recommendations. After review and consideration of the investigation conducted by Special Counsel, the Receiver directed the preparation of a civil complaint against Clark Hill PLC and David Beauchamp ("Beauchamp").

10. On August 3, 2017, the Receiver filed *Petition No. 35 Ex Parte Petition Seeking Approval for Receiver to File Complaint Against Clark Hill PLC and David Beauchamp*. On October 10, 2017, the Court, pursuant to *Order Re Petition No. 35*, authorized the Receiver to file a complaint and prosecute civil litigation against Clark Hill and Beauchamp.

11. On October 16, 2017, Special Counsel filed the Receiver's complaint against
Clark Hill and Beauchamp in Maricopa County Superior Court as Case No. CV 2017013832.

13 12. As alleged in the complaint, Beauchamp and the various law firms with which
14 he was affiliated represented DenSco from 2003 through 2016. Those firms included
15 Gammage & Burnham (2003-2008); Bryan Cave (2008-2013); and Clark Hill (2013-2016).

16 13. To pursue DenSco's claims against Clark Hill and Beauchamp, the Receiver
17 has waived the attorney-client privilege with respect to any legal representation that
18 Beauchamp, Gammage & Burnham, Bryan Cave, and Clark Hill provided to DenSco. The
19 Receiver has the authority to waive the attorney-client privilege on behalf of DenSco. *See*,
20 *e.g.*, 9 A Ariz. Prac., Business Law Deskbook §41:10 (2017-2018 ed.) ("Like a bankruptcy

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trustee, the receiver assumes management powers, which include control over corporate attorney-client privilege claims.").

14. After filing the complaint, Special Counsel determined that because the Estate claimed a joint privilege, the Receivership Order arguably required the Receiver to obtain the Estate's consent to disclose in litigation privileged communications that DenSco had with Beauchamp and the law firms with which he was affiliated.

15. Special Counsel also determined that the joint privilege claim the Estate presented to the Court on August 18, 2016 was not well founded in fact and law, and that the Privilege Provision was therefore improvidently entered by the Court.

16. To ensure compliance with the Receivership Order, and allow time for the Receiver to bring this motion, Special Counsel has obtained an order from the Court in CV 2017-013832 under which the complaint has been sealed and the deadline for Clark Hill and Beauchamp to respond to the complaint has been extended. The Receiver has also removed from its website a copy of the filed complaint.

#### Legal Standard

16 17. The Order Appointing Receiver contemplates that the Receiver may apply to
17 the Court, with notice to the parties, for the issuance of orders to carry out the mandates of the
18 Receivership Order and seek amendment of the Receivership Order (See Receivership Order
19 ¶21 and at pg. 7 ln 21.) Additionally, Rule 7.1(e), Ariz. R. Civ. P., permits a party to seek
20 reconsideration of a court order. The Receiver's request for reconsideration of Judge
21 Bustamante's inclusion of the Privilege Provision in the Order Appointing Receiver is

1 appropriate because the Privilege Provision "did not actually decide the issue in question" or "address the merits" - i.e., whether a joint attorney-client privilege existed - and is 2 3 ambiguous. See Cerkoney v. TCR-Montana Ranch Joint Venture, II, 176 Ariz. 275, 279, 860 4 P.2d 1328, 1332 (App. 1993) (trial court may reconsider decision of another trial judge in 5 same matter "if the prior decision did not actually decide the issue in question, if the prior decision is ambiguous, or if the prior decision does not address the merits"). Reconsideration 6 7 is also appropriate when "a substantial change occurs in essential facts or issue, in evidence, or in the applicable law." Id. Here, the Receiver had not been appointed when the attorney-8 9 client privilege issue was presented to the Court and, as set forth below, the Court was not 10 presented with relevant facts and law before the Privilege Provision was added to the Receivership Order. The Privilege Provision should now be stricken because it is not 11 12 supported by the facts or applicable law.

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#### Factual and Legal Basis for the Estate's August 2016 Claim of a Joint Privilege

14 18. The Estate's original argument that a joint attorney-client privilege existed
15 rested on the contention that "Chittick retained Beauchamp on behalf of both DenSco *and*16 himself in his individual capacity." Recommendations, Ex. B, at 5:22-23 (emphasis added).
17 In making that contention, the Estate relied on Beauchamp, obtaining from Beauchamp a
18 declaration that was attached to the Recommendation.

19 19. Apparently believing that Beauchamp and the various law firms with which he
20 was affiliated had, in fact jointly, represented DenSco and "[Chittick] in his individual
21 capacity," the Estate argued that because DenSco and Chittick (in his individual capacity)

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were "jointly represented" by Beauchamp and his various law firms, Section 75 of the 1 2 Restatement (Third) of the Law Governing Lawyers was applicable. Id. at 6:9-15. Section 3 75 is captioned The Privilege of Co-Clients. The Estate cited §75 for the proposition that "one 4 co-client may not waive the privilege for communications relating to the other co-client 5 without prior consent." Id.

20. The Estate went on to argue that, "[c]onsistent with Restatement §75, the Court should presume that all communications between Chittick and Beauchamp are privileged." *Id.* at 6:16-17.

21. The Estate then told the Court that "[t]he receivership order should provide that DenSco's receiver may not waive the attorney-client privilege as to Chittick's 10 communications with Beauchamp without the Estate's consent. The order should further 12 provide that the Receiver must obtain court approval before waiving the privilege as to 13 DenSco if the Estate does not consent to the waiver." Id. at 6:17-21.

14 22. Judge Bustamente evidently accepted as accurate the facts and legal arguments 15 presented in the Estate's Recommendations (which the ACC did not have time to evaluate and contest during the hearing), as evidenced by the fact that the wording of the Privilege 16 17 Provision is taken verbatim from the Recommendations.

#### **Facts Beauchamp Failed to Disclose**

19 23. Beauchamp attended the August 18, 2016 hearing, (see billing statement 20 excerpt attached as Exhibit "D,") and presumably received a copy of the Recommendations 21 when that document was presented to the Court and the ACC's counsel.

24. However, Beauchamp did not tell the Court, and apparently never told the Estate, that the factual premise on which the Estate's argument rested – that "Chittick retained Beauchamp on behalf of both DenSco *and* himself in his individual capacity" – was untrue.

25. The Receiver believes the statement that Beauchamp and his various law firms represented Chittick "in his individual capacity" is untrue based on the following:

a. On August 10, 2016, Beauchamp wrote a letter to the ACC, a copy of which is attached as Exhibit "E," in which he acknowledged that he had "accepted delivery of a subpoena from your office to DenSco," but stated that he "*[had] not previously represented Denny Chittick* and [did] not have authority to accept the service of the Subpoena on Mr. Chittick or his Estate." (Emphasis added.)

b. The engagement letter Beauchamp sent to Chittick in September 2013 – through which DenSco retained Clark Hill – identified DenSco as the firm's only client and expressly disclaimed representation of Chittick, either in his capacity as an employee, officer and director of DenSco, or in his individual capacity. A copy of the engagement letter is attached as Exhibit "F."

c. When Beauchamp moved his practice from Bryan Cave to Clark Hill in September 2013, the only transferred files related to the representation of DenSco, not Chittick in his individual capacity. *See* Letter from Beauchamp to Chittick dated August 30, 2013, a copy of which is attached as Exhibit "G."

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d. Similarly, when Beauchamp moved his practice from Gammage & Burnham to Bryan Cave in March 2008, the only transferred files related to the representation of DenSco, not Chittick in his individual capacity. See Letter from Beauchamp to Chittick dated March 18, 2008, a copy of which is attached as Exhibit "Н."

In reviewing DenSco's files, the Receiver has seen no evidence that e. Beauchamp and his various law firms ever represented Chittick in his individual All legal advice and work performed was provided to Chittick in his capacity. capacity as an officer and director of DenSco.

#### Legal Authority Improperly Cited or Not Cited by the Estate

26. Because the Estate's factual predicate that Beauchamp and the firms with which he was affiliated jointly represented DenSco and Chittick in his individual capacity was incorrect, the Estate's reliance on Restatement §75 was misplaced. As comment (C) to Restatement §75 notes, the "co-client" relationships covered by that rule arise only when two 14 clients "have expressly or impliedly agreed to common representation in which confidential 15 information will be shared." As set forth above, the Receiver is not aware of any evidence 16 establishing that Beauchamp and his various law firms ever agreed to jointly represent 18 DenSco and Chittick, in his individual capacity.

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27. Section 75 is, in any event, inapplicable "in a subsequent adversary proceeding between [the jointly represented clients]." Restatement (Third) of Law Governing Lawyers § 20

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1 75(2). The interests of DenSco and the Estate in this proceeding have been, and continue to 2 be, adverse, so that §75 would not apply by its own terms.

28. The Estate's claim that it could prevent the Receiver from waiving the privilege without its consent is also at odds with settled law that the Estate failed to cite in its Recommendations. The general rule is that if Chittick, as DenSco's only "director, officer [and] employee[,] communicate[d] about [a DenSco] legal matter with [Beauchamp, who, as demonstrated above, was] functioning solely on behalf of [DenSco], the privilege may be invoked only on behalf of [DenSco] and may not be invoked by [the Estate] in [its] own behalf, nor may [the Estate] prevent [DenSco] from waiving the privilege." Restatement 10 (Third) of the Law Governing Lawyers §73 ("Privilege for an Organizational Client") Reporter's Notes, comment (j). If the Estate wants to claim such communications are privileged, it "bears the burden of establishing that [Chittick's] communications to [Beauchamp] were made in [Chittick's] individual capacity and not in [his] capacity as [an] officer or employee" of DenSco. Id. The Estate has not attempted to meet that burden, nor 14 15 can it.

#### Conclusion

29. 17 The Privilege Provision was improvidently included in the Receivership Order 18 and now impedes the Receiver, through Special Counsel, from pursuing DenSco's substantial 19 claims against Clark Hill and Beauchamp. It should be stricken in its entirety. If the Estate 20 asserts that the Receiver lacks the authority to waive the privilege for any document in the 21 files that Clark Hill, Bryan Cave and Gammage & Burnham maintained for their work on

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behalf of DenSco, the Estate should be required to file a motion with the Court, establishing
that (*i*) Beauchamp and the law firm with which he was affiliated at the time had agreed to
represent Chittick in his individual capacity and (*ii*) the communication evidenced by the
document was made in Chittick's individual capacity and not in his capacity as an officer or
director of DenSco.

WHEREFORE, and based on the foregoing, the Receiver respectfully requests that the
Court, pursuant to Rule 7.1(e)(2), issue an Order giving the Estate an opportunity to respond
to this petition, and that upon receipt of the Estate's response or the end of the response
period if no response is received, enter an Order striking the Privilege Provision from the *Order Appointing Receiver*.

Respectfully submitted this 11<sup>th</sup> day of December, 2017.

#### GUTTILLA MURPHY ANDERSON, P.C.

<u>/s/Ryan W. Anderson</u> Ryan W. Anderson Attorneys for the Receiver

15 2359-001(295114)

#### IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

IN AND FOR THE COUNTY OF MARICOPA

ARIZONA CORPORATION ) COMMISSION, ) Plaintiff, ) vs. ) DENSCO INVESTMENT CORPORATION, ) Defendant. )

#### **REPORTER'S TRANSCRIPT OF DIGITAL RECORDING**

TRANSCRIBED BY: KELLY SUE OGLESBY, RPR Arizona CR No. 50178 Registered Reporting Firm R1012

PREPARED FOR:

REPORTER'S TRANSCRIPT OF DIGITAL RECORDING 1 JUDGE BUSTAMANTE: Thanks. This is 2 CV 2016-014142 Arizona Corporation Commission versus 3 DenSco Investment Corporation. 4 May I have appearances, please. 5 MS. COY: Wendy Coy for the Arizona Corporation 6 Commission. 7 MR. POLESE: And James Polese and Chris Hering on behalf of the Estate of Denny Chittick, who was the 8 9 sole shareholder of the entity, who is recently deceased. 10 JUDGE BUSTAMANTE: Okay. Thank you. 11 MR. WILK: Your Honor, Lawrence C. Wilk of 12 Jaburg & Wilk, here on behalf of James C. Sell. I want to 13 thank you for your indulgence in allowing him to appear telephonically, and I am hoping he is on the phone. 14 15 JUDGE BUSTAMANTE: Okay. 16 MR. WILK: He is one of the people that's up for 17 appointment as receiver in this case. 18 JUDGE BUSTAMANTE: Okay. Thank you. 19 And I know he is -- as soon as he calls in, she 20 is going to -- Bernadette will let me know. So hopefully 21 that will be soon. 22 MR. POLESE: We have a paper, Your Honor, we 23 would like to hand up to the Court --24 JUDGE BUSTAMANTE: Perfect. 25 MR. POLESE: -- on the issue of both who the

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1	receiver should be, as well as some attorney/client	
2	privileged matter that we think needs to be addressed	
3	(inaudible).	
4	JUDGE BUSTAMANTE: Oh, goodness. Okay. Give me	
5	just a moment to review this.	
6	Have you had an opportunity to review it,	
7	Ms. Coy?	
8	MS. COY: Not really. I just got it when I sat	
9	down. If I could approach, I don't have it in a PDF	
10	format, but I have the resumés of two candidates that the	
11	Commission believes are appropriate for this.	
12	JUDGE BUSTAMANTE: Okay. Sure.	
13	MR. POLESE: (Inaudible).	
14	MS. COY: Yes. I have emailed them, but	
15	JUDGE BUSTAMANTE: And Mr. Polese, do you	
16	want do you want to give me a summary here	
17	MR. POLESE: Oh, sure.	
18	JUDGE BUSTAMANTE: of your position?	
19	MR. POLESE: In short, Your Honor, we have been	
20	talking with the Estate about who was the appropriate	
21	individual, and we hoped that we would have a stipulation	
22	to the Court. Unfortunately, we are not able to do that.	
23	There are two issues. One is who the receiver	
24	should be. My discussions with Ms. Coy had been whether	
25	Mr. Sell, who the State is very adamant in wanting, is the	

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appropriate individual, or our candidate, for want of a		
better term, who is Mr. Giallanza, who is also in the		
courtroom today, who we think is a much better fit both in		
terms of experience and cost for this particular		
receivership.		
In addition, there is an issue I'm sorry. <mark>In</mark>		
addition, there is an issue with respect to		
attorney/client privilege with respect to communications		
with Mr. David Beecham Beauchamp of Clark Hill, who was		
counsel for both the company and Mr. Chittick, and the		
issue has been raised as to who has the right to waive the		
attorney/client privilege. We have addressed that issue.		
We think that receiver order, whoever the		
receiver is, should be instructed that he or she cannot		
waive any attorney/client privilege with respect to the		
company, unless the Estate also agrees. Otherwise, they		
will have to get a court order before they do that, the		
presumption being that any communications would apply to		
both the Estate and the corporation. That's the		
(inaudible).		
JUDGE BUSTAMANTE: Okay. So at this point you		
are not objecting as the Estate, you are not		
objecting objecting to the appointment of a receiver;		
it's just a matter of who that receiver is?		
MR. POLESE: That's correct. In fact, we think		

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the receiver needs to be appointed as soon as possible.
 So if the Court can hear testimony today, that would be
 great, because there are payoffs that are coming due early
 next week.

5 Everybody knows that we need to get somebody in 6 place to protect the good notes that are out there that 7 are -- that are going to be collected. And then once 8 those are all -- a handle is gotten as to those, then we 9 can sit back and see where there -- where there are other 10 avenues to go.

Our view is this is not a forensic accounting case, because I think the company's records are going to be determined to be in very good order. What -- this is a situation, I think, at this time is that DenSco got scammed by one of its borrowers, but will -- the Court can hear more of that if it wants to hear testimony on these issues.

18 JUDGE BUSTAMANTE: Okay. Ms. Coy, how do you
19 want to proceed today?

20 MS. COY: Your Honor, we agree with a number of 21 things that Mr. Polese indicated. We, too, agree and 22 believe that a receiver needs to be immediately appointed. 23 This is a situation in which it came to my

24 attention approximately two weeks ago, if not a little25 less than that, and we were told that DenSco raised money,

	11 REPORTER'S TRANSCRIPT OF DIGITAL RECORDING	
1	prosecuted in approximately 2013.	
2	I handled the receivership for the State from	
3	two getting him appointed through the criminal case. I	
4	was also appointed as a Special Assistant U.S. Attorney	
5	and assisted in the prosecution.	
6	A lot of the information that was provided in	
7	these pleadings, they are taken out of context, and the	
8	issues were resolved. And in fact Mr. Sell's work product	
9	was upheld by the federal court, and the person, the	
10	documents and the pleadings that are attached to	
11	Mr. Polese's pleading, was the defendant in the case and	
12	is now serving seven to nine years in federal pen, based	
13	on the Ponzi scheme where they overvalued all the assets,	
14	and were upset that Mr. Sell did not find those	
15	overvaluations valid.	
16	Basically, again, the State believes that we	
17	need a forensic accountant in place and to liquidate the	
18	asset and trace the funds.	
19	As to the attorney/client privileged	
20	information, we understand that issue. It's come up in a	
21	number of real estate I'm sorry a number of	
22	receiverships that I have dealt with. And the way I	
23	personally know it was handled is when the attorney/client	
24	privilege waiver comes up and whether it's necessary or	
25	not, we make a motion to the Court, or the receiver made a	

1	REPORTER'S TRANSCRIPT OF DIGITAL RECORDING	
1	motion to the Court and let the judge decide.	
2	And in this case I understand the sensitivity	
3	between having a corporate counsel and a personal lawyer,	
4	basically the same individual. I understand the issues	
5	that come up. I think the best way to handle it is the	
6	receiver should not we shouldn't put anything in the	
7	order ordering the receivership, but I think what needs to	
8	be done is it needs to come in front of the Court,	
9	especially with the sensitivity of the personal aspect and	
10	the professional aspect being dealt with.	
11	Under normal circumstances, the company has	
12	corporate counsel, and the personal aspect isn't there. I	
13	recognize the sensitivity there, and I think the best bet	
14	would let the judge make the decision as to whether or not	
15	that attorney/client privilege should be waived, and I	
16	don't think it needs to be addressed in the order	
17	appointing the receiver.	
18	And again, I would just like to say in this case	
19	the State brought the case, and technically the company is	
20	the defendant here, and the defendant is basically pushing	
21	to have their person put into place. I'm not sure that's	
22	appropriate in this point. From enforcing the Securities	
23	Act, we need a forensic accountant as a receiver, <mark>and we</mark>	
24	defer to the Court on the attorney/client privilege	
25	waiver, and I think a motion should be filed on a regular	

	REPORTER'S TRANSCRIPT OF DIGITAL RECORDING	
1	basis or whenever that issue arises.	
2	I think that it.	
3	JUDGE BUSTAMANTE: Okay. Do so do you want	
4	to take testimony of your two proposed receivers, and we	
5	will take testimony of the defendant's proposed receivers,	
6	or do you just want me to review the resumés?	
7	MS. COY: I don't know that it's entirely	
8	necessary to put on an evidentiary hearing. I think based	
9	on the recommendations from the parties and I believe	
10	based on the review of their resumés, it's strong enough.	
11	If you have questions after the review of the	
12	resumés, I have got people, I have got both the	
13	Commission's candidates here and I think they can take the	
14	stand if you have questions of them, but I think based on	
15	their resumé, you can go forward with just that, but we	
16	are here if you want testimony.	
17	JUDGE BUSTAMANTE: Okay. Mr. Polese, what's	
18	your proposal in terms of selecting a receiver?	
19	MR. POLESE: My proposal is, Your Honor, that	
20	since Mr. Giallanza is here and since the State remains	
21	adamant that he somehow is not qualified, that he take the	
22	stand, go through briefly his his resumé and address	
23	these, what we think to be pretty irrelevant arguments as	
24	to why he is not qualified.	
25	I do want to point out one thing that the Court	

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1	REPORTER'S TRANSCRIPT OF DIGITAL RECORDING Honor.		
2	MS. COY: It's attached to your papers.		
3	Okay. I'm going to take a break and review		
4	everything, and then we may have some testimony.		
5	So all of the proposed receivers are here. Is		
6	that accurate, or we have one on the line and then		
7	okay. And so we will have him call back in; I can't		
8	imagine it's going to take me too long, but maybe ten		
9	minutes, and then we will resume. Okay?		
10	MR. POLESE: Okay.		
11	JUDGE BUSTAMANTE: Do any of you have a proposed		
12	order regarding the appointment of a receiver?		
13	MS. COY: Yes, we do.		
14	JUDGE BUSTAMANTE: Okay. If I could review that		
15	as well.		
16	MR. POLESE: And we have no objection to that		
17	order, as as the language that's in it. Our objection		
18	is it needs additional language.		
19	JUDGE BUSTAMANTE: Okay.		
20	MR. POLESE: And that's about the		
21	attorney/client privilege.		
22	JUDGE BUSTAMANTE: The attorney/client privilege		
23	language. Okay.		
24	MS. COY: Excuse me. If I can approach.		
25	JUDGE BUSTAMANTE: Yes.		
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REPORTER'S TRANSCRIPT OF DIGITAL RECORDING 1 MS. COY: Here is the order for preliminary 2 injunction, and here is the order appointing the receiver. 3 Do you have yours with you? 4 MR. POLESE: Oh, yeah. It's the --5 MS. COY: Do you have the preliminary 6 injunction? 7 MR. POLESE: Yeah. JUDGE BUSTAMANTE: And do you have any proposed 8 9 language in regards to the attorney/client privilege? 10 MR. POLESE: No, Your Honor --11 JUDGE BUSTAMANTE: Okay. 12 MR. POLESE: -- but we can certainly submit it 13 to the Court. 14 JUDGE BUSTAMANTE: Okay. 15 MS. COY: You have both of them. 16 JUDGE BUSTAMANTE: I have what you need. Okay. 17 All right. I'm guessing about ten minutes and I 18 will be back. 19 MS. COY: Thank you. 20 JUDGE BUSTAMANTE: Thank you. 21 (A recess was taken.) 22 JUDGE BUSTAMANTE: Okay. We have Mr. Sell on 23 the line, so I am just going to let him participate here. 24 Maybe. It's not coming up. Is it coming up on that 25

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REPORTER'S TRANSCRIPT OF DIGITAL RECORDING 1 have a fair assessment of the range that that property 2 could be valued at, but it was done in a least expensive 3 way as opposed to full appraisals. 4 MS. COY: At this time I have no further 5 questions. 6 MR. POLESE: Nothing further, Your Honor. 7 JUDGE BUSTAMANTE: Okay. Thank you. You can go 8 ahead and step down. 9 I am going to review all the resumés, again, in 10 light of the testimony that I just heard, and I will issue 11 a decision in regards to receivership as soon as possible. 12 I understand the urgency of the situation, so I assure you 13 it will be soon. 14 Thank you all. You all have a good day. 15 MR. POLESE: Thank you, Your Honor. 16 JUDGE BUSTAMANTE: Thank you, Mr. Sell. I am 17 going to go ahead and disconnect you. \* \* \* 18 19 20 21 22 23 24 25 JD REPORTING, INC. | 602.254.1345 | jdri@jdreporting.co

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T	REPORTER'S TRANSCRIPT OF DIGITAL RECORDING		
1	CERTIFICATE		
2			
3	I, KELLY SUE OGLESBY, Arizona Certified Reporte		
4	No. 50178, do hereby certify that the foregoing printed		
5	pages constitute a full, true, and accurate record of the		
6	proceedings had in the foregoing matter, all to the best		
7	of my skill and ability.		
8	I further certify that I am in no way related to		
9	any of the parties hereto, nor am I in any way interested		
10	in the outcome thereof.		
11	I CERTIFY that I have complied with the ethical		
12	obligations in ACJA Sections $7-206(F)(3)$ and $7-206-(J)(1)(g)(1)$ and (2).		
13	7-200-(J)(I)(g)(I) and (2).		
14	Kelly Sue Oglesby		
15	Kelly Sue Oglesby Date Date Arizona Certified Reporter No. 50178		
16			
17	I CERTIFY that JD Reporting, Inc. has complied with the ethical obligations in ACJA Sections		
18	7-206(J)(1)(g)(1) and (6).		
19			
20	JD REPORTING, INC. Date		
21	Arizona Registered Reporting Firm R1012		
22			
23			
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25			
	JD REPORTING, INC.   602.254.1345   jdri@jdreporting.co		

Michael K Jeanes, Clerk of Court \*\*\* Electronically Filed \*\*\* M. Mogel, Deputy 8/18/2016 3:26:00 PM Filing ID 7657042

		Michael K Jeanes, Clerk of Co *** Electronically Filed *** M. Mogel, Deputy 8/18/2016 3:26:00 PM Filing ID 7657042
1 2 3 4 5 6 7 8 9	James F. Polese #003451 Christopher L. Hering #028169 GAMMAGE & BURNHAM, P.L.C. TWO NORTH CENTRAL AVENUE 15TH FLOOR PHOENIX, AZ 85004 TELEPHONE (602) 256-0566 FAX (602) 256-4475 EMAIL: POLESE@GBLAW.COM CHERING@GBLAW.COM Attorneys for Estate of Denny Chittick, Deceased SUPERIOR COURT COM	<b>PF ARIZONA</b>
10 11 12 13 14 15 16	ARIZONA CORPORATION COMMISSION, Plaintiff, vs. DENSCO INVESTMENT CORPORATION, an Arizona corporation, Defendant.	No. CV2016-014142 RECOMMENDATIONS RE RECEIVER AND ATTORNEY/CLIENT PRIVILEGE (Assigned to the Honorable Lori Bustamante)
<ol> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> </ol>	Counsel undersigned represents the Estate of Denny Chittick (the "Estate"). Mr. Chittick, recently deceased, the founder, sole employee, officer, director and shareholder of DenSco Investment Corporation ("DenSco"). The Estate appears in this matter on DenSco's behalf as the entity with control over DenSco since no corporate officers have yet been named. The Estate does not object to the appointment of a receiver for DenSco as is being requested by the Arizona Corporation Commission ("ACC") with this action. However, the Estate has two concerns about the ACC's proposed course of action in seeking a receiver. First, the Estate has recommends that the Court appoint Thomas Giallanza	
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("Giallanza") as receiver<sup>1</sup>. As further articulated herein, Giallanza seems the perfect
 person to act as receiver. However, the ACC has been adamant in its refusal to consent to
 his appointment and instead intends to ask the Court to appoint Jim Sell ("Sell") as
 DenSco's receiver, because the ACC "works well with him" and has never worked with
 Giallanza. The role of the receiver is not to be a sycophant of the Division but to be
 utterly independent and answerable only to the Court.

7 Second, the Estate has asked the ACC to acknowledge that Mr. David Beauchamp, 8 who the decedent considered his attorney as well as that of DenSco (a point that Mr. 9 Beauchamp has acknowledged) was indeed attorney for both and thus the receiver could 10 not be allowed to waive the attorney client privilege with respect to communications 11 between the deceased and Mr. Beauchamp unless the Estate also agreed to such a waiver. 12 For reasons not articulate, the ACC has refused to include such a proscription in its 13 proposed order for the appointment of the receiver. The Estate believes that it is essential 14 that the Court's receivership order must preserve the attorney-client privilege as to 15 communications between Denny Chittick ("Chittick") and his lawyer, David Beauchamp ("Beauchamp"). 16

17

I. The Court should appoint Giallanza, not Sell, as DenSco's receiver.
 Giallanza is a lawyer with extensive experience in real estate, financial
 institutions, and receiverships. A copy of Giallanza's curriculum vitae is attached as
 <u>Exhibit 1</u>. On point here is Giallanza's experience as deputy receiver for Landmarc
 Capital and Investment Company ("Landmarc"), a company that, like DenSco, made
 loans secured by real property. As deputy receiver, Giallanza identified and disposed of
 hundreds of loan assets and disbursed the proceeds to hundreds of claimants. The

- 24
- As the ACC knows, the undersigned has already averred that neither he nor to his knowledge anyone at Gammage & Burnham, PLC has ever had any relationship with Mr.
  Giallanza. The Estate has recommended him solely because, after investigation of suitable candidates, the Estate believes he is the best person for the position.

Moreover, as noted herein, there is no evidence that DenSco will involve any allegation of fraudulent activities by DenSco or the decedent.<sup>2</sup>

Finally, the ACC wrongly claims that Sell is experienced in securities matters and
Giallanza is not. Again, Giallanza has been the deputy receiver for Landmarc, an entity
in the same line of business as DenSco—secured lending on real property.

Not only does the side by side comparison of the two individuals strongly favor
Mr. Giallanza over Mr. Sell, Mr. Sell has some unpleasant baggage that makes his
appointment problematic.

9 In one receivership matter, the U.S. Department of Justice questioned Sell's bill of
10 \$95,000 for pre-engagement fees, \$15,000 over Sell's proposed budget. See Exhibit 2.
11 Sell was later accused of devaluing the receivership's assets by holding them during a
12 declining economy in an effort to boost his fees. Indeed, many of the receivership's

13 creditors disagreed with Sell's strategies and disposition of the receivership's assets.

14 <u>Exhibit 3</u>. Ultimately, Sell received an exorbitant sum of \$7.5 million in fees for
15 handling the receivership. <u>Exhibit 4</u>.

In light of these facts, the Court should be troubled by the ACC's aggressive
conduct in seeking Sell's appointment over that of Mr. Giallanza.

18 The Court should appoint Giallanza as DenSco's receiver because he would be19 cheaper and has the most relevant real estate background and experience.

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The Court's receivership order must preserve privileged conversations between Chittick and his lawyer, Beauchamp.

Chittick retained Beauchamp on behalf of both DenSco and himself in his

- 23 individual capacity. Beauchamp Dec'l (Exhibit 5) at ¶ 5. Chittick never specified or
- 24

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The undersigned has not had time to digest the extensive complaint that has been filed and there appear to be suggestions of impropriety in the records of DenSco. We believe that once the company records are fully reviewed there will be no missing documentation.

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II.

delineated which communications were on DenSco's behalf and which were on his own
 behalf, and it is next to impossible to determine which client a particular communication
 involved. Beauchamp Dec'l at ¶ 6.

After Chittick's death, the Estate steps into Chittick's shoes and holds the
attorney-client privilege as to Chittick's communications with Beauchamp. DenSco's
receiver will hold the attorney-client privilege as to DenSco. The receivership order must
therefore ensure that DenSco's receiver cannot impair the attorney-client privilege held
by the Estate.

9 When a lawyer jointly represents two or more clients, either co-client's communication with the jointly-retained lawyer is privileged from disclosure to third 10 parties. Restatement (Third) of the Law Governing Lawyers § 75(1). One co-client may 11 waive the privilege with respect to its own communications with the jointly-retained 12 lawyer only if the communications relate solely "to the communicating and waiving 13 client." Id. cmt. e. In other words, one co-client may not waive the privilege for 14 communications relating to the other co-client without prior consent. Id. 15 Consistent with Restatement § 75, the Court should presume that all 16 communications between Chittick and Beauchamp are privileged. The receivership order 17 should provide that DenSco's receiver may not waive the attorney-client privilege as to 18 Chittick's communications with Beauchamp without the Estate's consent. The order 19 should further provide that the receiver must obtain court approval before waiving the 20 privilege as to DenSco if the Estate does not consent to the waiver. These mechanisms 21 are the only way the Estate's communications with Beauchamp can remain confidential 22 and privileged. 23

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- 25 111
- 26 ///

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RESPECTFULLY SUBMITTED this <u>18<sup>th</sup></u> day of August, 2016.
GAMMAGE & BURNHAM, P.L.C.
By <u>/s/ Christopher L. Hering</u> James F. Polese
Christopher L. Hering Two North Central Avenue, 15 <sup>th</sup> Floor
Phoenix, Arizona 85004
Attorneys for DenSco Investment Corporation
<b>ORIGINAL</b> of the foregoing e-filed
this $18^{th}$ day of August, 2016, with:
Maricopa County Superior Court
Phoenix, Arizona
COPY of foregoing mailed this this 18 <sup>th</sup> day of August 2016 to:
this <u>18<sup>th</sup></u> day of August, 2016, to:
Wendy Coy Arizona Corporation Commission
1300 West Washington, 3 <sup>rd</sup> Floor
Phoenix, Arizona 85007 Attorneys for Plaintiff
/s/ Dawn M. McCombs
10552.1.1030388.1 7 8/18/2016

# EXHIBIT 5

. .

1 2 3 4 5 6	James F. Polese, Esq. (Bar No. 003451) Christopher Herring, Esq., (Bar No. 028169) Gammage & Burnham, PLC 2 North Central Avenue 15 <sup>th</sup> Floor Phoenix, Arizona 85004-4607 <u>jpolese@gblaw.com</u> <u>cherring@gblaw.com</u>		
7 8			
9	IN THE SUPERIOR COURT OF THE STATE OF ARIZONA IN AND FOR THE COUNTY OF MARICOPA		
10	ARIZONA CORPORATION COMMISSION,	ł	
11		NO. C V 2010-1014142	
12	Plaintiff,	DECLARATION OF DAVID G.	
13	ν.	BEAUCHAMP	
14	DENSCO INVESTMENT CORPORATION,	(Assigned to the Honorable Lori Bustamonte)	
15	an Arizona corporation,		
16	Defendant.		
17 18	I make the following declaration under penalty of perjury:		
19		ce in the State of Arizona since 1981 and	
20	have continuously practiced law since that time		
21		, I was retained by Denny Chittick, the	
22	sole shareholder, President and director of DenSco Investment Corporation, an Arizona		
23	corporation. ("DenSco") in connection with the preparation of a securities offering for		
24	investors. To my knowledge he was the sole employee of DenSco.		
25	3. Over the years, I have prepared, at Mr. Chittick's direction, several Private		
26	Offering Memoranda ("POMs") to be distributed to investors of DenSco in compliance		
27	with Arizona and federal security laws. In addition, I was retained to undertake the		
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needed securities law filings. My engagement included numerous communications with 1 Mr. Chittick concerning the POMs and recommendations for amended or additional 2 POMs in keeping with the investments being made or contemplated by DenSco. 3

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The POMs routinely stated that I was acting as counsel for not only DenSco 4. but its president Mr. Chittick and that I was not the counsel for any investors who were all urged to seek separate legal counsel.

During my involvement with Mr. Chittick and DenSco, I understood that 5. Mr. Chittick considered that I was his counsel as well as counsel for DenSco, even though all billings were tendered to and paid by DenSco.

In connection with my representation, it would be impossible for me to 6. segregate what advice I tendered or what attorney-client communications were solely corporate only and what were personal to Mr. Chittick as the President of DenSco.

13 In late 2014 or 2015, I ended my formal relationship with Mr. Chittick and 7. 14 DenSco. In late 2015 or early 2016, I was reengaged by Mr. Chittick and DenSco in 15 connection with an audit by the Arizona Department of Financial Institutions which 16 concerned whether Mr. Chittick was required to have a mortgage broker license. I was counsel to him and DenSco in this limited capacity at the time of his death on July 28, 18 2016. 19

> I declare under penalty of perjury that the foregoing is true and correct. **EXECUTED** this 17<sup>th</sup> day of August 2016 at Scottsdale, Arizona.

David G. Beauchamp

- 2 -

`• I	11	1
 1 2 3	ARIZONA CORPORATION COMMISSION Wendy Coy, #013195 1300 West Washington, 3 <sup>rd</sup> Floor Phoenix, Arizona 85007 Attorney for Plaintiff	BIR ELEP Micensel & EANER-Clark ByMIPatrick, Deputy
4	Telephone: (602) 542-0633 wcoy@azcc.gov	
5	STATE OF ARIZ	7000 A
7		
8	MARICOPA COUNTY SUP	
-	<b>)</b>	o. cv <u>2016-014/42</u>
9	j j	RDER APPOINTING RECEIVER
10 11		
11	DENSCO INVESTMENT CORPORATION, an) Arizona corporation	
· 13	Defendant.	
13		
14		
15	Plaintiff the Arizona Corporation Commission (	"ACC") having filed a Verified Complaint
17	and an Application for Appointment of a Receive	r for the Defendant hereto (collectively
18	"Receivership Defendant"), the Court finds, based up	on the papers filed by the ACC, that this
19	Order Appointing Receiver is both necessary and a	ppropriate in order to prevent waste and
20	dissipation of the assets of the Receivership Defendant to the detriment of investors.	
21	IT IS THEREFORE ORDERED: 1. This Court hereby takes exclusive jurisdiction and possession of the assets, monies.	
22		
23	securities, choses in action, and properties, real and per	sonal, tangible and intangible, of whatever
24	kind and description, wherever situated, of the Receiver	ship Defendant, (hereinafter, "Receivership
25	Assets").	
26		
ļ	II	I.

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20. The Receiver is hereby authorized to institute such actions or proceedings to impose a constructive trust, obtain possession and/or recover judgment with respect to persons or entities who received assets or funds traceable to investor monies. All such actions shall be filed in this Court.

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21. The Receiver shall be authorized, after notice and hearing, to seek Court approval for the amendment of the Receivership Order to include additional parties to the pending litigation.

7 22. Upon the request of the Receiver, any peace officer of this State is authorized and 8 directed to assist the Receiver in carrying out his duties to take possession, custody or control of, or 9 identify the location of, any Receivership Assets. The Receiver is authorized to remove any person 10 from any premises or real estate constituting a Receivership Asset that attempts to interfere with 11 the Receiver, his attorneys or agents in the performance of their duties. The Receiver is further 12 authorized to change any locks or other security mechanisms with respect to any premises or other 13 assets that constitute Receivership Assets.

14 23. The Receiver shall keep the ACC and the Receivership Defendant apprised at reasonable intervals of developments concerning the operation of the receivership, and shall 15 provide to the ACC upon request any documents under the control of the Receiver. 16

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24. The Receiver shall seek and obtain the approval of this Court prior to disbursement of professional fees and expenses to himself or counsel, by presentation of a written application therefor and after consultation with the ACC or in accordance with further order of the Court. All costs incurred by the Receiver shall be paid from the Receivership Assets. 20

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IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this action for all purposes. The Receiver is hereby authorized, empowered and directed to apply to this Court, with 22 notice to the ACC and Defendant, for issuance of such other orders as may be necessary and 23 24 appropriate in order to carry out the mandate of this Court.

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burther ordered the Receiver may not wave municatio rlese as to 26 states aneest thent the court approval frefore maning Denses if the catata does not concer

IT IS FURTHER ORDERED that this Order will remain in effect until modified by further order of this Court. DATED this 18 day of august, 2016. Horn Bustamante Honorable Lon Horr Judge of the Superior Court 

## CLARK HILL

David Beauchamp T:480.684,1126 F:480.-684,1199 dbeauchamp@Clarkhill.com Clark Hill PLC 14850 N. Scottsdale Road Suite 500 Scottsdale, A2 85254 T 480.684.1100 F 480.684.1199

clarkhill.com

September 15, 2016

DenSco Investment Corporation Attn: Peter Davis, Receiver Simon Consulting 3200 N. Central Avenue, Suite 2460 Phoenix, AZ 85012

Via E-Mail and US Mail (pdavis@simonconsulting.net)

Re: DenSco Wind Down

Dear Peter:

Enclosed is the invoice for legal services provided by Clark Hill to DenSco Investment Corporation through the end of August regarding the wind down of the business. Also enclosed are copies of the previous invoices to DenSco which remain outstanding. If you have any questions concerning these invoice, please contact me to discuss.

Very Truly Yours,

David G. Beaucharays

David G. Beauchamp CLARK HILL PLC

Enclosure

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DIC0010490

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#### CLARK HILL P.L.C.

DenSco Investment Corporation Business Wind Down September 12, 2016 INVOICE # 670634 Page 6

08/16/16 DGB Review, work on and respond to several emails and text messages; review messages; several telephone conversations with escrow agents, title officers, real estate agents and borrowers; review files and documents; work on information and issues for response to Subpoena from AZ Securities Division; telephone call with office of R. Koehler regarding payoff calculation; review question from Investor and respond; review notes and information from B. Luchtel; telephone call with B. Luchtel.

08/17/16 DGB Review, work on and respond to several emails 11.70 and telephone messages; review messages; several telephone calls with escrow agents, borrowers and real estate agents; work on and revise Declaration; review POM and file documents to confirm information for Declaration; sign and transmit Declaration; several telephone calls with G. Clapper and W. Coy; conference call with J. Polese and K. Merritt RE: motion for and hearing to appoint receiver; review documents; work on issues and information concerning response to subpoena from AZ Securities Division; review message from L. Schultz; several telephone calls with L. Schultz regarding loan payoffs, issues and procedure; follow up with emails; review messages from B. Edwards; telephone call with office of B. Edwards; review message form M. Blackbird regarding loan payoffs; several telephone calls with M. Blackbird regarding loan payoffs; telephone call with R. Koehler regarding loan payoffs; review message from P. Crawford; telephone call with K. Merritt regarding loan payoffs and information; telephone call with P. Crawford regarding Deeds of Release and documentation for release.

08/18/16 DGB Review, work on and respond to several emails 12.50 and text messages; review messages; several telephone calls with W. Coy and G. Clapper regarding information for hearing; travel to and attend hearing; work with G. Clapper concerning loan files; discuss issues and procedure with W. Coy; meeting with K. Merritt to discuss attorney-client privilege log and response to subpoena from AZ Securities Division; work on issues and

4.20

DIC0010496

# CLARK HILL

David Beauchamp T:480.684.1126 F:480.-684.1199 dbeauchamp@Clarkhill.com Clark Hill PLC 14850 N. Scottsdale Road Suite 500 Scottsdale, AZ 85254 T 480.684.1100 F 480.684.1199

clarkhill.com

August 10, 2016

## VIA EMAIL & US MAIL (WCoy@azcc.gov)

Ms. Wendy Coy Arizona Corporation Commission Securities Division 1300 West Washington Street Phoenix, AZ 85007

## Re: DenSco Investment Corporation /File No. 8604

Dear Ms. Coy:

As a follow-up to our telephone conversation on Monday, we discussed the Subpoena Duces Tecum ("Subpoena") that I received from your office concerning the files of DenSco Investment Corporation ("DenSco"). Although we were previously special legal counsel to DenSco, our status as on-going counsel has been questioned and we will likely withdraw as counsel depending on how the courts and the interested parties elect to proceed to collect and distribute the recoverable assets of DenSco. When we had talked previously, I had said that I would accept delivery of a Subpoena from your office to DenSco to get started in the record location and delivery process. However, I have not previously represented Denny Chittick and I do not have authority to accept the service of the Subpoena on Mr. Chittick or his Estate, so some of the items listed in the Subpoena (e.g. Denny Chittick's personal tax records) are not within my control and I have forwarded the Subpoena to the Personal Representative for his Estate. Shawna Chittick Heuer. Shawna did not return to Arizona until very late last night and she did not arrive at Denny Chittick's house until early this morning. Accordingly, she has not had any time to look for the requested items prior to the 10:00 am, August 10 deadline in the Subpoena. However, she is aware of the items requested and she has assured me that she will diligently look for the requested personal items from Denny Chittick.

Currently, we only have a small portion of DenSco's files in our possession. We have made arrangements with Shawna to have the approximately 51 boxes of DenSco files to be transported from Denny Chittick's office to our firm's offices. Again, we will not receive those files until after the expiration of the deadline in the Subpoena. Even when we receive those files, there will be a significant amount of work to review the materials in those files and to find the items requested in the Subpoena. In our conversation on Monday, I had explained the inability to timely respond to the Subpoena and you had indicated for us that you understood and you wanted us to proceed diligently looking for the items for your office and to keep your office fully informed of the progress being made.

If you disagree with the set forth above or would like to proceed with a different approach to satisfy the items requested in the Subpoena, please contact me.

Very truly yours,

David G. Beauchang

David G. Beauchamp CLARK HILL PLC

# CLARK HILL

David Beauchamp T:480.684.1126 F:480.-684.1199 dbeauchamp@Clarkhill.com Clark Hill PLC 14850 N. Scottsdale Road Suite 500 Scottsdale, AZ 85254 T 480.684.1100 F 480.684.1199

clarkhill.com

PT. 12,2013

Via E-Mail and US Mail (dcmoney@yahoo.com)

Denny J. Chittick DenSco Investment Corporation 6132 W. Victoria Place Chandler, AZ 85226

## Re: Representation of DenSco Investment Corporation

Dear Denny:

Thank you for this opportunity to continue to work with you and DenSco Investment Corporation. This letter serves to record the terms of our engagement to represent DenSco Investment Corporation (the "Client"), with regard to the legal matters transferred to Clark Hill PLC from Bryan Cave, LLP. We agree that the scope of our services in these matters is to provide legal services required for these transferred files as such services may be requested by you. We are prepared to provide services beyond this scope after consultation and mutual agreement.

Our fees in this matter are based on hours spent by lawyers and other professionals necessary to produce the work product. Our minimum billing increment is .1 hour. At this time, our lawyer billing rates range from \$180 to \$650 an hour, and legal assistant rates range from \$80 to \$195 per hour. These rates may be adjusted periodically to reflect the experience and expertise of our professionals. I will be the principal attorney contact in your matters, unless we otherwise agree. My hourly rate is \$440.00. We will transmit our billing on a monthly basis to you.

This letter is supplemented by our Standard Terms of Engagement for Legal Services, attached, which are incorporated in this letter and apply to this matter and the other matter(s) for which you engage us. If you agree that this letter provides acceptable terms for our engagement in these matters, please sign and return a copy to me.

We look forward to continuing to work with you.

DenSco Investment Corporation September 12, 2013 Page - 2 -

Sincerely,

CLARK HILL PLC David G. Beauchamp

Enclosure

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DenSco Investment Corporation accepts, and agrees to be bound by, the foregoing.

DenSco Investment Corporation By: Its:

# STANDARD TERMS OF ENGAGEMENT FOR LEGAL SERVICES

This statement provides the standard terms of our engagement as your lawyers. Unless modified in writing by mutual agreement, these terms will be an integral part of our agreement with you. Therefore, we ask that you review this statement carefully and contact us promptly if you have any questions.

## GENERAL RIGHTS AND RESPONSIBILITIES OF CLIENTS OF THE FIRM

A client of the firm has the right to: (A) expect competent representation by the firm; (B) determine the purposes to be served by the legal representation, so long as those purposes are legal and do not violate the firm's obligation to the profession or to the judiciary; (C) be kept reasonably informed about the status of the matter and have the firm respond promptly to reasonable requests for information; and (D) terminate the representation at any time, with or without cause, subject to the obligation for payment of legal services provided and costs incurred by the firm.

A client of the firm has the responsibility to: (A) obey all orders issued by a court or other tribunal concerning your matter; (B) be candid and truthful with the firm and the court or other tribunal; and (C) pay the firm as provided by this agreement and any other agreements regarding payment for legal services and expenses. A client may not: (A) demand that the firm use offensive tactics or treat anyone involved in the legal process with anything but courtesy and consideration; (B) demand any assistance which violates the Rules of Professional Conduct; or (C) pursue or insist upon a course of action which the firm reasonably believes to be illegal, fraudulent, offensive or unwise. The firm may terminate this agreement for reasons permitted under the Rules of Professional Conduct.

### **OBLIGATIONS OF A LAWYER**

All lawyers are required to observe and uphold the law, including applicable court rules; and are governed by Rules of Professional Conduct that pertain to our relationship with a client, with third persons, other professionals and the courts. All of these laws and rules apply to our representation of you, and we welcome your inquiry about them.

## WHOM WE REPRESENT

The person or entity whom we represent is the person or entity identified in our engagement letter and does not include any affiliates or related parties of such person or entity, such as parent companies, subsidiaries, sibling entities, and/or other affiliates; or employees, officers, directors, shareholders of a corporation, partners of a partnership, members of an association or limited liability company, and/or other constituents of a named client unless our engagement letter expressly provides otherwise

## THE SCOPE OF OUR WORK

You should have a clear understanding of the legal services we will provide. Any questions that you have should be dealt with promptly.

We will at all times act on your behalf to the best of our ability. Any expressions on our part concerning the outcome of your legal matters are expressions of our best professional judgment, but are not guarantees. Such opinions are necessarily limited by our knowledge of the facts and are based on the state of the law at the time they are expressed. Your obligation to pay our fees as provided in this letter is not in any way contingent upon a result or results in the matter.

Our attorney-client relationship will be considered ended upon the earliest of (a) our completion of services in the matter(s) for which you have engaged us, (b) notification by you to us that you desire to terminate such services, or (c) notification by the firm of termination of our attorney-client relationship.

#### WHO WILL PROVIDE THE LEGAL SERVICES

Customarily, each client of the firm is served by a principal attorney contact. The principal attorney should be someone in whom you have confidence and with whom you enjoy working. You are free to request a change of principal attorney at any time. Subject to the supervisory role of the principal attorney, your work or parts of it may be performed by other lawyers and legal assistants in the firm. Such delegation may be for the purpose of involving lawyers or legal assistants with special expertise in a given area or for the purpose of providing services on an efficient and timely basis.

# PRESERVATION OF EVIDENCE AND COMMUNICATION PROTOCOL IN LITIGATED MATTERS

All evidence of any nature that is arguably relevant to this matter, including but not limited to documents (whether hard copy or electronic) and other physical evidence, must be preserved. Moreover, scheduled routine destruction of any stored records (whether hard copy or electronic) must be suspended immediately until after this matter is concluded. Failure to do so may result in sanctions by a court or tribunal.

In order to preserve the attorney-client privilege that attaches to our communications, it is important that all future oral communications about this matter occur only in the presence of a Clark Hill attorney. Further, all written communications about the matter should be directed to a Clark Hill attorney. You recognize that, while convenient and sometimes necessary, communications transmitted by internet, mobile and other electronic means may not be entirely secure. Therefore, in communicating by such means you accept the risks that such communications may not be protected by the attorney-client privilege, and we agree that no party will be liable for any loss, damage, expense, harm or inconvenience resulting from the loss, delay, interception, corruption, or alteration of any such communications due to any reason beyond that party's reasonable control.

#### HOW FEES WILL BE SET

Unless our engagement letter provides otherwise, our fees will be charged on an hourly basis, *i.e.*, time expended multiplied by the hourly rates of our lawyers and other professionals. Among the factors we consider in determining the staffing of the matter and the hourly rates charged are:

- The novelty and complexity of the issues presented, and the skill required to perform the legal services;
- The fees customarily charged in the community for similar services and the value of the services to you;
- The amount of money or value of property involved;
- The time constraints imposed by you as our client and other circumstances, such as an emergency closing, the need for injunctive relief from court, or substantial disruption of other office business;
- The experience, reputation and expertise of the lawyers performing the services.

We will keep accurate records of the time we devote to your work, including conferences (both in person and over the telephone), negotiations, factual and legal research and analysis, document preparation and revision, travel on your behalf, and other related matters. We record our time in tenths of an hour.

The hourly rates of our lawyers are adjusted periodically to reflect current levels of legal experience, changes in overhead costs and other factors.

We are often requested to estimate the amount of fees and costs likely to be incurred in connection with a particular matter. Whenever possible we will respond to your request by furnishing an estimate based upon our professional judgment, but always with a clear understanding that it is not a maximum or fixed fee quotation. The ultimate cost frequently is more or less than the amount estimated.

## **RETAINER AND TRUST DEPOSITS**

Clients of the firm are commonly asked to deposit a retainer with a firm. Unless otherwise agreed, the retainer deposit will be credited toward your unpaid invoices, if any, at the conclusion of services. While the retainer is on deposit, you grant us a security interest in such funds. At the conclusion of our legal representation or at such time as the deposit is unnecessary or is appropriately reduced, the remaining balance or an appropriate part of it will be returned to you.

Deposits which are received to cover specific items will be disbursed as provided in our agreement with you, and you will be notified from time to time of the amounts applied or withdrawn. Any amount remaining after disbursement will be returned to you.

All trust deposits we receive from you will be placed in a trust account for your benefit. Your deposit will be placed in a pooled account unless you request a segregated account. By law, interest earned on the pooled account is payable to a charitable foundation. Interest earned on a segregated trust account will be added to the deposit for your benefit and will be includable in your taxable income.

## EXPENSES

We frequently incur and/or pay on behalf of our clients a variety of expenses arising in connection with legal services. These expenses include charges made by courts, other government agencies, and service vendors. You authorize us to incur such charges on your behalf, and agree to reimburse the firm to the extent we pay these charges on your behalf. You also authorize us to incur on your behalf expenses incidental to the representation, including but not limited to deposition and transcript costs; witness fees; travel expenses; charges of outside experts and consultants; and other legal counsel fees. You agree that you will be solely responsible for such expenses and that the firm will not be responsible for such expenses. We will usually advance expenses up to \$100, and require that our clients directly pay, or deposit with us funds to pay, expenses exceeding \$100.

The firm does not charge for internal costs of routine copying, telephone, third party charges for research, faxes, secretarial overtime, mailing, and the like. However, the firm does charge for extraordinary expenses of this type, and we will bill you for them at our cost.

## FILES AND OTHER MATERIALS

Files generated in the matter will be retained by the firm as required by law, and thereafter may be retained or destroyed, at our discretion. To the extent we retain them, we will provide you reasonable access to matter files in accordance with applicable law, excluding firm files (firm administrative records, time and expense reports, personnel and staffing materials, accounting records, and internal lawyers' work product, *e.g.*, drafts, notes, internal memoranda, legal research, and factual research). Matter files to which you are given access may be reproduced at your request and at your expense. We reserve the right to make and retain copies of all documents generated or received by us in connection with the matter. After our engagement in this matter ends, upon your request and at your expense we will return any property you have entrusted to us, unless there is a balance on your account. If there is a balance on your account, the firm will assert a retaining lien on such property to the extent allowed by law. If you have not requested return of such property within a reasonable time after our engagement in the matter ends, we may retain or destroy such property at our discretion.

## TERMINATION

You may terminate our representation at any time, with or without cause, by notifying us. Your termination of our services will not affect your responsibility for payment of legal services rendered and out-of-pocket costs and internal charges incurred before termination and in connection with an orderly transition of the matter.

The Rules of Professional Conduct list several types of conduct or circumstances that require or allow us to withdraw from representing a client, including, for example: persistence in a course of conduct which we reasonably believe to be criminal or fraudulent, insistence upon pursuing an objective which we consider to be repugnant or imprudent, failure of a substantial nature to fulfill an obligation after reasonable warning that it will result in our withdrawal, or other good cause.

## BILLING ARRANGEMENTS AND TERMS OF PAYMENT

Our invoices will report the hours and rates for attorneys and other professionals on the matter, and describe the work performed. Unless otherwise provided in our engagement letter, we will provide you with a bill on a monthly basis. Payment is due on receipt. Any balance unpaid after 30 days of the date of the invoice shall accrue interest at the rate of seven percent (7%) per annum. Payments shall be applied first to costs and expenses, then to accrued interest, if any, and then to the unpaid fees.

We will give you notice if your account becomes delinquent, and you agree to bring the account or the retainer deposit current. If the delinquency continues and you do not arrange satisfactory payment terms, we may withdraw from the representation and pursue collection of your account. We may also request permission of any court in which we have filed an appearance on your behalf to allow us to withdraw as your counsel, and you agree that non-payment of our fees is a valid basis for our request to so withdraw. To the extent collection of your account becomes necessary, you agree that, in addition to any unpaid balance and interest thereon, we will be entitled to recover all costs and expenses of collection, including reasonable attorney fees.



August 30, 2013

U.S. Mail and Email: <u>dcmoney@vahoo.com</u>

# PERSONAL AND CONFIDENTIAL

Mr. Denny J. Chittick DenSco Investment Corporation 6132 West Victoria Place Chandler, AZ 85226

Dear Denny:

This is to inform you that David G. Beauchamp will be leaving Bryan Cave LLP effective August 31, 2013, to join the law firm of Clark Hill PLC.

In light of his departure, we are writing to discuss the disposition of your active and any inactive files located in our Phoenix office. The attached report is a list of your Bryan Cave LLP matters in the Phoenix office, including any files which have been inactive. It is important that you instruct us to release or retain each matter individually.

You are entitled to those documents currently in Bryan Cave LLP's possession relating to legal services performed by us for you, excluding internal accounting records and other documents not reasonably necessary to your representation. This includes personal or corporate documents or property. For your convenience, we have enclosed with this letter an index of each matter. If you choose to have some or all of the above-described files returned to you, Bryan Cave will arrange to have the files transferred or delivered to you. Under Bryan Cave's document retention policy, inactive files are destroyed ten years after a matter is closed. Please indicate any documents or property you would like returned to you.

Once you have completed your directions, please sign and date the attached page in the space provided and return the letter to the attention of David Beauchamp, at his contact information below, with copies to Jay Zweig at Bryan Cave's Phoenix office. You may do this by facsimile to David at (480) 684-1199, and to Jay at (602) 716-8300; or you may send an e-mail with your instructions to David Beauchamp, at dbeauchamp@clarkhill.com, with a copy to Jay Zweig at jay.zweig@bryancave.com; or you can return it via U.S. Mail. However you choose to respond, we would appreciate a written response by close of business on September 6, 2013. This will facilitate the efficient handling of your files.

#### **Bryan Cave LLP**

One Renaissance Square Two North Central Avenue Suite 2200 Phoenix, AZ 85004-4406 Tel (602) 364-7000 Fax (602) 364-7070 www.bryancave.com

#### **Bryan Cave Offices**

Atlanta Charlotte Chicago Dallas Hamburo Hong Kong Irvine **Jefferson City** Kansas City London Los Angeles New York Paris Phoenix San Francisco Shanghai Singapore St. Louis Washington, DC

Bryan Cave International Trade A TRADE CONSULTING SUBSIDIARY OF NON-LAWYER PROFESSIONALS

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Bangkok Beijing Jakarta Kuala Lumpur Manila Shanghai Singapore Tokyo Page 2

David G. Beauchamp's contact information as of September 1, 2013 will be as follows:

Clark Hill PLC 14850 N. Scottsdale Road, Suite 500 Scottsdale, AZ 85254 Office: (480) 684-1100 Mobile: (602) 319-5602 Fax (480) 684-1199

In the meantime, please contact us if you have any questions at the following numbers: David Beauchamp: (602) 319-5602 Jay Zweig: (602) 364-7300

Very truly yours,

Beauchamp 16.

David G. Beauchamp

Jay Zweig Zwei

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# MATTER LIST

Please indicate in the spaces provided below those files you wish delivered to you, delivered to David Beauchamp at Clark Hill, PLC, retained by Bryan Cave LLP for handling, retained by Bryan Cave in offsite storage or destroyed. Any files that are not specifically marked will be retained under Bryan Cave's document retention policy and destroyed ten years after a matter is closed. In addition, please notify Bryan Cave LLP of any personal or corporate documents or property retained in these files. Such personal material will be returned to you at this time. Your signature is an acknowledgment of Bryan Cave LLP's retention policy.

Matter Name C068584 – DenSco	Matter Number	Returned to Client	Delivered to David Beauchamp at Clark Hill PLC	Retained by Bryan Cave	Destroyed
Investment Corp.			<b></b>	<b></b> 1	
2007 Private Offering	0224518				L
2008 Private Offering	0220088				
2009 Private Offering	0232360				
2011 Private Offering	0322546				
2013 Private Offering	0352992	Ц			
AZ Practice Review	0326715	Ц ·			
Blue Sky Issues	0235165				
Formation of affiliated entity w/partners	0323475				
Garnishments	0307850				
General Corporate	0219815				

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I hereby acknowledge the return or destruction of the documents as indicated below.

By:	Date:
Name	
Position	

To schedule file(s) for pick-up at Bryan Cave's Phoenix office, please call Katherine Velazquez at 602-364-7044.

For matters to be shipped COD (collect on delivery), please fill out the form below:

Name:	
Street Address:	
City:	 
State:	
Phone:	
FedEx Account Number:	 <u></u>
UPS Account Number:	 
USPS COD (collect on delivery)	 