

Push Solutions Account Executive





Push Solutions

Push Solutions. LLC is a commercial printing company located in New Berlin, WI. Our core focus is on digital and offset printing, variable data, direct mail and finishing. We are a new name to the local printing market but a company with a rich history of quality and service since 1986, bringing an incredible amount of talent and experience to our clients. We are looking to expand by adding more exceptional individuals to our sales department.



Key Responsibilities

Initiates, develops and maintains sales opportunities by representing our full line of graphic communication products to businesses in southeastern Wisconsin and beyond. This includes digital printing, direct mail printing, large format printing and mailing, variable data, die cutting, finishing, distribution and fulfillment and related services. Research, locate and develop

new business and maintain those new clients as long-term business relationships. Contact prospects, including leads submitted by management or developed through other sources, for the purpose of assessing the opportunities for selling our products and services to them.



CAREER

- skill
- Benefits
- Training

Talent 



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Expertise

- Build strong customer relationships by handling requests efficiently
- Must have a proven track record in B2B sales
- Develop new business through client acquisition
- Comfort level with selling to large corporations, the ability to find the correct buyers within those organizations for the products and services that we offer
- Business professional with high integrity
- Computer and technology literate
- Works well in a team environment
- Ability to travel if necessary



Compensation

The successful candidate will be the individual who is outgoing, self-motivated, competitive, has excellent organizational and interpersonal communication skills, and the ability to listen and provide constructive solutions to customer challenges, adding value to their relationship with our company.

- Structure: Salary with commission
- Health insurance
- 401K



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