# BOYS AND GIRLS CLUBS OF ELKO, INC. DECEMBER 31, 2015 AND 2014

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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees of Boys and Girls Clubs of Elko, Inc.

We have audited the accompanying financial statements of Boys and Girls Clubs of Elko, Inc.(a nonprofit organization) which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Boys and Girls Clubs of Elko, Inc. as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of revenues and expenses-Winemaker Dinner on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Mahlke Hunsaker is Co.

Mahlke Hunsaker & Company, pllc Twin Falls, Idaho

July 20, 2016

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

	 2015	2014
ASSETS		
Current Assets		
Cash	\$ 284,856	\$ 555,826
Grants Receivable	-	20,000
Accounts and Pledges Receivable	 79,119	 108,589
Total Current Assets	363,975	684,415
Property and Equipment		
Land	21,155	21,155
Buildings	3,688,198	3,690,661
Equipment and Software	334,152	328,171
Feasability Studies	142,630	142,630
Less: Accumulated Depreciation/Amortization	 (414,031)	 (299,301)
Total Property and Equipment	 3,772,104	3,883,316
TOTAL ASSETS LIABILITIES AND NET ASSETS	\$ 4,136,079	\$ 4,567,731
Current Liabilities		
Accounts Payable	\$ 7,615	\$ 11,926
Accrued Payroll Expenses	18,252	9,182
Construction Payable	-	270,856
Total Current Liabilities	 25,867	291,964
Net Assets		
Unrestricted	4,018,369	4,136,513
Temporarily Restricted	 91,843	 139,254
Total Net Assets	 4,110,212	 4,275,767
TOTAL LIABILITIES AND NET ASSETS	\$ 4,136,079	\$ 4,567,731

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	Unrestricted		Temporarily Restricted		2015 Total
SUPPORT AND REVENUE					 
Support					
Contributions	\$	309,338	\$	-	\$ 309,338
Grants and Contracts		67,145		20,000	87,145
Fundraising Activities		278,429		-	278,429
In-Kind Donations		241,235		-	241,235
Miscellaneous		58,413		-	58,413
Total Support		954,560		20,000	 974,560
Revenue					
Membership Dues		77,086		-	77,086
Interest Earned	_	40		114	154
Total Revenue		77,126		114	77,240
Total Support and Revenue		1,031,686		20,114	1,051,800
Net Assets Released from Restrictions		67,525		(67,525)	 
TOTAL SUPPORT AND REVENUE		1,099,211		(47,411)	1,051,800
EXPENSES					
Program Service		734,000		_	734,000
General and Administration		175,494		-	175,494
Fund Raising		307,861		-	307,861
					 <u>_</u>
TOTAL EXPENSES		1,217,355		-	 1,217,355
CHANGE IN NET ASSETS		(118,144)		(47,411)	(165,555)
Net Assets, January 1, 2015		4,136,513		139,254	 4,275,767
Net Assets, December 31, 2015	\$	4,018,369	\$	91,843	\$ 4,110,212

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	Unrestricted		Temporarily Restricted			2014 Total
SUPPORT AND REVENUE		restricted	ĸ	estricted		Total
Support						
Contributions	\$	318,537	\$	41,504	\$	360,041
Grants and Contracts	Ψ	111,350	Ψ	-1,504	Ψ	111,350
Fundraising Activities		207,675		_		207,675
In-Kind Donations		134,568		_		134,568
Miscellaneous		78,328		_		78,328
Total Support		850,458		41,504		891,962
Revenue						
Membership Dues		21,527		-		21,527
Interest Earned		44		920		964
Total Revenue		21,571		920		22,491
Total Support and Revenue		872,029		42,424		914,453
Net Assets Released from Restrictions		172,463		(172,463)		-
TOTAL SUPPORT AND REVENUE		1,044,492		(130,039)		914,453
EXPENSES						
Program Service		662,481				662,481
General and Administration		149,510		-		149,510
Fund Raising		245,956		-		245,956
T und Kaising		243,930				2+3,750
TOTAL EXPENSES		1,057,946		-		1,057,947
CHANGE IN NET ASSETS		(13,454)		(130,039)		(143,494)
Net Assets, January 1, 2014		4,149,967		269,293		4,419,260
Net Assets, December 31, 2014	\$	4,136,513	\$	139,254	\$	4,275,766

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	Support Services							
	P	Program	Ger	neral and		Fund		2015
	Services		Adm	inistrative	Raising		Total	
EXPENSES:								
Compensation:								
Salaries and Wages	\$	302,076	\$	92,795	\$	-	\$	394,871
Payroll Taxes		29,120		8,946		-		38,066
Health Insurance		4,864		14,592				19,456
Training		5,279		-		-		5,279
Bad Debts		-		-		62,213		62,213
Bank Charges		5,529		5,529		-		11,057
Contract Labor		-		-		-		-
Depreciation and Amortization		124,898		6,574		-		131,472
Dues and Subscriptions		5,099		-		-		5,099
In-Kind Expenses:								
Annual Fundraising Dinner		-		-		140,234		140,234
Other		101,001						101,001
Insurance		26,495		2,944		-		29,439
Janitorial		9,421		1,047				10,468
Legal and Professional		12,336		26,748		36,879		75,963
Postage and Shipping				513		1,539		2,052
Program Transportation		6,613						6,613
Repairs and Maintenance		27,584		3,065				30,649
Special Events						38,254		38,254
Supplies		43,393		6,813		28,742		78,948
Telephone		4,637		4,637				9,274
Travel		1,084		-		-		1,084
Utilities		24,570		1,293		-		25,863
TOTALS	\$	734,000	\$	175,494	\$	307,861	\$	1,217,355

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	Support Services							
	F	Program	Ge	neral and		Fund		2014
		Services	Adn	ninistrative	]	Raising		Total
EXPENSES:								
Compensation:								
Salaries and Wages	\$	289,315	\$	88,875	\$	-	\$	378,190
Health Insurance		-		-		-		-
Payroll Taxes		28,326		8,701		-		37,027
Training		1,046		-		-		1,046
Bad Debts		-		-		75,000		75,000
Bank Charges		3,277		3,277		-		6,554
Contract Labor		263		29		-		292
Depreciation and Amortization		124,570		6,556		-		131,126
Dues and Subscriptions		6,690		-		-		6,690
In-Kind Expenses:								
Annual Fundraising Dinner		-		-		87,393		87,393
Facilities				-		-		-
Other		39,600		2,530		5,045		47,175
Insurance		24,596		2,733		-		27,329
Janitorial		15,452		-		-		15,452
Legal and Professional		10,310		22,355		30,822		63,487
Postage and Shipping		-		615		1,844		2,459
Printing and Publishing		-						-
Program Transportation		8,480		-		-		8,480
Repairs and Maintenance		19,594		2,177		-		21,771
Special Events		-		-		37,606		37,606
Supplies		57,945		5,981		8,246		72,172
Telephone		4,313		4,313		-		8,626
Travel		2,712		-		-		2,712
Utilities		25,992		1,368		-		27,360
	\$	662,481	\$	149,510	\$	245,956	\$	1,057,947

# BOYS AND GIRLS CLUBS OF ELKO, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	2015	2014
Cash Flows from Operating Activities		
Change in Net Assets	\$ (165,555)	\$ (143,494)
Adjustments to Reconcile Changes in Net Assets to Net		
Cash Provided (Used) by Operating Activities:		
Depreciation	131,472	131,126
(Increase) Decrease in:		
Receivables	49,470	166,052
Increase (Decrease) in:		
Accounts Payable	(4,311)	2,713
Construction Payable	(270,856)	(386,720)
Accrued Expenses	9,070	(4,760)
Net Cash Used by Operating Activities	(250,710)	(235,083)
Cash Flows from Investing Activities		
Purchase of Fixed Assets	(20,260)	(96,665)
Net Cash Used by Investing Activities	(20,260)	(96,665)
Cash Flows from Financing Activities		
Net Increase (Decrease) in Cash and Cash Equivalents	(270,970)	(331,748)
Cash Balance, January 1	555,826	887,574
Cash Balance, December 31	\$ 284,856	\$ 555,826

# Supplemental Schedule of NonCash Investing and Financing Activities:

Facilities, supplies and services acquired through		
donation of in-kind services	\$ 241,234	\$ 134,568

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the Boys and Girls Clubs of Elko, Inc., is presented to assist the reader in understanding the Club's financial statements. The financial statements and notes are representations of the Club's management, who is responsible for their integrity and objectivity.

#### Business Activity and History

The Boys and Girls Clubs of Elko, Inc. (the Club) was organized as a nonprofit corporation under the laws of the State of Nevada in September 1996. Its mission is to inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible, and caring citizens. The Club serves youth ages 6 through 17 and currently operates out of a new facility located in Elko, Nevada, and has operations in Wells, Nevada.

#### Nature of Organization

The financial statements of the Club are prepared on the accrual basis of accounting where revenues are recognized when earned and expenses are recognized when incurred. This basis of accounting conforms to generally accepted accounting principles.

#### Net Assets

Display of Net Assets-The organization has provided the disclosure and display requirements of the Financial Accounting Standard Codification (ASC) as set forth in ASC 958 "Financial Statements of Not for Profit Organizations". Accordingly, the net assets of the Organization are reported in each of the following three classes: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Under these provisions, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

*Temporarily restricted net assets* - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. The Organization had temporarily restricted net assets as of December 31, 2015 and 2014.

*Permanently restricted net assets* - Net assets subject to donor-imposed stipulations that the Organization maintains permanently. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes. The Organization had no permanently restricted net assets at December 31, 2015 and 2014.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-CONTINUED

#### Income Tax Status

The Club is a not-for-profit organization that is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

## Concentrations of Risk

Financial Instruments that potentially subject the Club to credit risk consist principally of receivables and cash accounts in financial institutions. The Club has not invested in any cash equivalents. All recorded receivable amounts are from federal or state funded programs or private donations, thus the Club does not anticipate any uncollectible amounts. The Club exceeded the \$250,000 FDIC limits at December 31, 2014 by \$189,037, but did not exceed the limits as of December 31, 2015. The Club has not experienced any losses in such accounts.

Approximately 50% in 2015 and 41% in 2014 of the Club's unrestricted revenues are derived from special events fundraising. The current level of the Club's operations and program services may be impacted if these special event revenues decline.

#### Cash and Cash Equivalents

For the purposes of the Statements of Cash Flows, the club considers all unrestricted liquid investments with an initial maturity of three months or less to be cash equivalents.

## Donated Assets and Gift Inventories

Non-Cash donations are recorded as contributions at their estimated fair values at the date of donation.

#### Accounts Receivable

The club collects busing and membership fees from the youth it provides services for. The parents of the youths are billed monthly for the use of the facilities and for specific programs. Some of the families are not able to afford some or all the fees, and the board feels that they will not turn away kids, so they offer them scholarships to offset the fees. The club also has a list of boosters that have committed to support a fixed amount of dollars each year.

#### Property and Equipment

Purchased property, equipment and buildings are capitalized if the cost is greater than or equal to \$1,000 and the useful life is greater than one year. The assets are recorded at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line basis over the estimated useful lives of the assets, which range from 5 to 50 years.

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-CONTINUED

#### Property and Equipment-continued

The Club has adopted FASB Interpretation 47(FIN 47) Accounting for Conditional Asset Retirement Obligations. This standard requires that a liability be recorded for the fair value of a conditional asset retirement obligation. The recording of a liability is required if the fair value of the obligation can be reasonably estimated. As of December 31, 2015, the Club is unaware of any such obligations. The Club will recognize a liability in the period in which they become aware of such liability and sufficient information is available to reasonably estimate its fair value.

## Use of Estimates

The preparation of a financial statement in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

#### Pledges

Unconditional promises to give (pledges) are recognized as revenue in the period received. All pledges are available for unrestricted use unless specifically restricted by the donor. Bequests are recorded as revenue at the time an unassailable right to the gift has been established and the proceeds are measurable.

## Contributions and Grants

Grant revenues are recorded as they are earned, according to the provisions of the grant. Normally, grant revenues are earned and received as the grant period progresses. The provisions of the grant determine the timing of revenue recognition. Grant expenses are recognized when incurred for a grant-related obligation.

Contributions and grants that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions and grants are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions. In the absence of a donor's explicit stipulation, support is reported as unrestricted.

## Vacation Time and Sick Leave Benefits

The Club recorded an accrual for the accumulated unused vacation benefits in the amounts of \$4,432 and \$0 for the years ended December 31, 2015 and 2014, respectively. No compensation for unused sick leave is paid upon termination or retirement; therefore no related liability has been recorded.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-CONTINUED

#### Functional Expenses

The costs of providing the Club's various programs and services often relate to more than one fund or activity. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

## **NOTE 2 – FIXED ASSETS**

Fixed assets at December 31, 2015 and 2014 are as follows:

	Balance			Balance
	at 12/31/14	Additions	Subtractions	at 12/31/15
Land	\$ 21,155		-	\$ 21,155
Buildings	3,690,661	14,279	16,742	3,688,198
Furniture & Equipment	309,629	5,981	-	315,610
Feasibility Study	142,630	-	-	142,630
Software	18,542	-	-	18,542
Total	4,182,617	20,260	16,742	4,186,135
Less: A/Depreciation	(299,301)	(131,472)	(16,742)	(414,031)
Net Fixed Assets	\$ 3,883,316			\$ 3,772,104

During the year 2013, The Club completed the construction of the new \$3.6 million, 17,000 square foot facility. Depreciation and amortization expense for the years ended December 31, 2015 and December 31, 2014 was \$131,472 and \$131,126 respectively.

#### **NOTE 3 – CONTINGENCIES**

Generally, grants require the fulfillment of certain conditions as set forth in the grant contract. Failure to fulfill the conditions could result in the return of the funds to grantors. The Club's policy is to determine its ability to meet all required conditions before accepting the grant. Therefore, the Club's management deems the likelihood of this contingency remote.

## NOTE 4 – PLEDGES AND CONTRIBUTIONS RECEIVABLE

A capital campaign began in the fiscal year ended June 30, 2010. The club received several very large pledges and contributions over the course of the year ended December 31, 2012. The club recognizes pledges receivable for the next fiscal year at 100% of the pledge. Pledges that are receivable in the next two to five years are discounted to net present value. Pledges receivable for the next year is:

2016 20,700

## NOTE 5 – IN-KIND DONATION AMOUNTS

The In-Kind donation amounts recognized in the financial statements at December 31, 2014 and 2015 are as follows:

	 2014	2015		
Support:				
Annual Fundraising Dinner:				
Facility and meals	\$ 10,000	\$	17,566	
Beverages	6,000		6,600	
Auction Items	71,393		110,000	
Other Fundraisers	6,575		18,450	
General:				
Office	-		-	
Program:				
Program facility and Miscellaneous	39,600		88,618	
New Building	 1,000		-	
Total	\$ 134,568	\$	241,234	

## **NOTE 6 – FAIR VALUE OF FINANCIAL INSTRUMENTS**

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of ASC 825, Financial Instruments. The estimated fair value amounts have been determined by the Organization using available market information and appropriate valuation methodologies. However, considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Organization could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

#### Cash, receivables, accounts payable and accrued liabilities

The carrying amounts reported in the statement of financial position for cash, receivables, accounts payable and accrued liabilities are a reasonable estimate of their fair value.

#### **NOTE 7 – SUBSEQUENT EVENTS**

The Club has evaluated subsequent events up to July 20, 2016, the date which the financial statements were available to be issued.

# BOYS AND GIRLS CLUBS OF ELKO, INC. SCHEDULE OF REVENUES AND EXPENSES ANNUAL WINEMAKER'S DINNER FOR THE YEARS ENDED DECEMBER 31, 2015 and 2014

	2015	2014		
REVENUES				
Auctions	\$ 217,485	\$	146,369	
Dinner Seating	19,350		24,600	
In-kind Contributions-Auction Items, Facility and Wine	140,234		87,393	
Total Revenue	377,069		258,362	
EXPENSES				
Auctions	22,932		15,713	
In-kind Contributions-Auction Items, Facility and Wine	140,234		87,393	
Supplies	 6,870		8,510	
Total Expenses	 170,036		111,616	
Net Revenue	\$ 207,033	\$	146,746	