

# From this.....To this!



## For as little as \$10 per day!

**A noticeable effect of the 2 speed economy is the increase in plant being replaced only after failure. Although longer term business prospects are good, some business need to delay capital outlay because they do not have funds.**

At Atlas Copco, we see many customers with old, unreliable compressors. The compressor should be replaced but are kept going as long as possible. The consequence of this is that breakdowns become more frequent and the cost of repairs soon spiral out of control. As compressors are the backbones of businesses, this effects business activity. You can imagine what disruptions this would cause in a smash repair business or a cabinet making workshop with no air for tools or painting – jobs don't get finished on time, customer get cranky and bills don't get paid.



Eventually the old compressor will fail and can't be repaired. Now the real problems start. Funds for a replacement compressor have to be found. A new compressor has to be purchased, delivered, installed and commissioned before normal business operations can resume.

The biggest issue in this urgent situation is timeframe. The decision can no longer be put off and something has to be done NOW! Atlas Copco normally have a large number of compressors in stock or in transit but we do not always have the right model available for immediate delivery.



A business without a functioning compressor and all work at a standstill will search everywhere until they find something in stock – not necessarily the most suitable machine for their application. A compressor that is too small will restrict operations. A compressor that is too large will cost more and waste money on increased electricity usage. A poor quality compressor will affect the performance of tools, machinery and especially, painting equipment. Worse still, the wrong compressor will be unreliable and may end up failing well short of the normal service life.

### Flexi-Plan Solution

In order to help compressor customers avoid being in this situation, Atlas Copco have devised a program that makes it easy for customers to upgrade their old compressor plant before it fails without capital outlay. The program is called Flexi-Plan and allows the customer to select the right package of compressor and associated equipment for their business and purchase it through Atlas Copco Finance.

The compressor package consists of an Atlas Copco compressor with inbuilt refrigerated dryer, mounted on a large capacity tank with twin compressed air filters. The plan includes delivery (metropolitan area) and full commissioning. Depending on the plan, our customer will own the compressor after 24, 36 or 48 equal monthly payments. Atlas Copco has developed a simple financial checklist which means most companies can be pre-approved by meeting the criteria. The in-house finance means the monthly payments are very competitive; compressed air packages from less than \$10 per day for a 7.5 kW (10 HP) , 20L/s (42 cfm) compressor package.

For more details, please visit:  
[www.atlascopco.com.au/flexiplan](http://www.atlascopco.com.au/flexiplan)

# Compressed Air Packages from \$10 per day\*



## Introducing the Flexi-Plan range of compressor packages to suit your needs and budget.

Flexi-Plan is an easy finance plan from Atlas Copco that allows you to upgrade to a brand new, quality air compressor package without using your own funds. You can choose a plan with just 24, 36 or 48 equal monthly payments.

### There are 6 compressor packages to choose from:

Flexi-Plan	Capacity		Motor Size		Tank L	Approx cost per day over		
	L/s	CFM	kW	HP		24 Months	36 Months	48 Months
Package 1	20.4	43	7.5	10	270	\$17.35	\$12.25	\$9.75
Package 2	28.5	55	11	15	270	\$19.80	\$14.00	\$11.10
Package 3	35.0	74	15	20	270	\$21.00	\$15.00	\$11.75
Package 4	43.0	91	15	20	500	\$25.75	\$18.20	\$14.50
Package 5	52.5	111	18.5	25	500	\$26.50	\$18.65	\$14.80
Package 6	60.2	128	22	30	500	\$28.50	\$20.10	\$16.00

### Each package includes:

- ✓ Compressor with integrated refrigerated dryer
  - To provide reliable, dry compressed air
- ✓ Generously sized air receiver tank
  - Including full documentation for WorkSafe
- ✓ 2 compressed air in-line filters
  - To ensure purest quality air for your needs
- ✓ Delivery to site Metro area of major city
- ✓ Commissioning, excluding installation and electrics



\*This offer is based on a standard Hire Purchase agreement provided by Atlas Copco Finance Australia. Taxes including GST and Fees are not included in this offer and are payable upon commencement of the Hire Purchase agreement. This offer is an indication only and shall not be regarded as a commitment to arrange financing. Any such commitment is subject to final credit approval from Atlas Copco Finance Australia. Flexi-Plan offer is valid till Dec 21<sup>st</sup> 2012 and is subject to change without notice.