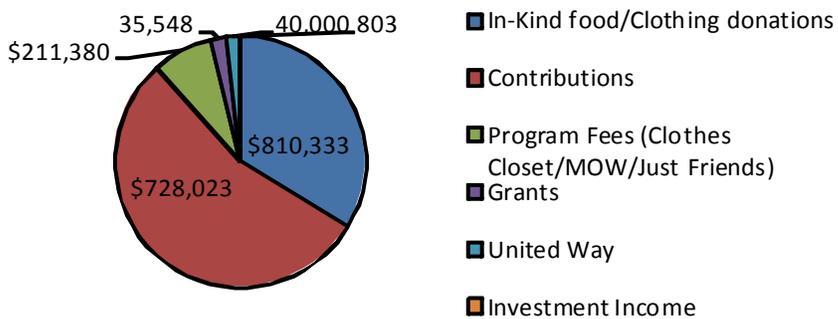


Sources of Revenue

Income Source	Income	%
In-kind food/clothing donations	\$810,333.00	44%
Contributions/Gobblegait	\$728,023	40%
Program Revenues (Rivertown Treasures/MOW/Just Friends)	\$211,380	12%
Grants	\$35,548	2%
United Way	\$40,000	2%
Investment Income	\$805	>1%
Total Support Revenue	\$1,826,089	100%



Expense Categories

Expense Category	Expense	%
PROGRAM SERVICES	\$1,385,010	84%
Food Shelf	\$353,348	
Rivertown Treasures	\$653,696	
Emergency Assistance	\$202,253	
Just Friends	\$74,778	
Meals on Wheels	\$90,138	
Other misc. programs	\$10,797	
ADMINISTRATION	\$145,196	9%
FUNDRAISING	\$115,843	7%
Total Expenditures	\$1,646,049.00	100%

2013

Financial Position

Current Assets

Cash	\$438,949
Inventory/	
Prepaid Expenses	\$89,229
Property/Equipment	\$1,219,912

Other Assets

Building Acquisition/	
Capital	<u>173,256</u>

TOTAL ASSETS **\$1,921,346**

Current Liabilities	\$406,641
Net Assets	<u>\$1,514,705</u>

TOTAL LIABILITIES/

NET ASSETS **\$1,921,346**



Hastings Family Service



You helped create a positive outcome

A Food Shelf Client ...*Cindy* is a single parent who works full-time but doesn't make enough money to feed and clothe her family. HFS supplied her with the food and clothing and helped *Cindy* prepare a budget, then referred her to Dakota County for programs she was qualified to receive and helped her through the paperwork.

A Meals on Wheels Client...*Stan and Rose* have been married 58 years and live alone. They can no longer drive, so a Meals on Wheels volunteer driver delivers nutrition and independence each day!

A Just Friends Client...*Martha* receives lifesaving dialysis treatments three times per week. A volunteer drives her to the appointments 156 times per year because she has no other means of transportation.

Rivertown Treasures...*Rob and Sheri* received clothing, coats, socks and shoes for their entire family as well as much needed household items. *Rob* picked out a suit he could wear for job interviews too, and they returned in the fall for school supplies and holiday assistance for their family.

Holiday Assistance Clients...*Katie* was dealing with the stress of the holidays and a prolonged illness that kept her home from work. She worried about how she would be able to feed her family and provide gifts for her three children. *Katie* signed up to receive gifts and groceries from HFS, and the HFS Emergency Worker discovered that she was also eligible to receive CAP Energy Assistance and helped her apply.