



CICERO INSTITUTE

SIG – Introduction and Overview

July 2024



CICERO INSTITUTE

MISSION

The Cicero Institute is a nonpartisan policy organization focused on fixing broken systems in the public sector. We develop and fight for policies at the state level that restore liberty, accountability, and innovation in American governance.

Cicero Policy Areas

Healthcare

Public Safety

Education and
Workforce

Better
Government
and
Transparency

Homelessness

Regulatory
Reform

Healthcare Team



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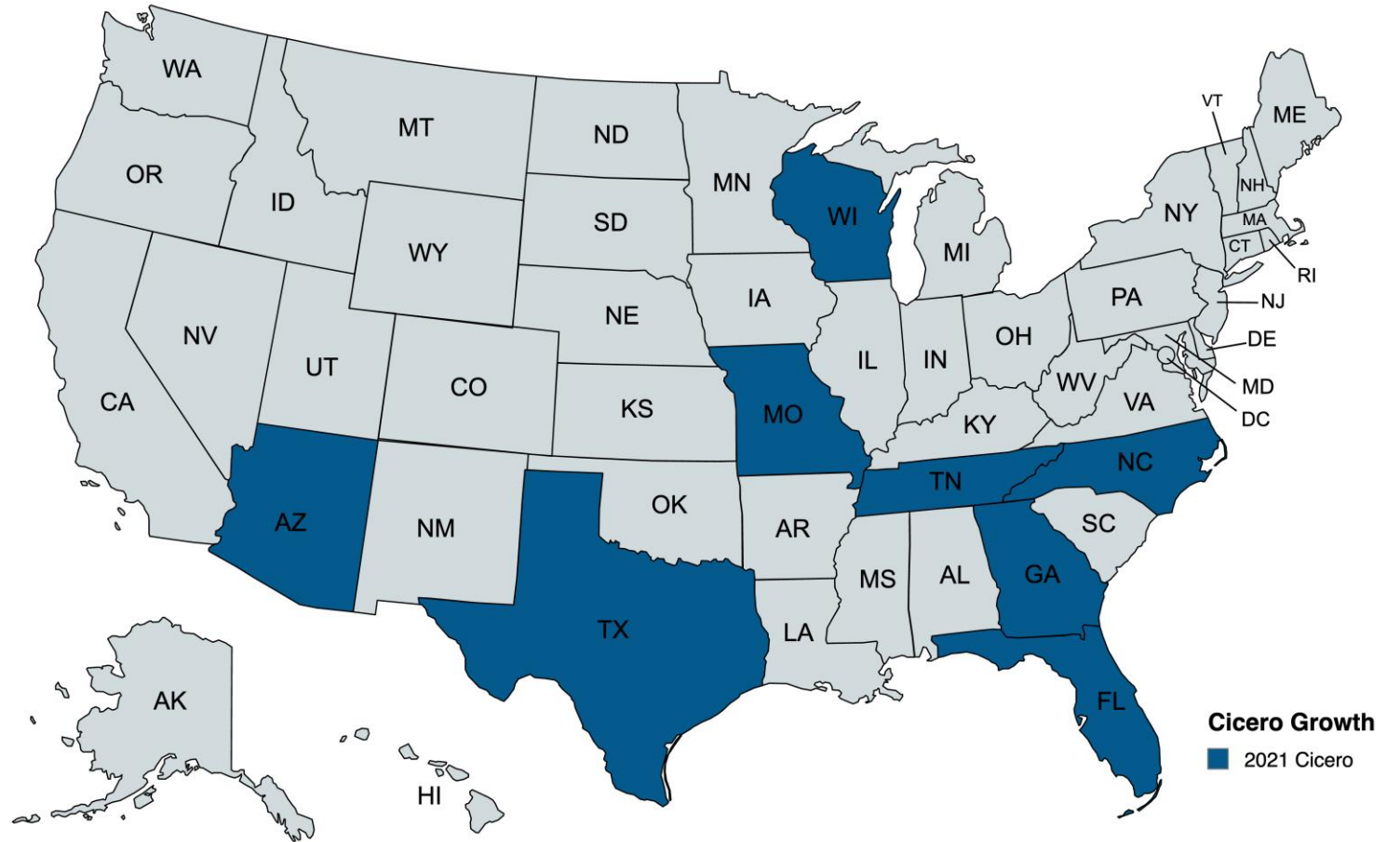


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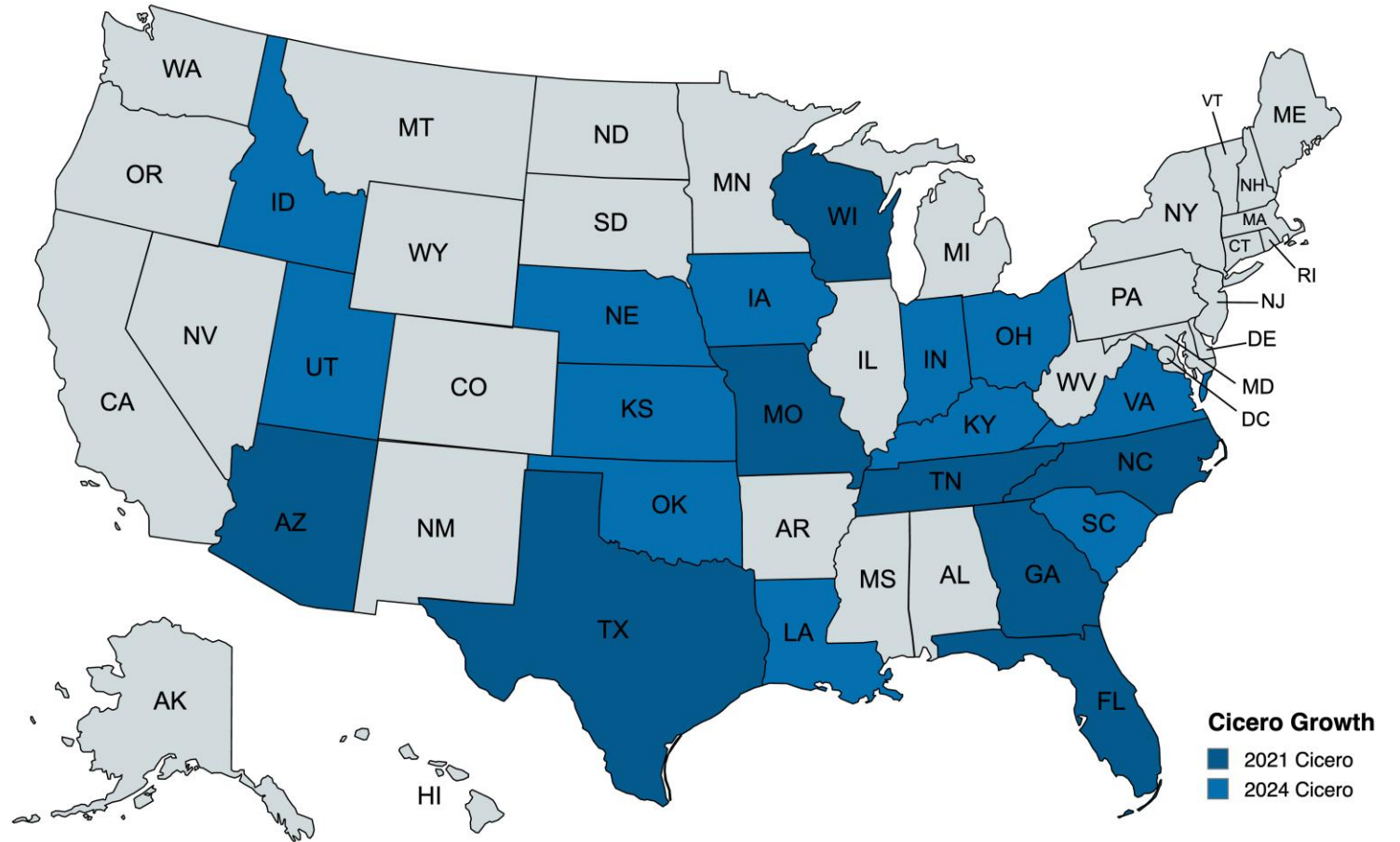


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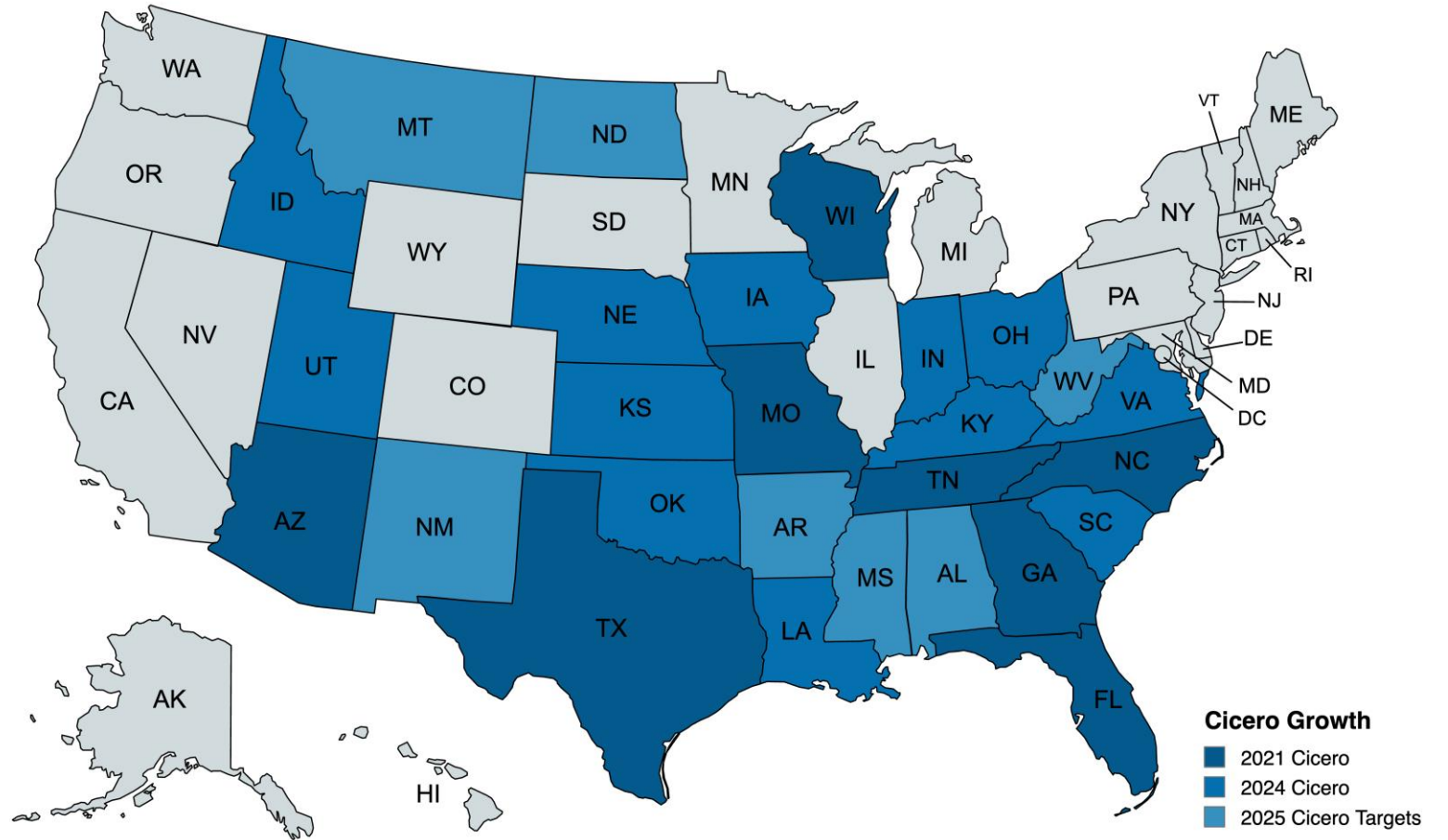
Cicero Action -- Past



Cicero Action -- Present



Cicero Action -- Future



2024 Healthcare

- International Physicians
- Patients' Right to Save
- Telehealth Across State lines
- Electronic Health Record Modernization



- **32 bills across 15 states**
- **25 bills advanced in the process**
- **14 bills enacted (44 percent win rate)**
- **8 laws on International Physician**
- **2 laws on transparency**
- **2 laws on electronic health records**
- **2 laws on telehealth**

Cicero Healthcare Policies

International
Doctors

Telemedicine

Pharmacist
Practice

Right to Save

Anticompetitive
Contracts

Electronic
Health Records

International Doctors

- America Faces Large and Growing Doctor Shortage
- *Internationally-Licensed Doctors Must Repeat Residency to Practice in the US*
- *Our Reform Removes Redundant Residency Training Barrier for Experienced International Physicians*

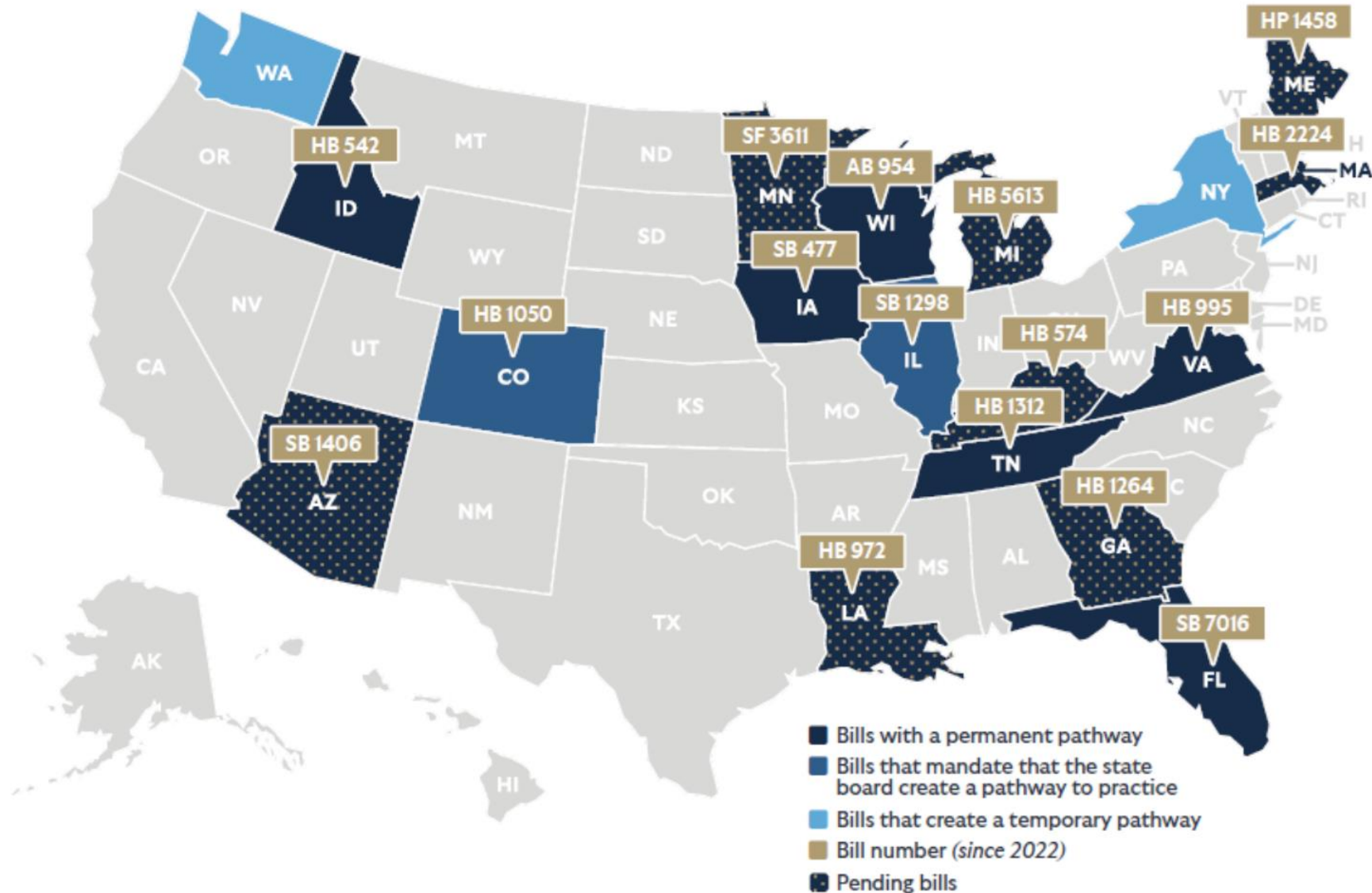
Resource:

- WSJ op-ed highlighting progress to date: https://www.wsj.com/articles/foreign-doctors-can-help-solve-americas-physician-shortage-medical-care-f0dec09e?st=b15z40khiu7ee8t&reflink=desktopwebshare_permalink

Next Steps:

- Pass Reform in states without reform
- Work with key legislators to ensure successful implementation

International Physicians Map



Telemedicine

- Patient Access to Care is a Challenge
- *Doctors Generally Cannot Serve Patients Across State Lines*
- *Our Reform Allows Doctors to Register with State Boards and Deliver Care Without Full Licensure*

Model States:

- Arizona
- Florida

Resource:

- Annual Rankings and State Policy Agenda: <https://ciceroinstitute.org/research/2024-state-policy-agenda-for-telehealth-innovation/>

Pharmacist Practice

- Families Need Two Trips to Medical Professionals for Many Beneficial Treatments
- *Pharmacists Cannot Diagnose or Write Prescriptions Even Though They are Trained to do it*
- *Our Reform Allows Pharmacists to Test and Treat, Practicing at the Top of their Skills, Training, and Experience*

Model States:

- Idaho
- Tennessee

Patient's Right to Save

- Patients Lack Incentives to Shop for Care or Use Price Transparency Tools
- *Insurance Companies Make More Money when Patients Spend More Money*
- *Our Reform Requires:*
 - *Providers to Publish Cash Prices*
 - *Insurers to Reward Patients who Shop with:*
 - *Deductible Credit*
 - *Shared Savings*

State Progress in AZ, FL, TN, TX

Put Patients First in Healthcare Contracts

- Insurer and Provider Consolidation Raises Prices and Reduces Patient Access
- *Insurers and Providers Contract in Ways that Benefit Themselves, not Patients:*
 - *Anti-Steering/anti-tiering clauses bar insurers from sending patients to particular doctors*
 - *Most-favored-nations clauses impose price floors on providers*
 - *All-products clauses require providers to accept every insurance product an insurer sells*
 - *Non-compete provisions restrict clinicians/Drs. from going to a competitive providers*
- *Our Reform Limits Use of Such Terms to Encourage Value-Based Agreements*

State Progress in TX

Electronic Health Records

- Patients Lack Easy Access to Medical Records
- Federal Enforcement of Required Information Sharing is Limited
- Concentrated EHR Vendor Market and Biggest Actors Stifle Competition
- *Our Reform Uses State Enforcement of Federal Information Sharing Requirement*

State Progress in TN

Policies in Development

TANF
Waivers and
Flexibility

Certificate
of Need

Alternative
Licensing

Site Neutral
Payments

Mental
Health
Reforms

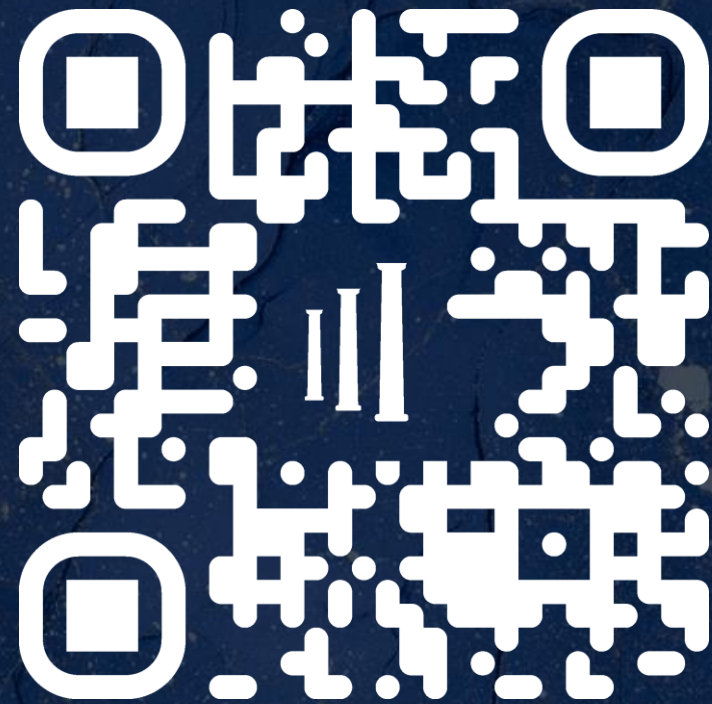
Substance
Use Provider
Ratings

Psychologist
Prescribing

Scope
Expansion

Facilities
Sandbox

MORE INFORMATION



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