

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>12/1/20</b>	<b>12/8/20</b>	<b>12/15/20</b>	<b>12/22/20</b>
Active Single Family Homes	69	67	58	57
LY-Active Sgl Family Homes	63	56	51	46
% Change	9.5%	19.6%	13.7%	23.9%
Average List Price	\$2,196,093	\$2,115,127	\$2,049,681	\$2,072,412
Price per Sq. Ft.	\$903	\$906	\$904	\$915
Days on Market	55	54	50	72
Contingent & Pending	37	30	28	29
Actives Only	32	37	30	28
TOTAL Cont/Pend/Actives	69	67	58	57
Contingent & Pending/TOTAL	53.62%	44.78%	48.28%	50.88%
Year to Date Sales	330	338	347	355
Last Year's Sales (same time period)	287	293	298	302
% Change	15.0%	15.4%	16.4%	17.5%
List Price	\$2,126,788	\$2,128,532	\$2,122,034	\$2,121,155
Sales Price	\$2,112,502	\$2,114,874	\$2,106,685	\$2,106,870
Sales % vs List Price	99%	99%	99%	99%
\$ per Sq. Ft., Sales Price	\$912	\$911	\$912	\$914
Days on Market	40	40	41	40
Last Year's Sales Price	\$1,996,728	\$1,984,098	\$1,987,067	\$1,987,304
Appreciation	5.8%	6.6%	6.0%	6.0%
<b>CONDOS</b>				
Active Condominiums	13	12	9	7
LY-Active Condominiums	7	4	4	2
% Change	85.7%	200.0%	125.0%	250.0%
Average List Price	\$1,442,231	\$1,425,000	\$1,551,778	\$1,325,143
Price per Sq. Ft.	\$906	\$915	\$943	\$905
Days on Market	54	60	58	61
Contingent & Pending	6	7	6	5
Actives Only	7	5	3	2
TOTAL Cont/Pend/Actives	13	12	9	7
Contingent & Pending/TOTAL	46.15%	58.33%	66.67%	71.43%
Year to Date Sales	48	49	52	54
Last Year's Sales (same time period)	41	46	46	48
% Change	17.07%	6.52%	13.04%	12.50%
List Price	\$963,458	\$960,939	\$965,769	\$1,010,648
Sales Price	\$972,302	\$969,602	\$970,106	\$1,004,769
Sales % vs List Price	100.92%	100.90%	100.45%	99.42%
\$ per Sq. Ft., Sales Price	\$785	\$780	\$780	\$781
Days on Market	27	27	30	31
Last Year's Sales Price	\$916,554	\$942,885	\$942,885	\$934,535
Appreciation	6.1%	2.8%	2.9%	7.5%